

**Proponent Testimony  
For  
House Bill 393  
From  
Paul Molan  
Before the  
House Energy & Natural Resources Committee  
On  
Tuesday, January 16, 2018**

Chairman Landis, Vice Chair Hagan, Ranking Minority Member O'Brien and members of the House Energy & Natural Resources Committee thank you for the opportunity to provide proponent testimony today on HB 393. My name is Paul Molan and I'm the owner of M&M Improvements, LLC which builds custom homes and am a snow removal contractor from Chardon, Ohio, the snow capital of Ohio. I have used a product called AquaSalina for four (4) years applying it to roadways, parking lots and sidewalks as well as applying it for dust control in locations in Ohio and West Virginia.

**What am I Here?**

I am here to ask not to be burdened by additional regulations and costs that I do not have when using other salt products such as rock salt and calcium chloride in dry or wet form. These products are not as good or effective as AquaSalina especially at temperatures below 15 degrees. And for sure at temperatures below zero. With AquaSalina I use less products to provide safer surfaces.

I have been using AquaSalina for four (4) years because it has been a new product, a commodity like salt. Now, I am told I may have to register as a brine hauler, pay a fee, keep track of how many gallons and locations, fill out forms and send reports annually, restrict how and where it is used, get local ordinances passed allowing its use. For what? Why should I be forced to do this when the other salt products do not. Makes you consider not using the product if it wasn't so good. Especially at low temperatures when salt doesn't work.

I know its made and processed from well brine. Shouldn't you be encouraging recycling to a new commodity? Especially when its approved for use by our own City of Chardon and municipalities around us, ODOT, The Turnpike, Churches, Hospitals where safety of the travelling public is concerned. Please pass this legislation to keep unnecessary administrative costs and reporting burdens off me and others.

Sincerely,

Paul Molan  
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