



June 4th 2019

Chairman Zeltwanger, Vice-Chair Powell, Ranking Member Sobecki and members of the Ohio House Economic and Workforce Committee, thank you for the opportunity to submit written testimony in support of the House Bill 4 today. My name is Anthony Nighswander, I am the founder and President of APT Manufacturing Solutions. We are a 100 plus employee company that is made up of Automation, FANUC Robot Automation, Machining, Welding and Fab. We currently have a H.S Training program that 10 selected students come into APT every afternoon along with a OHIO Certified Apprenticeship program that we pay for all the college while the apprentice works 40 hours per week. We are a Level IV (highest level) FANUC ASI (authorized system integrator). We also build the FANUC Education Equipment for schools; we are the only integrator that is a true extension of FANUC Robotics Education. The equipment we build aids the instructor and teaches the student to program robots and CNC machines to receive very high paying jobs after graduation. We sell only through EDU resellers covering all the states in the US. There are approximately 400 FANUC ASI in the US and we are in the top 20, located right here in NW Ohio. We also own and run more then 20 CNC Machines on 2 shifts. We have patented products that we ship all over the world and are connected to your Ohio Export from Toledo.

Ohio amongst many states is faced with a workforce crisis. We and other factories across the US are faced with a skills workforce shortage. I travel all over the US both to visit customers and to speak on behalf of education and the workforce problem and I believe that today, companies are willing to re-locate based on skilled worker availability.

I urge the committee to approve House Bill 4. This will allow businesses to establish relationships with the Governor's Office of Workforce Transformation who will serve as a centralized point of contact to communicate their workforce needs to the government agencies and training programs around the state.

A handwritten signature in black ink that reads "Anthony R. Nighswander".

Anthony R Nighswander
President APT Manufacturing Solutions