Ohio House Finance Subcommittee on Higher Education  
Testimony of Dennis Franks  
Superintendent, Pickaway-Ross Career and Technology Center  

HB 166 Testimony / Ohio Technical Centers  

April 4, 2019

Chair Carfagna, Ranking Member Sweeney, and Members of the Ohio House Finance Subcommittee on Higher Education, my name is Dennis Franks and I am the Superintendent at Pickaway-Ross CTC, as well as a former member of the Governor’s Executive Workforce Board. As an education and workforce development professional with over 36 years of experience, I am honored to work in such an educationally-diverse state with numerous options for students regardless of their age or educational level.

Thank you for the opportunity to testify today on the state budget bill (HB 166) as it pertains to Ohio Technical Centers (OTCs). OTCs play an enormous and ever-growing role in developing the state’s workforce and enhancing its higher education platform. Now more than ever, people are seeing what career technical education can do for its students and community. I have first-hand experience seeing the difference that a focused, career-based education can make in the lives of students and the businesses that support and utilize their skills.

I’ve always felt that Career Centers were a great value to my community, especially considering their role in educating adult learners who are beginning / changing careers, seeking to increase skills / marketability for new and in-demand occupations, or have been displaced from jobs that no longer exist. To be clear, OTCs represent the adult education division of each career center, providing critical educational and workforce services for students (typically 25 years and up) across Ohio. In each of the state’s 54 OTCs, adults can earn technical certificates, licenses and other credentials that will facilitate their employment and career development.

An OTC is typically co-located within the career technical centers and other comprehensive districts throughout the state. Some OTCs have their own wing or building for daytime training, but most are open to adults on nights and weekends and share the labs after the high school students leave in the afternoon.

OTCs receive their funding through student tuition – supported by Federal Pell Grants – as well as the state’s operating budget line item (GRF 235444). In 2001, our line was approximately 23.5mm annually, and has decreased to approximately 16.5mm annually since. Consistent with our recommendations over the last several years, HB 166 would restore OTC funding to 2001 levels and allow our institutions to continue to thrive – strengthening existing technical programs and adding others in response to the state’s evolving workforce needs. This is an incredibly smart investment as OTCs have an average program completion and job attainment rate of over 85%.
The increased funding will ensure our OTCs continue to respond to the particular needs of business and industry. Employers across Ohio are more-than-ever seeking to utilize our technical programs, many of which are developed specifically for their workers. OTCs provide this direct, customized training to respond to the unique workforce needs of the various different and diverse regions across Ohio.

In fact, legislators have received letters of support from more than 45 businesses, located all over the state, for the proposed OTC funding increase. These businesses range from Health and Dental-related to Auto and Manufacturing based; from Chemical and Utilities based to Agriculture and Trade Unions; from Construction and Skills Trade entities to Economic and Workforce Development agencies; and from Corrections to Retail. As you can see, pretty much any Ohio-based business can and has benefited through partnerships with the OTCs. These letters of support are attached to my testimony.

With the increase in funding, my district plans on expanding capacity in several areas, including full-time training, credential-based programs, customized training, and partnering with our local JFS offices to help prepare those in need of additional assistance to become a contributing part of the workforce. We could also perhaps adjust the pay scale slightly to allow younger staff to get a start on a great career pathway.

One additional note on staffing. OTCs have had difficulty keeping pace with the highly competitive world of today’s Workforce and Educational development. When I started at my district 30 years ago, the Adult Education teachers were on the same pay and benefits scale as the high school staff; we had about 15 full-time instructors/coordinators that taught in all the program areas, as well as a very robust group of business & industry trainers. In addition, we had several full-time support staff and administrators.

Since that time, the secondary pay scale has increased approximately 52%, while the Adult Ed scale has increased a mere 8% over thirty years. In addition, Adult Ed has no full-time teaching staff – all training is done via part-time / adjunct instructors with little, if any, benefits. The majority of instructors on the adult side are either retired, have a spouse that has benefits and works full-time, or are just hoping to get their foot in the door. Therefore, the staff turnover is high and lots of time is spent reinventing the wheel by supporting part-time instructors in their initial training efforts. That said, even with those difficult conditions, the administration of the Career Centers and the OTC Adult Ed Directors have done a great job working with very limited staffing resources to provide the programs of today.

I started as an Adult Education (OTC) instructor 36 years ago. Today’s OTC Instructors do not have the same opportunities that I did. In fact, if the OTC’s delivery method of today were in place when I started, I would not be here today. And I would have missed the opportunity to participate in, what I see as one of the greatest and most rewarding careers available.

These issues represent another reason to increase funding for the OTCs as it will assist our institutions in leveling the aforementioned pay discrepancies. In line with the state’s clear recognition of the incredibly high value of credential-based technical programs and customized workforce training, OTCs are the correct vehicle to assist Ohio in developing its workforce of the future. Again, thank you for your time today. I am happy to answer any questions.
March 4, 2019

The Honorable Brett Hudson Hillyer  
Ohio House of Representatives  
District 98, 11th Floor  
77 South High Street  
Columbus, OH 43215

Re: Letter of Support / Funding for Ohio Technical Centers

Dear Representative Hillyer,

On behalf of Centor Inc., we write to express our support for the Ohio Technical Centers ("OTC") in their pursuit of additional funding through the state's upcoming biennial budget.

As the Centor Human Resource Manager, I work with the Ashland County-West Holmes Career Center Adult Education Department's electrical program on an advisory committee member and sponsor an electrical apprenticeship student.

The Ashland County-West Holmes Career Center (ACWHCC) OTC is vital to our region. Our business partners with the ACWHCC OTC through a resource to fulfill electrical technicians when needed.

OTCs also have incredibly high credential attainment, completion, and job placement rates. State statistics show an 83% completion rate and 90% placement rate of all technical programs. ACWHCC has 91% completion and 91% placement performance. We have a strong relationship with ACWHCC OTC, which has become essential to our community and our workforce. As such, we urge you to support their request for additional funding.

We are happy to discuss at your convenience. Thank you for your consideration.

Sincerely,

[Signature]
Brent Stein
Human Resource Manager
March 4, 2019

The Honorable Darrell Kick  
Ohio House of Representatives  
District 70, 13th Floor  
77 South High Street  
Columbus, OH 43215

Re: Letter of Support / Funding for Ohio Technical Centers

Dear Representative Kick,

On behalf of Centor Inc., we write to express our support for the Ohio Technical Centers ("OTC") in their pursuit of additional funding through the state’s upcoming biennial budget.

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We are happy to discuss at your convenience. Thank you for your consideration.

Sincerely,

Brent Stein  
Human Resource Manager
March 4, 2019

The Honorable Larry Obhof
Statehouse
1 Capitol Square 2nd Floor
Columbus, OH 43215

Re: Letter of Support / Funding for Ohio Technical Centers

Dear Senator Obhof:

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Brent Stein
Human Resource Manager
Re: Letter of Support / Funding for Ohio Technical Centers

Dear Representative Hillyer,

On behalf of the Grow Ashland Economic Development Office, we write to express our support for the Ohio Technical Centers ("OTC") in their pursuit of additional funding through the state’s upcoming biennial budget.

As the Grow Ashland Economic Development Executive Director, I meet with potential new and existing businesses. I hear, firsthand, the great need for skilled workforce. Without the needed skilled workforce in our area, potential relocation or start-up business do not develop in our county.

The Ashland County-West Holmes Career Center (ACWHCC) OTC is vital to our region. Our development office partners with the ACWHCC OTC as a referral source for training of incumbent workers within businesses and training for our future skilled workforce.

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Thank you for your consideration.

Grow Ashland County,

Kathryn A. Goon
Executive Director
Grow Ashland
Mohican Area Growth Foundation
The Honorable Darrell Kick  
Ohio House of Representatives  
District 70, 13th Floor  
77 South High Street  
Columbus, OH 43215  

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Statehouse  
1 Capitol Square 2nd Floor  
Columbus, OH 43215

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Kathryn A. Goon  
Executive Director  
Grow Ashland  
Mohican Area Growth Foundation
March 6, 2019

The Honorable Brett Hillyer
Ohio House
77 S. High St
11th Floor
Columbus, OH 43215

Re: Letter of Support / Funding for Ohio Technical Centers

Dear Representative Hillyer,

On behalf of Cleveland Clinic Union Hospital, I am contacting you to express our support for the Ohio Technical Centers ("OTC") in their pursuit of additional funding through the state's upcoming biennial budget.

As the largest single employer in Tuscarawas County, Union Hospital serves thousands of patients in various capacities each year, and we provide many of these services through the professional expertise provided by graduates of the many outstanding programs offered at Buckeye Career Center OTC.

Buckeye Career Center OTC is vital to our region and in providing a qualified workforce for the hospital. Our business partners with the Buckeye Career Center OTC through recruitment efforts, internship programs, student observation, alumni relations and the contributions of some members of our caregiver staff who sit on advisory committees for the programs offered at Buckeye Career Center.

OTCs also have incredibly high credential attainment, completion and job placement rates. State statistics show an 83-percent completion rate and 90-percent placement rate of all technical programs. Locally, Buckeye Career Center OTC had an 84-percent completion rate and a 94.5-percent placement rate of its technical programs during the 2018 year end report. We have a strong relationship with Buckeye Career Center OTC, which has become essential to our community and our workforce. As such, we urge you to support their request for additional funding.

We are happy to discuss at your convenience. Thank you for your consideration.

Sincerely,

Darrin Lautenschleger
Director of Community Relations
March 6, 2019

The Honorable Jay Hottinger
Ohio Senate
Senate Building
1 Capitol Square
Columbus, OH 43215

Re: Letter of Support / Funding for Ohio Technical Centers

Dear Senator Hottinger:

On behalf of Cleveland Clinic Union Hospital, I am contacting you to express our support for the Ohio Technical Centers ("OTC") in their pursuit of additional funding through the state’s upcoming biennial budget.

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We are happy to discuss at your convenience. Thank you for your consideration.

Sincerely,

Darrin Lautenschlegler
Director of Community Relations
February 11, 2019

The Honorable Jay Hottinger
Ohio Senate
1 Capitol Square
Ground Floor
Columbus, OH 43215

Re: Letter of Support / Funding for Ohio Technical Centers

Dear Senator Hottinger,

On behalf of Owens Corning, we write to express our support for the Ohio Technical Centers ("OTC") in their pursuit of additional funding through the state’s upcoming biennial budget.

C-TEC of Licking County's OTC is vital to our region. Owens Corning partners with C-TEC for several business services and training needs, including pre-employment screening of applicants, post-employment screening career advancement testing, support for Project Prepare in Licking County and delivery of classroom instruction for our Mechanical Maintenance Apprenticeship Program. In addition, C-TEC remains a valuable partner with Owens Corning and other manufacturers as part of the Central Ohio Manufacturing Partnership (COMP). COMP is an 11-county industry sector partnership with a goal of creating a connected system to supply manufacturers with qualified talent.

OTCs also have incredibly high credential attainment, completion, and job placement rates. State statistics show an 83% completion rate and 90% placement rate of all technical programs. C-TEC’s statistics are even more impressive at a 90% completion rate and 96% placement rate.

We have a strong relationship with C-TEC's OTC, which has become essential to our community and our workforce. As such, we urge you to support their request for additional funding.

We are happy to discuss at your convenience. Thank you for your consideration.

Sincerely,

[Signature]
Katie Cobb
Regional Human Resources Leader
March 6, 2019

Representative Steven Armdt
District 89
77 S. High Street, 13th Floor
Columbus, OH 43215

Re: Letter of Support / Funding for Ohio Technical Centers

Dear Representative Armdt,

On behalf of MetalTek International, Inc. we write to express our support for the Ohio Technical Centers ("OTC") in their pursuit of funding that would return funding levels to prior year's allocations through the state’s upcoming biennial budget.

MetalTek is one of the world’s leading suppliers of alloy components for high temperature, wear, and corrosion environments and high-compliance industries. We are unique with the ability to provide fabricated assemblies, finish machined components, centrifugal, static, continuous, and investment castings from 5 international facilities. Our sustainability depends upon being able to find skilled talent to fill our workforce needs. We employ operators, skilled and semi-skilled craft employees, machinists, maintenance, welders, and engineers.

Our local OTC, EHOVE Career Center, is vital to our region. Our business partners with EHOVE by providing facility tours, internship and placement opportunities for high school and adult education students. We also participate in career exploration activities held on campus to encourage our youth to consider advanced manufacturing career pathways. EHOVE develops and delivers customized technical training to our incumbent workforce that is vital to the growth of our organization.

OTC-EHOVE Career Center has high credential attainment, completion, and job placement rates. They are committed to providing the workforce development training that ultimately impacts our business sustainability as well as the state and local economy. We recommend and support this request for consideration of returning funding to previous funding levels.

Sincerely,

[Signature]

Jennifer Bauman
HR Supervisor

www.MetalTek.com
The Honorable Bill Seitz  
Ohio House of Representatives  
77 S. High St  
14th Floor  
Columbus, OH 43215  

Re: Letter of Support / Funding for Ohio Technical Centers  

Dear Representative Seitz,  

On behalf of Anderson Automatic Heating & Cooling, we write to express our support for the Ohio Technical Centers ("OTC") in their pursuit of additional funding through the state's upcoming biennial budget.  

Anderson Automatic Heating & Cooling employs more than thirty people. We have provided heating and cooling services to the entire Greater Cincinnati area for more than 85 years. Anderson Automatic Heating & Cooling installs new equipment and services all makes and models of existing equipment.  

Great Oaks Career Campuses are vital to our region. Our business collaborates with the Diamond Oaks Branch Campus with both the secondary and post-secondary instructors to provide qualified employees for our company.  

OTCs also have incredibly high credential attainment, completion, and job placement rates. State statistics show an 83% completion rate and 90% placement rate of all technical programs. We have a strong relationship with Great Oaks Career Campuses, which has become essential to our community and our workforce. As such, we urge you to support their request for additional funding.  

We are happy to discuss at your convenience. Thank you for your consideration.  

Sincerely,  

ANDERSON AUTOMATIC HEATING & COOLING COMPANY, INC.  

[Signature]  
Barbara Burg  
Office Manager  

5741 Harrison Avenue  •  Cincinnati, Ohio 45248  •  Phone (513) 574-0005  •  Fax (513) 574-7032  
www.andersonautomatic.com
March 4, 2019

The Honorable Steve Wilson
Ohio Senate 7th District
1 Capital Square
Columbus, Ohio 43215

Re: Request for Support and Funding for Ohio Technical Centers

Dear Senator Wilson:

On behalf of Deer Park Roofing, I write to express our support for the Ohio Technical Centers (OTC) in pursuit of additional funding through the state’s upcoming biennial budget.

The roofing industry has embarked on a new initiative to advance its resources to certify new and existing roofing professionals on a national level. The National Roofing Contractors Association (NRCA) has created a series of certifications known as ProCertification. This certification process will require eligibility criteria, a proctored knowledge exam and a hands-on assessment. These credentials will cover 19 specific disciplines to help address the skills gap and provide a career path for our industry. The NRCA also developed this certification program to help recognize the opportunities within the trade and improve the overall image of the roofing professional and the role he or she plays in our society.

The NRCA ProCertification process has the potential to generate economic value to business owners, workers, insurance companies, and consumers. This career path will attract younger candidates entering the workforce by allowing individuals to “earn while they learn” without the debt associated with a college education. The advantage for entry level workers as a technician is a generous starting hourly wage of $15. The rate increases to $18 per hour after successfully completing the ProCertification process. A minimum of $25 per hour can be achieved once the field technician becomes a certified foreman through the NRCA ProCertification program.

Consumers benefit from the process by ensuring that a qualified and certified individual is performing quality work on their home or business. The industry has recognized a need for change and has implemented new educational resources to support the changing societal needs. Our public schools have pushed a college education for the last two decades as the only viable path toward a rewarding career. This thinking has created a new generation of students that will face a large amount of student
debt upon entering the workforce. The reality is the skilled trade sector of our economy enables financial stability, promotional opportunities, and a rewarding career path that is very competitive to what is offered in many industries that require a college education.

An intervention must occur to educate students starting in middle school to the work-based opportunities in their communities. An alternative path from fast food and retail jobs should be offered to young job seekers. Employers must be active and persistent by making themselves available at job fairs, career events, and classroom engagement to put a face to the trade. Our youth will be the source to close the skills gap if we reorganize our efforts to reach out to them and their families.

According to the Small Businesses Administration, small businesses account for 61.8% of new job creation in the United States. The path to entrepreneurial discovery has deep roots in the skilled trade. Most service business owners started young and mirrored their enterprises based on their experiences and the mentoring provided by other successful owners. The next generation will have the ability to create new patterns, ideas, and express themselves in a meaningful way that impacts others.

Great Oaks Career Campuses and Ohio Technical Centers (OTC) are vital to our region. Our business partners at Great Oaks and the PCW Construction Collaborative are key partners in assisting with our recruitment of full-time skilled workers. They also have incredibly high credential attainment, completion, and job placement rates. State statistics show an 83% completion rate and 90% placement rate of all technical programs. We have created strong partnerships with Diamond Oaks, Butler Tech, and Scarlett Oaks in the Cincinnati area, which has led to hiring and retention success over the last few years. Approximately 15% of our active field workforce is a graduate of a local trade school. As our workforce ages, we anticipate that number to increase in the future.

As such, I urge you to support their request for additional funding and continue the employer/education initiative in our state.

I am happy to discuss this further at your convenience. Thank you for your time and consideration.

Sincerely,

[Signature]

Gregory E. Gray
Training Manager
2/28/19

The Honorable Senator Cecil Thomas
Senate Building
1 Capitol Square
2nd Floor
77 S. High St
Columbus, OH 43215

Re: Letter of Support / Funding for Ohio Technical Centers

Dear Senator Thomas,

On behalf of the Cincinnati Air Conditioning Company, we write to express our support for the Ohio Technical Centers ("OTC") in their pursuit of additional funding through the state’s upcoming biennial budget.

Cincinnati Air Conditioning has thousands of satisfied customers who have maintained a lasting relationship with us. They confirm the quality of our service. This results from a policy, carefully followed for over 70 years, of providing only the best of equipment, with systems designed by experienced engineers, installed by highly trained craftsmen and serviced by professional technicians.

Great Oaks Career Campuses are vital to our region. Our business collaborates with the Diamond Oaks Branch Campus with both the secondary and post-secondary instructors to provide qualified employees for our company.

OTCs also have incredibly high credential attainment, completion, and job placement rates. State statistics show an 83% completion rate and 90% placement rate of all technical programs. We have a strong relationship with Great Oaks Career Campuses, which has become essential to our community and our workforce. As such, we urge you to support their request for additional funding.

We are happy to discuss at your convenience. Thank you for your consideration.

Sincerely,

Michael A Geiger
Secretary/Treasurer
2/28/19

The Honorable Representative Sedrick Denson
District 33
77 S. High St
10th Floor
Columbus, OH 43215

Re: Letter of Support / Funding for Ohio Technical Centers

Dear Representative Denson,

On behalf of the Cincinnati Air Conditioning Company, we write to express our support for the Ohio Technical Centers ("OTC") in their pursuit of additional funding through the state's upcoming biennial budget.

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We are happy to discuss at your convenience. Thank you for your consideration.

Sincerely,

Michael A Geiger
Secretary/Treasurer
February 6, 2019

The Honorable Bob Peterson
Ohio Senate
1 Capital Square
Columbus, OH 43215

Re: Letter of Support / Funding for Ohio Technical Centers

Dear Senator Peterson:

On behalf of The John R. Jurgensen Co., I write to express our support for the Ohio Technical Centers ("OTC") in their pursuit of additional funding through the state's upcoming biennial budget.

John R. Jurgensen Co. has more than 79 years of experience in heavy highway construction, aggregate and asphalt production, asphalt paving, milling, storm and sewer pipe installation, and bulk storage in Indiana, Kentucky, and Ohio. We, along with our partners truly “Build America” on a daily basis.

The Great Oaks OTC is vital to our region. Our business partnership with Great Oaks OTC directly results in the employment of graduates from many different programs including Industrial Diesel Technology, Welding and Heavy Equipment Operations. Graduates from these programs occupy positions within our company that would otherwise go unfilled due to the lack of these trade skills currently in the available workforce in our areas of operation.

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I am happy to discuss at your convenience. Thank you for your consideration.

Sincerely,

[Signature]

Jackie Jurgensen Alf
EVP
February 6, 2019

The Honorable William Coley, II
Ohio Senate
1 Capital Square
Columbus, OH 43215

Re: Letter of Support / Funding for Ohio Technical Centers

Dear Senator Coley:

On behalf of The John R. Jurgensen Co., I write to express our support for the Ohio Technical Centers ("OTC") in their pursuit of additional funding through the state's upcoming biennial budget.

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EVP
February 6, 2019

The Honorable Joe Uecker
Ohio Senate
1 Capital Square
Columbus, OH 43215

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Jackie Jurgensen Alf
EVP

11641 Mosteller Rd.  Cincinnati, OH 45241  513.771.0820  jrjnet.com  Equal Opportunity Employer
February 6, 2019

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Ohio Senate
1 Capital Square
Columbus, OH 43215

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1 Capital Square
Columbus, OH 43215

Re: Letter of Support / Funding for Ohio Technical Centers

Dear Senator Thomas:

On behalf of The John R. Jurgensen Co., I write to express our support for the Ohio Technical Centers ("OTC") in their pursuit of additional funding through the state’s upcoming biennial budget.

John R. Jurgensen Co. has more than 79 years of experience in heavy highway construction, aggregate and asphalt production, asphalt paving, milling, storm and sewer pipe installation, and bulk storage in Indiana, Kentucky, and Ohio. We, along with our partners truly “Build America” on a daily basis.

The Great Oaks OTC is vital to our region. Our business partnership with Great Oaks OTC directly results in the employment of graduates from many different programs including Industrial Diesel Technology, Welding and Heavy Equipment Operations. Graduates from these programs occupy positions within our company that would otherwise go unfilled due to the lack of these trade skills currently in the available workforce in our areas of operation.

OTC’s also have incredibly high credential attainment, completion, and job placement rates. State statistics show an 83% completion rate and 90% placement rate of all technical programs. We have a strong relationship with Great Oaks OTC, which has become essential to our community and our workforce. As such, we urge you to support their request for additional funding.

I am happy to discuss at your convenience. Thank you for your consideration.

Sincerely,

Jackie Jurgensen Alf
EVP
February 6, 2019

The Honorable Lou Terhar  
Ohio Senate  
1 Capital Square  
Columbus, OH 43215

Re: Letter of Support / Funding for Ohio Technical Centers

Dear Senator Terhar:

On behalf of The John R. Jurgensen Co., I write to express our support for the Ohio Technical Centers ("OTC") in their pursuit of additional funding through the state's upcoming biennial budget.

John R. Jurgensen Co. has more than 79 years of experience in heavy highway construction, aggregate and asphalt production, asphalt paving, milling, storm and sewer pipe installation, and bulk storage in Indiana, Kentucky, and Ohio. We, along with our partners truly "Build America" on a daily basis.

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OTC's also have incredibly high credential attainment, completion, and job placement rates. State statistics show an 83% completion rate and 90% placement rate of all technical programs. We have a strong relationship with Great Oaks OTC, which has become essential to our community and our workforce. As such, we urge you to support their request for additional funding.

I am happy to discuss at your convenience. Thank you for your consideration.

Sincerely,

Jackie Jurgensen Alf  
EVP
February 25, 2019

The Honorable Cecil Thomas, Ohio Senate  
The Honorable Bob Peterson, Ohio Senate  
The Honorable Louis Terhar, Ohio Senate  
The Honorable Joe Uecker, Ohio Senate  
The Honorable Tom Brinkman, Ohio House of Representatives  
The Honorable Jessica Miranda, Ohio House of Representatives  
The Honorable Lou Blessing, III, Ohio House of Representatives  
The Honorable Bill Seitz, Ohio House of Representatives  
The Honorable Brigid Kelly, Ohio House of Representatives  
The Honorable Catherine Ingram, Ohio House of Representatives  
The Honorable Sedrick Denson, Ohio House of Representatives

Dear Honorable Elected Leaders Serving Cincinnati and Hamilton County

Re: Letter of Support (by email) for Increased Funding for Ohio Technical Centers

On behalf of the Southwest Ohio Region Workforce Investment Board (SWORWIB), we write encouraging your allocation of additional funding through the state’s upcoming biennial budget for Ohio’s Technical Centers. The SWORWIB has board members from 30 businesses, all in-demand industries in Cincinnati and Hamilton County, as well as other organizations that are fully aware of the need for more support for career technical training for those citizens who are not yet prepared to work in this booming economy. The Adult 22+ Diploma and the alternative high school graduation options are viewed by the SWORWIB as meaningful advancements in Ohio to address the changing world of work and focus on short-term technical training for skills that allow citizens to prepare for viable employment at good wages.

OTCs also have incredibly high credential attainment, completion and employment rates. State statistics show an 83% completion rate and 90 % employment rate of all technical programs. (By the way – we use the term employment rather than placement because humans earn their job – they are not really “placed” by anyone but themselves and the employer. Just stating an important truth and need for government nomenclature adjustment.

You may not know this, but our Workforce Board has adopted similar performance criteria on all of our Eligible Training Providers (ETPs) with our small training funds through the Workforce Innovation and Opportunity Act (WIOA). Our career technical organizations perform the highest in completion, credential and employment. We enjoy a very strong relationship with Great Oaks and partner with them at every opportunity. With better state funding we know they could help even more of our in-school, out-of-school, dislocated workers, formerly incarcerated and others seeking skills development that leads to good jobs. Consequently, we voted at our February Annual Meeting, for me, as President & CEO, to urge our state elected leaders to support additional funding for more Ohio citizens to be able to obtain useful skills for good employment in Ohio. We are happy to discuss our perspective at your convenience. Thank you for your consideration.

Sincerely,

Sherry Kelley Marshall, President & CEO
March 15, 2019

The Honorable Brian Hill
Ohio House
77 south high Street
Columbus, Ohio 43215

Letter of Support/Funding for Ohio Technical Centers

Dear Representative Hill:

On behalf of Murphy Tractor and Equipment Company, we write to you to express our support for the Ohio Technical Centers in their pursuit of additional funding though the state’s upcoming biennial budget.

MTEC (Murphy Tractor and Equipment Company) is a JOHN DEERE Construction, utility and forestry dealer in Cambridge, Ohio. We are directly involved in several markets that utilize equipment operators, which some of those companies have already hired operators from the Tech program. Currently there is a short supply of trained operators in our area and the demand far exceeds the supply available.

Mid East Adult Education is a vital resource to our customers and this region.

Mid East Adult Education along with other OTC’s have a high credential attainment, completion and job placement rates. State statistics show an 83% completion rate and a 90% placement rate of all technical programs. We have a strong working relationship with Mid East Adult Education and have seen the impact on the operators workforce availability in our area.

We will be more than happy to discuss further at your convenience. Thank you for your consideration.

Sincerely,

[Signature]

Randall Bates
Murphy Tractor and Equipment Company
60611 Hulse Drive
Cambridge, Ohio 43725
740-439-2747
March 15, 2019

The Honorable Adam Holmes
Ohio House
77 South High Street

Letter of Support/Funding for Ohio Technical Centers

Dear Representative Holmes:

On behalf of Murphy Tractor and Equipment Company, we write to you to express our support for the Ohio Technical Centers in their pursuit of additional funding though the state’s upcoming biennial budget.

MTEC (Murphy Tractor and Equipment Company) is a JOHN DEERE Construction, utility and forestry dealer in Cambridge, Ohio. We are directly involved in several markets that utilize equipment operators, which some of those companies have already hired operators from the Tech program. Currently there is a short supply of trained operators in our area and the demand far exceeds the supply available.

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We will be more than happy to discuss further at your convenience. Thank you for your consideration.

Sincerely,

Randall Bates
Murphy Tractor and Equipment Company
60611 Hulse Drive
Cambridge, Ohio 43725
740-439-2747
March 15, 2019

The Honorable Jay Hottinger
Ohio Senate
Senate Building
Ground Floor
1 Capitol Square
Columbus, Ohio 43215

Letter of Support/Funding for Ohio Technical Centers

Dear Senator Hottinger,

On behalf of Murphy Tractor and Equipment Company, we write to you to express our support for the Ohio Technical Centers in their pursuit of additional funding though the state’s upcoming biennial budget.

MTEC (Murphy Tractor and Equipment Company) is a JOHN DEERE Construction, utility and forestry dealer in Cambridge, Ohio. We are directly involved in several markets that utilize equipment operators, which some of those companies have already hired operators from the Tech program. Currently there is a short supply of trained operators in our area and the demand far exceeds the supply available.

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We will be more than happy to discuss further at your convenience. Thank you for your consideration.

Sincerely,

[Signature]

Randall Bates
Murphy Tractor and Equipment Company
60611 Hulse Drive
Cambridge, Ohio 43725
740-439-2747
March 15, 2019

The Honorable Frank Hoagland
Ohio Senate
Senate Building
Ground Floor
1 Capitol Square
Columbus, Ohio 43215

Letter of Support/Funding for Ohio Technical Centers

Dear Senator Hoagland:

On behalf of Murphy Tractor and Equipment Company, we write to you to express our support for the Ohio Technical Centers in their pursuit of additional funding though the state's upcoming biennial budget.

MTEC (Murphy Tractor and Equipment Company) is a JOHN DEERE Construction, utility and forestry dealer in Cambridge, Ohio. We are directly involved in several markets that utilize equipment operators, which some of those companies have already hired operators from the Tech program. Currently there is a short supply of trained operators in our area and the demand far exceeds the supply available.

Mid East Adult Education is a vital resource to our customers and this region.

Mid East Adult Education, along with other OTC's, have a high credential attainment, completion and job placement rates. State statistics show an 83% completion rate and a 90% placement rate of all technical programs. We have a strong working relationship with Mid East Adult Education and have seen the impact on the operators workforce availability in our area.

We will be more than happy to discuss further at your convenience. Thank you for your consideration.

Sincerely,

Randall Bates
Murphy Tractor and Equipment Company
60611 Hulse Drive
Cambridge, Ohio 43725
740-439-2747
March 15, 2019

The Honorable Larry Householder
Ohio House
77 South High Street

Letter of Support/Funding for Ohio Technical Centers

Dear Representative Householder:

On behalf of Murphy Tractor and Equipment Company, we write to you to express our support for the Ohio Technical Centers in their pursuit of additional funding through the state's upcoming biennial budget.

MTEC (Murphy Tractor and Equipment Company) is a JOHN DEERE Construction, utility and forestry dealer in Cambridge, Ohio. We are directly involved in several markets that utilize equipment operators, which some of those companies have already hired operators from the Tech program. Currently there is a short supply of trained operators in our area and the demand far exceeds the supply available.

Mid East Adult Education is a vital resource to our customers and this region.

Mid East Adult Education, along with other OTC's, have a high credential attainment, completion, and job placement rates. State statistics show an 83% completion rate and a 90% placement rate of all technical programs. We have a strong working relationship with Mid East Adult Education and have seen the impact on the operators workforce availability in our area.

We will be more than happy to discuss further at your convenience. Thank you for your consideration.

Sincerely,

Randall Bates
Murphy Tractor and Equipment Company
60611 Hulse Drive
Cambridge, Ohio 43725
740-439-2747

March 15, 2019
March 15, 2019

Letter of Support / Funding for Ohio Technical Centers

Dear Representative,

On behalf of Southeastern Equipment Co. Inc., we write to express our support for the Ohio Technical Centers ("OTC") in their pursuit of additional funding through the state’s upcoming biennial budget.

Southeastern Equipment Co. is a 62-year-old business founded in Old Washington. We are a full line construction equipment dealership representing a vast line of equipment that is used in all capacities of the construction industry. Mid East Career OTC Is vital to our region. Our business partners with the Mid East Career OTC through classroom education, on site operations and job placement opportunities.

OTCs also have incredibly high credential attainment, completion, and job placement rates. State statistics show an 83% completion rate and 90% placement rate of all technical programs. We have a strong relationship with Mid East Career OTC, which has become essential to our community and our workforce. As such, we urge you to support their request for additional funding.

We are happy to discuss at your convenience. Thank you for your consideration.

Sincerely,

Heath Walker
V.P. Sec.
March 4, 2019

The Honorable Representative Stephen Hambley

77 S. High Street

11th Floor

Columbus, Ohio 43215

Dear Representative Hambley,

On behalf of Fuserashi International Technology, Inc., we write to express our support for the Ohio Technical Centers ("OTC") in their pursuit of additional funding through the state’s upcoming biennial budget.

OTC is vital to our region. As a successful manufacturer in Ohio, we rely heavily on the strong relationship we have with our partners at the Medina County Career Center. They are effectively preparing individuals for the workforce, in an environment for which we are seeing so many skills gaps. Their efforts are not only beneficial, but necessary, to sustaining and improving both manufacturing and workforce growth in our region. OTCs also have incredibly high credential attainment, completion, and job placement rates. State statistics show an 83% completion rate and 90% placement rate of all technical programs.

We urge you to support their request for additional funding.

We are happy to discuss at your convenience. Thank you for your consideration.

Sincerely,

Jennifer Connelly

Senior Manager

Human Resource & Administration
March 4, 2019

The Honorable Representative Darrell Kick
77 S. High Street
13th Floor
Columbus, Ohio 43215

Dear Representative Kick,

On behalf of Fuserashi International Technology, Inc., we write to express our support for the Ohio Technical Centers ("OTC") in their pursuit of additional funding through the state’s upcoming biennial budget.

OTC is vital to our region. As a successful manufacturer in Ohio, we rely heavily on the strong relationship we have with our partners at the Medina County Career Center. They are effectively preparing individuals for the workforce, in an environment for which we are seeing so many skills gaps. Their efforts are not only beneficial, but necessary, to sustaining and improving both manufacturing and workforce growth in our region. OTCs also have incredibly high credential attainment, completion, and job placement rates. State statistics show an 83% completion rate and 90% placement rate of all technical programs.

We urge you to support their request for additional funding.

We are happy to discuss at your convenience. Thank you for your consideration.

Sincerely,

Jennifer Connelly
Senior Manager
Human Resource & Administration
March 4, 2019

The Honorable Senator Larry Obhoff

Senate Building, 2nd Floor North, Room 220

1 Capitol Square

Columbus, Ohio 43215

Dear Senator Obhoff,

On behalf of Fuserashi International Technology, Inc., we write to express our support for the Ohio Technical Centers ("OTC") in their pursuit of additional funding through the state's upcoming biennial budget.

OTC is vital to our region. As a successful manufacturer in Ohio, we rely heavily on the strong relationship we have with our partners at the Medina County Career Center. They are effectively preparing individuals for the workforce, in an environment for which we are seeing so many skills gaps. Their efforts are not only beneficial, but necessary, to sustaining and improving both manufacturing and workforce growth in our region. OTCs also have incredibly high credential attainment, completion, and job placement rates. State statistics show an 83% completion rate and 90% placement rate of all technical programs.

We urge you to support their request for additional funding.

We are happy to discuss at your convenience. Thank you for your consideration.

Sincerely,

[Signature]

Jennifer Connelly

Senior Manager

Human Resource & Administration
1711 8th Street
Portsmouth, Ohio 45662
740-353-7300

March 5, 2019

The Honorable Brian Baldridge
Ohio State House of Representatives
77 S. High St
13th Floor
Columbus, Ohio 43215

Re: Letter of Support / Funding for Ohio Technical Centers

Dear Representative Baldridge:

On behalf Of A1 Auto Glass, we wright to express our support for the Ohio Technical Centers in their pursuit of additional funding through the state’s upcoming biennial budget.

A1 Auto Glass is a automotive glass repair and body repair shop. We are a small family owned company that has been in business for 30+ years. We service multiple counties in the tri-state area.

Scioto County Career Technical Center is vital to not only our company but to our region. Our business partners with Scioto County Career Technical Center through their job placement opportunities. Our youth need all the opportunities they can get.

Ohio Technical Centers have high credential attainment, completion, and job placement rates. State statistics show an 83% completion rate and 90% placement rate of all technical programs. We have shown a strong relationship with Scioto County Career Technical Center, which has become essential to our community and with our workforce. As such, we urge you to support their request for additional funding.

We are happy to discuss into more detail at your convenience. Thank you for your time and consideration.

Sincerely,

[Signature]
Michael Zornes
Owner
1711 8th Street
Portsmouth, Ohio 45662
740-353-7300

March 5, 2019

The Honorable Joe Uecker
Ohio State Senate
Senate Building
1 Capital Square
Columbus, Ohio 43215

Re: Letter of Support / Funding for Ohio Technical Centers
Dear Senator Uecker:

On behalf of A1 Auto Glass, we write to express our support for the Ohio Technical Centers in their pursuit of additional funding through the state’s upcoming biennial budget.

A1 Auto Glass is an automotive glass repair and body repair shop. We are a small family owned company that has been in business for 30+ years. We service multiple counties in the tri-state area.

Scioto County Career Technical Center is vital to not only our company but to our region. Our business partners with Scioto County Career Technical Center through their job placement opportunities. Our youth need all the opportunities they can get.

Ohio Technical Centers have high credential attainment, completion, and job placement rates. State statistics show an 83% completion rate and 90% placement rate of all technical programs. We have shown a strong relationship with Scioto County Career Technical Center, which has become essential to our community and with our workforce. As such, we urge you to support their request for additional funding.

We are happy to discuss into more detail at your convenience. Thank you for your time and consideration.

Sincerely,

[Signature]
Michael Zornes
Owner
March 4, 2019

The Honorable Joe Uecker
Ohio State Senate
Senate Building
1 Capital Square
Columbus, Ohio 43215

Re: Letter of Support / Funding for Ohio Technical Centers

Dear Senator Uecker:

On behalf of Glockner Enterprises, we write to express our support for the Ohio Technical Centers ("OTC") in their pursuit of additional funding through the state's upcoming biennial budget.

Glockner Enterprises is a staple in Scioto County and has been for the last 170 year. We rely the resources through early placement as well as after graduation. Working with the Scioto County Career Technical Center has given us several employees that help our business thrive so that we can continue to provide excellent customer service while fixing their vehicles and also providing jobs to those that come from the automotive programs. The students that they provide are accredited and screened so that they are nearly ready upon arriving on our campuses. We have a great relationship with the placement coordinator, the teachers/instructors as well as the Superintendent. This is what makes this program worth helping. It is helping our community. We currently employ over 400 or your friends, family and neighbors.

OTCs also have incredibly high credential attainment, completion, and job placement rates. State statistics show an 83% completion rate and 90% placement rate of all technical programs. We have a strong relationship with Scioto County Career Technical Center, which has become essential to our community and our workforce. As such, we urge you to support their request for additional funding.

We are happy to discuss at your convenience. Thank you for your consideration.

Sincerely,

Mike Glockner
Vice President/Fixed Operations Director

March 4, 2019
The Honorable Brian Baldridge  
Ohio State House of Representatives  
77 S. High St  
13th Floor  
Columbus, OH 43215  

Re: Letter of Support / Funding for Ohio Technical Centers  

Dear Representative Baldridge:  

On behalf of Glockner Enterprises, we write to express our support for the Ohio Technical Centers ("OTC") in their pursuit of additional funding through the state's upcoming biennial budget. 

Glockner Enterprises is a staple in Scioto County and has been for the last 170 year. We rely the resources through early placement as well as after graduation. Working with the Scioto County Career Technical Center has given us several employees that help our business thrive so that we can continue to provide excellent customer service while fixing their vehicles and also providing jobs to those that come from the automotive programs. The students that they provide are accredited and screened so that they are nearly ready upon arriving on our campuses. We have a great relationship with the placement coordinator, the teachers/instructors as well as the Superintendent. This is what makes this program worth helping. It is helping our community. We currently employ over 400 or your friends, family and neighbors.

OTCs also have incredibly high credential attainment, completion, and job placement rates. State statistics show an 83% completion rate and 90 % placement rate of all technical programs. We have a strong relationship with Scioto County Career Technical Center, which has become essential to our community and our workforce. As such, we urge you to support their request for additional funding.

We are happy to discuss at your convenience. Thank you for your consideration.

Sincerely,

Mike Glockner  
Vice President/Fixed Operations Director
March 5, 2019

The Honorable Brian Baldridge
Ohio State House of Representatives
77 S. High Street
13th Floor
Columbus, Ohio 43215

Dear Representative Baldridge:

On behalf of the Plumbers & Pipefitters Local 577 Apprenticeship, we write to express our support for the Ohio Technical Center ("OTC") in their pursuit of additional funding through the state's upcoming biennial budget.

UA Plumbers & Pipefitters Local 577 are proud to partner with the Scioto County Career Technical Center. Many of our current and retired members are graduates of the Scioto County Career Technical Center.

Scioto County Career Technical Center is vital in our region. Our business partners with Scioto County Career Technical Center through the Plumbers & Pipefitters Local 577 Pre-Apprenticeship and Apprenticeship Welding Program.

OTC's also have incredibly high credential attainment, completion and job placement rates. State statistics show an 83% completion rate and 90% placement rate of all technical programs. We have strong relationship with Scioto County Career Technical Center, which has become essential to our community and our workforce. As such, we urge you to support their request for additional funding.

We are happy to discuss at your convenience. Thank you for your consideration.

Sincerely,

Kenneth R. Bailey
Director of Training
Local 577, Portsmouth, Ohio
March 4, 2019

The Honorable Brian Baldridge
Ohio State House of Representatives
77 S. High St
13th Floor
Columbus, OH 43215

Re: Letter of Support / Funding for Ohio Technical Centers

Dear Representative Baldridge:

On behalf of STAR Community Justice Center, we write to express our support for the Ohio Technical Centers ("OTC") in their pursuit of additional funding through the state's upcoming biennial budget.

STAR Community Justice Center is a minimum security ACA Accredited male and female Community Based Correctional Facility (CBCF) and one of nineteen such facilities in Ohio. STAR CJC serves 19 counties in the state of Ohio.

Scioto County Career Technical Center is vital to our region. STAR Community Justice Center partners with the Scioto County Career Technical Center to provide vocational training to our residents, giving each resident the tools needed for success. Studies by the University of Cincinnati have shown that maintaining employment has a direct impact on the likelihood of relapse/recidivism. Therefore, our partnership with Scioto County Career Technical Center is helping to keep families together and save lives in our community.

OTCs also have incredibly high credential attainment, completion, and job placement rates. State statistics show an 83% completion rate and 90% placement rate of all technical programs. We have a strong relationship with Scioto County Career Technical Center, which has become essential to our community and our workforce. As such, we urge you to support their request for additional funding.

We are happy to discuss at your convenience. Thank you for your consideration.

Sincerely,

Dustin Kellogg, Vocational Director
STAR Community Justice Center
March 4, 2019

The Honorable Joe Uecker  
Ohio State Senate  
Senate Building  
1 Capital Square  
Columbus, Ohio 43215

Re: Letter of Support / Funding for Ohio Technical Centers

Dear Senator Uecker:

On behalf of STAR Community Justice Center, we write to express our support for the Ohio Technical Centers ("OTC") in their pursuit of additional funding through the state’s upcoming biennial budget.

STAR Community Justice Center is a minimum security ACA Accredited male and female Community Based Correctional Facility (CBCF) and one of nineteen such facilities in Ohio. STAR CJC serves 19 counties in the state of Ohio.

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OTCs also have incredibly high credential attainment, completion, and job placement rates. State statistics show an 83% completion rate and 90% placement rate of all technical programs. We have a strong relationship with Scioto County Career Technical Center, which has become essential to our community and our workforce. As such, we urge you to support their request for additional funding.

We are happy to discuss at your convenience. Thank you for your consideration.

Sincerely,

[Signature]
Dustin Kellogg, Vocation Director
STAR Community Justice Center
March 7, 2019

The Honorable Doug Green
Ohio House
77 S. High St., 13th Floor
Columbus, OH 43215

Re: Letter of Support / Funding for Ohio Technical Centers

Dear Representative Green,

On behalf of Milacron, we write to express our support for the Ohio Technical Centers (OTCs) in their pursuit of additional funding through the state’s upcoming biennial budget.

Milacron is a global leader in the manufacture, distribution, and service of highly engineered and customized systems within the $27 billion plastic technology and processing industry. Milacron is the only company with a full-line product portfolio that includes hot runner systems, injection molding, blow molding and extrusion equipment. The Milacron strategy is to deliver highly customized equipment, components and service to customers throughout the lifecycle of their plastic processing technology systems. One of Milacron’s facilities in Ohio is located in Mount Orab (Brown County), Ohio with a plant population of over 200 employees.

The Southern Hills Career and Technical Center (CTC) is vital to our region. Our business partners with Southern Hills CTC through job internships, advisory committees and training programs. The job training that Southern Hills CTC provides to our community is essential to our business, industry and economy in general.

OTCs also have incredibly high credential attainment, completion, and job placement rates. State statistics show an 83% completion rate and 90% placement rate of all technical programs. We have a strong relationship with Southern Hills CTC, which has become essential to our community and our workforce. As such, we urge you to support their request for additional funding.

We are happy to discuss at your convenience. Thank you for your consideration.

Sincerely,

[Signature]
David Beatty
Human Resources Manager
Milacron Plastics Technologies Group LLC
Mount Orab Production Facility
418 West Main St.
Mt. Orab, OH 45154
513-536-2438 Office
513-491-1282 Mobile
david_beatty@milacron.com
March 7, 2019

The Honorable Joe Uecker
Ohio Senate
1 Capital Square, 2nd Floor
Columbus, OH 43215

Re: Letter of Support / Funding for Ohio Technical Centers

Dear Senator Uecker,

On behalf of Milacron, we write to express our support for the Ohio Technical Centers (OTCs) in their pursuit of additional funding through the state’s upcoming biennial budget.

Milacron is a global leader in the manufacture, distribution, and service of highly engineered and customized systems within the $27 billion plastic technology and processing industry. Milacron is the only company with a full-line product portfolio that includes hot runner systems, injection molding, blow molding and extrusion equipment. The Milacron strategy is to deliver highly customized equipment, components and service to customers throughout the lifecycle of their plastic processing technology systems. One of Milacron’s facilities in Ohio is located in Mount Orab (Brown County), Ohio with a plant population of over 200 employees.

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OTCs also have incredibly high credential attainment, completion, and job placement rates. State statistics show an 83% completion rate and 90% placement rate of all technical programs. We have a strong relationship with Southern Hills CTC, which has become essential to our community and our workforce. As such, we urge you to support their request for additional funding.

We are happy to discuss at your convenience. Thank you for your consideration.

Sincerely,

[Signature]
David Beatty
Human Resources Manager
Milacron Plastics Technologies Group LLC
Mount Orab Production Facility
418 West Main St.
Mt. Orab, OH 45154
513-536-2438 Office
513-491-1282 Mobile
david_beatty@milacron.com

Milacron
418 West Main Street
Mount Orab, OH 45154
T: 513-536-2800
F: 513-536-2846
www.milacron.com
3/8/2019

The Honorable Adam Holmes
Ohio House District 97
77 S. High St. 11th Floor
Columbus, OH 43215

Re: Letter of Support / Funding for Ohio Technical Centers

Dear Representative Adam Holmes,

On behalf of Bi-Con, we write to express our support for the Ohio Technical Centers (OTCs) in their pursuit of additional funding through the state’s upcoming biennial budget.

Bi-Con has helped energy and manufacturing companies around the world compete in the global marketplace for nearly 60 years. Bi-Con is a large construction company within the Natural Gas Industries. We develop, engineer, manufacture, construct and manage domestic and international projects for large transmission companies.

Washington County Career Center, Adult Technical Training is vital to our region. Our business partners with Washington County Career Center, Adult Technical Training through our involvement on their advisory committees, in hiring their graduates, and through participation in their internship program Ohio Means Internships and Coops.

OTCs also have incredibly high credential attainment, completion, and job placement rates. State statistics show an 83% completion rate and 90 % placement rate of all technical programs. We have a strong relationship with Washington County Career Center, Adult Technical Training, which has become essential to our community and our workforce. As such, we urge you to support their request for additional funding.

We are happy to discuss at your convenience. Thank you for your consideration.

Sincerely,

[Signature]

10901 Clay Pike Road, Derwent, OH 43733
740-685-2542 I www.bi-conservices.com
3/8/2019

The Honorable Brian Hill  
Ohio Senate District 20  
Senate Building  
1 Capitol Square 1st Floor  
Columbus, OH 43215

Re: Letter of Support / Funding for Ohio Technical Centers

Dear State Senator Brian Hill,

On behalf of Bi-Con, we write to express our support for the Ohio Technical Centers (OTCs) in their pursuit of additional funding through the state’s upcoming biennial budget.

Bi-Con has helped energy and manufacturing companies around the world compete in the global marketplace for nearly 60 years. Bi-Con is a large construction company within the Natural Gas Industries. We develop, engineer, manufacture, construct and manage domestic and international projects for large transmission companies.

Washington County Career Center, Adult Technical Training is vital to our region. Our business partners with Washington County Career Center, Adult Technical Training through our involvement on their advisory committees, in hiring their graduates, and through participation in their internship program Ohio Means Internships and Coops.

OTCs also have incredibly high credential attainment, completion, and job placement rates. State statistics show an 83% completion rate and 90% placement rate of all technical programs. We have a strong relationship with Washington County Career Center, Adult Technical Training, which has become essential to our community and our workforce. As such, we urge you to support their request for additional funding.

We are happy to discuss at your convenience. Thank you for your consideration.

Sincerely,

[Signature]

Human Resources Staffing Coordinator  
P: 740-685-2542 x. 221  
F: 740-685-9458  
E: bhall@bi-conservices.com
March 8, 2019

The Honorable Frank Hoagland  
Senate Building  
1 Capitol Square  
1st Floor  
Columbus, OH 43215

Re: Letter of Support / Funding for Ohio Technical Centers

Dear Senator Hoagland,

On behalf of Kraton Polymers, we write to express our support for the Ohio Technical Centers (OTCs) in their pursuit of additional funding through the state’s upcoming biennial budget.

Kraton is a global organization that develops, manufactures and markets bio based chemicals and specialty polymers. Our Belpre, Ohio facility employs over 400 full time Kraton employees as well numerous contractors.

Washington County Career Center, Adult Technical Training is vital to our region. Our business partners with Washington County Career Center, Adult Technical Training through our involvement on their advisory committees, in hiring their graduates, and through participation in their internship program Ohio Means Internships and Coops.

OTCs also have incredibly high credential attainment, completion, and job placement rates. State statistics show an 83% completion rate and 90 % placement rate of all technical programs. We have a strong relationship with Washington County Career Center, Adult Technical Training, which has become essential to our community and our workforce. As such, we urge you to support their request for additional funding.

We are happy to discuss at your convenience. Thank you for your consideration.

Sincerely,

Steve Hand  
HR Business Partner

Kraton Polymers US LLC  
Work: 740 423 2948 | Fax: 740 423 2738  
Mobile: 304 615 6686  
2419 St. Rt. 618, Belpre, OH 45714  
NYSE - KRA | www.kraton.com
March 6, 2019

The Honorable Hearcel F. Craig  
Ohio Senate  
Senate Building, 1 Capital Square  
Ground Floor  
Columbus, OH 43215

Re: Letter of Support/Funding for Ohio Technical Centers

Dear Senator Craig:

On behalf of Yenkin-Majestic Paint Corporation, we write to express our support for the Ohio Technical Centers (OTCs) in their pursuit of additional funding through the state’s upcoming biennial budget.

Washington County Career Center, Adult Technical Training is vital to our region. Our business partners with Washington County Career Center, Adult Technical Training through our involvement on their advisory committees, in hiring their graduates and through participation in their internship program, Ohio Means Internships and Coops.

Yenkin Majestic Paint Corporation is a chemical coating manufacturer. We partner with Washington County Career Center to hire graduates from their Chemical Operator program.

OTC’s also have incredibly high credential attainment completion and job placement rates. State statistics show an 83% completion rate and 90% placement rate of all technical programs. We have a strong relationship with Washington County Career Center, Adult Technical Training, which has become essential to our community and our workforce. As such, we urge you to support their request for additional funding.

We are happy to discuss at your convenience. Thank you for your consideration.

Sincerely,

Felicite S. Pellior  
Vice President, HR and Administration
March 6, 2019

The Honorable Bernadine Kennedy
Ohio House of Representatives
77 South High Street
10th Floor
Columbus, OH 43215

Re: Letter of Support/Funding for Ohio Technical Centers

Dear Representative Kennedy:

On behalf of Yenkin-Majestic Paint Corporation, we write to express our support for the Ohio Technical Centers (OTCs) in their pursuit of additional funding through the state’s upcoming biennial budget.

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Felicite S. Pellior
Vice President, HR and Administration