



**House Ways & Means Committee
HB 175
10/22/2019**

Chairman Merrin, Vice Chair LaRe, Ranking Member Rogers and members of the House Ways and Means Committee, thank you for considering my written testimony in support of HB 175. My name is Thomas Balzer and I am the President and CEO of the Ohio Trucking Association and the Ohio Association of Movers. Collectively, we represent over 1,000 trucking, moving, logistics, warehouse companies and allied vendor members.

HB 175 would make Ohio's tax policy more competitive with surrounding states by exempting forklifts that are purchased by an interstate logistics company from sales and use tax. As Ohio attempts to attract logistics companies and distribution centers, its lawmakers must eliminate burdensome tax policies that place Ohio-based businesses at a competitive disadvantage.

On behalf of the Ohio Trucking Association and Ohio Association of Movers I would like to thank Rep. Antani for introducing this business-friendly legislation and would urge the committee's support.

Sincerely,

Thomas A. Balzer, CAE
President and CEO Ohio Trucking Association and Ohio Association of Movers