As Reported by the Senate Finance Committee

132nd General Assembly

Regular Session 2017-2018

Sub. H. B. No. 123

Representatives Koehler, Ashford

Cosponsors: Representatives Antonio, Barnes, Boyd, Brown, Clyde, Craig, Fedor, Greenspan, Holmes, Howse, Ingram, Leland, Lepore-Hagan, Lipps, Miller, O'Brien, Patterson, Ramos, Rogers, Ryan, Schuring, Sheehy, Smith, K., Sykes, West, Speaker Smith

A BILL

То	amend sections 1321.35, 1321.36, 1321.39,	1
	1321.40, 1321.41, 1321.422, 1321.99, and	2
	4712.99, to enact new section 1321.46 and	3
	sections 1321.141, 1321.391, 1321.401, 1321.402,	4
	1321.403, 1321.411, 1321.592, and 4712.071, and	5
	to repeal sections 1321.46 and 1321.461 of the	6
	Revised Code to modify the Short-Term Loan Act,	7
	to specify a minimum loan amount and duration	8
	for loans made under the Small Loan Law and	9
	General Loan Law, and to limit the authority of	10
	credit services organizations to broker	11
	extensions of credit for buyers.	12

BE IT ENACTED BY THE GENERAL ASSEMBLY OF THE STATE OF OHIO:

Section 1. That sections 1321.35, 1321.36, 1321.39,	13
1321.40, 1321.41, 1321.422, 1321.99, and 4712.99 be amended and	14
new section 1321.46 and sections 1321.141, 1321.391, 1321.401,	15
1321.402, 1321.403, 1321.411, 1321.592, and 4712.071 of the	16
Revised Code be enacted to read as follows:	17

sections 1321.01 to 1321.19 of the Revised Code that meets	19
either of the following conditions:	20
(1) The amount of the loan is one thousand dollars or	21
<u>less.</u>	22
(2) The loan has a duration of one year or less.	23
(B) A licensee shall not engage in any act or practice to	24
evade the requirement of division (A) of this section, including	25
by assisting a borrower to obtain a loan on terms that would be	26
prohibited by that division.	27
(C) No licensee shall fail to comply with this section.	28
Sec. 1321.35. As used in sections 1321.35 to 1321.48 of	29
the Revised Code:	30
(A) "Short-term loan" means a loan made pursuant to	31
sections 1321.35 to 1321.48 of the Revised Code.	32
(B) "Superintendent of financial institutions" includes	33
the deputy superintendent for consumer finance as provided in	34
section 1181.21 of the Revised Code.	35
(C) "Interest" means all charges payable directly or	36
indirectly by a borrower to a licensee as a condition to a loan,	37
including fees, loan origination charges, service charges,	38
renewal charges, credit insurance premiums, and any ancillary	39
product sold in connection with a short-term loan-made pursuant	40
to sections 1321.35 to 1321.48 , but does not include the	41
monthly maintenance fees, the loan origination charge, the check	42
collection charge, or the check cashing fee authorized under	43
section 1321.40 of the Revised Code.	44
(D) "Annual percentage rate" has the same meaning as in	45

the "Truth in Lending Act," 82 Stat. 149 (1980), 15 U.S.C. 1606,	46
as implemented by regulations of the board of governors of the	47
federal reserve system consumer financial protection bureau. All	48
fees and charges, including interest and the loan origination	49
charge and monthly maintenance fees authorized under section	50
1321.40 of the Revised Code, shall be included in the	51
computation of the annual percentage rate. Fees and charges for	52
single premium credit insurance and other ancillary products	53
sold in connection with the credit transaction shall be included	54
in the calculation of the annual percentage rate.	55
(E) "Tigongoo" moong a norgan ligongod to make abort torm	56
(E) "Licensee" means a person licensed to make short-term	
loans under sections 1321.35 to 1321.48 of the Revised Code.	57
Sec. 1321.36. (A) No person shall engage in the business	58
of making short-term loans to a borrower in Ohio, or, in whole	59
or in part, make, offer, or broker a loan, or assist a borrower	60
in Ohio to obtain such a loan, without first having obtained a	61
license from the superintendent of financial institutions under	62
sections 1321.35 to 1321.48 of the Revised Code. No licensee-	63
shall make, offer, or broker a loan, or assist a borrower to	64
obtain such a loan, when the borrower is not physically present	65
in the licensee's business location.	66
(B) No person not located in Ohio shall make a short-term-	67
loan to a borrower in Ohio from an office not located in Ohio.	68
Nothing in this section prohibits a business not located or	69
licensed in Ohio from lending funds to Ohio borrowers who	70
physically visit the out-of-state office of the business and	71
obtain the disbursement of loan funds at that location. No-	72
person shall make, offer, or broker a loan, or assist a borrower	73
to obtain a loan, via the telephone, or mail, or internet.	74
(C) Any loan made in violation of this section is void,	75
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and the lender has no right to collect, receive, or retain any	76
principal, interest, fees, or other charges in connection with	77
the loan.	78
(D) Sections 1321.35 to 1321.48 of the Revised Code do not	79
apply to any entity chartered and lawfully doing business under_	80
the authority of any law of this state, another state, or the	81
United States as a bank, savings bank, trust company, savings	82
and loan association, or credit union, or a subsidiary of any	83
such entity, which subsidiary is regulated by a federal banking	84
agency and is owned and controlled by a depository institution.	85
Sec. 1321.39. A licensee under sections 1321.35 to 1321.48	86
of the Revised Code may engage in the business of making loans	87
provided that each loan meets all of the following conditions:	88
(A) The total amount of the loan does not exceed five	89
hundred one thousand dollars.	90
(B) The (1) Subject to division (B) (2) of this section,	91
the minimum duration of the loan, as specified in the loan	92
contract required under division (C) of this section, is not	93
less than thirty-one ninety-one days and the maximum duration of	94
the loan is one year.	95
(2) The minimum duration of the loan may be less than	96
ninety-one days if the total monthly payment on the loan does	97
not exceed an amount that is six per cent of the borrower's	98
verified gross monthly income or seven per cent of the	99
borrower's verified net monthly income, whichever is greater.	100
(C) The loan is made pursuant to a written loan contract	101
that sets forth the terms and conditions of the loan. A copy of	102
the loan contract shall be provided to the borrower. The loan	103
contract shall disclose in a clear and concise manner all of the	104

following:	105
(1) The total amount of fees and charges the borrower will	106
be required to pay in connection with the loan pursuant to the	107
<pre>loan contract;</pre>	108
(2) The total amount of each payment, when each payment is	109
due, and the total number of payments that the borrower will be	110
required to make under the loan contract;	111
(3) A statement, printed in boldface type of the minimum	112
size of ten points, as follows: "WARNING: The cost of this loan	113
is higher than the average cost charged by financial	114
institutions, such as banks or credit unions, on substantially	115
similar loans. A financial institution may be able to offer you	116
a similar loan at a lower cost."	117
(4) A statement, printed in a minimum font size of ten	118
points, which informs the borrower that complaints regarding the	119
loan or lender may be submitted to the department of commerce	120
division of financial institutions and includes the correct	121
telephone number and mailing address for the department;	122
(5) Any disclosures required under the "Truth in Lending	123
Act," 82 Stat. 146 (1974), 15 U.S.C. 1601, et seq.;	124
(6) The rate of interest contracted for under the loan-	125
contract as an annual percentage rate based on the sum of the	126
principal of the loan and the loan origination fee, check-	127
collection charge, and all other fees or charges contracted for	128
under the loan contract.;	129
(7) A statement, printed in a minimum font size of ten	130
points, as follows: "You have the right to rescind or cancel	131
this loan by returning the originally contracted loan amount by	132
five n m of the third business day immediately following the	123

day you enter into this contract."	134
(8) A statement, printed in a minimum font size of ten	135
points, as follows: "Electronic payment is optional. You have	136
the right to revoke or remove your authorization for electronic	137
<pre>payment at any time."</pre>	138
(D) The loan-contract includes a provision that offers the	139
borrower an optional extended payment plan that may be invoked-	140
by the borrower at any time before the maturity date of the	141
loan. To invoke the extended payment plan, the borrower shall-	142
return to the office where the loan was made and sign an-	143
amendment to the original loan agreement reflecting the extended	144
terms of the loan. The extended payment plan shall allow the	145
borrower to repay the balance by not less than sixty days from-	146
the original maturity date. No additional fees or charges may be	147
applied to the loan upon the borrower entering the extended	148
payment plan. The person originating the loan for the licensee	149
shall identify verbally to the borrower the contract provision-	150
regarding the extended payment plan, and the borrower shall	151
verify that the provision has been identified by initialing the	152
contract adjacent to the provision is a precomputed loan and is	153
payable in substantially equal installments consisting of	154
principal, fees, and interest combined. For purposes of this	155
division, "precomputed loan" means a loan in which the debt is a	156
sum comprising the principal amount and the amount of fees and	157
interest computed in advance on the assumption that all	158
scheduled payments will be made when due.	159
(E) The loan may be rescinded or canceled on or before	160
five p.m. of the third business day immediately following the	161
day of the loan transaction upon the borrower returning the	162
originally contracted loan amount.	163

Sec. 1321.391. If the duration of a short-term loan is	164
ninety-one days or greater, the licensee shall determine the	165
recommended length of a loan based on the borrower's verified	166
monthly income as described in division (B)(2) of section	167
1321.39 of the Revised Code. The licensee shall provide the	168
borrower with a written copy of its recommendation, which is not	169
binding on the borrower.	170
Sec. 1321.40. A person licensed pursuant to sections	171
1321.35 to 1321.48 of the Revised Code licensee may charge,	172
collect, and receive only the following fees and charges in	173
connection with a short-term loan:	174
(A) Interest calculated in compliance with 15 U.S.C. 1606,	175
and not exceeding an annual percentage a rate greater than of	176
<pre>twenty-eight per cent_per annum;</pre>	177
(B) (1) Except as otherwise provided in division (B) (2) of	178
this section, a monthly maintenance fee that does not exceed the	179
lesser of ten per cent of the originally contracted loan amount	180
or thirty dollars, provided the fee is not added to the loan_	181
balance on which interest is charged;	182
(2) A licensee shall not charge, collect, or receive a	183
monthly maintenance fee if the borrower is a person on active	184
duty in the armed forces of the United States or a dependent of	185
that person.	186
(C) If the originally contracted loan amount is five	187
hundred dollars or more, a loan origination charge in the amount	188
of two per cent of the originally contracted loan amount,	189
provided the loan origination charge is not added to the loan	190
balance on which interest is charged;	191
(D) One check collection charge per loan not exceeding an	192

amount equal to twenty dollars plus any amount passed on from	193
other financial institutions for each check, negotiable order of	194
withdrawal, share draft, or other negotiable instrument returned	195
or dishonored for any reason, provided that the terms and	196
conditions upon which check collection charges will be charged	197
to the borrower are set forth in the written loan contract	198
described in division (C) of section 1321.39 of the Revised	199
Code;	200
(C) (E) If a licensee provides the proceeds of a loan in	201
the form of a check, a fee to cash that check in an amount not	202
<pre>exceeding ten dollars;</pre>	203
(F) Damages, costs, and disbursements to which the	204
licensee may become entitled to by law in connection with any	205
civil action to collect a loan after default, except that the	206
total amount of damages and costs shall not exceed the	207
originally contracted loan amount.	208
Sec. 1321.401. A licensee may refinance a short-term loan	209
provided that all of the following apply to the refinanced loan:	210
(A) The loan is a short-term loan.	211
(B) Interest on the loan does not exceed a rate of twenty-	212
eight per cent per annum.	213
(C) The licensee does not charge, collect, or receive the	214
monthly maintenance fee described in division (B) of section	215
1321.40 of the Revised Code.	216
Sec. 1321.402. If a short-term loan is prepaid in full or	217
refinanced prior to the loan's maturity date, the licensee shall	218
refund to the borrower a prorated portion of the interest,	219
monthly maintenance fees, and all other charges based on a ratio	220
of the number of days the loan was outstanding and the number of	221

days for which the loan was originally contracted. For purposes	222
of this section, the monthly maintenance fee is not considered	223
to be fully earned at the beginning of a month.	224
Sec. 1321.403. Notwithstanding any provision of sections	225
1321.35 to 1321.48 of the Revised Code to the contrary, a	226
licensee shall not charge, collect, or receive in connection	227
with a short-term loan a total amount of fees and charges that	228
exceeds sixty per cent of the originally contracted loan amount.	229
For purposes of this section, all charges made in connection	230
with the loan shall be included when calculating the total loan	231
charges except for all of the following:	232
(A) The check collection charge authorized under section	233
1321.40 of the Revised Code;	234
(B) The check cashing fee authorized under section 1321.40	235
of the Revised Code;	236
(C) The interest charges on a loan that is refinanced in	237
accordance with section 1321.401 of the Revised Code.	238
Sec. 1321.41. No person licensed pursuant to sections	239
1321.35 to 1321.48 of the Revised Code licensee shall do any of	240
the following:	241
(A) Violate section 1321.36 of the Revised Code;	242
(B) Make a loan that does not comply with section 1321.39	243
of the Revised Code;	244
(C) Charge, collect, or receive, directly or indirectly,	245
credit insurance premiums, charges for any ancillary product	246
<pre>sold, or any additional fees, interest, or charges in connection</pre>	247
with a loan, other than fees and charges permitted by section	248
1321.40 of the Revised Code—and costs or disbursements to which—	249

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Nothing herein prohibits such conduct, action, or complaint if	279
the borrower has intentionally engaged in fraud by, including	280
but not limited to, closing or using any closed or false account	281
to evade payment;	282
(G) Make a short-term loan to a borrower for purposes of	283
retiring an existing short-term loan between any licensee and-	284
that borrower;	285
(H)—Require the borrower to waive the borrower's right to	286
legal recourse under any otherwise applicable provision of state	287
or federal law;	288
(I) Accept the title or registration of a vehicle,	289
real property, physical assets, or other collateral as security	290
for the obligation;	291
$\frac{(J)-(I)}{(I)}$ Engage in any device or subterfuge to evade the	292
requirements of sections 1321.35 to 1321.48 of the Revised Code	293
including assisting a borrower to obtain a loan on terms that	294
would be prohibited by sections 1321.35 to 1321.48 of the	295
Revised Code, making loans disguised as personal property sales	296
and leaseback transactions, or disguising loan proceeds as cash	297
rebates for the pretextual installment sale of goods or	298
services;	299
(K) (J) Assess or charge a borrower a fee for prepaying	300
the loan in full prior to the maturity date;	301
$\frac{(L)-(K)}{(K)}$ Fail to comply with section 1321.45 of the Revised	302
Code;	303
$\frac{(M)-(L)}{(L)}$ Recommend to a borrower that the borrower obtain a	304
loan for a dollar amount that is higher than the borrower has	305
requested;	306

(N) Make a loan to a borrower that has received two loans	307
within the previous ninety days from licensees, unless the	308
borrower has completed during that period a financial literacy	309
program approved by the superintendent;	310
$\frac{(O)-(M)}{(M)}$ Draft funds electronically from any depository	311
financial institution in this state, or bill any credit card	312
issued by such an institution without written approval of the	313
<u>borrower</u> . Nothing in this division shall prohibit the conversion	314
of a negotiable instrument into an electronic form for	315
processing through the automated clearing house system.	316
$\frac{P}{N}$ Make, publish, or otherwise disseminate, directly	317
or indirectly, any misleading or false advertisement, or engage	318
in any other deceptive trade practice;	319
(Q) Offer any incentive to a borrower in exchange for	320
the borrower taking out multiple loans over any period of time,	321
or provide a short-term loan at no charge or at a discounted	322
charge as compensation for any previous or future business-;	323
(R) Make a loan to a borrower if the borrower has received	324
a total of four or more loans, from licensees, in the calendar-	325
year.	326
(S) (P) Present a check, negotiable order of withdrawal,	327
share draft, or other negotiable instrument, that has been	328
previously presented by the licensee and subsequently returned	329
or dishonored for any reason, without prior written approval	330
from the borrower-;	331
$\frac{(T)-(Q)}{(Q)}$ Change the check number, or in any other way alter	332
a check, negotiable order of withdrawal, or share draft, prior	333
to submitting such check, negotiable order of withdrawal, or	334
share draft for processing through the automated clearing house	335

system, or submit false information about any check, negotiable	336
order of withdrawal, or share draft to the automated clearing	337
house system;	338
(R) Make a short-term loan to a borrower if the loan will	339
result in a total outstanding principal of more than two	340
thousand five hundred dollars in short-term loans made by	341
licensees to that borrower at any one time. Prior to making a	342
short-term loan, a licensee shall require each borrower to sign	343
a written declaration that, pursuant to this division, the	344
borrower is eligible to receive the loan, and shall make a	345
concerted effort to verify the borrower's eligibility.	346
(S) Fail to accept cash or a certified check from a third	347
party when submitted on behalf of the borrower for repayment of	348
a short-term loan in full or in part;	349
(T) Contact a borrower for any reason other than for the	350
borrower's benefit regarding upcoming payments, options for	351
obtaining loans, payment options, payment due dates, the effect	352
of default, or, after default, receiving payments or other	353
actions permitted by the licensee; to advise the borrower of	354
missed payments or dishonored checks; or to assist the	355
transmittal of payments via a third-party mechanism;	356
(U) In the event that a short-term loan or its servicing	357
is sold or assigned, fail to provide notice and the information	358
needed to make future payments;	359
(V) Make a loan to a borrower that includes a demand	360
feature that permits the licensee, in the event the borrower	361
fails to meet the repayment terms for any outstanding balance,	362
to terminate the loan in advance of the original maturity date	363
and to demand repayment of the entire outstanding balance,	364

unless both of the following requirements are met:	365
(1) Not earlier than ten days after the borrower's payment	366
was due, the licensee provides written notice to the borrower of	367
the termination of the loan.	368
(2) In addition to the outstanding balance, the licensee	369
collects only prorated interest and the fees earned up to the	370
termination of the loan. For purposes of division (V)(2) of this	371
section, the outstanding balance and prorated interest and fees	372
shall be calculated as if the borrower had voluntarily prepaid	373
the loan in full on the date of termination.	374
Sec. 1321.411. A licensee shall not attempt to collect	375
from a borrower's account after two consecutive attempts have	376
failed, unless the licensee obtains new written authorization	377
from the borrower to electronically transfer or withdraw funds	378
from the borrower's account.	379
Sec. 1321.422. (A) Every licensee shall keep and use in	380
the licensee's business such books, accounts, records, and loan	381
documents as will enable the division of financial institutions	382
to determine whether the licensee is complying with sections	383
1321.35 to 1321.48 of the Revised Code and with the orders and	384
rules made by the division under those sections. Such books,	385
accounts, records, and loan documents shall be segregated from	386
those pertaining to transactions that are not subject to	387
sections 1321.35 to 1321.48 of the Revised Code. Every licensee	388
shall preserve the books, accounts, records, and loan documents	389
pertaining to loans made under sections 1321.35 to 1321.48 of	390
the Revised Code for at least two years after making the final	391
entry on, or final revision of any loan document relative to,	392
any loan recorded therein. Accounting systems maintained in	393
whole or in part by mechanical or electronic data processing	394

methods that provide information equivalent to that otherwise	395
required are acceptable for this purpose.	396
(B)(1) As required by the superintendent of financial	397
institutions, each licensee shall file with the division each	398
year a report under oath or affirmation, on forms supplied by	399
the division, concerning the business and operation for the	400
preceding calendar year. If a licensee has more than one place	401
of business in this state, the licensee shall furnish a report	402
for each location.	403
(2) The division shall publish annually and make available	404
to the public an analysis of the information required under	405
division (B)(1) of this section, but the individual reports	406
shall not be public records and shall not be open to public	407
inspection. The published analysis shall include all of the	408
<pre>following:</pre>	409
(a) The total number of borrowers, loans, defaulted loans,	410
and charged-off loans and the total dollar value of the charged-	411
<pre>off loans;</pre>	412
(b) The average loan size, average contracted and average	413
experienced annual percentage rate, average charges per loan,	414
total contracted loan charges, and total loan charges actually	415
paid;	416
(c) The total number of check collection charges and the	417
total dollar value of those charges;	418
(d) The total number of licensee business locations and	419
the average number of borrowers per location;	420
(e) Any other nonprivate information determined by the	421
superintendent.	422

Sec. 1321.46. (A) Before initiating a short-term loan	423
transaction with a borrower, a licensee shall make a reasonable	424
attempt to verify the borrower's income for purposes of division	425
(B) (2) of section 1321.39 and section 1321.391 of the Revised	426
Code. At a minimum, the licensee shall obtain from the borrower	427
one or more recent pay stubs or other written evidence of	428
recurring income, such as a bank statement. The written evidence	429
shall include at least one document that, when presented to the	430
licensee, is dated not earlier than forty-five days prior to the	431
borrower's initiation of the short-term loan transaction. If the	432
borrower intends to provide a bank statement, the licensee shall	433
permit the borrower to delete from the statement the information	434
regarding to whom the debits listed on the statement are	435
payable.	436
(B) The superintendent of financial institutions may adopt	437
rules under section 1321.43 of the Revised Code that set forth	438
any other procedures the superintendent considers necessary to	439
ensure accurate verification of borrower income.	440
Sec. 1321.592. (A) A registrant shall not make a loan	441
under sections 1321.51 to 1321.60 of the Revised Code that meets	442
<pre>either of the following conditions:</pre>	443
(1) The amount of the loan is one thousand dollars or	444
less.	445
(2) The loan has a duration of one year or less.	446
(B) A registrant shall not engage in any act or practice	447
to evade the requirement of division (A) of this section,	448
including by contracting with a borrower to make a loan on terms	449
that would be prohibited by that division.	450
(C) No registrant shall fail to comply with this section	<i>1</i> 151

Sec. 1321.99. (A) Whoever violates section 1321.02 of the	452
Revised Code is guilty of a felony of the fifth degree.	453
(B) Whoever violates section 1321.13 of the Revised Code	454
shall be fined not less than one hundred nor more than five	455
hundred dollars or imprisoned not more than six months, or both.	456
(C) Whoever violates section 1321.14 of the Revised Code	457
shall be fined not less than fifty nor more than two hundred	458
dollars for a first offense; for a second offense such person	459
shall be fined not less than two hundred nor more than five	460
hundred dollars and imprisoned for not more than six months.	461
(D) Whoever willfully violates section 1321.57, 1321.58,	462
division (A), (B), or (C) of section 1321.59, 1321.591, or	463
1321.60 of the Revised Code is guilty of a minor misdemeanor and	464
shall be fined not less than one nor more than five hundred	465
dollars.	466
(E)(1) Whoever violates section 1321.63 or division (H),	467
(I), or (K) of section 1321.69 of the Revised Code is guilty of	468
a felony of the fifth degree.	469
(2) A violation of section 1321.63 or division (K) of	470
section 1321.69 of the Revised Code is a strict liability	471
offense and section 2901.20 of the Revised Code does not apply.	472
(F) Whoever violates division (A) of section 1321.73 of	473
the Revised Code shall be fined not more than five hundred	474
dollars or imprisoned not more than six months, or both.	475
(G) Whoever violates section 1321.41 of the Revised Code	476
is guilty of a misdemeanor of the first degree.	477
(H) Whoever violates section 1321.141 or 1321.592 of the	478
Revised Code is guilty of a minor misdemeanor and shall be fined	479

not less than one hundred nor more than five hundred dollars.	480
(I) The offenses established under sections 1321.141,	481
1321.41, and 1321.592 of the Revised Code are strict liability	482
offenses and section 2901.20 of the Revised Code does not apply.	483
The designation of these offenses as strict liability offenses	484
shall not be construed to imply that any other offense for which	485
there is no specified degree of culpability, whether in this	486
section or another section of the Revised Code, is not a strict	487
liability offense.	488
(J) The imposition of fines pursuant to this section does	489
not preclude the imposition of any administrative fines or civil	490
penalties authorized under section 1321.54 or any other section	491
of the Revised Code.	492
Sec. 4712.071. No credit services organization shall sell,	493
provide, or perform any of the services authorized under	494
division (C)(1) of section 4712.01 of the Revised Code in	495
connection with an extension of credit that meets any of the	496
<pre>following conditions:</pre>	497
(A) The amount of credit is less than five thousand	498
dollars.	499
(B) The repayment term is one year or less.	500
(C) The annual percentage rate exceeds twenty-eight per	501
<pre>cent. For purposes of this division, "annual percentage rate"</pre>	502
has the same meaning as in the "Truth in Lending Act," 82 Stat.	503
149 (1980), 15 U.S.C. 1606, as implemented by regulations of the	504
consumer financial protection bureau.	505
Sec. 4712.99. (A) Whoever violates division (J) of section	506
4712.02, division (E) of section 4712.04, division (D) or (E) of	507
section 4712.05, division (A) of section 4712.06, section	508

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as presented in this act.