

**Testimony on Fantasy Sports Prepared for the Ohio House Government Accountability
and Oversight Committee Hearing on May 10, 2017**

Kevin Day
Founder of Fantasy Football Calculator

My name is Kevin Day and I'm the founder of Fantasy Football Calculator. I'm here today to testify in support of House Bill 132.

Fantasy Football Calculator is an information and data analysis website with 1.3 million visitors per year. Our users are people who love fantasy sports and want to win their fantasy leagues by researching advanced metrics and conducting mock drafts.

I started the website as an engineering student at Case Western Reserve University 11 years ago. I always loved fantasy sports and wanted to apply my knowledge of engineering, statistics and software development to start a business. Since then, I've worked on the company as a side business, in addition to my fulltime job as VP of Engineering at an Akron startup.

I'm glad to be here today to tell you about my company, because people sometimes mistakenly think that the fantasy sports industry consists of only the two big companies that everyone's heard of. However, there are many small businesses like mine that don't provide contests, but contribute to the industry just the same. There are writers, podcasters, analysts, and software developers, all working tirelessly to grow their own businesses.

My business has grown as the interest in fantasy sports has increased, and I have no doubt that this is a growing market with huge economic potential. I would like to expand my product line of software and content to customers that compete in fantasy contests. Additionally, even though I don't run fantasy contests now, I would like the freedom to do so in the future as my business grows. I think it's important that this industry is regulated so that there are clear guidelines in place for companies like mine. House Bill 132 will do that.

My website attracts the smartest fantasy sports players. These are people who crunch the numbers to make sure they have the best possible team. They are not relying on luck. My customers spend 15 hours per week, on average, conducting research for their fantasy leagues. My business is a testament to the enormous skills that fantasy sports require, and I'm glad this legislation clarifies that fantasy sports are games of skill.

Ohio legislators would be wise to pass this bill and establish Ohio as a state where fantasy sports entrepreneurs like me are welcomed with open arms. I look forward to expanding my business here and having a clear, common-sense regulatory framework in which to operate.

Thank you very much.