



# DAVE YOST

OHIO ATTORNEY GENERAL

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August 19, 2019

The Honorable Larry Obhof  
Ohio Senate  
1 Capitol Square, 2<sup>nd</sup> Floor  
Columbus, OH 43215

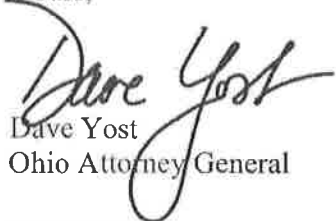
Dear Senate President Obhof:

It is my pleasure to present to you for the advice and consent of the Ohio Senate the appointment of Charles Newman to the Ohio Consumers' Counsel Governing Board pursuant to Ohio Revised Code Section 4911.17. Mr. Newman would fill the opening created as a result of Fred Cooke's term expiring this year.

The Governing Board appoints the Consumers' Counsel and the Deputy Consumers' Counsel. The Governing Board consists of nine members, three members each representing the following groups: organized labor; residential consumer; and, family farmers. Mr. Newman is a Democrat and will represent family farmers. Enclosed is his resume for your review.

This request for appointment is respectfully submitted to both you and the Ohio Senate for your advice and your consent. Should you have any questions, please feel free to contact me.

Yours,



Dave Yost  
Ohio Attorney General

Enclosure

cc: Vincent Keeran, Ohio Senate Clerk  
Bruce J. Weston, Ohio Consumers' Counsel  
Charles Newman

**Charles Newman**  
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## **EDUCATION:**

- **Bachelors of Science in Animal Sciences: Agricultural Industries Program, December 1983**  
The Ohio State University, Columbus, OH
- **The Kentucky Agricultural Leadership Program (KALP) Two-Year Course of Study, 1990**  
University of Kentucky, Lexington, KY  
Intensive two year program for young agricultural producers and agribusiness individuals to further develop leadership skills

## **CERTIFICATIONS/LICENSURES:**

- Completed Director Gold Program from National Rural Electric Cooperative Association (NRECA), 2018
- Completed Board Leadership Program from NRECA, 2010
- Credentialed Cooperative Director (NRECA), 2008
- Credentialed United Accounting Network Technician, 2000- Present
- Board Leadership Certificate from Adams County Regional Medical Center, 2014
- Received Certification for Sunshine Law Trainings, across multiple years
- Received Governmental Records Retention Certificates, across multiple years
- Received Ohio Bureau of Workers' Compensation Certificate for Completion of Educational Training, 2005
- Fertilizer Applicator Certificate from the Ohio Department of Agriculture (ODA), 2016-Present
- Restricted Use Chemical/Pesticide Applicator Certificate ODA, 1985- Present
- Good Agricultural Practices (GAP) Certificate, 2014-Present
- Beef Quality Assurance Certificate ODA, 2018-Present

## **TRAININGS:**

- National Rural Electric Cooperative Association (NRECA)

Courses of Study:

### **Basic Required Courses**

- Director Duties and Liabilities, Understanding the Electric Business, Board Operations and Process, Strategic Planning, and Financial Decision Making

### **Grassroots**

- Maximizing your Grassroots Strategy

### **Power Supply**

- Communicating the New Energy Landscape

### **Governance**

- Rules and Procedures for Effective Board Meetings, The Rule of the Board Chair in Conducting Effective Meetings, Current Governance Issues in Policy Development, Appraising and Compensating the CEO, Developing Effective Boardroom Decision Making, and Your Board's Culture: Its Impact on Effectiveness

### **Financial**

- Equity Management and Boardroom Decision Making

### **Communications**

- Conversation Skills Outside the Boardroom

#### **Technology**

- Strategic Technologies and their Impact on Today's Cooperative

#### **Risk Management**

- Risk Oversight: The Board's Role in Risk Management

### **MEMBERSHIPS:**

- Action Committee for Rural Electrification (ACRE)
- Ohio Electric Cooperatives Political Action Committee (OECAPAC)
- Adams Rural Electric Cooperative
- Ohio Rural Electric Cooperative
- Nation Rural Electric Cooperative
- Adams County Regional Water District
- Highland County Water District
- Ohio Township Association
- Ohio Cattlemen's Association
- Ohio Farm Bureau
- United Producers Livestock Association
- Southern States Cooperative
- Adams County Trustee/ Fiscal Officer Association

### **WORK EXPERIENCE:**

- Farm Owner/Operator of Newman Family Farms, 1986-Present
  - Produce grain, cattle, and hay on the 750 acre family farm
  - Responsible for all financial decision-making, including operational capital and long-term financial growth
  - Coordinate all grain and livestock marketing, including forward contracts and cash sales
  - Actively participate in Environmental Quality Incentives Program (EQIP) including building access roads, stream crossings, buffer strips along water courses, and watering facilities to conserve natural resources
  - Responsible for the safe application of all fertilizers, chemicals, and pesticides at labeled/ proper rates
- Vice Chairman of Board of Directors, Adams Rural Electric, Present
  - Have served as Board Chair, multiple years
  - Board Member, 2005- Present
  - Responsible for a \$16,500,000.00 cash budget and a \$355,000.00 capital budget
  - Shared decision maker involving lenders including the Rural Utilities Service (RUS), CoBank, National Rural Utilities Cooperative Finance Cooperation (CFC), and Buckeye Power
  - Responsible for hiring the General Manager
  - Oversaw purchase and installation of new cooperative mapping technology
  - Oversaw purchase and installation of Advanced Metering Infrastructure (AMI) technology
  - Responsible for the safety and well-being of over 7,000 Cooperative Members as well as inside staff, tree trimmers, and linemen
  - Actively engage with Auditor each year

- Fiscal Officer, Scott Township, OH, Local Government, 2000- Present
  - Prepare a \$550,000 budget
  - Establish yearly appropriations
  - Categorize expected revenues
  - Coordinate all financial records with Township, County, and State Auditors
  - Work alongside State Auditor during bi-annual audits
  - Purchase all liability insurance
  - Coordinate Township employee records with Ohio Bureau of Workers' Compensation
  - Work cooperatively with all utility companies including electric, water, sewage, gas, phone, and cable
  - Applied for and received over \$500,000 in grants from FEMA, State, and County governments
  
- Board Member, Adams County Regional Medical Center, 2005- 2014
  - Responsible for approving multi-million dollar budget
  - Actively involved in hiring Chief Financial Officer and CEO
  - Served on committee to purchase health insurance for over 300 employees
  - Shared responsibility to relocate and build new medical facility in 2007
  - Coordinated with all utility companies and builders including weekly meetings and phone calls