

May 20, 2019

Dear Senator Dolan,

I hope that Ohio Legislature will continue the Ohio Motion Picture Tax Credit given the tremendous difference it makes in our state. The tax credit has done so much for Ohio, including my home in Cleveland, by

- Establishing an entirely new industry
- Transforming thousands of lives by providing a career
- Revitalizing our local economy
- Making our city more culturally vibrant

I have seen this tax credit create more than **3,400 full-time jobs** in Cleveland, and added **nearly half a billion dollars** into our local economy. The tax credit has also helped to develop a new industry sector in a region that sorely needs one.

The media production industry is helping Cleveland, and other parts of Northeast Ohio, to overcome the loss of traditional manufacturing and setting up incredible growth going forward. The impact of these incentives is clear as a recent economic impact study shows **every \$1 spent towards them yields \$2 in economic benefit.**

The creation of a new industry sector and the jobs that come with it has had another benefit, it keeps talented people in our state as young people can earn not just a living wage, but potentially a six-figure salary here. Keeping local talent here allows our city, region, and the state to grow and prosper.

Film productions also have the benefit of building up local businesses because of the additional business they receive from the production companies that come to town. These companies hire local production crews and creative talent and do business with retail shops, hotels, restaurants, food suppliers and contractors.

There are also benefits from the tax credit that goes beyond its significant economic benefits to individuals and local businesses. The credit also helps build cultural vibrancy for my city and our state. There have been more than 300 productions filmed here since 2007, including: independent and studio feature films, documentaries, and television shows. This not only adds to Cleveland's cultural scene but heightens our city's profile nationally.

For all of these reasons, I do hope you will decide to continue the tax credit.  
By doing so, you will help change the lives of so many people and change  
the future of our city, our region, and our state.

Sincerely,

A handwritten signature in black ink, appearing to read "Stephen Langel", with a long horizontal flourish extending to the right.

Stephen Langel  
A resident of Pepper Pike, Ohio