

Good Morning,

My name is Joe Lukcso. I am a lifetime Ohioan, a registered republican, a Local 407 Teamster, and Transportation Captain in the film industry. I started my career in film in 2011 when the new tax incentive became active. I got the call for my first movie when I was working on my father-in-law's dairy farm in Medina County. There were several movies filming simultaneously and plenty of opportunity for local workers to try their hand at this new industry. As the tax incentive increased, more movies came to town and like many local workers, I was able to learn new skills and build a new career.

With the tax incentives making Ohio a destination of choice for many producers, I decided to start a business renting equipment to the film industry. The tax incentive encourages the use of local businesses and with the industry on the rise it seemed like a good investment. Thus, In 2015 Jo-Hio rentals was born. I own camera, sound and video trailers, generators, trucks and electrical cable packages. My family has continued to invest in to the business over the last

several years, establishing a local source for movie transportation equipment.

After our son was born last year, my wife joined Local 407, as well, and became a dispatcher on movies in a role that allows her to primarily work from home. So now we are completely invested in the film industry in Ohio. The loss of incentives would be catastrophic to new businesses like ours, which have developed as a result of the incentives and add to Ohio's economy, keeping young skilled Ohioans here in Ohio, building careers, homes, families, and lives.

Having witnessed the rise of the film industry in Cleveland, I've seen first-hand the affects this has on our state and local economy. This goes far beyond workers' salaries, it goes to virtually every part of the community. When a movie is in town, they spend money...millions...in whatever state they are in, fueling growth and adding to the local economy. They spend tens of thousands a day on food, gas, construction supplies, car, truck, and equipment rentals, location rentals, dry cleaners, local security companies...even porta potties... The list goes on and on. These movies

set up offices employing administrative staff, along with the many vendors needed to keep a large office operating. On a large movie, hotels are booked, restaurants are filled and the town is literally booming with the influx of money. I know there are estimated numbers for the economic impact movies have, but I know the affect is so far reaching the estimates will always be much lower than reality.

I can understand how those not familiar with the industry would think this is a handout to Hollywood, Speaker Householder's comments said just that. But there are Five thousand "Bob Buckeyes" ... and One Jo-Hio... who live in Ohio and work on movies. The tax incentive is a driving force in ensuring these jobs remain and the industry continues to grow. Without it, we are out of a job, and out of business.

I would like to thank the Senate members who support this program; Your vote a few weeks ago gives us hope. I urge you to stay resolute in your support of Ohio Film Industry Tax Incentives. Thank you for giving me the opportunity to speak, and for your service to our great state.