

2020 JAN -2 PM 12:55

STATE OF OHIO

Executive Department

OFFICE OF THE GOVERNOR

Columbus

I, Mike DeWine, Governor of the State of Ohio, do hereby appoint Nita Gupta, Independent, from Wadsworth, Medina County, Ohio, as a Member of the State Lottery Commission for a term beginning December 20, 2019 and ending at the close of business August 1, 2022, replacing Elizabeth Vaci Komar, whose term expired.



IN WITNESS WHEREOF, I
have hereunto subscribed my name
and caused the Great Seal of the State
of Ohio to be affixed, at Columbus, this
20th day of December in the year of our
Lord, Two Thousand and Nineteen.

A handwritten signature in dark ink, appearing to read "Mike DeWine", is written over a horizontal line.

Mike DeWine
Governor

Nita Gupta

8201 WILHITE DRIVE
WADSWORTH OHIO 44281
330-338-8935 (C)
Nitagupta4321@gmail.com

Summary of qualifications

- Strong leadership skills with proven ability to deliver goal-oriented results and motivate accounting staff to achieve financial goals. Proven track record in cost management, establishing focus and priorities, developing people, and leading significant financial departmental change. Team building skills with ability to create result driven staff. Strengths include excellent organizational skills, computer skills, cost savings collections, accounts receivables, payables, and payroll. Ability to provide skills in price negotiations, procurement management and cost savings within organization. Accounts receivables management.
- Team building management style while holding staff accountable for obtaining departmental goals and exceeding financial expectations.

Education

University of Missouri St-Louis - M.B.A. 1980
University of Bombay – Bachelor of Science 1972
Herkishandas Hospital Bombay – Certificate in Pathology 1974

Professional experience

InNow LLC **2014-----2018**
Executive Assistant to President
Assisted in communications & auditing phone Bills for international calls and proper allocation of charges. Coordinated meetings and events held at office in Wadsworth.

Premier Grinders Mumbai India **2009-2014**
Executive Assistant to President for USA

Formulated the Execution Strategy for expansion of business in USA. Visited Facilities that were on sale in Ohio and neighboring states to evaluate the feasibility of setting up operations in USA. Coordinated the evaluation of different financial models with respect to Projections, Investments, Budgets and ROI
Finally concluded timing was not appropriate as business in India was growing at 30% per annum.

Progressive Home Care
VP-Operations

May 2014- July2009

Responsible for daily operations for insurance and Medicare / insurance accounts receivables for a patient census of 350, servicing 4 counties in the NE Ohio region. Supervised 2 accounting staff with reduction in aging from \$365K to \$120K within first 6 months. Implemented daily meetings with staff to review aging and billing areas needing additional attention and assigned appropriate staff. Provided insurance collection calls, implemented insurance co-pay billing and receivables.

Ohio Cast
VP-Supply Chain

Jan 2002- May 2004

In her leadership position, responsibilities included purchasing overhaul with end results of \$ 25,000 monthly reduction in costs. Purchasing manager with responsibility of vendor selection for increased profit margins. Accounts Receivables Management and accounting support activities for end of month close.

Technocast Inc.
Purchasing Agent/Accounts Receivables Manager

1984- 1990

Position includes responsibilities in budgeting for all vendor usage, vendor selection, cost reduction and control, purchasing and receivables.. Customer service to internal departments to expedite orders to meet production deadlines, Responsible for order variances and inventory control. Accounts receivable manager with reduction of DSO to 55 days and payables to 60 days. Improved cash flow and working capital through cost containment.

Avon Products
Sales Associate

1980-1984

Achieved monthly sales of \$5K through customer service, sales, and presentation of product lines. Overall yearly sales of \$50K. Provided follow up for customer satisfaction, collection of purchase and retention of customer base of 50.

Wadsworth/Rittman Hospital-
volunteer

1995-1996

Volunteer work
Medical Group Kutch India

October 2014--- December 2014

Spent a month in medical Camp in India working with kids

GOVERNOR'S APPOINTMENTS TO BOARDS AND COMMISSIONS

Date: 12/20/2019

Name of Appointee: Mrs. Nita Gupta
Address: 8201 Wilhite Dr.
Wadsworth, OH 44281
Medina County
(H) -
(W) -
(M) - 3303388935

Name of Commission: State Lottery Commission
Contact: Nick Stadler
Executive Assistant to the Director
615 W. Superior Ave.
Cleveland, OH 44113
(216) 774-5585

Term Begins: 8/2/2019
Term Ends: 8/1/2022
Party Affiliation: Independent
Senate Confirmation: Appointed by the Governor, confirmed by the Senate
Financial Disclosure: Public disclosure required
Vice: Elizabeth Vaci Komar