



OHIO ROOFING CONTRACTORS ASSOCIATION

March 1, 2021

Representative Dick Stein
Chairperson, House Commerce and Labor Committee
77 South High Street, 12th Floor
Columbus, Ohio 43215

Chairman Stein,

The Ohio Roofing Contractors Association is supportive of the passage of House Bill 68. Our members, who perform roofing work and supply the roofing industry, would be positively impacted by this legislation.

Anything that the General Assembly can do to speed payments to contractors and suppliers for the work they have performed will provide much needed help to our members, who are predominately local small businesses.

When the contractor at the top of the chain has to wait for months to be paid by a private owner, that means we are waiting too. In the meantime, we all need to pay our employees, our mortgages, our equipment providers and our utilities. We have more expenses now than ever before while we are also providing additional safety and sanitation equipment on our projects.

Even under normal circumstances, the overhead never stops even when payments for our work are slow. This puts us in an often difficult place as small business owners to balance our debts with our ability to bid and bond new work. Being paid timely for work we have already completed should not be an unreasonable economic expectation.

Please help us now by passing House Bill 68 as soon as possible. It will help many roofing contractors continue to successfully perform our critical work and support our local employees and communities.

Sincerely,

Fred Horner, ORCA President
Advanced Industrial Roofing
Massillon, Ohio