

Occupational Licensing Board Review Testimony

House State & Local Government Committee

September 27, 2023

Chair John, Vice Chair Dean, Ranking Member Brennan, and members of the House State and Local Government Committee, my name is Dominic Rossi, and I am the CEO of Perry Real Estate College.

Thank you for giving us the opportunity to have a voice throughout this process. I would also like to thank you for your report and the work you all have put in to improve occupational licensing in Ohio. Reducing barriers for real estate education providers will benefit the citizens of Ohio and schools like us tremendously. You will see a reduction in the total cost to obtain a license, improved education through competition, and hopefully an increase in the overall pass rate.

We do not have a stance on the required course hours and do not believe the number of course hours are a significant barrier to entry. Ohio requires more hours than the national average but there are many states that require more. If you do change the hours, we have reservations about how it may impact the pass rate. Please remember it is very important that we prepare our students to pass the national exam.

Thank you again for the opportunity and willingness to reduce the educational barriers disadvantaging Ohio citizens. It should not cost three to four times as much to get a real estate license in Ohio. The changes you have recommended in your report will get Ohio real estate education in line with the rest of the country.

Chair John and members of the committee, thank you for the opportunity to provide testimony, and I would be happy to answer any questions you may have.