



HB 33 Interested Party Testimony

Kim King, Home Care Network & OCHCH Board Member

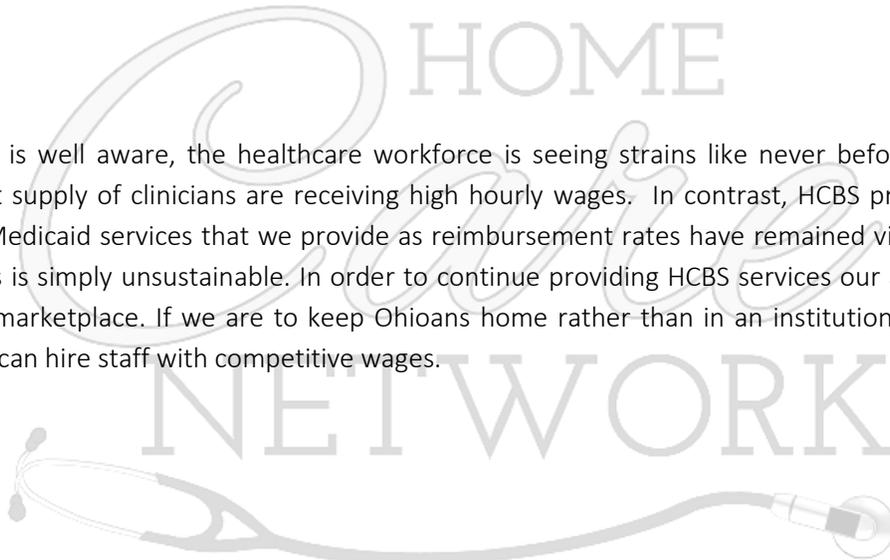
House Finance Subcommittee on Health and Human Services

Chair Sara P. Carruthers

March 8th, 2023

Thank you for allowing me to testify today. My name is Kimberly King and I am the Chief Operating Officer at Home Care Network. We provide HCBS services across Ohio for State Plan, Aging, MyCare and Developmental Disabilities, and am before you today to discuss more specifics on our rate increase requests to provide greater access to care and technology.

As this Subcommittee is well aware, the healthcare workforce is seeing strains like never before. With the pandemic winding down, a short supply of clinicians are receiving high hourly wages. In contrast, HCBS providers lose money on nearly every hour of Medicaid services that we provide as reimbursement rates have remained virtually unchanged over the past 20 years. This is simply unsustainable. In order to continue providing HCBS services our agencies require wages competitive with the marketplace. If we are to keep Ohioans home rather than in an institution, HCBS needs equity in reimbursement so we can hire staff with competitive wages.





Field Staff Pay Rates

	Bill Rate Needed	Requested Hourly Pay Rate	Current Bill Rate	White Paper Bill Rate	White Paper Hourly Pay Rate
HHA- DD	\$33.33	\$20.00	\$22.56	\$26.28	\$15.77
HHA- S. Plan*	\$33.33	\$20.00	\$16.64	\$20.10	\$12.06
HHA- Waiver	\$33.33	\$20.00	\$17.04	\$22.13	\$13.28
LPN- DD	\$45.00	\$27.00	\$31.28	\$38.91	\$23.35
LPN- S. Plan*	\$45.00	\$27.00	\$31.28	\$37.50	\$22.50
LPN- Waiver	\$45.00	\$27.00	\$31.28	\$37.50	\$22.50
RN- Waiver	\$58.33	\$35.00	\$37.00	\$44.36	\$26.62
RN-DD	\$58.33	\$35.00	\$37.00	\$46.03	\$27.62
RN-S. Plan*	\$58.33	\$35.00	\$37.00	\$44.36	\$26.62



Access to Care

1693 Patients in August
2022

19,989.25
hours/week

Payer	HHA	PCS	SN	Total Hours
Aetna Waiver		2314	56	2369.5
Buckeye Medicaid	6			6
Buckeye Waiver	75	654		729
CareSource		3400	2	3401.75
CareStar	15			15
Medicaid State Plan	16	14		30
Medicaid Waiver		1460	60	1520
Molina		32		32
Ohio Home Care Waiver		1625	10	1634.5
Passport 10a	125	9	1	135
Passport 2	3	79	1	83
Passport 4	346	3222	24	3591.5
Passport 5	85			85
Passport 7		892.5		892.5
United	209	2895		3104

Family Caregiver Support		126		126
Passport 10b		1623		1622.5
Passport		26		26
Passport 1		111		111
My Care UHC	50	20		70
Care Coordination		393		393
Care		6		6
Grand Total	930	18905	154	19989.25

Today, home-care providers schedule time in the home with Ohioans based on when they can fit into a caregiver’s schedule. Staff extenders will become a critical element in proactively identifying when a patient is likely to need care, as opposed to providing care only when a visit can be scheduled. In order to resolve this access to care issue in Ohio we must enable a provider to pay a competitive wage for staff, as well as utilizing technology to extend the reach of a caregiver.

Technology: Field Staff Extenders

Remote Monitoring with Artificial Intelligence Integration

Virtual Visits by all disciplines

Continuous Glucose Monitoring

Monthly Bill Rate
\$250.00
Same as above rates
CPT codes billed monthly



I am always available to further discuss how we can make HCBS work for Ohioans. I can be reached at (937)409-7071 or kking@hcnmidwest.net. Madam Chair and members of the Ohio House Finance HHS Subcommittee, thank you for allowing me and our panel this opportunity to testify, I would be happy to answer any questions.

