OHIO AUTOMOBILE DEALERS ASSOCIATION



December 11, 2023

Chairman Reineke, Vice Chairman McColley, Ranking Member Smith and members of the Ohio Senate Energy and Public Utilities Committee, on behalf of our over 800 franchised dealer members, we are writing to express our support for House Bill 201, which would prohibit government entities from restricting the sale or use of a motor vehicle based on the vehicle's energy source. The bill would also prohibit a state agency from adopting the California emissions standards for motor vehicles.

Our member dealers sell vehicles that run on a variety of energy sources – gas, diesel, hydrogen, electricity, or a combination of these sources (hybrid). Having options is what our customers want and expect from us. Some of the factors that our customers consider when purchasing a vehicle include price, vehicle features, work commute, family size, rural or urban location, electric charging infrastructure availability, and a host of others. We believe that the proposed legislation protects and ensures that customers have the full range of options when purchasing their next motor vehicle. Having a market driven 'menu' of different types of vehicles to choose from is helpful to our customers.

It is also important to note that our manufacturers are investing significantly to make vehicles more fuel efficient. They will continue to respond to market changes and expectations, which includes producing cleaner vehicles that our customers want to drive. Manufacturers are responding to consumer demand, and we support providing options to our customers to meet their needs and expectations.

We appreciate joint sponsors Hillyer and Demetriou for bringing this issue before you for debate.

Please contact us with any questions.

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