

# OHIO AUTOMOBILE DEALERS ASSOCIATION



## **Testimony before the Senate Transportation Committee on SB 8 Joe Cannon, Vice President, Government Relations March 7, 2023**

Good afternoon Chair Kunze, Vice Chair Reineke, Ranking Member Antonio and members of the committee. My name is Joe Cannon and I am the Vice President of Government Relations for the Ohio Automobile Dealers Association. On behalf of our over 850 franchised member dealers, I appreciate the opportunity to testify today in support of Senate Bill 8, sponsored by Senators Schuring and Lang.

Senate Bill 8 deals with what we in the industry describe as ‘vehicle history reports’. You may recognize them more by the names of some of the history report providers, such as Carfax or AutoCheck. These reports are very popular with our customers, as they provide useful information related to a used vehicle’s history, such as previous maintenance, title history or whether it has been involved in an accident. Vehicle history report providers gather this information from a variety of sources, including state BMVs, vehicle repair shops, dealers, and insurance companies.

While these reports contain helpful information, it is important to note that the reports only include information that has been provided to the history report provider and may not include a full history of the vehicle. In addition, the information may contain errors, such as the vehicle mileage having been entered incorrectly. In response, it is customary for a vehicle history provider to disclose that a report may contain errors or omissions and disclaim any responsibility for the content of the report.

In light of the potential accuracy issues, and in response to the growing popularity of these reports, including the fact that many of our manufacturers now require us to give our certified preowned customers a copy, Senate Bill 8 would clarify that dealers are not responsible for the information on the report that they did not directly provide. Under the bill dealers would be responsible for the information they did provide, and will continue to be subject to Ohio’s Consumer Sales Practices Act, which protects consumers from deceptive acts in connection with the purchase of a motor vehicle.

On behalf of the dealers in your districts and throughout the state, we urge your support of the bill.



## Vehicle History Report™

### 2020 JEEP CHEROKEE LIMITED

VIN: [REDACTED]  
DOOR WAGON/SPORT  
UTILITY

3.2L V6 F DOHC 24V  
GASOLINE

FRONT WHEEL DRIVE W/ 4X4  
Original Window Sticker



No accidents or damage reported to CARFAX



Regular oil changes



CARFAX 1-Owner vehicle



Personal lease vehicle



Last owned in Ohio



**26,523** Last reported odometer reading

This CARFAX Vehicle History Report is based only on information supplied to CARFAX and available as of 3/6/23 at 10:07:37 AM (CST). Other information about this vehicle, including problems, may not have been reported to CARFAX. Use this report as one important tool, along with a vehicle inspection and test drive, to make a better decision about your next used car.



### Ownership History

The number of owners is estimated.

#### Owner 1

Year purchased

2020

Type of owner

Personal lease

Estimated length of ownership

2 yrs. 11 mo.

Owned in the following states/provinces



Ohio


Estimated miles driven per year




8,839/yr







Last reported odometer reading	26,523
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 <b>Title History</b> CARFAX guarantees the information in this section	<b>Owner 1</b>
<b>Damage Brands</b> Salvage   Junk   Rebuilt   Fire   Flood   Hail   Lemon	<input checked="" type="checkbox"/> <b>Guaranteed</b> No Problem
<b>Odometer Brands</b> Not Actual Mileage   Exceeds Mechanical Limits	<input checked="" type="checkbox"/> <b>Guaranteed</b> No Problem
 <b>GUARANTEED</b> - None of these major title problems were reported by a state Department of Motor Vehicles (DMV). If you find that any of these title problems were reported by a DMV and not included in this report, CARFAX will buy this vehicle back. <a href="#">View Terms</a>   <a href="#">View Certificate</a>	

 <b>Additional History</b> Not all accidents / issues are reported to CARFAX	<b>Owner 1</b>
<b>Total Loss</b> No total loss reported to CARFAX.	<input checked="" type="checkbox"/> No Issues Reported
<b>Structural Damage</b> No structural damage reported to CARFAX.	<input checked="" type="checkbox"/> No Issues Reported
<b>Airbag Deployment</b> No airbag deployment reported to CARFAX.	<input checked="" type="checkbox"/> No Issues Reported
<b>Odometer Check</b> No indication of an odometer rollback.	<input checked="" type="checkbox"/> No Issues Indicated
<b>Accident / Damage</b> No accidents or damage reported to CARFAX.	<input checked="" type="checkbox"/> No Issues Reported
<b>Manufacturer Recall</b> No open recalls reported to CARFAX.	<input checked="" type="checkbox"/> No Recalls Reported
<b>Basic Warranty</b> Original warranty estimated to have 0 months or 9,477 miles remaining.	<input checked="" type="checkbox"/> Warranty Active

 <b>Detailed History</b>			
 <b>Owner 1</b> Purchased: 2020	 <div style="border: 1px solid blue; padding: 5px; display: inline-block;"> <b>Low mileage!</b> This owner drove less than the industry average of 15,000 miles per year.         </div>	Personal Lease Vehicle 8,839 mi/yr	
<b>Date</b>	<b>Mileage</b>	<b>Source</b>	<b>Comments</b>

Not Reported	FCA US LLC	<b>Vehicle manufactured and shipped to original dealer</b>  Original Window Sticker
12/11/2019 11	Crown Chrysler Jeep Dodge Ram Dublin, OH 614-761-2360 crownchryslerjeepdodge.com ★ 4.6 / 5.0 183 Verified Reviews ♥ 155 Customer Favorites	 <b>Vehicle serviced</b> - Pre-delivery inspection completed
02/16/2020 29	Ohio Motor Vehicle Dept. Columbus, OH	<b>Vehicle purchase reported</b> - Titled or registered as personal lease vehicle
02/20/2020	Ohio Motor Vehicle Dept. Dallas, TX Title #8000826799	<b>Title issued or updated</b> - First owner reported
02/24/2020	Ohio Motor Vehicle Dept. Columbus, OH Title #8000826799	<b>Registration issued or renewed</b>
05/09/2020	FCA US LLC	<b>Manufacturer Customer Satisfaction</b> - Notification issued - Campaign #W28 2020 KL UCONNECT APP - Status: Remedy available  Click here for a copy of the owner letter for this Customer Satisfaction Notification or call 1- 800-853-1403 if you have any questions or need additional information on this Customer Satisfaction Notification.
09/05/2020 6,870	Valvoline Instant Oil Change Columbus, OH 614-853-0759 vioc.com ★ 4.5 / 5.0 186 Verified Reviews	 <b>Vehicle serviced</b> - Oil and filter changed

 244 Customer Favorites

03/26/2021

Ohio  
Motor Vehicle Dept.  
Columbus, OH  
Title #8000826799

**Registration issued or renewed**

06/22/2021 15,082

Valvoline Instant Oil  
Change  
Columbus, OH  
614-853-0759  
vioc.com



**Vehicle serviced**  
- Oil and filter changed

 4.5 / 5.0

186 Verified Reviews

 244 Customer Favorites

12/04/2021 18,264

Valvoline Instant Oil  
Change  
Columbus, OH  
614-853-0759  
vioc.com



**Vehicle serviced**  
- Oil and filter changed

 4.5 / 5.0

186 Verified Reviews

 244 Customer Favorites

12/06/2021

Ohio  
Motor Vehicle Dept.  
Columbus, OH  
Title #8000826799

**Registration issued or renewed**

02/21/2022 21,019


Crown Chrysler Jeep  
Dodge Ram  
Dublin, OH  
614-761-2360  
crownchryslerjeepdodge.  
com



**Vehicle serviced**

 4.6 / 5.0

183 Verified Reviews

 155 Customer Favorites

11/21/2022 24,556


Valvoline Instant Oil  
Change  
Columbus, OH  
614-853-0759  
vioc.com



**Vehicle serviced**  
- Oil and filter changed

 4.5 / 5.0

186 Verified Reviews

 244 Customer Favorites

11/26/2022

National Tire & Battery  
Columbus, OH  
614-870-8945



**Vehicle serviced**  
- Tire condition and pressure checked

ntb.com

★ 4.6 / 5.0

51 Verified Reviews

♥ 41 Customer Favorites

- Tire pressure monitoring system checked
- Tire(s) replaced
- Tire repaired
- Tire(s) balanced
- Tire(s) mounted
- Battery/charging system checked

01/05/2023

Ohio  
Motor Vehicle Dept.  
Columbus, OH  
Title #8000826799

**Registration issued or renewed**

01/07/2023 26,090

Performance Chrysler  
Jeep Dodge  
Columbus, OH  
614-272-0000  
columbuscjd.com

★ 4.3 / 5.0

258 Verified Reviews

♥ 287 Customer Favorites



**Vehicle serviced**

- Maintenance inspection completed

02/14/2023 26,523

Crown Chrysler Jeep  
Dodge Ram  
Dublin, OH  
614-761-2360  
crownchryslerjeepdodge.com

★ 4.6 / 5.0

183 Verified Reviews

♥ 155 Customer Favorites

**Vehicle offered for sale**

02/15/2023

Chrysler Group Certified  
Dealer  
Dublin, OH

**Offered for sale as a Jeep Certified  
Pre-Owned Vehicle**



02/22/2023

Chrysler Group Certified  
Dealer  
Dublin, OH

**Sold as a Jeep Certified Pre-Owned  
Vehicle**





This vehicle's oil change history, as reported to CARFAX, follows the manufacturer's recommendation. Track your service history for free at [carfax.com/service](https://www.carfax.com/service).

Have Questions? Consumers, please visit our Help Center at [www.carfax.com](https://www.carfax.com). Dealers or Subscribers, please visit our Help Center at [www.carfaxonline.com](https://www.carfaxonline.com).

## **CARFAX** Glossary

### **CARFAX Well Maintained - Regular Oil Changes**

CARFAX identifies a "Well Maintained - Regular Oil Change" vehicle as having a regular oil change history when all its recommended oil changes, based on the vehicle's maintenance schedule, have been reported to CARFAX. CARFAX uses the manufacturer's schedule and assumes normal driving conditions. When an oil change schedule is not available, CARFAX may analyze reported service events to determine what is typical for the same make and model vehicle. Dealers and service shops may publish different recommended service schedules.

### **First Owner**

When the first owner(s) obtains a title from a Department of Motor Vehicles as proof of ownership.

### **Ownership History**


CARFAX defines an owner as an individual or business that possesses and uses a vehicle. Not all title transactions represent changes in ownership. To provide estimated number of owners, CARFAX proprietary technology analyzes all the events in a vehicle history. Estimated ownership is available for vehicles manufactured after 1991 and titled solely in the US including Puerto Rico. Dealers sometimes opt to take ownership of a vehicle and are required to in the following states: Maine, Massachusetts, New Jersey, Ohio, Oklahoma, Pennsylvania and South Dakota. Please consider this as you review a vehicle's estimated ownership history.

### **Title Issued**

A state issues a title to provide a vehicle owner with proof of ownership. Each title has a unique number. Each title or registration record on a CARFAX report does not necessarily indicate a change in ownership. In Canada, a registration and bill of sale are used as proof of ownership.

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