



April 16, 2024

The Honorable Stephanie Kunze
Chair, Ohio Senate Transportation Committee
Ohio Senate Building
Columbus, OH 43215

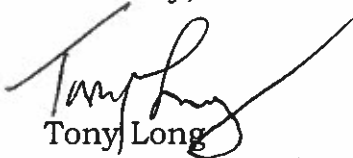
Dear Chair Kunze:

I am writing today on behalf of the Ohio Chamber of Commerce in support of House Bill 195. Like one of the sponsor's (Representative Demetriou) of the bill the Ohio Chamber's first reaction to new licensure or regulation for the business community is typically skepticism. But after reading HB 195 and studying the industry that is impacted by the legislation it makes sense to add this additional dealer license. Currently, the adaptive mobility dealers operate in a gray area of law because there is not a correct category of motor vehicle dealership to apply for before beginning operations. HB 195 will eliminate this regulatory gap and provide both the business and the state with better guidance and clarity moving forward.

As we understand the industry, an adaptive mobility dealer makes non-chassis modifications to vehicles and in some instances sells used vehicles. The laws of Ohio refer to several dealer categories but lack a correct category for this type of business. Adoption of HB 195 will allow this niche industry to thrive in Ohio. This legislation may also lead others to enter the field because they will have regulatory clarity when they start an adaptive mobility business.

HB 195 is a necessary piece of legislation for businesses and the Ohio Chamber of Commerce supports the enactment of HB 195 into law. This clarification in law is good for business, the state, and consumers. We want to thank Representatives Brennan and Demetriou for introducing the legislation and we look forward to working with this committee and the Ohio Senate on enactment of HB 195. The bill did move out of the House Committee 9-0 and was passed by the House with an 88-1 vote total.

Sincerely,

A handwritten signature in black ink, appearing to read "Tony Long", with a long, sweeping horizontal stroke extending to the right.

Tony Long
General Counsel & Director, Energy & Environmental Policy
Ohio Chamber of Commerce