

Written Testimony Provided by Mr. Oron Mincha, General Manager Cyberpro.Ai on **Ohio House Bill 291 (The International Trade Commission), currently under consideration in the House Development Committee** – June 11 , 2025

Chair Hoops, Vice-Chair Lorenz, Ranking Member Abdullahi, and members of the House Development Committee :

Thank you for the opportunity to present written proponent testimony on; HB 291 focuses on promoting economic cooperation, trade, and innovation between Ohio and key international partners including Japan, Ireland, and Israel. We thank Reps. Mathews & Santucci for sponsoring.

As a leader for North America for an Israeli startup looking to expand internationally, I can attest there are many similarities between the state of Israel and the state of Ohio. Both countries see themselves as a “Startup Nation” that want to bring innovation to the fore and help create social mobility for all their citizens. When Cyberpro.Ai, a global Israeli company, started its commercial journey in the United States (after Israel, Singapore and many other countries) it was an easy choice to begin in the state of Ohio as one of our first steps to create the company footprint and impact in the US.

Ohio and its local tech-industry can be a great opportunity for the Israeli technology leaders that want to expand to the United States. The ongoing technological ecosystem with the support of the state leadership can create a mechanism that will bring over many startups to technological hubs here in Ohio. They can use Ohio as a place to start and expend to the US. With the ability to provide physical location, along with the geographical location (distance to the East Coast states), the ability to provide working visas and grants it can lead to even more Israeli technological companies to come to lead their R&D from Ohio and also in a short period of time we have an impact on the local workforce.

Given CP.Ai involvement in this area for the last year, I believe this House Bill with the support of committee can bring Israel tech industry in a way that will strengthen ties between states like Israel and Ohio and will even affect social mobility and increase tax revenue by increasing payroll.

We believe that what is true for Israel is, given our international experience, true in many other places. This bill would help Ohio connect into Asia via Japan and Europe via Ireland. And it could be a model for other regions of the world as well to find Ohio on the map as they expand to the US, as well as Ohio companies looking to reach international opportunities.

We are ready to work with you on this bill, and on ensuring its success once enacted.