

September 29<sup>th</sup>, Cincinnati, Ohio

Terrasmart is in support of House Bill 303 to establish community energy program and pilot program.

Here is a summary of who Terrasmart is and how we are supporting Ohio. Terrasmart represents the renewable energy business portfolio of Gibraltar, a \$1.3B multi-industrial organization with over 400 Ohio-based employees serving the agricultural technologies, renewable energy, and residential home products sectors. Terrasmart is a leading provider of solar racking technologies, electrical balance-of-system products, installation services and project optimization software and serves the U.S. community, commercial and utility sectors.

At Terrasmart we are proud to be one of the 222 solar companies in Ohio, 83 of which are manufacturers like us. Solar in Ohio supports 7,788 jobs and deploys enough solar energy to power 724,122 homes (SEIA, 2025). Terrasmart purchases a majority of its steel from Ohio based steel suppliers in Cleveland, Mansfield, Toledo, and Columbus. We proudly partner with 14 Ohio based companies for steel, tubes, fasteners, galvanization, shipping, and installation services. This supports jobs across the state including Columbus, Cleveland, Mansfield, Toledo, Ashland, Warren, Fairfield, Lebanon, Wooster, Sabina, Youngstown, and Aurora.

This is why HB 303 is good for Ohio; it will not only support but dramatically expand all of these businesses in the Buckeye state. We encourage you to pass HB 303 for the betterment of all Ohioans.