



October 14, 2025

Chairman Ghanbari
Ohio House Small Business Committee
1 Capitol Square
Columbus, OH 43215

RE: Proponent Testimony on HB332

Chairman Ghanbari, Vice Chair Dean, Ranking Member Upchurch, and members of the House Small Business Committee, thank you for allowing me to testify today as a proponent of House Bill 332. My name is Shawn Theiss and I serve as VP/CTO/Founder of Theiss UAV Solutions, LLC.

Theiss UAV Solutions, LLC designs, develops, and produces UAS, C-UAS Payloads and Systems, and provides UAS Piloting/inspection services. Our company has been a contractor supplying the U.S. DoD for over 27 years, and is recognized as a Woman-owned Small Business. Our company employs 7 people and works with DoD clients such as including NRL, AFRL, Army, Marines, Navy, SOCOM, NAVAIR, and DARPA.

We have attempted to increase our production capabilities for the past 5 years, but for small defense suppliers like ours, obtaining affordable financing to invest in new equipment or meet contract requirements has been difficult. We compete with much larger contractors who have access to lower rates and easier credit terms. Even a few percentage points on a loan can determine whether we can expand production or bid on new contracts.

We believe that House Bill 332 would make a meaningful difference by lowering interest costs on loans through the linked deposit program. The ability to finance equipment, tooling, or facility upgrades at reduced rates would help us grow, hire more Ohio workers, and better serve our defense customers, with no cost or risk to taxpayers.

I respectfully urge the committee to support House Bill 332 and give small defense businesses like ours a fair opportunity to compete and grow in Ohio's defense economy. Thank you for your time and consideration in this matter.

Respectfully,

A handwritten signature in blue ink, appearing to read "Shawn Theiss", with a long horizontal flourish extending to the right.

Shawn Theiss
VP/CTO/Founder
Theiss UAV Solutions, LLC