

## **Becoming a preferred Vendor:**

- Web page is overwhelming to navigate
- Calling listed # waste time “No Answers”
- Had to reach out to Director to get results
- Very little guidance on registering
- Preferred Vendor does not qualify to bid
- Stuff on the ODOT website is out of date

## **Bid Qualification Requirements:**

- New Businesses Bonding less competitive
- Have to have Bid Express to bid \$95 a month
- Taking online COI vs. Utube/Utube is free
- Engineer requirements to produce bid
- Multiple online costly bid programs
- BLUF (Union companies vs Others)
- When you win a job if you have subcontractors you have to have
- Signet software which is \$1,000 a job

## **Veteran Status vs, Disadvantaged**

- Ohio Veteran Status has no advantage
- Minority & Women Owned are Recognized
- EDGE (Encourage Diversity and Equity)

## **Suggestions for new companies:**

- Create a Check Sheet
- Establish a Mentor Protégé Program
- ODOT Reviews their New Business Process
- ODOT Establishes reliable communications

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## **ODOT Briefing**

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**Bond:**

- **Have to have an electronical  
Bonding system \$350 a year**