



crossroadshealth.org

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MBA, LICDC-CS
Chief Executive Officer

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Marc A. Stefanski
Ron Toivonen
Michael W. Wise

Locations

Integrated Healthcare Center
9220 Mentor Avenue
Mentor, OH 44060
440-255-1700

New Directions
30800 Chagrin Blvd.
Cleveland, OH 44124
216-591-0324

Early Childhood Services
1083 Mentor Avenue
Painesville, OH 44077
440-358-7370

Day Treatment
8445 Munson Road
Mentor, OH 44060
440-255-1700

North Coast House
440-352-7271

Linea Telefonica Hispana
440-205-2444

Mike Matoney

Crossroads Health

Senate Health Committee

Testimony on Senate Bill 198

October 15, 2025

Chairman Huffman, Vice Chair Johnson, Ranking Member Liston, and Members of the Senate Health Committee, thank you for the opportunity to provide written testimony in support of Senate Bill 198, the Ohio 340B Pharmacy Access Act. My name is Mike Matoney, and I serve as the Chief Executive Officer of Crossroads Health, a federally qualified health center also known as a Community Health Center (CHC).

We service one site in an underserved population in Lake County, uniquely addressing both urban and rural needs in the county. We offer primary care, medication management, pharmacy, and counseling both at our site and in 8 School Districts in our county.

At the heart of our mission is a commitment to deliver comprehensive, high-quality, and affordable healthcare to every Ohioan—especially those in underserved communities. A critical tool that enables us to fulfill this mission is the 340B Drug Pricing Program.

The 340B program is not just a policy—it is a foundational support system for Community Health Centers across our state. It allows us to reinvest savings into vital services that would otherwise be out of reach for many patients. I respectfully refer to the Ohio Association of Community Health Centers’ (OACHC) testimony for a full overview of the program’s structure and history. Today I want to focus on how 340B directly impacts Crossroads Health and the people we serve.

When Congress created the 340B program, they made their intent clear: to allow safety-net providers to “stretch scarce federal resources as far as possible, reaching more eligible patients and providing more comprehensive services.” Community Health Centers like ours were designed to do exactly that. At Crossroads Health, we use 340B savings to turn no one away due their inability to pay or when they have no insurance, including not having Medicaid. Funding for substance abuse intervention including opiate and cocaine users is critical to reducing mortality in our county. We also cover non reimbursable services such as food (food is medicine).

Crossroads Health is a 501(c)(3) nonprofit organization.
EIN 34-1458441



Crossroads Health
Restoring hope • Healing lives • Preserving futures



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Unfortunately, the sustainability of this essential program is now at risk. Since 2020, more than 35 drug manufacturers have imposed unilateral restrictions on the 340B program—ranging from refusing to ship medications to contract pharmacies to forcing health centers like ours to designate only a single pharmacy for all dispensing, regardless of geography or patient need.

For example, at Crossroads Health in Lake County, we've faced the closure of retail pharmacies in our county, and patients may now be required to travel significant distances to access medications—or worse, go without. This undermines the clinical effectiveness of treatment and puts some patients at risk, leading them to utilize emergency rooms or urgent care for stabilization. In response, we have added free medication delivery to patients at no cost.

SB 198 is a concise, targeted bill that addresses this issue head-on. It prohibits manufacturers from limiting access to necessary medications simply because the provider is a 340B grantee. In doing so, it safeguards access to care for all Ohioans across urban, rural, Appalachia, and medically underserved areas.

This legislation closes dangerous loopholes and reaffirms the original intent of the 340B program. Though narrowly focused, SB 198 will have a wide-reaching and lasting positive impact on patients, communities, and the overall health of our state.

Respectively submitted,

Mike Matoney, MBA, LICDC-Cs
CEO

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