

Hello Chair O'Brien,

I'm writing to ask you to vote yes on SB 104. We are residents of Scioto County and have been hosting on Airbnb since 2017. Currently we have three spaces for rent in our community. Two are in the historic district of Portsmouth and one is a cabin about 10 minutes outside of town. We host because we love the Appalachian Foothills and want visitors to the area to have unique spaces to rent while they are here. Portsmouth is often spoken about poorly, sometimes worst by those who live here. Hosting allows us to show Portsmouth in a positive light and to highlight all the great things it has to offer.

Over the years we have been able to use the proceeds from short-term renting to continue to re-invest in our community. We've purchased and renovated properties in Portsmouth over the past few years. More than once we were told a building should be demolished. Instead, we were able to renovate those buildings and turn them into homes for long-term tenants and small businesses.

We're also family people. Our oldest will be graduating and attending college this fall. As entrepreneurs we are in business to take care of our families as well. Our daughter has not only learned about the business, she has worked for us as a cleaner and has gotten a taste of being an entrepreneur herself.

Thank you for your time and consideration.

Sincerely,

Heather DeAtley