

Hello Chair O'Brien,

Hi Senator I am an Airbnb host that hosts a home in Barberton, Ohio. It has been wonderful for my family and me to have an additional source of income, as well as provide a nice place for visitors to stay. I am one of the few larger homes available (5 BRs) so we get a lot of families coming to visit the national park and football hall of fame. And, quite a few for local events such as the soap box derby.

I was surprised when I first started hosting how many work crews booked my place. They come from all over to work on city projects as well as local businesses. Some recent stays that come to mind were the IT team who was working on a local Target Store, a roofing crew doing repairs on a commercial building, and a landscape crew who did work for the hospital. I've had lots of public utility crews stay as they work on lines, too.

I often wonder where these crews and families would stay (affordably) if my home wasn't available as an Airbnb. My nightly rate is ~\$150, and if those families or crews had to get 2-4 hotel rooms instead, it would be cost-prohibitive. I feel that we provide a valuable service to the community and the economy with affordable short term housing.

So, I'm asking you to vote yes on SB 104 and support host entrepreneurs like me. The income we generate from serving as hosts has helped our family stay afloat financially in the face of the rising cost of living (groceries, gas, housing, health care, insurance, etc.).

Thank you for your time and for considering my position.

Sincerely,

Janelle Page