

Hello Chair O'Brien,

I wanted to take a moment to encourage you to vote YES on SB 104.

I am an active Airbnb host in Cincinnati. I have two units and they are an important source of income for my family.

Although I host successfully in Cincinnati, I am unable to host in most surrounding areas as they do not have regulations as does Cincinnati. The risk is just too high that local municipalities will "go rogue" and find myself with properties that I can not pay for if they did.

If we had uniform rules across Ohio, I would be excited to offer my highly rated services to more travelers in more areas around our great city. This would be beneficial for my family and of course generates additional tax revenue.

As of now what I have witnessed in the unregulated surrounding communities (Norwood being the most notable for me) is that Airbnbs are active but they are of low quality and non revenue generating as they are managed by hosts that follow no rules and pay no one for the right to host in an area.

If SB 104 is enacted in such a way that enforces enrollment, this will create revenue for the state/municipalities, quality encouraging tourism, as well as an even playing field for those that host responsibly.

Thank you for your time and again, please vote YES on SB 104!

Scott Avera

Cincinnati, OH