

Mike DeWine, Governor

or Jim Tressel, Lt. Governor

Maureen M. Corcoran, Director

SENATE MEDICAID COMMITTEE TESTIMONY Governor Mike DeWine's SFY26-27 Executive Budget Proposal Maureen M. Corcoran, Director, Ohio Department of Medicaid April 29, 2025

Chair Romanchuk, Vice Chair Huffman, Ranking Member Liston, and members of the Senate Medicaid Committee, thank you for the opportunity to be here today. I am Maureen Corcoran, Director of the Ohio Department of Medicaid (ODM), and I am pleased to present the Medicaid portion of Governor DeWine's executive budget proposal for state fiscal years (SFY) 2026–2027. To be considerate of time, I am truncating my remarks. However, we have provided a great deal of additional information in a series of appendices, including a copy of my testimony provided previously in the House. *(See Appendix 6 beginning on page A 049.)*

BUDGET OVERVIEW

Our budget proposal for SFY26–27 is about solidifying the progress made through the previous budgets enacted over the course of the DeWine Administration with the tools for even greater improvements for the health and wellness of Ohioans in the years to come.

| Biennium | Total All Funds | State Share GRF |
|----------|-----------------|--------------------------------------|
| SFY 2026 | \$42.3B | \$6.5B Decrease of 2.8% over FY25 |
| SFY 2027 | \$45.0B | \$7.1B Increase of 7.1% from FY26 |

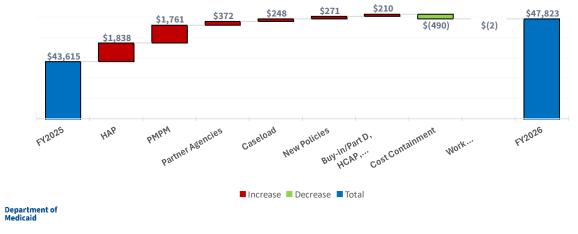
*Figure 1 ODM Components only

Across all departments combined, the Medicaid program's budget totals \$48.1 billion in SFY26 and \$51.1 billion in SFY27. **The executive budget contains cost containment initiatives totaling more than (\$3.6 billion)** in state GRF cost reductions, including revenue offsets.

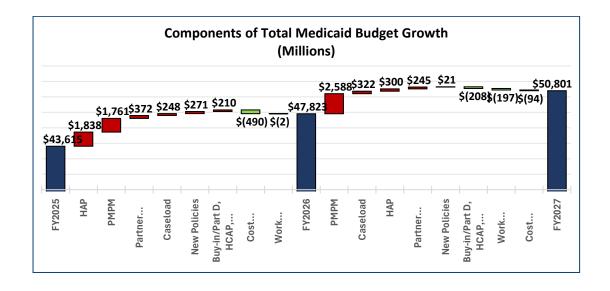
WHY IS MEDICAID SPENDING ESTIMATED TO GROW BY 7-8% PER YEAR WHILE ESTIMATED CASELOAD IS NEARLY FLAT?

First, the "waterfall" chart....one year...



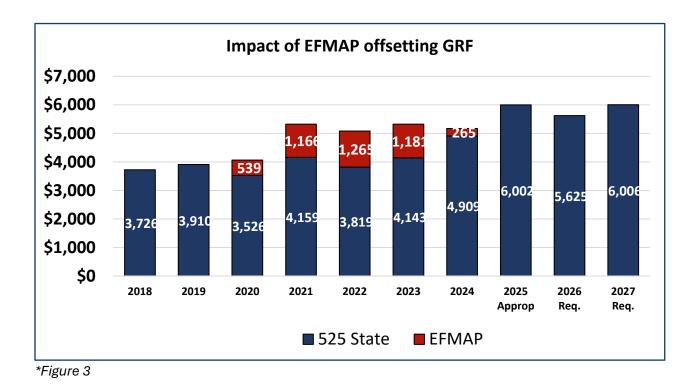


*Figure 2



Second, the impact of ARPA one-time funding...

Ohio received enhanced federal funding (eFMAP) in fiscal years 2020 through 2024 of \$5.1 billion that reduced the amount of state GRF needed to fund the program and support other essential state services.



Third, the following is an outline only of the factors operating here in Ohio, across the nation and specific to the characteristics and care of those we serve with Ohio Medicaid.

Cost Growth and Caseload Impact

Cost/ spending growth- most is coming from:

- Aging population: Increase in older adults as a proportion of total caseload
 - *Aging, dual & disability impact on PMPM--Percent of total PMPM growth attributable to these populations: ~SFY 26 40% and SFY 27 31%
- * National Health Expenditures: Key drivers of healthcare inflation
 - Health care inflation always outpaces general inflation
 - Expensive medical technologies
 - Prescription drugs, including biosimilars and obesity/weight loss drugs (GLP-1s)
 - See Prescription Drug inflation chart: Ohio compared to National Health Expenditure/Pharmaceuticals nationally
 - ✓ *PMPM Impact SFY 26 (+6.2%) SFY 27 1(+12.2%)
 - Labor costs/provider costs
- Other key factors contributing to an increase cost (increase in the per member/per month capitation rates paid to MCOs)
- Morbidity: As caseload is reduced the healthier ('less expensive) people leave, and the remaining pool of individuals is less healthy ('more expensive)
 - ✓ *Group VIII Impact on PMPM: SFY 26 (+6.5%) SFY 27 (+4%)
 - Overall changes in health/condition of Ohioans: Higher rates of chronic diseases (diabetes, heart disease)
- Behavioral Health: Ohio Medicaid Population:
 - ✓ 40% of all Medicaid enrollees receive BH treatment vs. 45% of Group VIII enrollees
 - ✓ In some counties, the 50% of the Group VIII population has a BH condition

One-Time COVID Federal Funding & Budget Decisions:

- H.B. 33 Provider rate increases, inc. GA doubling the Executive recommended rate increases, including NF reimbursement and private room payments
- Continuation in H.B.96 is 'paid for' w. hospital financing package
- Proposed change to Ohio's Hospital Financing (no state GRF impact)



Department of Medicaid Spending with Rate Increases Feb. 11, 2025 Dir. <u>Murniek's</u> Testimony to House Medicaid Committee Ohio Office of Budget and Management



Caseload Overview

- What is ODM's summary caseload estimate for SFY26-27 and what are the key assumptions behind it?
- How does ODM's summary caseload estimate for SFY2627 compare to LSC's estimate?
- Why has Ohio not returned to pre-PHE Medicaid caseload totals?
- How does Ohio's caseload growth compare to other states?

Finally, the Department's total administrative spending is historically 1.7%–2.0% of total spending. Total administrative spending, including partner agencies is historically around 3–3.5% of total service spending, which is below the national average of 4.4% as publicly reported by the Centers for Medicare and Medicaid Services (CMS) and significantly lower than private health insurance administration of 10–11%.

This budget continues our work building out the Next Generation Managed Care system, ensuring program integrity and sustainability, and prioritizing the Governor's key healthcare priorities.

NEXT GENERATION MANAGED CARE: DELIVERY SYSTEM & PAYMENT REFORMS

At the Governor's direction, the **"Next Generation of Managed Care"** program launched in February 2023 and re-envisioned and redesigned Ohio's Medicaid healthcare system into

one that **focuses on the individual rather than the business of managed care**. The new managed care program includes **delivery system and payment reforms** to focus on the best care and preventing some of the costliest care. This, combined with advanced IT infrastructure, gives administrative efficiency, unparalleled transparency, and tools for accountability which are fundamental to addressing rising healthcare costs.

Integral to this program's success and transparency is the **Single Pharmacy Benefit Manager (SPBM)** which was created in response to concerning pharmacy benefit manager (PBM) business practices such as spread pricing, effective rate contracting, post-payment claw backs, and network steering. The continuation of the SPBM is vital for ensuring greater program transparency in alignment with the Governor's mission of ensuring continued healthcare access and the Legislature's priority of protecting public dollars. In the first two years of operation:

- The SPBM has reduced total administrative spending by \$333 million (MCO and ODM)
- Provided **nearly \$625 million in additional dispensing fee payments to Ohio pharmacies,** increasing the average dispensing fee to more than \$9 per prescription compared to an average of only 73 cents under the prior model
- Creating a net savings of approximately \$140 million

Importantly, dispensing fees and pharmaceutical pricing under the SPBM program are set by ODM and its Pharmacy Pricing and Audit Consultant (Myers and Stauffer) and are not negotiated by the PBM vendor (Gainwell). **Ohio now has the most inclusive in-state pharmacy network in state history** with greater stability for pharmacies because of Medicaid. **See Appendix 02 Single Pharmacy Benefit Manager beginning on page A 013**

PROGRAM INTEGRITY & SUSTAINABILITY

Program integrity and sustainability are pillars of the Department's mission for ensuring taxpayer dollars are protected, operations comply with all state and federal laws, and recipients receive the highest quality care.

The Department continues to leverage data and continuously improve Ohio Benefits for eligibility and supporting program integrity. Recipient data points are validated through multiple external federal and state data sources; these systems supported the Department's "unwinding" work and helped augment corrective actions put in place in response to earlier PERM findings against the Department. With greater interest and awareness around the frequency of redeterminations (and considerations of federal changes), the Department is reviewing how additional data sources may best be used to support and supplement existing operations. See *Appendix 03 Medicaid Eligibility Data, Sources and Uses beginning on page A 033*

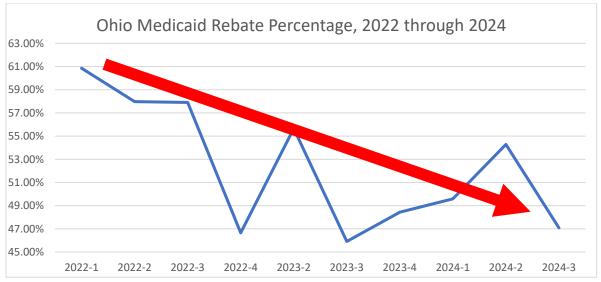
To increase transparency and track the impact of the previous Home and Community Based Care (HCBS) rate increases, ODM, ODA, and DODD submitted the "Direct Service Provider Wage Surveys" report to the General Assembly on December 20, 2024, which included baseline wage data for direct service providers collected from more than 1,800 providers. The calendar year 2024 survey will be completed this spring. This report is included in the budget.

In alignment with ongoing work in the HCBS space, *Electronic Visit Verification (EVV)* is program integrity support and federal requirement for ensuring service provision and claims can be verified before payment, thereby increasing program integrity and security. ODM has been instructed by the Centers for Medicare and Medicaid Services (CMS) to implement EVV and approved our scheduled rollout. Any changes to this requirement absent CMS approval creates large fiscal and legal risks for the program and Ohio.

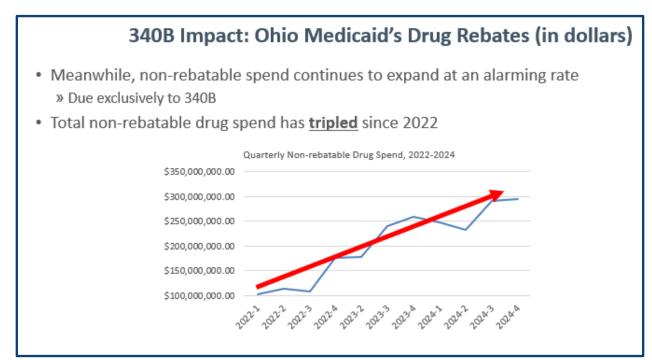
The magnitude of Medicaid's fiscal impact is not lost on the Department. Although funding discussions continue at the federal level, no changes have yet been made that directly impact the Medicaid program, its funding, or requisite services. Yet, to protect the state from undue financial impacts, **the executive budget includes language to ensure that state funds would be protected if federal changes occu**r. This "trigger language" ensures that Ohio can reduce, discontinue, pause or suspend any program if it is impacted by changes to federal funding.

REBALANCING OHIO'S HOSPITAL SUPPORT PORTFOLIO

The executive budget proposes increasing the **Hospital Franchise fee**. This increase will draw down more federal dollars to further support hospitals and other priorities within Ohio's healthcare system. These additional dollars will assist in augmenting the Governor's healthcare priorities and contribute to an efficient Medicaid program. Second, we are proposing **a realignment of the growing group of State Directed Payments (SDPs)**. When leveraged, these tools provide a valuable avenue to accelerate change and facilitate better health outcomes by tying payments to specific health quality metrics. Thirdly, **we our cost containment initiatives include changes to the 340B program**: the program is a growing concern because of inadequate federal oversight, tight restrictions here in Ohio after the passage of SB 263 (134th G.A.), and increased utilization of contract pharmacies.



The passage of SB 263 in 2021 severely limited the ODM's ability to restrict or otherwise control 340B utilization. The law also eliminated ODM's ability to control contract pharmacy utilization. From 2022 to 2024, ODM went from receiving 60% of total drug expenditures back in the form of drug rebates to approximately 47%. That is more than \$100 million in lost rebates. In the past three years, ODM has observed the 340B growth rate to be 22% annually, in line with national figures.



Assuming this growth rate continues, we project that quarterly non-rebatable spend will increase to \$500 million by the end of the biennium (\$2 billion annually) leading to nearly \$250 million in lost rebates per quarter (\$1 billion annually), at a 50% rebate percentage. we project further deterioration in this rebate percentage should action not be taken.

| Measure | 2022 Quarterly | Current Quarterly (2025) | Projected Quarterly (2027) |
|---|----------------|-----------------------------|-------------------------------|
| Non-rebatable Spend (<u>i.e.</u> Excluded Claims due to 340B) | \$108 million | \$292 million | \$500 million |
| Lost Rebates | \$54 million | \$130 million | \$250 million |
| Rebate Percentage (Percent of Total Spend) | 61% | 47% | 33-40% |

Therefore, ODM is proposing restrictions for hospital-based covered entities, a small percentage of hospitals who represent the vast majority of 340B utilization due to changes brought about by the Affordable Care Act. We also propose an amendment to retain the SB 263 protections afforded to 340B grantees, such as Federally Qualified Health Centers and disease-specific clinics such as Hemophilia Treatment Centers, including these entities' ability to <u>continue to utilize contract pharmacies</u>. This approach represents a reasonable, measured approach to the 340B program, while ensuring continued fiscal stability for true safety-net providers.

CONTINUING GOVERNOR DEWINE'S HEALTHCARE PRIORITIES

Since the beginning of his first term, Governor DeWine has prioritized strategic investments in Ohio's healthcare continuum, and the General Assembly has answered in kind. In previous budgets there have been investments in behavioral healthcare, in moms and babies, and in home and community-based services, and this budget continues that work toward making sure every Ohioans has a chance to live up to their full potential.

OhioRISE (Resilience through Integrated Systems and Excellence) is a specialized managed care program for youth with complex behavioral health and multisystem needs. Today, OhioRISE assists in addressing the needs of over 42,000 youth across all 88 counties who could be better served in their homes rather than in out-of-home care (e.g., a foster home or residential care facility). Prior to OhioRISE, local supports were solely responsible for specialized services, and data on this population was scarce to nonexistent. Key outcomes from the first three years include:

- Reducing ED visits by 41%, total psychiatrist stays by 28%, and the length of a hospital stay by 40%.
- Decreasing the average stay for youth at a psychiatric residential treatment facilities by 60%.

- Keeping more kids in Ohio by **reducing out-of-state youth treatments to 60 in 2024**.
- See Appendix 04 OhioRise Report: How do OhioRISE results compare with regular managed care plan results for youth with complex behavioral health needs? beginning on page A 033

Other important work continues the following key priorities:

- **Continuous Eligibility of Ages 0–3** was mandated in HB 33. The Department has prepared a waiver to cover these individuals. The budget also continues to support the array of mom and baby initiatives developed over the last few years, referred to as our maternal and infant support program (MISP).
- **Crisis Care Supports** includes several cross-agency collaboratives and initiatives between Mental Health & Addiction Services and ODM.
- **Dental and Vision CHIP Health Savings Initiatives** in partnership with ODH to deliver these services to kids in communities without current access.
- *Increasing the personal needs allowance (PNA)* from \$50 to \$100 for qualifying individuals within institutional and ICF/IID settings.
- **Updates to the Medicaid School Program** to deliver more services to more kids in school through the existing program without additional state GRF funding required.

SECURING OUR PROGRESS FOR OUR FUTURE

Medicaid plays a unique and necessary role for our state. We have the opportunity to positively change the trajectory of many young Ohioans' lives. As Medicaid Director, I take very seriously the responsibility for delivering healthcare for more than three million Ohioan's and the financial stewardship of this large program. The achievements of the last few years could not have been accomplished without the partnership with the General Assembly, the Governor's leadership, the trust of families and consumers across Ohio, and amazing hard work and innovation of providers, MCOs and lots of other stakeholders and partners.

We are asking for your support to help solidify these reforms so that the Governor's vision, and the goals of the General Assembly, articulated over these past six years can be secured. Chair Romanchuk, Vice Chair Huffman, Ranking Member Liston, and members of the Senate Medicaid Committee, thank you for your consideration of the ODM SFY26–27 budget, and I would be happy to take any questions.

Note: See other appendices

Appendix # 07 Historical Footnotes re: History of Medicaid in OhioPg. A 067 Appendix # 08 ODM Resource List ...Pg. A 071 Descriptions and links to more than 30 reports and resources



Mike DeWine, Governor Maureen M. Corcoran, Director

Appendices

Appendix # 01 Caseload and Cost Overview ... Pg. A

- What is ODM's summary caseload estimate for SFY26-27 and what are the key assumptions behind it?
- How does ODM's summary caseload estimate for SFY2627 compare to LSC's estimate?
- Why has Ohio not returned to pre-PHE Medicaid caseload totals?
- How does Ohio's caseload growth compare to other states?

Appendix # 02 Single Pharmacy Benefit Manager....Pg. A

- One page overview of results
- Ohio Single Pharmacy Benefit Manager Experience Analysis- Milliman Actuaries

Appendix #03 Medicaid Eligibility Data....Pg. A

• What data does Ohio use to determine and renew Medicaid eligibility?

Appendix # 04 OhioRISE Report...Pg. A

- How do OhioRISE results compare to regular managed care plan results for youth with complex behavioral health needs?
 - Report of 2023 Healthcare Effectiveness Data & Information Set Results (HEDIS) for OhioRISE compared to Ohio Medicaid Managed Care Plan results

Appendix # 05 ODM & OBM Medicaid Caseload & Expenditure Reports

- Description of ODM Reports ... Pg. A xx
- ODM October 1st JMOC Expenditure & Utilization Report...Pg. A
 Including Cost Containment Programmatic Initiatives...Pg. A
- OBM February 2025 Caseload & Expenditure Forecast...Pg. A

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Appendix # 07 Historical Footnotes re: History of Medicaid in Ohio Pg. A

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Appendix # 1

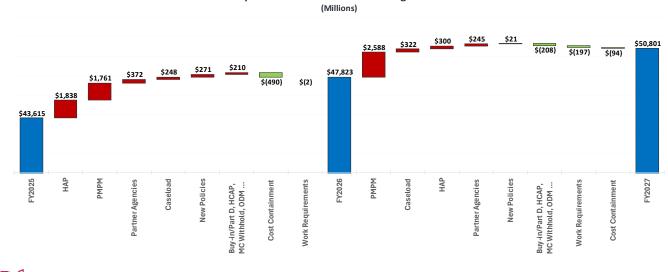
Cost and Caseload Overview

COST COMPONENTS: WHY IS MEDICAID SPENDING ESTIMATED TO GROW BY 7-8% PER YEAR WHILE ESTIMATED CASELOAD IS NEARLY FLAT?

Waterfall Charts

- SFY 26-27 2 year chart
- SFY 26 only
- SF7 27 only

SFY 26-SFY 27



Components of Total Medicaid Budget Growth



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Cost Growth and Caseload Impact: Overview

- **<u>Cost/ spending growth-</u>** most is coming from:
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National Health Expenditure- Medicaid Highlights

2024

- Medicaid enrollment is expected to decline by 11.2% (10.2 million) and Medicaid spending is projected to decrease by 2.2%.
- However, on a per member basis, Medicaid spending is projected to increase 10.2% in 2024 the highest growth since 1991. This is due to the rapid loss of relatively younger and healthier enrollees as state continue redeterminations post PHE.
- Personal Care Health Care Price Index is expected to grow 3.1% (from 2.5% in 2023).

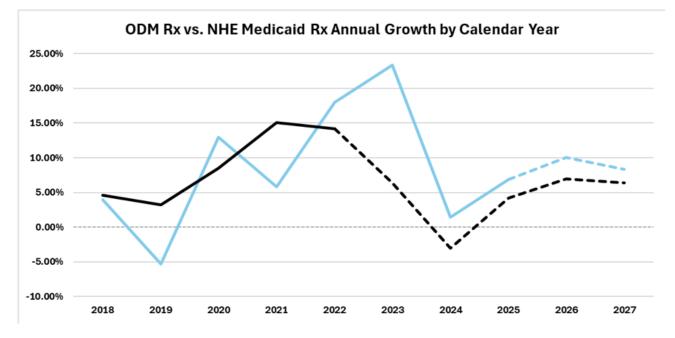
2025-2026

- Medicaid expenditure growth is expected to increase to 5.7% due largely to states' continued expansions and use of home and community-based services.

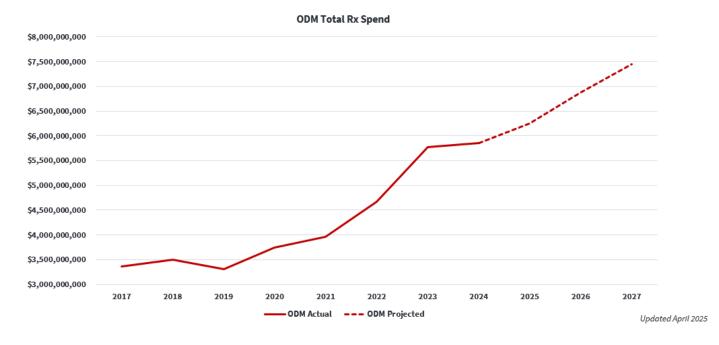
2027-2032

- Medicaid expenditure growth is projected to average 6.2%

NHE Prescription Drug Growth Compared to Ohio Department of Medicaid Prescription Drug Growth.



ODM Pharmacy Spending



Policy Change Impact of Executive & Legislative Budget Decisions

Notable policies with significant budget impact:

- SFY20-21
 - The Executive budget included reductions to NF rates, increased the managed care withholds and adjusted the hospital franchise fee to reduce spending while also funding initiatives related to children and behavioral health.
 - The GA increased NF rates and increased the Retail RX supplemental fee.

- SFY22-23

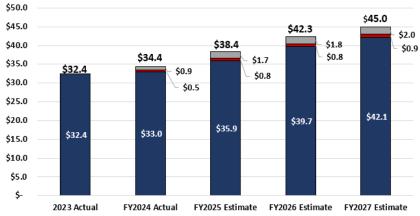
- The Executive budget included long-term care services and supports rate increases and NF rate increases around quality.
- The General Assembly increased NF rates and limited increases to home and community-based services rates.

- SFY24-25

- The Executive budget included the Bold Beginnings package for women and children and significant rate increases for various providers including home & communitybased services, hospital, behavioral health and non-institutional providers. This post covid budget was during historic levels of inflation and provider staffing shortages.
- The GA significantly increased Nursing Facility rates and included additional targeted rate increases for Medicaid providers (ambulance, dental, DD home care).

Department of Medicaid Spending with Rate Increases Feb. 11, 2025 Dir. <u>Murniek's</u> Testimony to House Medicaid Committee Office of Budget and Management

Rates Increased by \$1.4B in FY 2024 and \$2.5B in FY2026 (\$ in Billions)



Baseline Rate Increase State Rate Increase Fed

| Policy Change Impact-Biennial Budget Impact of Executive and General Assembly Decisions GRF 651-525 Total (millions) | | | | | |
|--|------------|-----------|-----------|--|--|
| Budget Executive GA Net Increase | | | | | |
| SFY 20-21 | (-\$508.6) | \$280.1 | \$228.5 | | |
| SFY 22-23 | \$224.1 | \$354.9 | \$579.0 | | |
| SFY 24-25 | \$1,781.5 | \$1,964.0 | \$3,745.5 | | |

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Impact of H.B.33 Rate Increases for H.B.96

| Description | Start Date | FY25 Estimated Total |
|--|------------|-------------------------|
| NF Provisions Rebasing, Private Bed | Multiple | \$747,600,000 |
| Non-Institutional / Pharmacy | Jan 2024 | \$313,872,182 |
| Hospital Rates (Franchise Fee) | Jan 2024 | \$220,000,378 |
| Dental | Jan 2024 | \$207,588,751 |
| HCBS Services / Rates | Jan 2024 | \$197,887,012 |
| HCBS Services / Rates (ARPA Funded) | Jan 2024 | \$197,887,012 |
| Home Care \$17-SFY24, \$18-SFY25 | Multiple | \$194,924,947 |
| Behavioral Health Rates | Jan 2024 | \$166,667,908 |
| Ambulance Transportation | Jan 2024 | \$104,200,000 |
| Hospital Rates (GRF) | Jan 2024 | \$52,514,413 |
| AL Rates for Dementia | Jan 2024 | \$38,200,801 |
| Waiver Reform | Multiple | \$25,800,000 |
| Medicaid School Program | | \$25,000,000 |
| FQHC | Jan 2024 | \$20,780,000 |
| Eyecare | Jan 2024 | \$2,715,441 |
| Remote Ultrasounds fetal nonstress tests | | \$1,500,000 |
| Policy Total | | \$2,517,138,844 |

Caseload Overview

What is ODM's summary caseload estimate for SFY26-27 and what are the key assumptions behind it?

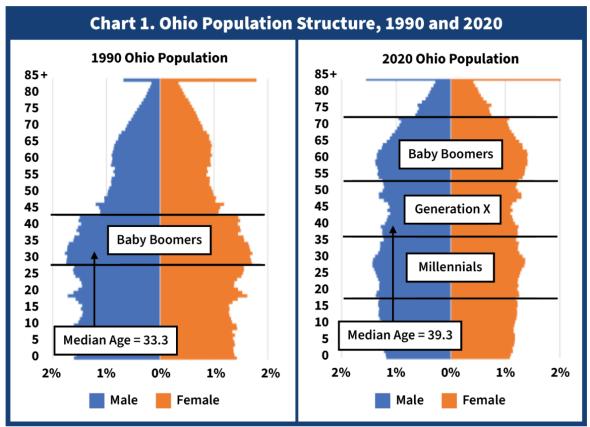
ODM expects a 1.2% increase (35,000 members) in enrollment over the FY2026 – 2027 biennium, peaking at approximately 3.09 million members. ODM's estimate is in line with national estimates that predict 3% Medicaid caseload growth between 2025-2027. These caseload projections assume the current eligibility policy with no major economic shocks.

Key Drivers of caseload changes:

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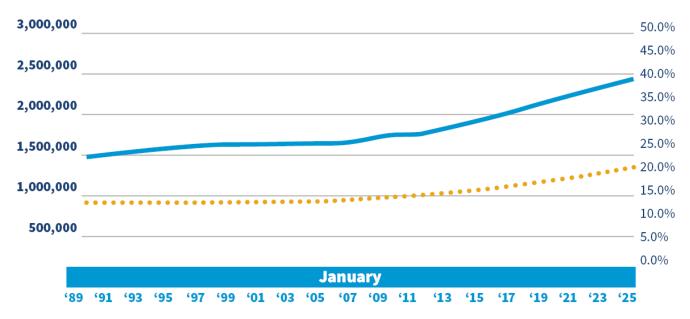
- ABD/DUAL-eligible caseload groups (3-5% ↑) Ohio's over-65 population will continue to grow (47% increase in 65+ Medicaid caseload over the past 10 years).
- 2. Children caseload groups (1-2% ↑) full implementation of HB 33 Continuous Eligibility requirement.



*https://dam.assets.ohio.gov/image/upload/development.ohio.gov/research/pop1/State-of-Ohio-Population- Projections-Report-2023.pdf

Ohio's Population, Age 65 and Over 1989 through 2025

Ohio's 65+ Population •••• Percent 65+



How does ODM's summary caseload estimate for SFY2627 compare to LSC's estimate?

| | ODM Fored | cast | LSC Forecast | | % Difference (ODM- LSC) | |
|----------------|-----------|-----------|--------------|-----------|----------------------------|-------|
| Forecast Group | SFY26 | SFY27 | SFY26 | SFY27 | SFY26 | SFY27 |
| CFC | 1,347,554 | 1,356,687 | 1,349,992 | 1,352,621 | -0.2% | 0.3% |
| СНІР | 245,216 | 247,273 | 251,842 | 259,330 | -2.7% | -4.9% |
| ADFC | 35,002 | 35,002 | 34,927 | 34,870 | 0.2% | 0.4% |
| Group VIII | 778,634 | 771,620 | 776,856 | 776,135 | 0.2% | -0.6% |
| ABD - Children | 54,733 | 55,824 | 53,575 | 52,917 | 2.1% | 5.2% |
| ABD - Adults | 194,136 | 197,558 | 190,963 | 190,088 | 1.6% | 3.8% |
| Dual-eligible | 264,763 | 270,864 | 258,321 | 258,325 | 2.4% | 4.6% |
| All Others | 146,131 | 150,363 | 142,025 | 143,162 | 2.8% | 4.8% |
| Total Caseload | 3,066,169 | 3,085,191 | 3,058,501 | 3,067,448 | 0.3% | 0.6% |

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ODM's caseload estimate is higher than LSC's caseload estimate by 0.3% and 0.6% in SFY2026 and SFY2027, respectively. While similar, there are some notable differences, which are reflected in the differential between ODM and LSC's cost projections:

- ODM estimates higher ABD (kids and adult) caseloads, which are high cost groups
- ODM estimates higher Dual caseloads, which is also a high cost group
- ODM estimates lower CHIP caseloads, which is a low cost group

Generally, ODM expects Ohio's aging population trend to continue to impact Medicaid caseloads. Recent trends indicate that Ohio's over-65 population increases by about 6% every two years, which is in line with ODM's 2-year forecast of 4.3% ABD/DUAL caseload growth.

Why has Ohio not returned to pre-PHE Medicaid caseload totals?

- <u>A different economy</u>
 - Ohio labor force participation rate is currently $\approx 1\%$ lower than 2014-2019 norms
 - Statewide employment totals have recovered, but employment totals in some education and occupation groups appear to still lag behind 2018-2019 levels
 - Employee-sponsored health insurance appears less available and more expensive than 2017-2019 levels
- <u>Unwinding has been subject to stricter federal requirements and penalties for a more automated,</u> <u>data focused redetermination process</u>
 - This 'data-first' process has led to less reliance on manual paperwork and paper mailings, with less administrative burden on counties and on households
 - These changes have led to higher renewal and lower churn rates
- A slightly larger population for the State of Ohio
 - According to the U.S. Census Bureau, Ohio's resident population was approximately 185,000 higher in 2024 than in 2019

How does Ohio's caseload growth compare to other states?

-Each state's Medicaid program is different, shaped by state-level population and policy characteristics, but Ohio's has experienced a slightly lower caseload growth than the national average.

| Peer States' Change in Medicaid Caseload From Feb.2020 to Feb. 2025 | | |
|--|------------------------|--|
| State | % Increase in Caseload | |
| он | 8.5% | |
| PA | 6.3% | |
| IN* | 35.6% | |
| МІ | 0.6% | |
| USA (NHE 2019-2024) | 10.6% | |

*Possibly due to policy change

Single Pharmacy Benefit Manager



The Single Pharmacy Benefit Manager (SPBM) provides pharmacy services across all Ohio Medicaid managed care plans and members. It is the largest Medicaid in-state pharmacy network, with over 99% of Ohio pharmacies contracted. By consolidating pharmacy benefits under one manager, SPBM aims to enhance cost efficiency, improve medication adherence, and provide more coordinated care for members.



Billions of dollars potentially at stake for consumers, taxpayers in new probe of PBM fees Darrel Rowland

The Columbus Dispatch ublished 3:04 p.m. ET Dec. 17, 2021

Ohio Medicaid taking greater control of prescription drug coverage

that critics say gouges patients and



taxpayers Darrel Rowland



Cost Efficiency

- Total savings of \$140 million in first 2 years of program
- Administrative cost savings of \$333 million in first 2 years of program

ACCOUNTABILITY, PRICE TRANSPARENCY & FAIRNESS

Providers are paid a survey-based price for drugs, the Ohio Average Acquisition Cost

Dispensing fee methodology is public and providers have full transparency

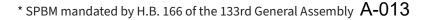
Access to specialized compounding pharmacies, mail order pharmacies, home delivery pharmacies, and specialty pharmacies

Complete freedom of choice for members



Dispensing Fees Paid Directly to Ohio Pharmacies

- Over 2 years, SPBM paid more than \$625 million in dispensing fees to more than 2300 pharmacies
- Average dispensing fee over \$9 per prescription, compared to an average of only 73 cents under the prior MCO model





Department of Medicaid



(continued)

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Mike DeWine, Governor Jim Tressel, Lt. Governor Maureen M. Corcoran, Director **Representative Adam Holmes** TO: Chairman, Joint Medicaid Oversight Committee Jada Brady Executive Director, Joint Medicaid Oversight Committee FROM: Sean Eckard, PharmD, RPh Pharmacy Director, Ohio Department of Medicaid Maureen Corcoran Director, Ohio Department of Medicaid DATE: April 9, 2025 **SUBJECT:** SPBM Program Review/Experience Analysis

SPBM Key Findings:

- Total administrative cost savings of \$333 million over the first 2 years of SPBM operation
- Net savings of nearly \$140 million over the first 2 years
- Nearly \$700 million in dispensing fees paid to Ohiocontracted pharmacies
- Largest, most inclusive in-state pharmacy network

The SPBM has delivered much needed accountability and price transparency for Ohio taxpayers and Ohio pharmacies, providing assurance that Ohio's tax dollars are spent appropriately. These significant reforms led by the General Assembly were necessary due to concerning Pharmacy Benefit Manager (PBM) business practices such as spread pricing, effective rate contracting, post-payment clawbacks, and network steering. Ultimately, these practices severely damaged the financial viability of Ohio pharmacies, leading to the closure of many pharmacies across the state in the late 2010s.

In late 2024, the Ohio Department of Medicaid (ODM) requested our contracted actuarial firm, Milliman, conduct a cost effectiveness analysis regarding the SPBM program, based upon the first two years of operation. The intent of this analysis was to capture an "apples-to-apples" comparison of the program versus what ODM would have paid in capitation rates for pharmacy services and prescribed drugs under the traditional Managed Care Organization (MCO) based model used in other states. As part of this update, we are pleased to share the results of this analysis in furtherance of our goals of transparency and accountability within the Ohio Medicaid Pharmacy Program.

Bottom Line: The SPBM delivers on its goals of accountability, transparency, and fairness – While doing so at a significantly lower administrative overhead cost to taxpayers.

The SPBM operates as a Prepaid Ambulatory Health Plan, a type of specialized managed care plan, to provide for pharmacy benefit administration. **Accountability** is further ensured through the engagement of the Pharmacy Pricing and Audit Consultant (PPAC), which has significant oversight and auditing functions to ensure that SPBM accurately processes prescription claims and pays pharmacies appropriately. **Transparency and fairness** are assured through the use of the Ohio Average Acquisition Cost (OAAC), a new survey-based drug pricing methodology that ensures providers receive fair, accurate reimbursement for the medications they dispense.

In addition to the above, the SPBM model also provides the following benefits for Ohio taxpayers and Medicaid beneficiaries:

Pharmacy Access. The SPBM pharmacy network is the largest, most inclusive in-state pharmacy network ever, with over 99% of Ohio pharmacies contracted as in-network providers. In addition to standard retail pharmacies, Ohio Medicaid beneficiaries also have access to specialized compounding pharmacies, mail order pharmacies, home delivery pharmacies, and specialty pharmacies. In total, over 2,600 unique pharmacy locations are contracted with Gainwell, including nearly 250 accredited specialty pharmacies.

Freedom of Choice. Members have complete freedom of choice with respect to their pharmacy selection, and are never steered to any particular pharmacy, since Gainwell does not own, operate, or maintain an ownership interest in any contracted pharmacies. Under the traditional Managed Care Organization (MCO) based pharmacy benefit, members were often steered to PBM-owned or affiliated specialty pharmacies; today, members are provided their options and are free to select the pharmacy provider that best meets their needs.

Fair Reimbursement for Pharmacies. Over the first 2 years of the program, SPBM has paid nearly \$700 million in dispensing fees directly to Ohio-contracted pharmacies, with dispensing fees averaging over 9 dollars per prescription. Under the prior MCO model, pharmacies were paid an average of only 73 cents per prescription, which is significantly less than the breakeven cost to dispense a medication in the state according to independent studies. The prior model made it extremely difficult to assess whether PBMs were operating in a fair and competitive market, and not steering higher reimbursement to affiliated pharmacies. In an effort to ensure a fair and competitive market, the General Assembly recognized this as a particular priority for reform and we are pleased to see the positive impact it has had on the market.

Revitalization of Pharmacy. Since the start of the SPBM program, pharmacy openings in Ohio are at their highest level in nearly five years, due in part to the significantly greater stability and predictability of SPBM reimbursement. This positive change is most evident among independent retail pharmacy providers, who have added the most locations in a single year since at least 2012, according to Board of Pharmacy data¹. SPBM has also helped stabilize small

¹ Ohio Board of Pharmacy. Ohio Pharmacy Access Dashboard. Available at:

https://data.ohio.gov/wps/portal/gov/data/view/ohio-pharmacy-assessment-?visualize=true. Accessed 30 March 2025.

chain retail pharmacies, reversing a nearly ten-year decline in such locations across the state. While Ohio has seen a net loss in pharmacy locations, the losses have been concentrated among large chain pharmacies, with the majority of closures due to a single corporate bankruptcy. While SPBM cannot address the multitude of challenges across all payer types in the healthcare system, it has provided needed stability in the Medicaid market.

Reduced Administrative Expenses. SPBM significantly reduces costs by eliminating duplicative MCO administrative expenses and risk margin across multiple MCOs. Reductions in administrative cost have resulted in savings of \$333 million over the first two years of the program. Current pharmacy administrative expenses are only 1 percent of net pharmacy spend, significantly below the national average².

Overall Cost Effectiveness.

The Department of Medicaid projects a nearly \$140 million savings over the first two years of operation of the Single PBM.

Pharmacy costs are rising across the country due to newly approved drugs and increased utilization. A recent study by KFF³ examining trends in state Medicaid pharmacy spend found that net spending (spending after rebates) on Medicaid prescription drugs increased by 72 percent, from \$30 billion in FY 2017 to \$51 billion in FY 2023, despite only small increases in the number of prescriptions dispensed per year. Most notably, gross Medicaid pharmacy expenditures increased by approximately 14 percent from 2022 to 2023, while net increases were even higher at approximately 18 percent. These national trends aligned closely with Ohio's experience under SPBM.

The enclosed Milliman report identifies net savings as nearly \$140 million over the first two years of the SPBM, when compared to capitation rates that would have been paid under the traditional MCO-based pharmacy benefit. When conducting this modeling, Milliman used observations and trends from other state Medicaid programs to help guide their analysis.

In conclusion, we are optimistic that the enclosed analysis will be an informative look into the experience of the SPBM program over the first two years of operation. Through enhanced pharmacy access and freedom of choice, Ohio Medicaid beneficiaries have more access to life-saving medications than ever before. By providing fair and predictable reimbursement rates, Ohio pharmacies have a viable business model for years to come. Lastly, by aggressively managing administrative and benefit expenses, SPBM can continue to be a model for reform

² Medicaid and CHIP Payment and Access Commission. Exhibit 16: Medicaid Spending by State, Category, and Source of Funds. December 2024. Available at:

https://www.macpac.gov/publication/medicaid-spending-by-state-category-and-source-of-funds/. Accessed 30 March 2025.

³ KFF. Recent Trends in Medicaid Outpatient Prescription Drugs and Spending. Available at: https://www.kff.org/medicaid/issue-brief/recent-trends-in-medicaid-outpatient-prescription-drugs-andspending/. Accessed 30 March 2025.

for state Medicaid programs well into the future and a model that other states should consider for cost savings and market reform.

Enclosure: Milliman Ohio Single Pharmacy Benefit Manager Experience Analysis; October 1, 2022 through September 30, 2024.

A-018

MILLIMAN REPORT

Ohio Single Pharmacy Benefit Manager Experience Analysis

Based on Single Pharmacy Benefit Manager (SPBM) Claims Experience through September 30, 2024

March 28, 2025

Jason Clarkson, FSA, MAAA, Principal and Consulting Actuary Tyler Schulze, FSA, MAAA, Senior Consulting Actuary Seth Kruse, ASA, MAAA, Consulting Actuary

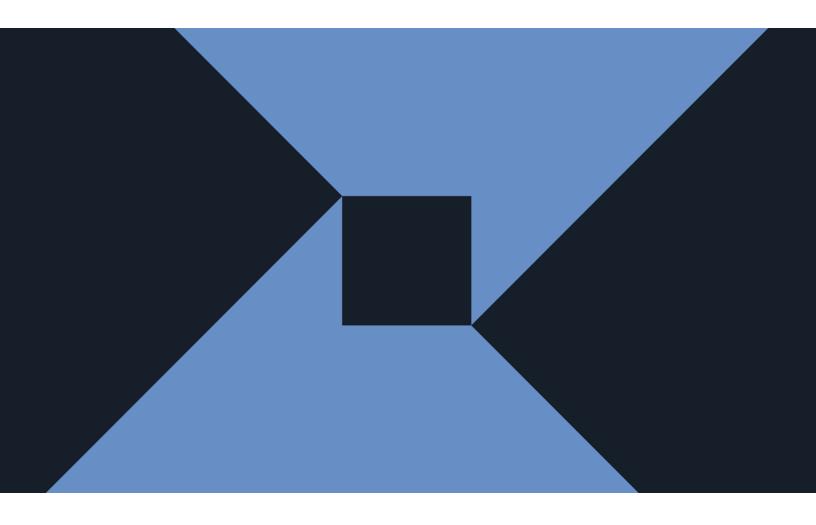




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I. Executive Summary

Milliman, Inc. (Milliman) has been retained by the Ohio Department of Medicaid (ODM) to provide actuarial and consulting services related to the implementation of the Next Generation of Managed Care, which includes the Single Pharmacy Benefit Manager (SPBM). This correspondence is in response to a request from ODM to provide an analysis of observed pharmacy experience for Medicaid Managed Care (MMC) members during the first two years of the SPBM. The information in this correspondence has been prepared for ODM. It is our understanding that this report may be used in legislative discussions. To the extent that the information contained in this report is provided to third parties, the report should be distributed in its entirety. Any user of the data must possess a certain level of expertise in actuarial science and pharmacy services so as not to misinterpret the data presented.

Effective October 1, 2022, pharmacy services¹ for MMC program members that were previously covered by the Managed Care Organizations (MCOs) began to be covered under the SPBM. The transition to the SPBM represented a material shift in the landscape for expenditures attributable to the Ohio Medicaid pharmacy program, due to

differences in utilization, the ingredient cost and dispensing fees put forth in the State's new pharmacy reimbursement methodology for MMC program claims, and the nature and magnitude of administrative expenses incurred by the state.

The objective of our analysis was to estimate the change in expenditures related to Ohio Medicaid pharmacy under the first two years of the SPBM spanning October 1, 2022, through September 30, 2024 ("SPBM period"). To complete this analysis, we developed an alternative estimate of the SPBM period benefit and non-benefit expense by summarizing pharmacy expenditures incurred in the year prior to the SPBM period and performed modeling under a set of assumptions intended to reflect the amount of funding that may have been included in the capitation rates had pharmacy services remained covered by MCOs in the MMC program. The change in expenditures was determined by

About Milliman

- Founded in 1947, an independent firm with offices in major cities around the globe
- Over 30 years of national leadership in consulting to state Medicaid agencies
- Certifies capitation rates for 19 states; provides actuarial review and subject matter expertise to many others.

comparing actual SPBM experience to this alternative estimated pharmacy experience. Based on our analysis, **ODM pharmacy expenditures under the SPBM were not materially different than what may have been incurred under the MMC program**, with modeled scenarios falling within a margin of error typical for analyses of this nature. This report summarizes the results of this analysis.

It should be noted that when assessing the SPBM, there are many potential impacts of this policy change outside of the direct fiscal impact. These impacts were outside of the scope of our analysis but should be considered when evaluating the SPBM. The key qualitative stakeholder impacts, described in Figure 1, align with ODM's reported pharmacy program goals.

| Qualitative Consideration | Description |
|---|--|
| Direct more ODM expenditures to pharmacy providers | A portion of ODM expenditures were shifted from MCO administrative overhead functions to pharmacy providers through SPBM reimbursement policies. |
| Uniform and transparent pharmacy provider reimbursement | SPBM pharmacy reimbursement is based on actual pharmacy costs collected through surveys, in contrast to discounts applied to pricing benchmarks and proprietary maximum allowable cost (MAC) rates along with marginal dispensing fees that varied by MCO. |
| Streamlined and uniform pharmacy benefit | Prescribers and pharmacies are likely to benefit from reduced administrative burden when compared to interfacing and billing with separate MCOs. |
| Comprehensive, robust, and uniform pharmacy network | Under the SPBM, over 99% of Ohio pharmacies are contracted with ODM as compared to the prior networks which may be limited and vary by MCO. This presumably results in freedom of choice with respect to member access to pharmacies. |
| Pharmacy Utilization Changes | We observed increased pharmacy utilization by Medicaid members, which may imply better access to medications or alternatively could imply differences in pharmacy management. |

FIGURE 1 – SPBM QUALITATIVE IMPACT CONSIDERATIONS

¹ Pharmacy services include pharmacy claims processing, pharmacy provider payment and network management, audit functions, prior authorization (PA) administration and other related functions provide by the MCOs and their contracted PBMs.

A-021

II. SPBM Impact Analysis

To complete this analysis, we developed an estimate of ODM expenditures under a set of assumptions intended to reflect what may have occurred had pharmacy services remained covered by the MCOs and funded in MMC program capitation rates. Expenditures changes were developed by comparing actual SPBM experience to this alternative estimate of ODM pharmacy experience.

EXPENDITURES INCURRED UNDER SPBM

To summarize expenditures incurred in the SPBM period, we relied on data and information provided by ODM, including:

- Detail-level paid claim amounts from ODM's fiscal intermediary enterprise data warehouse;
- Summarized rebate collections by incurred quarter;
- Administrative amounts paid to vendors for rebate collection, reimbursement rate development, pricing and auditing; and,
- Expenditures associated with additional ODM staff needed to support the SPBM.

Figure 2 below summarizes the observed experience.

FIGURE 2 – EXPENDITURES INCURRED UNDER SPBM (OCT 22 – SEP 24)

| | EXPENDITURES (\$ MILLIONS) |
|----------------------------------|-------------------------------|
| SPBM Period Total Claims Expense | \$ 10,402.5 |
| ODM Rebates Collected | <u>\$ 5,196.7</u> |
| SPBM Period Net Benefit Expense | \$ 5,205.8 |
| SPBM Period Non-Benefit Expenses | \$ 55.0 |
| SPBM Period Total Expenditures | \$ 5,260.8 |

Notes:

1. Values have been rounded.

ESTIMATED EXPENDITURES UNDER MANAGED CARE

To estimate pharmacy benefit expense that may have occurred during the SPBM period had pharmacy experience remained covered by MCOs in the MMC program, we began by summarizing pharmacy expenditures incurred in the year prior to the SPBM period, October 1, 2021, through September 30, 2022 ("pre-SPBM period"). We then adjusted pre-SPBM period experience to account for drivers of cost differences we expect may have occurred in the SPBM period had the pharmacy benefit remained in managed care. Items we considered when projecting this alternative scenario of SPBM period experience included:

- Differences in enrollment mix among populations (e.g., aged blind and disabled (ABD), Medicaid Expansion, Modified Adjusted Gross Income (MAGI) and regions);
- Changes in population acuity due to the public health emergency (PHE) and subsequent unwinding,
- COVID-19 vaccine and administration cost;
- ODM's quality withhold initiatives for continuous glucose monitors;
- Pharmacy unit cost trend, including ingredient cost and dispensing fees; and,
- Utilization trend, including both in total and due to shifts in the distribution of utilization among agents (such as generic and brand drugs).

We assumed Medicaid rebates equal to 55% and 45% of gross pharmacy benefit expense for the first and second year of the SPBM period, respectively, based on rebate information provided by ODM.



Our analysis resulted in three scenarios for estimating benefit expense that would have occurred had the pharmacy benefit remained in managed care. The three scenarios include *Baseline, Higher Managed Care*, and *Lower Managed Care*. The *Baseline* scenario was developed upon a review of projected pharmacy utilization, cost, and generic/brand trend assumptions utilized in other state managed care programs over the time periods encompassed by the pre-SPBM and SPBM periods. The *Higher* and *Lower Managed Care* scenarios include sensitivity tested assumptions that would have resulted in higher and lower estimated managed care benefit expense, respectively. The results of this analysis by scenario are outlined further in Figure 3.

In addition, we estimated the total amount of non-benefit expense that would have otherwise occurred if the pharmacy benefit remained in managed care. Non-benefit expense estimates were based primarily on assumptions utilized in recent capitation rate certifications for periods when pharmacy services were covered under the MMC program. Non-benefit expenses we considered included:

- PBM administration fees incurred by MCOs, assumed at \$3 per script (based on historical capitation rate development assumptions in the MMC program);
- MCO capitation rate risk margin; assumed to equal 1.5% of the sum of pharmacy benefit expense and PBM administration fees; and,
- ODM administrative expenditures to facilitate rebate collection.

We estimated non-benefit expense for each of the three scenarios based on the applicable projected total utilization and benefit expense.

Figure 3 below illustrates the results of this analysis for each of the scenarios.

| | BASELINE | HIGHER MANAGED CARE | LOWER MANAGED CARE |
|---|----------------|---------------------------|--------------------------|
| Pre-SPBM Benefit Expense PMPM | \$ 130.12 | \$ 130.12 | \$ 130.12 |
| Adjustment Factor from Pre-SPBM to SPBM Period | <u>1.14</u> | <u>1.17</u> | <u>1.11</u> |
| Adjusted Managed Care SPBM Period PMPM | \$ 148.32 | \$ 151.74 | \$ 144.96 |
| SPBM Period Member Months (Two Years) | 65,900,000 | 65,900,000 | 65,900,000 |
| | | | |
| Adjusted Managed Care Total Claims Expenditures | \$ 9,774.1 | \$ 9,999.5 | \$ 9,553.0 |
| Estimated ODM Rebates Collected | <u>4,882.4</u> | <u>4,993.6</u> | <u>4,773.2</u> |
| Estimated Managed Care Benefit Expense | \$ 4,891.7 | \$ 5,005.9 | \$ 4,779.8 |
| | | | |
| PBM Administrative Fees | \$ 227.1 | \$ 230.1 | \$ 224.2 |
| ODM Payments to Rebate Vendor | 8.6 | 8.6 | 8.6 |
| Risk Margin | <u>152.3</u> | <u>155.8</u> | <u>148.9</u> |
| Estimated Managed Care Non-Benefit Expense | \$ 388.0 | \$ 394.5 | \$ 381.6 |
| Total Estimated Managed Care Expenditures | \$ 5,279.7 | \$ 5,400.3 | \$ 5,161.4 |

FIGURE 3 - ESTIMATED EXPENDITURES UNDER MANAGED CARE IN SPBM PERIOD (OCT 22 - SEP 24)

Notes:

1. Values have been rounded.

2. Expenditure values included above are illustrated in millions of dollars.

3. PMPM is an abbreviation for the phrase 'Per Member, Per Month'.

EXPENDITURE CHANGE

We calculated the change in expenditures related to Ohio Medicaid pharmacy under the first two years of the SPBM by comparing estimated expenditures that may have occurred under managed care to the observed experience under the SPBM. Figure 4 illustrates the results of this comparison, by scenario.

FIGURE 4 – SUMMARY OF EXPENDITURE CHANGE

| | BASELINE | HIGHER MANAGED CARE | LOWER MANAGED CARE |
|--|------------|---------------------------|--------------------------|
| Total Estimated Managed Care Expenditures | \$ 5,279.7 | \$ 5,400.3 | \$ 5,161.4 |
| SPBM Period Total Expenditures | \$ 5,260.8 | \$ 5,260.8 | \$ 5,260.8 |
| Expenditure Change | \$ 19.0 | \$ 139.5 | (\$ 99.4) |
| Expenditure Change; Percentage of Total Managed Care | 0.4% | 2.6% | (1.9%) |

Notes:

1. Values have been rounded.

2. Expenditure values included above are illustrated in millions of dollars.

3. Positive values denote expenditure reductions (i.e., savings) to ODM, whereas negative values denote higher program expenditures (i.e., costs).

The *Baseline, Higher Managed Care* and *Lower Managed Care* scenarios indicate an ODM expenditure savings / (cost) of \$19.0 million, \$139.5 million, and (\$99.4) million, respectively. The expenditure changes indicated under each scenario are largely driven by the assumption for claim expense increases that would have occurred under managed care. The 'Adjustment Factor' row of Figure 3 indicates the estimated benefit expense increase from the pre-SPBM period of October 1, 2021 through September 30, 2022 (midpoint of April 1, 2022) to the two-year composite SPBM period of October 1, 2022 through September 30, 2024 (midpoint of October 1, 2023) under the hypothetical managed care environment. To help contextualize these adjustment factors, Figure 5 illustrates the resulting implied *annualized* PMPM cost trend under each scenario, net of an assumption for the impact of population acuity changes.

FIGURE 5 - IMPLIED ANNUALIZED TREND BY SCENARIO

| | BASELINE | HIGHER MANAGED CARE | LOWER MANAGED CARE |
|--|----------|---------------------------|--------------------------|
| PMPM Cost Trend: Pre-SPBM to SPBM Period | 14.0% | 16.6% | 11.4% |
| Assumed Impact of Population Acuity | 3.0% | 3.0% | 3.0% |
| PMPM Cost Trend, Net of Population Acuity | 10.7% | 13.2% | 8.2% |
| Annualized PMPM Cost Trend, Net of Population Acuity | 7.0% | 8.6% | 5.4% |

Notes:

1. Population acuity is comprised of differences in member mix and the impact of the PHE unwinding.

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Milliman's Pharmacy Experience

- Develops pharmacy trends for Medicaid capitation rates in over 15 states
- Projects the fiscal impact of pharmacy program changes
- Evaluates high-cost drugs, including reimbursement strategy and development
- Conducts comprehensive drug rebate program reviews to identify rebate maximization opportunities

Based on our experience supporting multiple state Medicaid managed care programs, pharmacy trends in recent years have often materialized higher than historical periods. There are instances where state Medicaid managed care program pharmacy trends observed over the course of Ohio's two-year SPBM period have aligned with the implied annualized PMPM cost trends demonstrated in each of the Figure 5 scenarios. While labeled as the high scenario in this analysis, it should be emphasized that the "Higher Managed Care" annualized PMPM pharmacy trend of 8.6% remains well within observed MCO trend rates in other state Medicaid programs.

We also observed lower pharmacy claims trend for Ohio MMC members moving from year one of the SPBM to year two than from pre-SPBM to year one. Emerging experience incurred through December 2024 suggests that year-over-year trends have continued to emerge lower than the observed trends from the pre-SPBM period to the SPBM period.

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III. Limitations and Data Reliance

The information contained in this report has been prepared for the Ohio Department of Medicaid (ODM) to provide documentation of our analysis related to the state's Single Pharmacy Benefit Manager (SPBM). The data and information presented may not be appropriate for any other purpose.

The information contained in this report, including the enclosures, has been prepared for ODM and their consultants and advisors. It is our understanding that this report may be used in legislative discussions within the state of Ohio. These results may not be distributed to any other party without the prior consent of Milliman. To the extent that the information contained in this report is provided to third parties, the report should be distributed in its entirety. Any user of the data must possess a certain level of expertise in actuarial science and pharmacy services to not misinterpret the data presented.

Milliman makes no representations or warranties regarding the contents of this correspondence to third parties. Likewise, third parties are instructed that they are to place no reliance upon this correspondence prepared for ODM by Milliman that would result in the creation of any duty or liability under any theory of law by Milliman or its employees to third parties. Other parties receiving this letter must rely upon their own experts in drawing conclusions about the assumptions contained in this report.

Milliman has developed certain models to estimate the values included in this report. We reviewed the models, including their inputs, calculations, and outputs for consistency, reasonableness, and appropriateness to the intended purpose and in compliance with generally accepted actuarial practice and relevant actuarial standards of practice (ASOP). The models rely on data and information as input to the models. We relied upon certain data and information provided by ODM and its contracted managed care entities for this purpose and accepted it without audit. To the extent that the data and information provided is not accurate, or is not complete, the values provided in this report may likewise be inaccurate or incomplete. The models, including all input, calculations, and output may not be appropriate for any other purpose.

It should be emphasized that the estimates included in this report are based on a set of assumptions. Differences between our estimates and actual amounts depend on the extent to which experience conformed to the assumptions made for this analysis. It is certain that actual experience did not conform exactly to the assumptions used in this analysis. Actual amounts will differ from estimated amounts to the extent that actual experience deviates from estimated experience.

Guidelines issued by the American Academy of Actuaries require actuaries to include their professional qualifications in all actuarial communications. The authors of this report are members of the American Academy of Actuaries and meet the qualification standards for performing the analyses contained herein.

5



Milliman is among the world's largest providers of actuarial and related products and services. The firm has consulting practices in life insurance and financial services, property & casualty insurance, healthcare, and employee benefits. Founded in 1947, Milliman is an independent firm with offices in major cities around the globe.

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Mike DeWine, Governor

Jim Tressel, Lt. Governor

Maureen M. Corcoran, Director

Appendix 3

Eligibility and Enrollment

Sources and Uses of Data

| | Validation | Source | Data Used to Validate | New Applicants | Renewal | Frequent Wage or Employment Check |
|-------------|---|---|--|-------------------|---------|---|
| | | IRS | Income data | Х | Х | Х |
| | Income and Employment | SSA Interfaces and Files (incl BENDEX, SDX, TBQ Buy-in) | Income data incl. new income or income chang- es, benefit amoutns, termination dates, health insurance data, citizenship, and SSN, DOB, DOD Medicare receipt, and application status (for SSI and SSDI | x | x | х |
| | Verification | State Wage Information Collection Agency (SWICA) | Income | х | х | х |
| BI | | State Unemployment Compensation (UC) | Change in UC Benefits | х | х | х |
| ELIGIBILITY | | TALX/The Work Number | Earned Income | х | х | |
| е К | Special Benefits and | Ohio Bureau of Workers' Compensation (BWC) | Payments made for workers' comp | Х | Х | |
| | Support Checks | Office of Child Support Enforcement | Medicaid eligible child claims | x | х | |
| ENROLLMENT | Life Status Checks | Vital Statistics & Department of Commerce National Technical Information Service | Paternity lead for medial child support, birth and death | x | x | x |
| SOL | | National Directory of New Hires (NDNH) & PARIS | Individaul newly hired, Federal wages match, Veterans Affairs (VA) match, Interstate match | | х | X |
| N | Incarceration and | Ohio Department of Rehabilitation and Correction | Individuals incarcerated 30 days | | х | |
| ш | Facility Status | Ohio Department of Youth Services | Currently in state facilities or recently released | | x | |
| | Immigration and Citizenship Verification | Department of Homeland Security (DHS) SAVE | Immigration on status | x | x | |
| | Household Income | Annual Household Income (Federal Data Services Hub) | Verified Attested Income | | | x |
| | | Income Eligibilty Verification on System (IEVS) | Income and resources | | | x |

OhioRISE is a specialty behavioral health managed care program

that provides mental health and addiction services and supports across multiple systems, including education, developmental disability, child protection and juvenile justice. OhioRISE collaborates with these systems to support the needs of enrolled youth throughout Ohio.

OhioRISE helps Ohio youth with complex behavioral health needs receive critical services and support.

Because of OhioRISE, more kids are alive, engaged with behavioral health services and receiving evidence-based care close to their homes. OhioRISE gives these youth the greatest opportunity to live their lives and be part of Ohio's future.

OhioRISE by the numbers:



46,000 kids

Today, OhioRISE serves nearly 46,000 enrolled kids. These youth are receiving a level of behavioral health care they would not have received without OhioRISE.



Reaching kids in crisis and helping kids receive care in their homes

From calendar year 2023 to 2024, the utilization rate of mobile response and stabilization services increased by 26% and the utilization of intensive home-based treatment increased by 42%. The use of these services reduces Emergency Department (ED) visits and the number of hospitalizations.



Top 10% in National Behavioral Healthcare rankings

OhioRISE is a national leader in behavioral health outcomes for youth; outperforming Ohio's Medicaid Managed Care in nine critical categories of behavioral health effectiveness for youth. Additionally, it ranks in the top 10% nationally in at least eight health effectiveness categories.





A-029

\$248 million of behavioral health care for Ohio's child welfare kids

Since its inception, OhioRISE has prioritized care for youth and families served by Ohio's Public Children Services Agencies. Through early 2025, 25% of the total program spend—or \$248 million—benefited these youth. OhioRISE is working to reduce the fiscal burden on Ohio's child welfare system. Over a decade ago, we had nowhere to turn, and I was forced to surrender custody of my son just to get him the behavioral health care he desperately needed. Today, thanks to OhioRISE, families like mine have somewhere to turn. OhioRISE is more than a program; it is the fulfillment of a promise made by the Ohio General Assembly. Families like mine suffered in silence for too long, caught in overly complicated systems. OhioRISE has changed that. The needs of Ohio's most vulnerable families are real. I shudder to think what will happen if OhioRISE is taken away.

MARK BUTLER Ohio resident and behavioral health advocate

CHANGING youth behavioral health care CHANGED lives.

Ohio's legislature and Gov. DeWine have been committed to behavioral health, recognizing how the addiction and mental health epidemic was destroying lives and families in our state. Part of this commitment led to OhioRISE, and the outcomes in the first three years of OhioRISE demonstrate the value of the state's commitment.

- Reducing ED visits, total psychiatric hospital stays and length of stays: OhioRISE has reduced ED visits by 41%, total psychiatric hospital stays by 28% and the average length of hospital stay by 40%.¹ With OhioRISE, more kids are able to receive care in their homes and communities.
- Keeping kids close to home: Before OhioRISE, youth often had to go out-of-state to receive intensive behavioral health care.² In 2023, 90 youth needed out-of-state treatment. And in 2024, OhioRISE reduced that number to 60, with more in-state treatment options under development. More kids are staying in Ohio and staying close to family, receiving care in our communities and by our behavioral health experts.
- Improved health outcomes for the most intensive care: OhioRISE has decreased the average stay for youth at psychiatric residential treatment facilities by 60%.³ The average cost of this care is \$140,000.
- **96% engagement:** Between all three tiers of OhioRISE, 96% of youth enrolled are engaged in behavioral health services as evidenced by claims data. To maintain an open door as a resource to families, outreach is hands-on and continuous to those who are not actively engaged.
- Over \$7 million in flex funds to enhance health outcomes: Beyond traditional behavioral health care, OhioRISE provides flex funds, helping youth access services, equipment and more that are not typically covered as a Medicaid benefit. Flex funds are not a cash benefit and must be tied to a child and family care plan and implemented through care coordination. Thanks to OhioRISE, youth receive services that enhance and supplement their care, leading to stronger health outcomes.
- Ohio families value OhioRISE: 3,000 Ohio families participated in an independent survey, and even at this early stage of OhioRISE, nearly 80% of respondents had a favorable opinion of the services and support they receive, and nearly 90% indicated the services they receive are right for their family.⁴

⁴ Research was conducted in 2024 by Ohio Colleges of Medicine Government Resource Center.



¹ ED visits and total hospital stays are for every 1,000 member months, in the six months prior to OhioRISE enrollment versus six months after enrollment. ² Prior to OhioRISE, annually about 130 kids were being treated out-of-state.

³ From 2022 to 2024, the average length of stay at a residential treatment facility was cut by 155 days to 106 days per youth.

OhioRISE is committed to strengthening the program and continuing Ohio's national leadership.

After only two and a half years, OhioRISE is already creating meaningful outcomes for families that would not have been possible without it. The program is also producing valuable savings for Ohioans, counties and the state. OhioRISE and local communities continue to work toward serving youth and families in the most efficient and cost-effective ways to build an even stronger OhioRISE. The goal is to build a system of care that provides local community supports to all Ohio's youth, reaching our rural communities and filling service gaps across the state. These efforts are built on feedback from local communities, stakeholders and families. We are grateful for the dedication from the legislature, Gov. DeWine, families, care management entities and OhioRISE program partners. OhioRISE is a national example and yet another reason why Ohio is a leader in addressing behavioral health.

2023 Healthcare Effectiveness Data and Information Set Results

| Measure | OhioRISE | Ohio Medicaid Managed Care (MMC) | OhioRISE outperforms MMC by |
|--|---|--|-----------------------------------|
| Use of First-Line Psychosocial Care for Children | 86.1% | 75.32% | 14% |
| and Adolescents on Antipsychotics | > than 95th National Percentile | Between 90 and 95th National Percentile | |
| Follow-Up Care for Children Prescribed ADHD | 56.34% | 46.13% | 22% |
| Medication, Initiation Phase | Between 90 and 95th National Percentile | Between 50 and 66.67th National Percentile | |
| Follow-Up After Emergency Department Visit for | 48.15% | 29.07% | 66% |
| Substance Use, 7-Day Follow-Up, Ages 13-17 | > than 95th National Percentile | Between 75th and 90th National Percentile | |
| Follow-Up After Emergency Department Visit for | 66.67% | 44.27% | 51% |
| Substance Use, 30-Day Follow-Up, Ages 13-18 | > than 95th National Percentile | Between 75th and 90th National Percentile | |
| Follow-Up After Emergency Department Visit for Mental Illness - 7 days (6-17) | 75.9% | 68.43% | 11% |
| | Between 90 and 95th National Percentile | Between 75th and 90th National Percentile | |
| Follow-Up After Emergency Department Visit for | 88.81% | 80.94% | 10% |
| Mental Illness - 30 days (6-17) | > than 95th National Percentile | Between 75th and 90th National Percentile | |
| Follow-Up After Hospitalization For Mental Illness- | 56.15% | 48.9% | 15% |
| 7 days (6-17) | Between 75th and 90th National Percentile | Between 50th and 66.70th National Percentile | |
| Initiation and Engagement of Substance Use | 63.09% | 56.09% | 12% |
| Disorder Treatment - Initiation of SUD Treatment - Total (13-17) | > than 95th National Percentile | Between 90th and 95th National Percentile | |
| Initiation and Engagement of Substance Use | 31.33% | 22.76% | 38% |
| Disorder Treatment - Engagement of SUD Treatment - Total (13-17) | > than 95th National Percentile | > than 95th National Percentile | |





ATTACHMENT

- Description of ODM Reports ... Pg. A
 - ODM Oct. 1st JMOC Expenditure & Utilization Report...Pg. A
 Inc. Cost Containment Programmatic Initiatives...Pg. A
 - OBM February 2025 Caseload & Expenditure Forecast...Pg. A

Description of ODM Reports JMOC Expenditure and Utilization Trend Report and the OBM Caseload and Expenditure Forecast Report

ODM is required to submit two reports, both of which detail similar information but from different moments in time. The Caseload and Expenditure Report that is included with the Governor's Proposed Budget utilizes more recent data and is more comprehensive. Below is information on the differences between the reports as well as general reference information for each.

Main differences between the reports:

- The JMOC Expenditure and Utilization Trend Report is based on data available at agency submission whereas the Caseload and Expenditure Forecast Report is based on more recent data.
- The **OBM Caseload and Expenditure Forecast Report** includes a calculated JMOC growth rate as part of the analysis whereas the **Expenditure and Utilization Trend Report** does not. This calculation includes DODD.
- For actual expenditures by provider type, the **Expenditure and Utilization Trend Rates Report** included average cost per claim and average cost per patient, but the **Caseload and Expenditure Forecast Report** has only total expense, total claims and total patients.

JMOC Expenditure and Utilization Trend Rates Report

Due by October 1 in even numbered years. Delivered to JMOC

ORC 5162.70 (E) - By October first of each calendar year, the medicaid director shall submit to the joint medicaid oversight committee a report detailing the reforms implemented under this section. In even-numbered years, the report shall include the department's historical and projected medicaid program expenditure and utilization trend rates by medicaid program and service category for each year of the upcoming fiscal biennium and an explanation of how the trend rates were calculated. **See complete copy of ORC 5162.70 attached.**

OBM Caseload and Expenditure Forecast Report

Due by January 1 Included with the Governor's proposed budget

ORC 107.03 (D)(8) - The medicaid caseload and expenditure forecast report prepared by the office of budget and management, in consultation with the department of medicaid, under section <u>126.021</u> of the Revised Code. The report shall be submitted to the general assembly as a supplemental budget document to provide an in-depth analysis of the governor's budget recommendations for the medicaid budget as a whole and for each of the major medicaid appropriation items. The report shall clearly distinguish a proposed policy change from continuing law or administrative policy and indicate whether the data used throughout the report is proposed, estimated, or actual data for the current or proposed budget biennium. At a minimum, the report shall delineate a part-to-whole mapping of the state and federal shares of the general revenue fund appropriation item, by eligibility group and subgroup, service delivery system, delivery system, medicaid provider, and program.

cto e t C enditu e nd ti i tion end te e o t



Mike DeWine, Governor Jon Husted, Lt. Governor Maureen Corcoran, Director

Medicaid.Ohio.gov

October 1, 2024

Mark Romanchuk, Joint Medicaid Oversight Committee Chair Adam Holmes, Vice-Chair Beth Liston, Ranking Minority Member Stephen A. Huffman, Senator Catherine D. Ingram, Senator Michele Reynolds, Senator Kent Smith, Senator Jennifer Gross, Representative P. Scott Lipps, Representative Cecil Thomas, Representative Jada Brady, Joint Medicaid Oversight Committee Executive Director

Re: Reforms to Medicaid program report

Dear Sirs and Madams:

Please find attached the annual report as required by Section 5162.70 of the Ohio Revised Code. This report details reforms implemented by the Medicaid program that address the health objectives outlined in statute while containing program costs. Also attached is the Medicaid Program Expenditure and Utilization Trend Rates as required in even numbered years. This attachment details the Department's historical and projected Medicaid program expenditures and utilization trend rates by Medicaid program and service category.

As outlined in the September 19th, 2024, Joint Medicaid Oversight Committee (JMOC) meeting and the *DRAFT Ohio JMOC SFY 2026-2027 Biennium Medicaid Growth Rate Projections* cover letter, the attached report will be reviewed by CBIZ Optumas before they finalize their Medicaid growth rate report. In response to their draft report and verbal testimony during the September 19th, 2024, JMOC meeting, ODM would like to provide comments.

First, as outlined in the CBIZ Optumas draft report, "the average annual growth for Medicaid and CHIP...for the SFY2025 to SFY 2027 period is 5.4%".^{1,2} This is significantly ¹ CBIZ Optumas Draft State Fiscal Years 2026-2027 Biennium Growth Rate Projections report, page 3 ² While we were not able to identify the 5.4% increase indicated in the Health Affairs article as cited, CMS identifies the National Health Expenditures (NHE) by payer as follows "Medicaid expenditures are projected to rebound to 5.7 percent in 2025-2026, as other personal care spending accelerates due to states' continued higher than the range of proposed growth in the report. Current per member growth estimates are 5.3% in SFY26 and 5.0% in SFY27.³ This per member growth rate is not a direct comparison to the JMOC growth rate as, among other things, it is not case mix adjusted. This estimate is close to the high end of the range projected by CBIZ Optumas and better aligned with the national benchmark. The CBIZ Optumas analysis concludes that the CPI Medical Inflation rate is "an inappropriate choice for the growth rate this cycle"⁴. The JMOC actuary also notes that using a rate close to 3.2% excludes important growth drivers like "higher utilization of certain services, availability of new expensive drugs, and the high rate of wage growth among lower wage healthcare workers."

Second, in response to a question regarding the impact of a 1% reduction in growth, it was noted that this reduction would amount to a cut of roughly \$330 million. This would result in a \$330 million cut in SFY26 and \$660 million in SFY27 due to compounding. We suggest that CBIZ Optumas list specific measures that would need to be taken by the executive branch and the General Assembly during the budget process to implement a growth rate below the actual case mix adjusted trend in the upcoming biennium. The rate of growth can only be controlled through material cuts to service access to members or by material cuts to provider rates. For example, a 1% cut in the growth rate would equal a 2.5% across-the-board rate cut on July 1, 2026, impacting nursing facilities, physicians, hospitals and home care providers (and impacting DODD, Aging, and other Medicaid waivers).⁵

Finally, testimony stated "large retroactive payments totaling nearly \$1 billion were made at the end of 2023 and beginning of 2024 to settle aged claims incurred in 2023". It appears that the **reprocessing** of claims is being confused with **retroactive/delayed payment of claims**. This amount was not shared with ODM prior to testimony and is factually incorrect.

As indicated in a June 8th, 2024 memo to JMOC, <u>reprocessing can change the paid date</u> on claims without necessarily changing the paid <u>amount</u>. During CY23, \$1.18 billion of claims was <u>reprocessed</u>, resulting in a net change of \$186 million (2.5% of CY23 fee-for-service paid claims).

The difference between total <u>claims for services</u> provided and total <u>paid claims</u> was only \$31 million or 0.14%⁶, indicating that payment issues were resolved to the point that there

expansions and use of home and community-based services." <u>https://www.cms.gov/files/document/nhe-projections-forecast-summary.pdf</u>

³ Medicaid Program Expenditure Trend and Utilization Rates, Table III, Forecast by Per Member Per Month by SFY

⁴ CBIZ Optumas Draft State Fiscal Years 2026-2027 Biennium Growth Rate Projections report, page 4

⁵ Implementation of rate cuts is subject to the effective date of the budget bill, the rules process, and system changes. To achieve a 1% growth rate cut, the result is an across-the-board rate cut of at least 2.5% on July 1, 2026. To achieve the necessary spending reduction within the biennium, depending on the implementation date of rate cuts, the actual percent cut may be greater than 2.5%.

⁶ There were significant delays in processing claims in the first three months of CY23. By the end of 2023 there was essentially no differences (\$31m or 0.14%) in total paid claims versus to the total for services

is no material impact to the JMOC growth rate. We ask CBIZ Optumas to correct the legislative record.

Please contact the Ohio Department of Medicaid through our legislative office with any questions or concerns regarding the information in the attached report.

Sincerely,

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Maureen M. Corcoran, Director

Attachments:

- Cost Containment Program Initiatives
- Medicaid Program Expenditure and Utilization Trend Rates, October

provided. Consistent with the commonly understood idea of claims run out, in a normal year roughly \$400m would be attributable to normal delays in provider submission and processing of claims. ODM has publicly acknowledged our ongoing work to improve and streamline the OMES system.

ATTACHMENT # (continued)

JMOC Expenditure & Utilization Report: Cost Containment Program Initiatives

5162.70 Cost Containment Reforms

In 2014, The Ohio General Assembly enacted ORC Section 5162.70 which required ODM to limit the per-person growth of the Medicaid program by enacting reforms that accomplish various goals identified in the statute. The Ohio Department of Medicaid (ODM) has compiled a list of such reforms and cross-referenced them with which legislative requirement from 5162.70 the reform satisfies.

| Initiative | Initiative Overview | ORC 5162.70 Cost Containment Legislative Requirements Fulfilled |
|---|--|---|
| Comprehensive Primary Care for Kids (CPC for Kids) In 2020, ODM implemented a pediatric-focused primary care medical home model to enhance prevention efforts, pediatric-focused activities, and outcomes for kids with Ohio Medicaid. | <u>Research demonstrates</u> investments in childhood primary care result in fewer costly hospitalizations through immunization, screening, and prevention efforts. After launching the program in this biennium, ODM's CPC for Kids program: Served nearly 1,000,000 kids in 2023 in 300 enrolled primary care practices Paid more than \$9.5 million in monthly payments to participating providers Provided technical support to pediatric providers to improve practice efficiency and adapt best practices to improve pediatric health outcomes such as lead screening Awarded \$2 million to pediatric practices best able to connect children to care through school-based health, foster care transitions, and other opportunities to engage children and families in receiving supports | Improve the physical and mental health of medicaid recipients (B)(2)(a) Allows medicaid recipients to receive services in the most cost-effective and sustainable manner (B)(2)(b) Encourages value over volume and increasing efficiency and effectiveness (B)(2)(d) Reduce the prevalence of comorbid health conditions and mortality rates (B)(3) Implement policies with evidence-based strategies that include measurable goals (C) Implement evidence-based strategies that include measurable goals (D) |
| Comprehensive Maternal Care (CMC) In 2023, ODM implemented a maternal-focused obstetric care medical home model to enhance pre- natal care and improve outcomes for infants and mothers with Ohio Medicaid. | <u>Research demonstrates</u> access to high-quality, comprehensive maternal health services, including access to behavioral health services, can improve health outcomes for mothers and their infants. The CMC program uses a framework for providers and community partners to work together to develop person- centered, customized interventions to support women and families who have historically lacked access to high-quality care before and after pregnancy. The CMC program creates financial opportunities for maternal care providers to address patient and family needs across the entire pregnancy and postpartum journey. In the CMC program's first year: Served nearly 36,000 women in 77 enrolled obstetrical practices | Improve the physical and mental health of medicaid recipients (B)(2)(a) Allows medicaid recipients to receive services in the most cost-effective and sustainable manner (B)(2)(b) Encourages value over volume and increasing efficiency and effectiveness (B)(2)(d) Reduce the prevalence of comorbid health conditions and mortality rates (B)(3) Implement policies with evidence-based strategies that include measurable goals (C) |

| Initiative | Initiative Overview | ORC 5162.70 Cost Containment Legislative Requirements Fulfilled |
|---|---|---|
| | Paid more than \$4.2 million in monthly payments to participating providers | |
| Infant Mortality Grants As discussed at length in <u>Ohio's Infant</u> <u>Mortality Report</u> , African American infants in Ohio are almost three times as likely to die before their first birthday than white babies. In response to this challenge, Ohio Medicaid and the managed care plans have granted funding to target improving Black infant outcomes in communities with the highest racial disparities in infant deaths. This funding has been available since 2018. | ODM's infant mortality grants to Ohio Equity Institute Counties aim to reduce the racial disparity in infant outcomes using community-led, person-centered, evidence-based practices including group pregnancy counseling, home visiting, Centering Pregnancy, community health workers, doula services, lactation support, group support, parenting assistance, care connections to community resources, and fatherhood initiatives. Since 2018, the grants have: Served 73,949 women Leveraged 110 unique community-based organizations Provided more than \$78 million dollars in funding | Reduce the prevalence of comorbid health conditions and mortality rates (B)(3) Reduce infant mortality rates among medicaid recipients (B)(4) Implement policies with evidence-based strategies that include measurable goals (C) Improve the physical and mental health of medicaid recipients (B)(2)(a) |
| Multi-System Youth Custody Relinquishment Program With leadership from the Governor's Office of Children's Initiatives and the Family and Children First Cabinet Council, ODM administers a state- level program to provide financial and technical support to youth and families with complex needs who may be at risk of custody relinquishment or have already relinquished to the foster care system solely for treatment purposes. | As of June 2024, the program had: Provided funding to 1,653 youth across all 88 counties. Since 2019 when the fund was created, a total of \$93.1 million has been provided to families to preserve custody and obtain access to behavioral health treatment services that are not covered by other funding sources to keep families together and to avoid excessive stays in emergency and inpatient settings Prevented custody relinquishment in more than 98% of funded cases at the time of writing Provided technical assistance to an additional 157 children and families (funding not requested) | Removes barriers to transferring to lower cost, more appropriate services, including HCBS (B)(2)(c) Allows medicaid recipients to receive services in the most cost-effective and sustainable manner (B)(2)(b) Improve the physical and mental health of medicaid recipients (B)(2)(a) Reduce the prevalence of comorbid health conditions and mortality rates (B)(3) Implement policies with evidence-based strategies that include measurable goals (D) |
| Lead Poisoning Prevention and Hazard Control Childhood lead poisoning affects thousands of Ohio children each year. In 2019, Ohio Medicaid received federal approval to conduct a | Research on childhood lead poisoning estimates that each dollar invested in lead paint hazard control results in a return of \$17– \$221, or a net savings of \$181-269 billion in health care, social, and behavioral costs. The ODM/ODH program is available in every Ohio county. | Improve the physical and mental health of medicaid recipients (B)(2)(a) Encourages value over volume and increasing efficiency and effectiveness (B)(2)(d) |

| Initiative | Initiative Overview | ORC 5162.70 Cost Containment Legislative Requirements Fulfilled |
|---|--|--|
| Children's Health Insurance Program (CHIP) Health Services Initiative (HSI) to prevent lead poisoning among children with Medicaid. The CHIP program is implemented through the Ohio Department of Health (ODH). | As of SFY 2023-24: 700 applications for lead hazard control were received. \$10 million in funding was allocated to the program for the biennium. As of June, 2024, 510 properties have been made lead safe, serving 1,427 children and 25 pregnant women | Reduce the prevalence of comorbid health conditions and mortality rates (B)(3) Implement policies with evidence-based strategies that include measurable goals (C) |
| Electronic Pregnancy Risk Assessment Form (PRAF) and Other Infant Mortality Initiatives The electronic PRAF 2.0 was developed to standardize pregnancy notification and decrease the risk of preterm birth by facilitating the provision of progesterone. Submission of an electronic PRAF automatically notifies county Job and Family Services agencies to maintain Medicaid coverage, the Ohio Department of Health's (DOH) WIC and Department of Children and Youth's (DCY) home visiting central intake program, and managed care providers to address identified needs. | Linking to home visiting intake and maintaining Medicaid coverage can improve pregnancy and infant outcomes. For example, research shows uninsured newborns are more likely to have adverse outcomes, including low birth weight and death, than are insured newborns, and uninsured women are more likely to have poorer outcomes during pregnancy and delivery than women with insurance. In calendar year 2023: 38,072 electronic PRAF forms were submitted 401 providers used electronic PRAFs As of July 2024, the number of PRAFs submitted has reached 30,282 In July of 2024, the PRAF was updated to allow for collection of behavioral health and health related social need screening data, facilitating managed care intervention where needed. | Reduce the prevalence of comorbid health conditions and mortality rates (B)(3) Reduce infant mortality rates among medicaid recipients (B)(4) Implement policies with evidence-based strategies that include measurable goals (C) Improve the physical and mental health of medicaid recipients (B)(2)(a) |
| Telehealth Flexibilities On March 9, 2020, ODM adopted emergency telehealth rules to preserve access to vital healthcare services during the temporary delay of elective procedures. Many of these changes were made permanent in November 2020 including: Relaxed patient and provider site restrictions Increased provider types utilizing telehealth | Expansion of telehealth began in 2019 but increased during the pandemic to prevent interruption of access to preventive and behavioral healthcare. Providers and individuals in the program report the expansions were helpful in preventing provider closures and maintaining access to crucial services during the pandemic. Pregnancy education and diabetes management services were added as telehealth eligible services in 2022. Pharmacists were added as eligible telehealth providers in 2022 as well. Most of the changes have been made permanent and will continue to benefit the individuals we serve after the public health emergency has concluded. ODM is currently exploring ways to | Improve the physical and mental health of medicaid recipients (B)(2)(a) Allows medicaid recipients to receive services in the most cost-effective and sustainable manner (B)(2)(b) Removes barriers to transferring to lower cost, more appropriate services, including HCBS (B)(2)(c) Reduce the prevalence of comorbid health conditions and mortality rates (B)(3) Reduce infant mortality rates among medicaid recipients (B)(4) |

| Initiative | Initiative Overview | ORC 5162.70 Cost Containment Legislative Requirements Fulfilled |
|---|---|--|
| Reimbursement for | further improve telehealth provisions since the pandemic has | |
| telephone and secure portal | ended. | |
| communications | | |
| Substance Use Disorder (SUD) 1115 Demonstration Waiver Ohio's current SUD 1115 Waiver was approved on October 1, 2019, and is effective through September 30, 2024. The Waiver provides the state with authority to cover high-quality, clinically appropriate treatment to individuals with a SUD across the continuum – including services in the community and residential treatment settings. ODM submitted an application to extend the SUD 1115 Demonstration Waiver for an additional five years on April 1, 2024. | Preliminary findings from the interim waiver evaluation report include a decrease over the measurement period in the rate of overdose deaths, emergency department (ED) and inpatient hospital utilization rates for SUD, and 30-day ED readmission rates for SUD; and an increase over the measurement period in the medications for opioid use disorder (MOUD) provider availability ratio, the proportion of members with OUD receiving MOUD, the proportion of residential treatment stays with MOUD, and the proportion of residential treatment stays with timely follow-up. | Improve the physical and mental health of medicaid recipients (B)(2)(a) Allows medicaid recipients to receive services in the most cost-effective and sustainable manner (B)(2)(b) Removes barriers to transferring to lower cost, more appropriate services, including HCBS (B)(2)(c) Reduce the prevalence of comorbid health conditions and mortality rates (B)(3) |
| Mental Health Peer Support Effective September 1, 2024, ODM expanded coverage of behavioral health peer support services to include peer support for individuals with mental health conditions. Ohio offers three types of peer supporter certifications: Adult, Family, and Youth/Young Adult. Prior to September 1, 2024, these services were available only for individuals with substance use disorder (SUD) and as a part of several evidenced- based practices | Certified peer supporters use their lived experience to help others impacted by mental illness or substance use disorders. The service has been shown to: Increase a member's sense of control and ability to bring about positive changes. Increase engagement in self-care and wellness. Decrease hospitalizations, inpatient days, and cost of care. Decrease psychotic symptoms, substance use, and depression. Strengthen a member's whole health, including the ability to manage chronic conditions like diabetes. Certification attained through the Ohio Department of Mental Health and Addiction Services (OhioMHAS) is required to become | Improve the physical and mental health of medicaid recipients (B)(2)(a) Allows medicaid recipients to receive services in the most cost-effective and sustainable manner (B)(2)(b) Removes barriers to transferring to lower cost, more appropriate services, including HCBS (B)(2)(c) Reduce the prevalence of comorbid health conditions and mortality rates (B)(3) |
| Mobile Response and Stabilization Services (MRSS) MRSS was built on the values of serving children and young adults | a mental health peer support specialist. MRSS is instrumental in: Averting unnecessary emergency department (ED) visits, inpatient admissions, out-of-home placements, placement disruptions, and juvenile justice involvement. | Improve the physical and mental health of medicaid recipients (B)(2)(a) |

| Initiative | Initiative Overview | ORC 5162.70 Cost Containment Legislative Requirements Fulfilled |
|---|--|--|
| with behavioral health crisis needs; maintaining children in their homes and communities; leveraging resources across systems to be more effective in meeting youth and families' needs; and institutionalizing shared governance. ODM implemented MRSS as a Medicaid-covered service in July 2022. ODM has since been working with (OhioMHAS) and DCY on efforts to expand provider capacity to make MRSS available to all youth in Ohio. In August 2024, OhioMHAS issued a request for proposals (RFP) for Regional MRSS Providers (RMPs). | Reducing system costs. Keeping a child, youth, or young adult safe at home, in the community, and in school whenever possible. To align with national best practices a "firehouse" model funding approach is being developed within each region. The objective of a "firehouse" model is to: Create a more predictable funding stream that supports efficiency, availability and access to services. Allow MRSS services to be staffed during identified times, including periods of low and/or no utilization. The expansion of MRSS services through a regional approach advances the state's goals to expand the crisis services continuum and supports the state's System of Care efforts. When fully in effect, this model will improve the broader behavioral health system to better support youth, families, and caregivers in their homes and communities. | Allows medicaid recipients to receive services in the most cost-effective and sustainable manner (B)(2)(b) Removes barriers to transferring to lower cost, more appropriate services, including HCBS (B)(2)(c) |
| Unified Preferred Drug List (UPDL) On January 1, 2020, ODM implemented a unified preferred drug list to replace the process of having each managed care plan adopt a different preferred drug list. | Implementing the UPDL has: Eased administrative burden for prescribers by decreasing unnecessary prior authorization requirements and requiring all MCPs to use one consistent set of requirements. Maximized the collection of federal and supplemental rebates, ensuring that all supplemental rebates are sent directly to ODM and are not retained by the medicaid MCPs or their PBM. This resulted in an ongoing net savings to the state of \$61 million. | Implements fraud and abuse prevention and cost avoidance mechanisms (B)(2)(e) Implement policies with evidence-based strategies that include measurable goals (C) Allows medicaid recipients to receive services in the most cost-effective and sustainable manner (B)(2)(b) |
| Helping Ohioans Move Expanding HOMEChoice Ohio's HOME Choice program transitions eligible Ohioans from institutional settings to home and community-based settings, where they receive services and supports at | Transitioning people who need long-term services and supports (LTSS) out of institutions and back into the community saves taxpayer dollars and improves the quality of life of those we serve. Since the start of the HOME Choice program in 2008, the program has transitioned more than 17,000 individuals to community settings. | Removes barriers to transferring to lower cost, more appropriate services, including HCBS (B)(2)(c) Improve the physical and mental health of medicaid recipients (B)(2)(a) |

| Initiative | Initiative Overview | ORC 5162.70 Cost Containment Legislative Requirements Fulfilled |
|--|--|---|
| to help them stay in their communities. | | Allows medicaid recipients to receive services in the most cost-effective and sustainable manner (B)(2)(b) Encourages value over volume and increasing efficiency and effectiveness (B)(2)(d) Reduce the prevalence of comorbid health conditions and mortality rates (B)(3) Implement policies with evidence-based strategies that include measurable goals (C) |
| Next Generation of Medicaid Managed Care Administrative Savings Creates administrative efficiencies through Single Pharmacy Benefit Manager, Fiscal Intermediary, and Centralized Credentialing while increasing transparency and oversight of Medicaid program. | Eliminates certain duplicative administrative functions performed by each plan. Eliminates potential conflicts of interest in the pharmacy program Increases data integrity and oversight while reducing provider administrative burdens | Implements fraud and abuse prevention and cost avoidance mechanisms (B)(2)(e) Allows medicaid recipients to receive services in the most cost-effective and sustainable manner (B)(2)(b) Encourages value over volume and increasing efficiency and effectiveness (B)(2)(d) |
| Eligibility Electronic Database Interfaces ODM currently operates a sophisticated system of electronic interfaces to ensure applicants of Medicaid meet the eligibility qualifications prior to enrolling. | Among these interfaces are: Quarterly wage reports from the State Wage Information Collection Agency (SWICA) Social Security Administration (SSA) Unemployment compensation Public Assistance Reporting Information System (PARIS) Bureau of Vital Statistics The interfaces assist with identifying individuals ineligible for program services: 6,874 individuals were transferred to the Marketplace in August 2024 alone. | Reduce enrollment without making eligibility requirements more restrictive (D) Implements fraud and abuse prevention and cost avoidance mechanisms (B)(2)(e) Allows medicaid recipients to receive services in the most cost-effective and sustainable manner (B)(2)(b) |
| OhioRISE OhioRISE aims to shift the system of care and keep more youth and families together by creating new access to in-home and community- | Implements "Joint Legislative Committee on Multi-System Youth (MSY) Recommendations" report recommendations to ensure MSY safety-net funding, access to peer support services, Medicaid-reimbursable | Removes barriers to transferring to lower cost, more appropriate services, including HCBS (B)(2)(c) Improve the physical and mental health of medicaid recipients (B)(2)(a) |

| Initiative | Initiative Overview | ORC 5162.70 Cost Containment Legislative Requirements Fulfilled |
|---|---|---|
| based services for children with the most complex behavioral health challenges. | high-fidelity wraparound services, and facilitation of data collection as shown in <u>OhioRISE White Paper</u> Targets the most vulnerable families and children to prevent custody relinquishment and reduce Ohio's reliance on costly out-of-state residential treatment Brings Ohio into compliance with federally enacted Families First Prevention Services Act (FFPSA) Establishes and increases access to home and community-based services, like Intensive Home-Based Therapy | Allows Medicaid recipients to receive services in the most cost-effective and sustainable manner (B)(2)(b) Reduce the prevalence of comorbid health conditions and mortality rates (B)(3) Implement policies with evidence-based strategies that include measurable goals (C) |
| Diabetes Quality Initiative ODM has incorporated key diabetes quality metrics in the managed care quality withhold program to drive better outcomes. | With the high costs associated with preventable hospitalizations, ODM has increased its focus of controlling blood sugar and other diabetes-related metrics in its managed care quality withhold program ODM added coverage of the National Diabetes Prevention Program (NDPP) for individuals diagnosed with pre-diabetes and diabetes self-management education (DSME) for individuals living with diabetes and removed prior authorization for continuous glucose monitors in the pharmacy and durable medical equipment (DME) benefit. By emphasizing this in our population health strategy and allowing access to continuous glucose monitors (CGMs) through the pharmacy (as well as the medical) benefit, ODM is hoping to decrease preventable diabetes-related hospitalizations and complications, bending the cost curve down, and improving patient outcomes. | Removes barriers to transferring to lower cost, more appropriate services, including HCBS (B)(2)(c) Improve the physical and mental health of medicaid recipients (B)(2)(a) Allows medicaid recipients to receive services in the most cost-effective and sustainable manner (B)(2)(b) Reduce the prevalence of comorbid health conditions and mortality rates (B)(3) Implement policies with evidence-based strategies that include measurable goals (C) |
| 12-Month Continuous Postpartum Eligibility ODM has implemented the HB 110 requirement to allow continuous postpartum eligibility for one year after giving birth | The CARES Act permitted states to allow continuous postpartum eligibility with a SPA, rather than a demonstration waiver. Ohio submitted a SPA to CMS, and it was approved with an effective date of April 1, 2022. ODM implemented this change in our eligibility system and added it to our suite of infant mortality initiatives. Continuous postpartum eligibility provides access to healthcare services and helps reduce the prevalence of | Reduce the prevalence of comorbid health conditions and mortality rates (B)(3) Reduce infant mortality rates among medicaid recipients (B)(4) Implement policies with evidence-based strategies that include measurable goals (C) Improve the physical and mental health of medicaid recipients (B)(2)(a) |

| Initiative | Initiative Overview | ORC 5162.70 Cost Containment Legislative Requirements Fulfilled |
|---|---|---|
| | comorbid health conditions and mortality rates and reduce infant mortality rates | |
| Ohio Benefits System Updates Beginning early in this administration, ODM worked collaboratively with the Ohio Department of Job and Family Services (ODJFS), the Department of Administrative Services (DAS), and Accenture to identify and categorize 1,500 system defects with Ohio's eligibility and enrollment system. Among these updates were enhancements to reform the number of alerts that are sent to counties prompting them to revisit an enrolled individual's Medicaid eligibility. | ODM prioritized the most serious defects that can result in an incorrect eligibility determination and fixed nearly 1,000 of them over the course of 9 releases between August 2019 and December 2020. ODM also, together with ODJFS, continues to streamline these system alerts Total volume has been nearly cut in half, reducing administrative burdens. | Reduce enrollment without making eligibility requirements more restrictive (D) Implements fraud and abuse prevention and cost avoidance mechanisms (B)(2)(e) |
| Enhanced County Engagement and Training As part of our PERM Corrective Action Plan, ODM created a county engagement team split into five regions with a county engagement manager in each region. We engage in quarterly calls with each region to discuss application timeliness, schedule weekly timeliness calls with select counties, and identify and share best practices. | ODM provided training updates on over 40 topics in CY 2023. County Engagement meets with all counties in their region quarterly to discuss case processing trends, alert completion, provide hyper care post training and to discuss current hot topics. ODM and JFS have partnered to create a new worker training curriculum which is hosted at least 3 times a year and covers TANF, SNAP, Medicaid, Child Care and Case Maintenance (all program) policy and system training ODM hosts monthly webinars with all 88 counties. covering policy updates, training material, and general guidance or instruction on recent changes and issues. ODM and JFS host quarterly webinars to discuss training topics affecting multiple programs. For each major system release or system enhancement that impacts the end user, updated training materials are produced and disseminated. County partners provide regular feedback to ODM on Ohio Benefits which assists ODM in identifying system issues and providing prompt workarounds or fixes 1 | Reduce enrollment without making eligibility requirements more restrictive (D) Implements fraud and abuse prevention and cost avoidance mechanisms (B)(2)(e) |

| Initiative | Initiative Overview | ORC 5162.70 Cost Containment Legislative Requirements Fulfilled |
|---|---|---|
| Securing Third-Party Vendor for Unwinding from PHE The COVID-19 public health emergency granted states additional Medicaid funding but required that individuals not be disenrolled except in limited circumstances. HB 110 required ODM to procure a vendor to identify those likely ineligible in our program once the public health emergency is declared over to reduce caseload post- pandemic as quickly as possible. | ODM procured Public Consulting Group (PCG) within the required timeline to identify those likely ineligible and connect to the statutorily required databases. ODM provided county caseworkers lists of those likely ineligible by PCG to work through the unwinding All cases were processed in accordance with federal and state requirements. Results were audited and found to be highly accurate and efficient. Caseload was reduced by approximately 500,000 members. | Reduce enrollment without making eligibility requirements more restrictive (D) Implements fraud and abuse prevention and cost avoidance mechanisms (B)(2)(e) |
| <u>Risk Corridor</u> A Medicaid Managed Care Risk Corridor is a financial mechanism used to limit the financial risk for managed care organizations (MCOs). The risk corridor helps balance the financial outcomes between the MCOs and the state government, sharing the risk of unexpected high or low healthcare costs. The following tools constitute the corridor: | The risk corridor ensures recovery for the state to limit exposure to dramatic reductions in service utilization. This risk corridor ended in July 2022 for Medicaid managed care and December 2022 for MyCare. In April of 2022, ODM recovered \$569 million from the rates issued in CY2020 As of March 2023, an additional estimated \$36 million from CY2021 rates will be repaid in CY2024. In fall 2024, an estimated \$151 million from CY2022 rates will be repaid. | Allows medicaid recipients to receive services in the most cost-effective and sustainable manner (B)(2)(b) Encourages value over volume and increasing efficiency and effectiveness (B)(2)(d) Implement policies with evidence-based strategies that include measurable goals (C) |
| Risk Sharing Tiers Upper Corridor (Profit Limit) Lower Corridor (Loss Limit) 3. | | |

| Initiative | Initiative Overview | ORC 5162.70 Cost Containment Legislative Requirements Fulfilled |
|--|---|--|
| Medical Loss Ratio As part of the actuarial rate setting process, a specified medical loss ratio (MLR) is included in the managed care capitation rates. Annually the MLR is reported by the managed care plans, reviewed, and submitted to CMS. | In the event that a MLR is significantly lower than the MLR included in the rates, ODM may recoup dollars from the managed care plans. Annually, before the next calendar rating period, MLRs are assessed and reported. The next MLR for CY2022 and CY2023 will occur in fall 2024. | Allows medicaid recipients to receive services in the most cost-effective and sustainable manner (B)(2)(b) Encourages value over volume and increasing efficiency and effectiveness (B)(2)(d) |

Mike DeWine, Governor Maureen M. Corcoran, Director



APPENDIX 6

HOUSE FINANCE COMMITTEE TESTIMONY Governor Mike DeWine's Executive Budget Proposal, SFY26–27 Maureen M. Corcoran, Director, Ohio Department of Medicaid Wednesday, February 5, 2025

Chair Stewart, Vice Chair Dovilla, Ranking Member Sweeney, and members of the House Finance Committee, thank you for the opportunity to be here today. I am Maureen Corcoran, Director of the Ohio Department of Medicaid, and I am pleased to present the Medicaid portion of Governor DeWine's executive budget proposal for state fiscal years (SFY) 2026–2027.

The Ohio Department of Medicaid (ODM) is the designated single state agency responsible for the administration of Ohio's Medicaid program. Consistent with Governor Mike DeWine's vision, Ohio Medicaid helps to give more than 3 million adults, children, pregnant women, seniors, and individuals with disabilities the opportunity to live up to their God-given potential. With an emphasis on improving access to services, innovative treatment for mental and behavioral health issues, and providing the best care to people of all ages, ODM helps set Ohioans up for success. ODM delivers healthcare access and related community support services through a network of more than 200,000 active providers to Medicaid members and our eight managed care organization partners.

The following statistics highlight the important role ODM occupies in serving Ohioans:

- More than half of Ohio's births are covered by Medicaid.
- More than 1.3 million children (ages 0-21) in our state are served by Medicaid.
- More than 40,000 children with complex behavioral health needs and receiving specialized services through OhioRISE.
- As of December 2024, there were approximately 2.7 million individuals enrolled in the seven Managed Care Program under the Next Generation of Managed Care.

The Ohio Department of Medicaid is engaged in significant healthcare delivery system and payment reform, referred to as the "Next Generation of Managed Care", implemented in February 2023. Our budget proposal for SFY26–27 is about solidifying the progress made through the previous budgets enacted over the course of the DeWine Administration with the tools for even greater improvements for the health, wellness of Ohioans in the years to come:

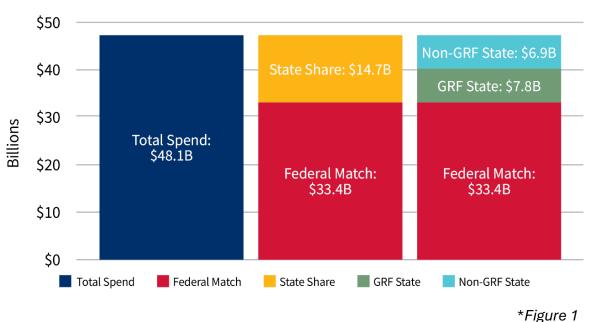
Governor DeWine's Priorities

| Supporting Healthy Kids | Expanding Access to Behavioral Health Services | Improving Access to Healthcare | Bettering Quality of Care | Advancing Fiscal Responsibility |
|---|---|---|--|---|
| "The single most important thing we can do for Ohio's future is to ensure that all Ohio children no matter where they live, no matter who their parents are have the opportunity to live up to their full God-given potential and that they have the chance to pursue their dreams and their passions in life." 2024 State of the State | "We must face the fact that no Ohioan will ever fully live up to their potential or be able to lead purposeful and meaningful lives if their mental illness remains in the shadows and untreated." 2023 State of the State | "And now every day in Ohio, we have families in crisis. They need immediate help. And too often, they have nowhere to turn, no idea where to go, so their loved ones suffer - and sometimes, these individuals our friends, our family members die needlessly." 2022 State of the State | "Our vision for Ohio's future is one where all Ohioans, no matter where they are from, have the opportunity to live up to their full potential." 3/22/24 | "In early 2019, Ohio Governor Mike DeWine called on ODM to ensure Ohioans get the best value in quality care. In response, we developed a bold, new vision for Ohio's Medicaid program – one that focuses on the individual and not just the business of managed care." Next Gen Procurement |

BUDGET OVERVIEW

MEDICAID: A SHARED STATE/FEDERAL HEALTHCARE PROGRAM

Medicaid is a joint federal-state program financed through a matching funds payment arrangement called the Federal Medical Assistance Percentage (FMAP). This means that the federal government will match state spending on healthcare at a certain percentage. In Ohio, that FMAP rate is approximately 65%, meaning for every dollar we spend on a service, 65 cents comes from the federal government and 35 cents is the required state match. I'd like to walk you through Figure 1. The ultimate result is that \$1 of state share spending is expected to purchase \$6.17 worth of services for Ohioans in SFY 2026.



Medicaid Funding 2026

OVERVIEW OF FUNDING

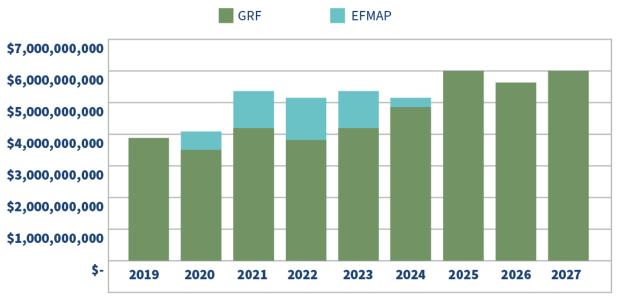
The Department of Medicaid's budget (ODM components only)

| Biennium | Total All Funds | State Share GRF | | |
|----------|-----------------|----------------------------|--|--|
| SFY 2026 | \$42.3B | \$6.5B | | |
| 3F1 2020 | \$42.3B | Decrease of 2.8% over FY25 | | |
| CEV 0007 | ¢45.00 | \$7.1B | | |
| SFY 2027 | \$45.0B | Increase of 7.1% from FY26 | | |

*Table 1

While ODM accounts for most of the overall Medicaid program, Medicaid spending also supports services by eight other state agencies: Developmental Disabilities, Job and Family Services, Mental Health and Addiction Services, Health, Aging, Education and Workforce, Children and Youth, and the Pharmacy Board. All departments combined, the Medicaid program's budget totals \$48.1B in fiscal year 2026 and \$51.1B in fiscal year 2027.

Ohio received enhanced federal funding (eFMAP) in fiscal years 2020 through 2024 of \$5.1B that reduced the amount of state GRF needed to fund the program and support other essential state services. As you can see from the figure below, fiscal years 2026 and 2027 reflect a return to normal funding, without the enhanced federal funds.



Medicaid Services GRF and EFMAP

^{*}Figure 2

| | SFY24 (Actuals) | SFY25 (Appropriation) | SFY26 | SFY27 | |
|---------------------------------|----------------------|--------------------------|----------------------|----------------------|--|
| Total ODM | \$ | \$ | \$ | \$ | |
| Medicaid Budget | ¢ 34,388,527,590 | \$9,740,266,735 | 42,266,105,940 | 44,999,154,905 | |
| | \$ | \$ | \$ | \$ | |
| Total Services | 33,562,580,490 | 38,715,433,887 | 41,223,763,909 | 43,951,923,676 | |
| Total Admin | \$ 671,947,044 | \$ 766,683,848 | \$ 777,339,031 | \$ 782,228,229 | |
| Total Transfer | \$ 154,000,056 | \$ 258,149,000 | \$265,003,000 | \$265,003,000 | |
| Total GRF | \$ | \$ | \$ | \$ | |
| (State) | 5,755,955,473 | 6,902,518,137 | 6,539,259,605 | 7,004,611,436 | |
| | \$ | \$ | \$ | \$ | |
| Total Federal | 24,136,881,072 | 27,698,807,118 | 29,638,334,089 | 31,694,752,355 | |
| Total All | \$ | \$ | \$ | \$ | |
| Agency | 39,032,392,149 | 45,242,294,943 | 48,087,668,829 | 51,066,027,439 | |
| Total ODM Medicaid Budget | \$ 34,388,527,590 | \$ 39,740,266,735 | \$ 42,266,105,940 | \$ 44,999,154,905 | |
| Total State | \$ | \$ | \$ | \$ | |
| Agencies | 4,643,864,559 | 5,502,028,208 | 5,821,562,889 | 6,066,872,534 | |

*Table 2

The ODM biennial budget totals include:

- Total services budget of \$85.2B, e.g., 97.6% of total spending
- Administrative budget of \$1.6B, e.g., 1.8% of total spending
- Transfer of federal dollars to partner agencies 0.6%

The Department's administrative budget has increased slightly through implementing the Next Generation of Managed Care program, however, a significant portion of this increase has been offset by reductions in the managed care rates, as some administrative responsibilities have shifted from the managed care plans to the Department. The state share GRF component of ODM's administration budget, ALI 651425, decreases 4% from SFY25 to SFY26 and is lower than the actuals in SFY24. Just to provide one example, our pharmacy program had <u>three</u> pharmacists prior to implementing the single pharmacy benefit manager. Now we have <u>eight pharmacists that oversee the pharmacy benefit</u>, which is more than \$6B.

The Department's total administrative spending is historically 1.7% - 2.0% of total spending. Total administrative spending, including partner agencies is historically around 3–3.5% of total service spending, which is below the national average of 4.4% as publicly reported by the Centers for Medicare and Medicaid Services (CMS) and significantly lower than private health insurance administration of 10-11%.

As noted, spending on healthcare services to individuals makes up 97.6% of the Department's budget. This service spending is driven by **1**) <u>rate increases adopted in</u> <u>**H.B.33 2**) <u>caseload and 3</u>) <u>eligibility</u>. Different Medicaid eligibility categories have different service costs, with Aged, Blind, and Disabled adults being the most expensive full benefit average per-member-per-month (PMPM) and Covered Families and Children kids being the least expensive full benefit group.</u>

| | Aged, Blind, & Disabled - ABD Adults | Aged, Blind, & Disable d -ABD Kids | Covered Families & Children -CFC Adults | Covered Families & Children – CFC Kids | Dual - M'are M'aid | Expansi on Group VIII | Other s |
|----------------------------|--|--|--|---|--------------------------|--------------------------------|------------|
| SFY25Avg. PMPM | \$2,466 | \$1,669 | \$722 | \$380 | \$1,96 5 | \$902 | \$77 |
| FMAP – Federal Share | 64.5% | 64.5% | 64.5% | 64.8%* | 64.5% | 90% | 64.5% |

*Includes CHIP, which is 75.17% FMAP but only ~2.5% of caseload *Table 3

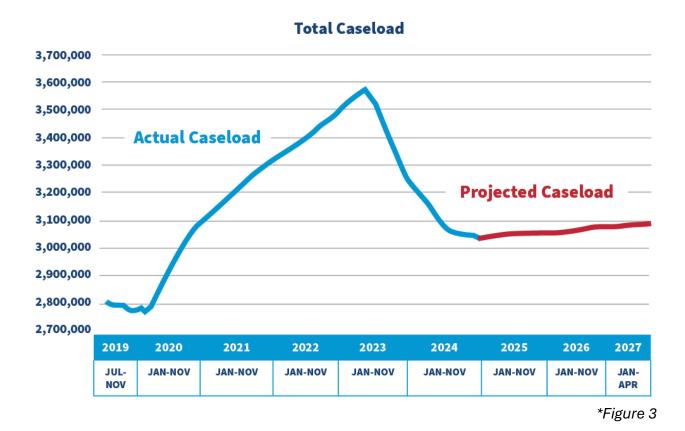
ELIGIBILITY AND CASELOAD

Think of <u>eligibility</u> as categories of individuals who can be covered. Medicaid eligibility is dependent on several factors established by federal law including income, disability status, age, and pregnancy status. In recent years Ohio has expanded eligibility with the twelve-month post-partum coverage option, and in HB33 adding continuous eligibility for children zero to three years old.

The <u>caseload</u>, the number of individuals enrolled, is the single largest driver of healthcare service spending.

The aftereffects of the PHE on the caseload are the most important driving factor in our projections. Medicaid completed the post-COVID return to routine eligibility operations (referred to frequently as "Unwinding") and full eligibility redetermination process in March 2024, through excellent cooperation and performance from Ohio's County Departments of Job and Family Services and significant improvements in eligibility processing. The entire process was achieved within the federally required timeframes and requirements, while receiving no federal compliance actions or penalties.

The caseload is projected to increase slightly over the biennium, driven largely by projected increases in the number of children and the projected increases in the number of Aged, Blind, and Disabled Ohioans served by the program. In total, the Medicaid caseload is expected to increase from an average monthly total of approximately 3.05 million Ohioans, up to 3.07 million and 3.09 million in fiscal years 2026 and 2027, respectively.



Why aren't we down to the same number of people on the program as we had at the start of the PHE?

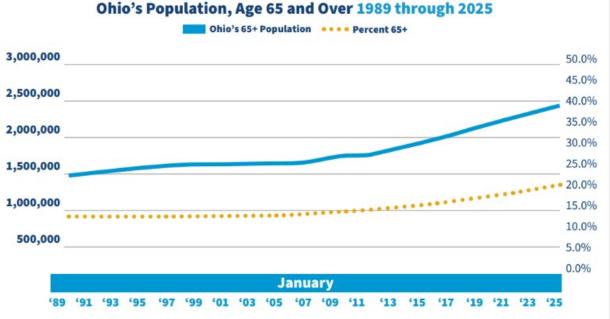
This is a common question that we get. While eligibility groups that are heavily impacted by the economy **are** expected to decline in fiscal years 2026 and 2027, it's worth reiterating what we stressed during the previous budget deliberations of H.B.33--Ohio's Medicaid caseload will not return to 2020 levels in the foreseeable future, for several reasons:

The Economy – Prior to the pandemic, the nation's economy had experienced an unprecedented period of economic growth, and Medicaid caseloads had been in decline month over month for 35 consecutive months.

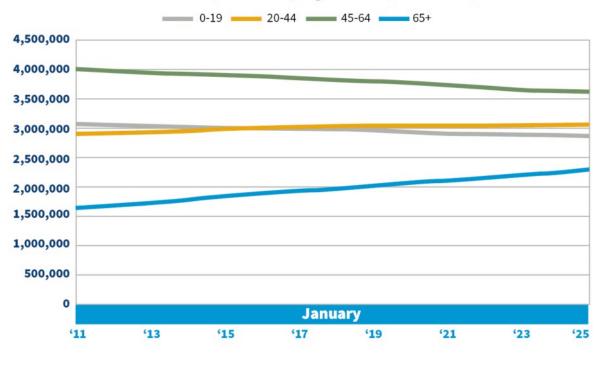
- While statewide unemployment totals have recovered, employment totals in some lower education groups still lag 2018–2019 levels.
- Ohio's labor force participation rate is currently about 1% lower than 2014–2019 norms.

ABD Individuals on Medicaid 277,208 individuals 8% of enrollment and 22% of service expenditures An Aging Population - Ohio has added more than 500,000 seniors in the last 10 years

- Ohio's total over-65 population has been growing quickly, from 1.81 million in January 2015 to an estimated 2.31 million in January 2025.
- Ohioans over the age of 65 made up 19% of the population in 2024—an increase from 17% in 2019.
- Improved Eligibility Determinations a more automated eligibility redetermination process has led to less reliance on manual paperwork, less administrative burden on counties and households, and higher renewal rates.



*Figure 4



Ohio's Population by Age Bands (2011-2025)

*Figure 5

COST DRIVERS IN THE MEDICAID PROGRAM

NATIONAL MEDICAID TRENDS

Nationally the <u>cost</u> of healthcare is increasing even while <u>Medicaid caseloads</u> are normalizing across the country. The National Health Expenditures (NHE) data, as forecasted by the Centers for Medicare and Medicaid Services (CMS), projects a 6.0% increase in total national health expenditures and an increase of 6.6% in Medicaid expenditures over the period covering the SFY26-27 biennium. While spending is expected to increase overall, there are specific areas of notable growth within the Ohio Medicaid budget attributable to both national trends and Ohio specific policies.



FY26-27 Average Growth Rate

Note: The above Total Ohio Medicaid Spending growth rate excludes the proposed increase in the hospital franchise fee. Fiscal year growth rates for ODM, calendar year growth rates for NHE.

Please note that the measures on the right side of the figure above are simple percentage rates of growth for total spending. Measures on the left side are per person growth rates related to JMOC calculations. The JMOC PMPM growth rate is a case mix adjusted, "per member, per month" measure. CPI medical reflects price, but not utilization of services. As introduced, the Medicaid budget has a JMOC growth rate of 3.42% over the biennium, within the limits established by the committee.

PRESCRIPTION DRUG COSTS

Prescription drug costs are expected to increase by an average of 8.7% annually over the period covering the biennium. ODM expended approximately \$6.2 billion in pharmacy related costs during calendar year 2024. The JMOC's growth rate report also identified drug spending as one of the largest drivers of cost growth.

Not all portions of the pharmacy spend are equal, however. Notably, there are series of very high cost, specialty drugs that are impacting year-over-year spending (e.g., gene and cell therapies, including treatments for sickle cell disease, hemophilia, and Duchenne Muscular

^{*}Figure 6

Dystrophy). There are also high utilization drugs that drive spending, most notably the GLP-1 class of drugs used for diabetes (and more recently, weight loss). Spending on GLP-1 drugs specifically is expected to increase 549% over the biennium even with the Department's limited coverage of these drugs.¹ If coverage for this class of medications is expanded to include weight loss, it is possible that costs associated with this class of drugs alone could reach \$500 million, which is nearly 10% of the total drug spend in the program.

LONG TERM SERVICES AND SUPPORTS (LTSS)

Long Term Services and Support costs, both those attributable to services delivered in facilities or institutions like nursing facilities, as well as those delivered through various waivers in a home and community-based setting, are also a contributor to increased costs in the Medicaid program. Similar to the national trend, "rebalancing of care" from institutions to the community has occurred over the last 15 years, but both facility and community services remain critical components to the long-term care strategy and require continued and balanced support.

| | and Deve | s Who are Int lopmentally OODD Waiver | Disabled | Individuals Who are Elderly, Physically & Developmentally Disabled (ODM & ODA waivers) | | | | | |
|-------------------------|-----------------------|---|----------|--|-------------------|----------|--------------------|--|--|
| Names of the Waivers | Individual Options | Level One | | MyCare | Ohio Home Care | Passport | Assisted Living | | |
| Capacity # People | 283,000 | 19,766 | 3,600 | 38,262 | 10,212 | 37,863 | 5,583 | | |
| Total 141,586 | | Total 51,666 | j | Total 89,920 | | | | | |
| Ave. Cost of Waiver | \$65,810 | \$11,400 | \$14,780 | Managed Care | \$17,220 | \$10,700 | \$11,587 | | |

Home and Community Based Services Who Medicaid Serves Today

*Table 4

RETAINING HB 33 RATE INCREASES

Given the numbers I've just shared with you, you can see why community services, waivers, home health care, and especially direct care and community nursing are so important to more than 140,000 Ohioans. In the last budget, the General Assembly passed historic rate increases for providers across the Medicaid program translating into an approximate \$5.2

¹ Coverage exists for diabetes, overweight/obese members with established cardiovascular disease, medically necessary weight loss for pediatric patients. ODM expressly excludes drug coverage for the purpose of weight loss.

billion investment into our healthcare providers including <u>approximately \$2.3 billion in</u> <u>additional annual funding for nursing facilities, intermediate care facilities for individuals</u> <u>with intellectual disabilities (ICF-IIDs), and across ODM, DODD, and ODA waiver systems</u>. This additional funding was critical in stabilizing and enhancing the workforce during and after the pandemic.

To increase transparency and track the impact of the historic increases, ODM, ODA, and DODD submitted the "Direct Service Provider Wage Surveys" report to the General Assembly on December 20, 2024, which included baseline wage data for direct service providers collected from more than 1,800 providers. The calendar year 2024 survey will be completed this spring.

COST CONTAINMENT SFY 2026-2027

As the cost of healthcare continues to grow across the country, finding efficiencies becomes more critical. Capturing savings often requires significant programmatic changes (e.g., restricting eligibility or eliminating covered services) which must be completed within federal rules and regulations. I look forward to discussing these with you.

I'd like to address a variety of our department's cost containment priorities and mechanisms. ORC 5162.70 (B)(2)(a-g) requires the department to submit an annual cost containment report to JMOC. A copy of the most recent report is attached here, as an appendix to my testimony.

This budget contains cost containment initiatives totaling more than (\$3.6 B) in state GRF reductions, including revenue offsets. I'll review them with you now.

NEXT GENERATION MANAGED CARE: DELIVERY SYSTEM & PAYMENT REFORMS

Within days of taking office, Governor DeWine gave us the charge to transform Ohio's Medicaid program. This significant healthcare delivery system and payment reform, referred to as the "Next Generation of Managed Care" was implemented in February 2023. The Next Gen program re-envisioned and redesigned Ohio's Medicaid healthcare system into one that focuses on the individual rather than the business of managed care. By focusing on healthy communities, families, and individuals, the Next Generation of care works collaboratively and collectively to improve care quality and reverse healthcare disparities for all Ohioans. While this new program is focused on better health outcomes, population health and working with communities to get at the underlying social drivers that influence poor health, it also includes additional operational efficiencies through administrative consolidation, innovative care delivery systems, and payment reforms.

As part of our Next Generation of Managed Care overhaul and as mandated in the Governor's first biennial budget, Ohio's Single Pharmacy Benefit Manager (SPBM) has brought dramatic changes, with significant positive impacts for consumers and for pharmacies. Today, more

than 99% of all the pharmacies in the state are Medicaid providers, the largest network of pharmacies in the program's history. Not only is it providing unprecedented levels of insight into what was previously a <u>black box</u> of costs, but it is saving millions in administrative costs. Further, the SPBM provides an enhanced ability to track prescription drug utilization and costs. In conjunction with our work eliminating administrative burden through a Unified Preferred Drug List (UPDL), Ohio is leading the way on transparency among programs with pharmacy benefits.

The SPBM operates within the broader Medicaid information technology system, <u>Ohio</u> <u>Medicaid Enterprise System (OMES</u>), which is the new technological 'skeleton' of the Medicaid system. As the "single front door" to enter the Medicaid claims system, all claims, regardless of payer, are submitted through OMES, and we can identify potential payment issues faster among all payers helping us react faster to provider concerns and potential system issues saving time and money. One component known as the <u>Fiscal Intermediary</u> (EI) can efficiently handle the health care claims of hundreds of thousands of providers across systems. Another component, the <u>Provider Network Module (PNM)</u> and <u>Centralized Credentialing</u> eliminates administrative work and duplicate work that would otherwise have to be completed by individual providers seven or eight times, with each separate MCO. Moreover, MCOs are all conforming to our single <u>EDI claims payment system</u> standard, meaning providers now have a single rule set to follow across all system payers similarly reducing administrative overhead. Over 98% of claims are successfully being accepted into the system, with only 0.5% of claims failing to correctly adjudicate.</u>

The new managed care program includes delivery system and payment reform, to focus on the best care and preventing some of the costliest care, such as NICU stays, emergency room use, behavioral health services, preventing custody relinquishment and more. This, combined with advanced IT infrastructure gives administrative efficiency, unparalleled transparency and tools for accountability. Both are fundamental to addressing healthcare costs.

PAYMENT REFORM EXAMPLES AND STATEWIDE EXPANSION OF MYCARE

Programmatically, ODM is actively working to bring the Next Generation <u>MyCare Program</u> statewide as mandated in HB 33. This This program will serve Ohioans eligible for both Medicaid and Medicare by creating a more personalized and coordinated care experience while improving care and reducing costs. Data gathered over the past ten years illustrates the cost savings associated with care coordination for Ohio's dually eligible population while increasing member satisfaction with their care and benefits. Beginning in January 2026, selected managed care plans will cover the full Medicare and Medicaid benefit for those who qualify in the current 29 demonstration counties. Statewide expansion will follow as quickly as possible.

Value-based purchasing (VBP) is both a cost containment and an outcomes improvement strategy. Next Gen requires MCOs to shift **from** today's fee-for-service payment arrangements with providers which incentivizes greater utilization to maximize provider

revenue<u>to</u> value-based arrangements with incentives for cost and quality improvements. MCOs have five years to modify their contracts with providers to reach the goal to pay 50% of their payments to providers through value-based arrangements.

One example of value-based arrangements is a partnership between the Children's Hospitals and all the MCOs. This innovative arrangement is building a collective approach to quality improvement and alignment with Governor DeWine's priorities for improving care. As announced during Governor DeWine's 2024 State of the State address, the Outcomes Acceleration for Kids (OAK) learning collaborative is a first-of-its-kind partnership targeting four health domains: well-child care, Asthma, behavioral health, and Sickle Cell Disease. The infrastructure for the OAK learning network was completed in 2024 by establishing six regional teams for each domain (24 teams total) focused on transforming care delivery in partner practices and organizations to improve child health across Ohio in the coming years.

Likewise, the Comprehensive Primary Care for Kids (CPC) and Comprehensive Maternal Care (CMC) programs are two examples of programmatic quality improvement and cost containment measures through care arrangements: both of which work to reduce the prevalence of co-existing health conditions and mortality rates through evidence-based and measurable goals while encouraging value over volume.

COMMUNITY ENGAGEMENT AND WORK REQUIREMENT

As required by HB 33, the Department is preparing and will submit a work requirements waiver for the Group VIII expansion population by the end of this month. It is expected that this waiver will reduce overall enrollment in the expansion eligibility group over the course of the biennium. The department and MCOs have been developing programs to work with local jobs agencies and others, under guidance of legislation included in HB33. Cost savings attributed directly to the State are somewhat limited as this program receives 90% federal funding. I look forward to discussing this further with you.

REBALANCING OHIO'S HOSPITAL SUPPORT PORTFOLIO

Hospitals occupy a unique and vital position within Ohio's healthcare system. They anchor emergency care in our communities while advancing innovation at a global level; they care for individuals from cradle to grave, from our cities through our rural and Appalachian communities, without regard for socioeconomic status. In addition to providing healthcare services, hospitals are part of the safety net in our communities—reflecting the value Ohioans place on healthcare and the health and safety of our citizens. In many ways, the investments Ohio has made in and with our hospitals are like an investment portfolio requiring the same level of care and attention to ensure its future viability.

REBALANCING AND REDISTRIBUTING

As with any investment, thoughtful rebalancing is an important step to ensure the protection and stability of value for the present and future. It is well understood that the Medicaid reimbursement for direct services is not intended to "keep up" with commercial insurance rates, nor with Medicare. Because of this, there are federal mechanisms that enable us to draw down additional federal funds without using state GRF. This measure comes in response to growing financial pressure on the hospitals (rural hospital concerns, OB units closing, significant pressure from behavioral health crisis care and more).

We are proposing to increase the Hospital Franchise fee. This increase will draw down more federal dollars that will further support hospitals and other priorities within the healthcare system. These additional dollars will assist in augmenting the Governor's healthcare priorities and contribute to an efficient Medicaid program. Second, we are proposing a realignment of the growing group of intergovernmental transfer/ State Directed Payments (SDPs). When leveraged, these tools provide a valuable avenue to accelerate change and facilitate better health outcomes by tying payments to specific health quality metrics.

Third, we are cutting costs in other areas to support the broader Medicaid program. The Medicaid program is currently losing drug rebates as a result of earlier legislative changes associated with the 340B program. Eligibility for the 340B program is being revised to contain costs by aligning our requirements with our longstanding fee-for-service policy, also the original intent. Those to whom the program was originally aimed—referred to as "Grantees" will retain the ability to access the program through their in-house pharmacies. ODM will utilize a FFS-like reimbursement methodologyie for 340B hospitals, and contract pharmacies will be excluded.

One final cost containment item involves our managed care payments. The Department has elected to utilize the actuary's lower bound estimates to project our managed care program spending. As healthcare spending increases, the Department and its partners will continue to seek additional efficiencies and drive down per member per month costs.

These cost containment initiatives totaling more than (\$3.6 B) in GRF reductions and revenue offsets over the SFY26-27 biennium have a material effect on the Medicaid budget. ODM had to transition into the SFY26-27 biennium without enhanced FMAP, is maintaining historic rate increases funded with one-time funding, and is facing continuing inflation pressures on the healthcare environment, and still significant concerns about workforce; against the backdrop of an aging Ohio. ODM's approach excludes any major adverse impacts on providers, makes the program more efficient, and is implementing a work program to improve the capabilities of individuals and assist them with finding employment.

CONTINUING GOVERNOR DEWINE'S HEALTHCARE PRIORITIES

Since the beginning of his first term, Governor DeWine has prioritized strategic investments in Ohio's healthcare continuum, and the General Assembly has answered in kind. In previous budgets there have been investments in behavioral healthcare, in moms and babies, and in home and community-based services, and this budget continues that work toward making sure every Ohioans has a chance to live up to their full potential. Work continues the following key priorities: **Continuous Eligibility Ages 0–3** – Seeking federal approval for continuous coverage for kids aged 0–3 as required in HB 33. The Department is preparing the state plan amendment to cover these individuals. The budget also continues the array of mom and baby initiatives developed over the last few years, referred to as our maternal and infant support program.

OhioRISE – This innovative program represents a significant step forward in achieving the governor's vision of ensuring every child has the opportunity to reach their full potential.

- The program serves more than 42,000 young people and emphasizes prevention, early intervention, and evidence-based practices for children and families.
- OhioRISE plays a critical and growing role in addressing the needs of youth who could be better served in their homes rather than in out-of-home care (e.g., a foster home or residential care facility).

Crisis Care Supports – Crisis care support includes several cross-agency collaboratives and initiatives

between MHAS and ODM. Funding mobile crisis services for youth and funding the service cost from HB 45 capital awards to deliver more behavioral health services to individuals that need care.

• Implementing a regional funding model for mobile response stabilization services (MRSS) to help expand emergency mental health support services statewide.

Continuation of HCBS rate increases and implementation of self-direction and associated waiver alignment efforts. Ongoing funding for PACE is also included.

Program Enhancements

This budget includes a few additional program enhancements.

- The personal needs allowance (PNA) is being increased from \$50 to \$100 for qualifying individuals, served under the Department of Aging, Department of Developmental Disabilities and the Department of Medicaid's programs.
- Dental and Vision CHIP Health Savings Initiatives in partnership with ODH to deliver these services to kids in communities without current access.
- We are continuing updates to the Medicaid School Program to deliver more services to more kids in school through the existing program, without additional state GRF funding required.
- Per federal requirements, we are covering certain services for eligible juveniles in a post-adjudication status as required by the Consolidated Appropriations Act of 2023.
- Expanding mobile crisis services to cover adults in conjunction with MHAS.

SECURING OUR PROGRESS FOR OUR FUTURE

Medicaid plays a unique and necessary role for our state. We have the opportunity to positively change the trajectory of many young Ohioans' lives. We also have opportunities to lower barriers to employment for working age adults, and to ensure the full range of home and community-based options for Ohioans who are elderly or have a disability and wish to remain at home.

As Medicaid Director, I take very seriously the responsibility that the Governor and you have given me; for more than three million Ohioan's healthcare, and the financial stewardship of this large program. The achievements of the last few years could not have been accomplished without the partnership with the General Assembly, the Governor's leadership, the trust of families and consumers across Ohio, and amazing hard work and innovation of providers, MCOs and lots of other stakeholders and partners.

We are asking for your support to help solidify these reforms so that the Governor's vision, and the goals of the General Assembly, articulated over these past six years can be secured. Chair Stewart, Vice Chair Dovilla, Ranking Member Sweeney, and members of the House Finance Committee, thank you for your consideration of the ODM SFY26-27 budget, and I would be happy to take any questions.

A-066

106^{TH} GA HB 915 SIGNED BY GOV RHODES ON AUG. 6, 1965. **HISTORY OF MEDICAID IN OHIO:**

(Amended Substitute House Bill No. 915)

AN ACT

To enact section 5101.51 of the Revised Code to authorize the department of public welfare to establish a medical assistance program for recipients of aid.

Speaker of the House of Representatives. ROGER CLOUD,

JOHN W. BROWN, President of the Senate.

Theodore Gray

Senate President Pro-tem *

- *Until 1979 the Lt. Gov served as the elected official who presided over the Senate.
 - - Unanimous in the Senate, 29-0. House 122-3 nays. Thanks to Brian Perera for sharing this history

TACHMENT



Sec. 5101.51. The department of public welfare may provide Medical assistance program for recipients of aid.

administered by the agency or agencies charged with administra-tion of aid under Chapter 5105. of the Revised Code. Expenditures under Chapters 5105., 5106., 5107., and 5151. of the Revised Code for medical assistance shall be made from funds appropriated to medical assistance to recipients and potential recipients of aid funds are provided for such assistance. Such assistance shall be Any such program shall conform to the requirements of the 88 through a single medical assistance program, as long as federal the department of public welfare for public assistance subsidies. amended. (Enucted in Amended Substitute House Bill No. 915) "Social Security Act," 49 Stat. 620 (1935), 42 U.S.C. 301

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| So the bill passed. | assed. | ÷ | | | | | |

HOUSE JOURNAL, THURSDAY, JULY 8, 1965

1420

The title was agreed to.

A-070



MEDICAID.Ohio.gov

Mike DeWine, Governor J

Jim Tressel, Lt. Governor

Maureen M. Corcoran, Director

Appendix 8

Resource Guide

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50 W. Town Street, Suite 400 Columbus, Ohio 43215

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Description

Section A: Medicaid Program-Macro Expenditures & Caseload Information

- <u>OBM Medicaid Caseload and Expenditure Forecast Report</u> is a report of Medicaid caseload and expenditures, that is submitted by the Office of Budget and Management to provide supplemental information to accompany the introduction of the Governor's budget. (O.R.C. 107.03 (d)(8)).
- 2. <u>Ohio Medicaid Caseload Report</u>: This monthly report features figures pertaining to overall Medicaid enrollment, as well as enrollment by eligibility category. Figures listed in italics include estimates of retroactive/backdated eligibility and are subject to minor change from month-to-month.
 - a) <u>Cost Containment Report to JMOC</u>: Required by Section 5162.70 of the Ohio Revised Code. This report details reforms implemented by the Medicaid program that address the health objectives outlined in statute while containing program costs. Also attached is the Medicaid Program Expenditure and Utilization Trend Rates as required in even numbered years. This attachment details the Department's historical and projected Medicaid

program expenditures and utilization trend rates by Medicaid program and service category.

3. <u>ODM Dashboards, Reports & Research</u> links to list of ODM dashboards and other reports.

Section B: Special Reports

- Report on the Return to Normal Medicaid Eligibility Operations Section 333.210 of H.B. 33 (135th General Assembly) required reporting on ODM's return to normal Medicaid eligibility operations. The report describes the efforts and progress in the transition phase following the public health emergency (March 2020 to March 2023) and the impact on Ohioans.
 - a) <u>County Department of Job and Family Services Eligibility Renewal Operations</u> -Interactive dashboard for ODJFS and ODM stakeholders that provides key metrics (e.g.- Interactive dashboard for ODJFS and ODM stakeholders that provides key metrics (e.g. application, redeterminations, benchmarks) and insights for counties to make data-driven operational decisions.
- <u>Direct Service Provider Wage Surveys</u> Report required by <u>Ohio Revised Code (ORC)</u> <u>5123.045</u> to determine how provider agencies use Medicaid service rate increases to support the direct care workforce. This includes information about home and community-based Medicaid services provided the Departments of Medicaid (ODM), Aging (ODA) and Developmental Disabilities (DODD).
- 6. <u>Ohio Medicaid Assessment Survey (OMAS)</u> The OMAS is a survey of Medicaid members and a non-Medicaid comparison population that is conducted every two years by the Government Resource Center on behalf of ODM. It serves as a resource for assessing health statuses, health care access and service utilization, and select risk behaviors for Ohioans, with an emphasis on current Medicaid members and Ohioans who are potentially eligible to receive Medicaid.

Section C: Next Generation: Delivery System Reforms

- 7. <u>Next Generation of Managed Care</u> The Next Generation Ohio Medicaid program emphasizes strong cross-agency coordination and partnership among managed care organizations (MCOs), vendors, partner agencies, and ODM to support specialization in addressing critical needs. (ODM website)
 - a) <u>Managed Care- Medicaid Demographics & Expenditures</u> Provides visibility and transparency into Managed Care enrollment, trends, and expenditures (capitation and PMPM masked/randomized to protect proprietary information)
- 8. <u>OhioRISE</u> A specialized managed care program for youth with complex behavioral health and multi-system needs.

- a) <u>Outcomes Acceleration for Kids (OAK)</u> A partnership among children's hospitals, Medicaid-managed care plans, and the Ohio Department of Medicaid. OAK is a rapid-cycle improvement project, which improves coordination of communication between evolvements in the clinical setting and Medicaid-managed care. OAK will focus on well care instead of sick care, follow-up care for families after leaving the emergency department, and access to life-saving care for children with sickle cell disease.
- b) Mobile Response and Stabilization Services (MRSS) Mobile Response and Stabilization is a service designed to respond to families with youth who are experiencing a mental health and substance use crisis. Currently, MRSS is a key service available in 47 counties through OhioRISE and other Medicaid providers. The Ohio Department of Mental Health and Addiction Services and Ohio Medicaid have partnered to create a regional model, that will ensure statewide access to this service with a sustainable funding model. The statewide model is expected to go-live Spring 2025. (ODMHAS website).

9. <u>Ohio Medicaid Enterprise System (OMES)</u> - An integrated system designed to manage Ohio's Medicaid program, consisting of various functionalities, including enrollment, eligibility determination, claims processing, and provider management. (ODM website)

10. <u>Fiscal Intermediary (FI)</u> - Part of a larger effort to ODM's management information systems. It processes and adjudicates direct data entry fee-for-service claims and prior authorizations submitted via the Provider Network Management module. (ODM website)

11. <u>Single Pharmacy Benefit Manager (SPBM)</u> - A single system to improve management and administration of pharmacy benefits for managed care recipients while decreasing costs for the state. Administered through <u>Gainwell Technology</u>. (ODM website)

a) <u>Unified Preferred Drug List</u> – A single, standardized listing of medications covered by Ohio Medicaid that applies to all individuals served by Ohio Medicaid, whether enrolled in managed care or fee-for-service. More information can be found <u>here</u>.

12. <u>Provider Network Management (PNM)</u> - Link where providers submit and adjust fee-forservice claims, prior authorization requests, hospice applications, and verify recipient eligibility. The link also allows providers to submit cost reports for managed service providers, hospitals, and long-term care. (ODM website)

Section D: 1115 Medicaid Demonstration Waivers

13. <u>Group VIII 1115 Waiver</u> - A new Work and Community Engagement Waiver application will be submitted to CMS before March 1st, with the legislative intent of HB 33 enacted by the Ohio General Assembly in 2023 to impose new eligibility criteria for the adult Medicaid expansion population under 1902(a)(10)(A)(i)(VIII) of the Social Security Act (Group VIII). These new criteria require that, in order for an individual to qualify for enrollment in Group VIII, they must meet one of the following criteria:

- a) 55 years of age
- b) Employed
- c) Enrolled in school or an occupational training program
- d) Participating in an alcohol and drug addiction treatment program
- e) Have intensive physical health care needs or serious mental illness

14. <u>Continuous Eligibility</u> – In 2023, the Ohio General Assembly enacted House Bill 33 (HB 33), which included <u>Ohio Revised Code (ORC) section 5166.45</u> requiring the Ohio Department of Medicaid to provide continuous Medicaid enrollment for children from birth through three years of age.

15. <u>Substance Use Disorder 1115 Demonstration Waiver</u> -Ohio's SUD 1115 Waiver is aimed at improving SUD treatment quality and access. 1115 waiver extension application is with CMS. ODM has requested that the extension be approved so that we can continue to provide expanded support for SUD treatment services. Ohio Medicaid covers a full array of services to support SUD recovery, including community-based outpatient SUD treatment services, intensive outpatient and partial hospitalization services, residential treatment, and inpatient levels of care. Coverage of Medication Assisted Treatment (MAT), including medications for the treatment of opioid use disorder. Coverage also includes peer support services, including coverage for SUD peer and MH peer.

Section E: Priority Populations and Initiatives

- 16. <u>Next Generation of MyCare</u> Program available to those eligible for both Medicaid and Medicare. Beginning in January 2026, the selected plans will cover the full Medicare and Medicaid benefit for those who qualify in the current 29 demonstration counties. Statewide expansion will follow as quickly as possible.
- 17. <u>MyCare Medicaid Demographic & Expenditure</u> A dashboard that provides visibility and transparency into MyCare enrollment, trends, and expenditures (capitation and PMPM masked/randomized to protect proprietary information).
- 18. <u>Behavioral Health</u> The Ohio Department of Medicaid (ODM) and Medicaid managed care entities work with a network of behavioral health providers, including community providers certified by the Ohio Department of Mental Health and Addiction Services (OhioMHAS), hospitals, and independent behavioral health practitioners to provide a wide range of treatment and supportive services.

19. <u>OhioRISE</u> - A specialized managed care program for youth with complex behavioral health and multisystem needs. <u>Enrollment and Utilization dashboard</u>.

- a) <u>Outcomes Acceleration for Kids (OAK)</u> A partnership among children's hospitals, Medicaid-managed care plans, and the Ohio Department of Medicaid. OAK is a rapid-cycle improvement project, which improves coordination of communication between evolvements in the clinical setting and Medicaid-managed care. OAK will focus on well care instead of sick care, follow-up care for families after leaving the emergency department, and access to life-saving care for children with sickle cell disease.
- b) <u>Mobile Response and Stabilization Services (MRSS)</u> Mobile Response and Stabilization is a service designed to respond to families with youth who are experiencing a mental health and substance use crisis. Currently, MRSS is a key service available in 47 counties through OhioRISE and other Medicaid providers. The Ohio Department of Mental Health and Addiction Services and Ohio Medicaid have partnered to create a regional model, that will ensure statewide access to this service with a sustainable funding model. The statewide model is expected to go-live Spring 2025. (ODMHAS website).

20. <u>Comprehensive Primary Care</u>: ODM provides additional funding to identified primary care practices, that manage the patient's health needs with the goal of improving quality of care and lowering costs by providing data to support outreach, care, and referrals. (ODM website links)

- a) <u>Comprehensive Primary Care</u> (CPC) A team-based model led by primary care practices that comprehensively manage and coordinate a patients health care needs by using data and provide services like same day access to care, followup after hospital discharge, tests, behavioral health integration and linkages to community services.
- b) <u>Comprehensive Primary Care for Kids (CPC for Kids</u>) An optional add-on program specific to pediatric practices that includes additional quality metrics and incentives for activities that support healthy kids, such as linkages to school-based health care, oral health assessments, and behavioral health screenings <u>Comprehensive Primary Care for Kids</u>
- c) <u>Comprehensive Maternal Care (CMC)</u> A community-based, statewide program aimed at improving the health and well-being of moms, infants, and families covered by Medicaid. The model incentivizes obstetrical practices to engage mothers in activities like tobacco cessation, maternal mental health screenings and post-partum care.
- 21. <u>Home and Community-Based Services (HCBS)</u> Home- and community-based services (HCBS) allow Ohioans covered by Medicaid to obtain healthcare services and support in

their own home or community instead of a nursing home, hospital, or other long-term care facility. <u>Long-term Services and Supports (LTSS)</u> is a program that provides paid and unpaid services to people with disabilities and chronic conditions. LTSS services can help with activities of daily living, such as eating, dressing, and bathing. (<u>HCBS</u>, <u>Nursing Facility care</u>)

Section F: Managed Care Entities (MCE) Quality Metrics and Accountability

- 22. <u>Medicaid Managed Care Report Card</u>: This report shows a side-by-side comparison of Managed Care Organization performance in key areas important to consumers to aid in selecting a health plan during open enrollment.
- 23. <u>Medicaid Managed Care Minimum Performance Standards for Quality Metrics</u>: The ODM-MCE provider agreements include minimum performance standards on quality metrics that are aligned with the governor's priorities and ODM's Quality Strategy. If an MCO does not meet these standards, financial sanctions are levied against the MCO. Many metrics are national measures taken from the Healthcare Effectiveness Data and Information Set (HEDIS), but they also include Non-HEDIS measures that align with ODM's priorities.
- 24. <u>Comprehensive Administrative Review</u>: As part of external quality review, ODM must arrange for a review, at least once every three years of each MCO's and MCOP's compliance with state and federal standards established in the areas of member rights and protections, access to services, structure and operations, measurement and improvement, and grievance system standards. The <u>External Quality Review Technical Report</u> includes results (pgs 58-63) from the comprehensive administrative review completed in SFY 24 for the MCOs and MCOPs.
- 25. <u>Encounter Data Validation (SFY 24 Study</u>): As part of external quality review, ODM arranged for an annual review of the accuracy and reliability of the encounter data received from the MCOs, MCOPs and OhioRISE. This report highlights encounter data validation results by claim type (e.g., professional, institutional) and managed care entity.
- 26. <u>Provider Information Accuracy and Appointment Availability Surveys</u>: As part of external quality review, ODM arranged for the EQRO to assess accuracy of provider information across multiple sources of information and to evaluate appointment availability across various provider types. The <u>External Quality Review Technical Report</u> (pgs. 64-69) includes findings from primary care provider and oral surgeon surveys.
- 27. <u>External Quality Review Technical Report (SFY 23-24)</u> : ODM arranges for an annual independent external quality review (EQR) of MCEs which include validation of performance measures, validation of performance improvement projects, comprehensive administrative reviews, network adequacy monitoring, encounter data validation, and validation of consumer satisfaction surveys. The annual External Quality Review Technical Report

includes results for each EQR activity listed; an assessment of each MCE's strengths and weaknesses for quality, timeliness, and access to health services for their members; comparative information about all MCEs; and recommendations for improving the quality of health care services available to Medicaid managed care members.

- 28. <u>Health Plan Accreditation Status</u>: ODM is federally required to post the accreditation status for each contracted Managed Care Entity (MCE) on an annual basis. This report includes the accrediting entity, product line, the accreditation program, and status for each MCE. MCEs are required to obtain an '*Accredited*' status for Health Plan accreditation from the National Committee for Quality Assurance.
- 29. <u>MCO Metrics: HEDIS and CAHPS. Dashboard</u> comparing MCO performance on Healthcare Effectiveness Data and Information Set (HEDIS) and member survey results (Consumer Assessment of Healthcare Providers and Systems (CAHPS) HEDIS measures are a set of standardized performance measures used to evaluate and compare the quality of healthcare provided by health plans. They are designed to track and improve key aspects of healthcare, such as preventive care, chronic disease management, and patient experience. CAHPS is a standardized survey is a program that allows MCOs to surveys members on their experience with healthcare. The HEDIS/CAHPS dashboard is posted on ODM's website <u>here</u>.
- 30. <u>Alternative Payment Model Measure</u>: As part of Next Gen Managed Care, the MCOs must design and implement value-based care and payment reform initiatives to drive delivery system transformation aimed to improve individual and population health outcomes, improve member experience, and reward quality over volume of services provided. In support of ODM's value-based payment goals, ODM developed and implemented an alternative payment model measure aligned with the Health Care Payment Learning and Action Network (<u>HCP-LAN</u>) goals. CY 2025 is the first measurement period to which MCOs will be held accountable to meeting the minimum performance standards.
- 31. <u>Annual Quality Assessment Performance Improvement Evaluation (QAPI)</u>: Managed care entities (MCEs) must submit an annual QAPI to fulfill a CMS requirement. The QAPI details a framework for an effective, comprehensive, data driven quality program that focuses on the indicators that reflect outcomes of care and quality of life and provide an evaluation of the efforts effectiveness and identify areas for needed improvement.
- 32. <u>Population Health Management Strategy (PHMS)</u> : Managed care organizations must provide a Population Health Management Strategy detailing their framework for quality of care and services, data driven outcomes measurement, quality improvement, population-specific health management, and addressing social determinants of health to ensure Medicaid beneficiaries experience appropriate, timely, and positive health care and services.
- 33. <u>Managed Care Organization Compliance Actions</u> ODM, in an effort to increase transparency and accountability, posts compliance actions for Managed Care Organizations (MCOs) online.

Updated April 26, 2025

A-078