## H. B. No. 21 As Introduced

| moved to amend as follows:     |
|--------------------------------|
| THOVEL TO ATTICITE AS TOTIONS. |

| Delete lines 8 through 229                                      | 1  |
|---|----|
| After line 229, insert:   | 2  |
| "Sec. 1716.01. As used in this chapter:                         | 3  |
| (A)(1) "Charitable organization" means either of the            | 4  |
| following:  | 5  |
| (a) Any person that is determined by the internal revenue       | 6  |
| service to be a tax exempt organization pursuant to section     | 7  |
| 501(c)(3) of the Internal Revenue Code;                         | 8  |
| (b) Any person that is or holds itself out to be                | 9  |
| established for any benevolent, philanthropic, patriotic,       | 10 |
| educational, humane, scientific, public health, environmental   | 11 |
| conservation, civic, or other eleemosynary purpose or for the   | 12 |
| benefit of law enforcement personnel, firefighters, or other    | 13 |
| persons who protect the public safety, or any person who in any | 14 |
| manner employs a charitable appeal as the basis of any          | 15 |
| solicitation or an appeal that suggests that there is a         | 16 |
| charitable purpose to any solicitation.                         | 17 |

Legislative Service Commission



(2) "Charitable organization" is not limited to only those organizations to which contributions are tax deductible under section 170 of the Internal Revenue Code.

"Charitable organization" does not include an employer who is not engaged in the business of soliciting contributions or conducting charitable sales promotions but who incidentally solicits contributions for a charitable organization or purpose; or a compensated employee of an employer not engaged in the business of soliciting contributions or conducting charitable sales promotions, when the employee solicits contributions or conducts charitable sales promotions at the direction of the employee's employer.

- (B) (1) "Charitable purpose" means either of the following:
- (a) Any purpose described in section 501(c)(3) of the Internal Revenue Code;
- (b) Any benevolent, philanthropic, patriotic, educational, humane, scientific, public health, environmental conservation, civic, or other eleemosynary objective or any objective that benefits law enforcement personnel, firefighters, or other persons who protect the public safety.
- (2) "Charitable purpose" is not limited to only those purposes for which contributions are tax deductible under section 170 of the Internal Revenue Code.
- (C) "Charitable sales promotion" means any advertising or sale conducted by a person who represents that the purchase or use of goods or services offered by the person will benefit, in whole or in part, any charitable organization or charitable purpose. The provision of advertising services to a charitable organization, either for compensation or as a donation, does not

| of itself constitute a charitable sales promotion.               | 47 |
|--|----|
| (D)(1) "Collection receptacle" means an attended or              | 48 |
| unattended container the purpose of which is to collect          | 49 |
| donations of any of the following:                               | 50 |
| (a) Clothing;  | 51 |
| (b) Books;   | 52 |
| (c) Subject to division (D)(2) of this section, personal         | 53 |
| items, household items, or other goods.                          | 54 |
| (2) "Collection receptacle" does not include a container         | 55 |
| used to collect monetary donations or donations of food,         | 56 |
| consumable household supplies, or personal health products to be | 57 |
| distributed for a charitable purpose.                            | 58 |
| (E) "Commercial co-venturer" means any person who for            | 59 |
| profit regularly and primarily is engaged in trade or commerce   | 60 |
| other than in connection with soliciting for charitable          | 61 |
| organizations or charitable purposes and who conducts a          | 62 |
| charitable sales promotion.                                      | 63 |
| (F) "Contribution" means the promise, pledge, or grant of        | 64 |
| any money or property, financial assistance, or any other thing  | 65 |
| of value in response to a solicitation. "Contribution" does not  | 66 |
| include any bona fide fees, or any dues or assessments paid by   | 67 |
| members, provided that membership is not conferred solely as a   | 68 |
| consideration for making a contribution in response to a         | 69 |
| solicitation.  | 70 |
| (G) "Deceptive act or practice" means knowingly                  | 71 |
| misrepresenting any material fact related to the planning,       | 72 |
| conducting, or executing of any solicitation of contributions    | 73 |
| for a charitable organization or charitable purpose or to the    | 74 |

planning, conducting, or executing of a charitable sales promotion, when the misrepresentation induces any person to make a contribution to a charitable organization, for a charitable purpose, or in response to a charitable sales promotion.

- (H) "Fund-raising counsel" means any person who, for compensation, plans, manages, advises, consults, or prepares material for or with respect to the solicitation in this state of contributions for any charitable organization or at any time has custody of contributions from a solicitation, but does not solicit contributions and does not employ, procure, or otherwise engage any compensated person to solicit contributions. "Fund-raising counsel" does not include the following:
- (1) An attorney, investment counselor, or banker who in the conduct of the attorney's, investment counselor's, or banker's profession advises a client;
- (2) A charitable organization or a bona fide officer, employee, or volunteer of a charitable organization, when the charitable organization has full knowledge of the services being performed on its behalf and either of the following applies:
- (a) The services performed by the charitable organization, bona fide officer, employee, or volunteer are performed on behalf of the charitable organization that employs the bona fide officer or employee or engages the services of the bona fide volunteer;
- (b) The charitable organization on whose behalf the services are performed shares some element of common control or an historic or continuing relationship with the charitable organization that performs the services or employs the bona fide officer or employee or engages the services of the bona fide

| volunteer;   | 104 |
|--|-----|
| (3) An employer who is not engaged in the business of            | 105 |
| soliciting contributions or conducting charitable sales          | 106 |
| promotions but who incidentally solicits contributions for a     | 107 |
| charitable organization or purpose without compensation;         | 108 |
| (4) A compensated employee of an employer who is not             | 109 |
| engaged in the business of soliciting contributions or           | 110 |
| conducting charitable sales promotions, when the employee        | 111 |
| solicits contributions or conducts charitable sales promotions   | 112 |
| at the direction of the employee's employer.                     | 113 |
| (I) "Health care sharing ministry" means a nonprofit             | 114 |
| organization that meets all of the following:                    | 115 |
| (1) Limits its participants to those members who share a         | 116 |
| <pre>common set of ethical or religious beliefs;</pre>           | 117 |
| (2) Retains membership for participants who develop a            | 118 |
| <pre>medical condition;</pre>                                    | 119 |
| (3) Acts as a facilitator among participants who have            | 120 |
| financial or medical needs to assist in meeting those financial  | 121 |
| and medical needs in accordance with criteria established by the | 122 |
| organization;  | 123 |
| (4) Provides for the financial or medical needs of a             | 124 |
| participant through contributions from other participants;       | 125 |
| (5) Provides amounts that participants may contribute with       | 126 |
| no assumption of risk or promise to pay by the health care       | 127 |
| sharing ministry to the participants;                            | 128 |
| (6) Conducts an annual audit which is performed by an            | 129 |
| independent certified public accounting firm in accordance with  | 130 |
| generally accepted accounting principles and which is made       | 131 |

| available to the public by providing a copy upon request or by        | 132 |
|---|-----|
| posting the audit on the organization's web site;                     | 133 |
| (7) Provides to the participants, on at least an annual               | 134 |
| basis, the total dollar amount of qualified financial and             | 135 |
| medical needs actually shared in the previous year, or other          | 136 |
| relevant time period, if the report is made more frequently than      | 137 |
| annually, in accordance with criteria established by the              | 138 |
| organization;   | 139 |
| (8) Provides a written disclaimer on or accompanying all              | 140 |
| applications and guideline materials distributed by or on behalf      | 141 |
| of the organization that reads, in substance:                         | 142 |
| "Notice: The organization facilitating the sharing of                 | 143 |
| medical expenses is not an insurance company, and neither its         | 144 |
| guidelines nor plan of operation is an insurance policy. Whether      | 145 |
| anyone chooses to assist you with your medical bills will be          | 146 |
| totally voluntary, because no other participant will be               | 147 |
| compelled by law to contribute toward your medical bills. As          | 148 |
| such, participation in the organization or a subscription to any      | 149 |
| of its documents should never be considered to be insurance.          | 150 |
| Regardless of whether you receive any payments for medical            | 151 |
| expenses or whether this organization continues to operate, you       | 152 |
| are always personally responsible for the payment of your own         | 153 |
| <pre>medical bills."</pre>  | 154 |
| (J) "Internal Revenue Code" means the "Internal Revenue               | 155 |
| Code of 1986," 100 Stat. 2085, 26 U.S.C.A. 1, as amended.             | 156 |
| $\frac{(J)}{(K)}$ "Person" has the same meaning as in section 1.59 of | 157 |
| the Revised Code and includes a group, foundation, or any other       | 158 |
| entity however styled.  | 159 |
| <del>(K)</del> (L) "Professional solicitor" means any person who, for | 160 |

| compensation, performs on behalf of or for the benefit of a      | 161 |
|--|-----|
| charitable organization any service in connection with which     | 162 |
| contributions are or will be solicited in this state by the      | 163 |
| compensated person or by any person it employs, procures, or     | 164 |
| otherwise engages directly or indirectly to solicit              | 165 |
| contributions. "Professional solicitor" does not include the     | 166 |
| following:   | 167 |
| (1) An attorney, investment counselor, or banker who in          | 168 |
| the conduct of the attorney's, investment counselor's, or        | 169 |
| banker's profession advises a client;                            | 170 |
| (2) A charitable organization or a bona fide officer,            | 171 |
| employee, or volunteer of a charitable organization, when the    | 172 |
| charitable organization has full knowledge of the services being | 173 |
| performed on its behalf and either of the following applies:     | 174 |
| (a) The services performed by the charitable organization,       | 175 |
| bona fide officer, employee, or volunteer are performed on       | 176 |
| behalf of the charitable organization that employs the bona fide | 177 |
| officer or employee or engages the services of the bona fide     | 178 |
| volunteer;   | 179 |
| (b) The charitable organization on whose behalf the              | 180 |
| services are performed shares some element of common control or  | 181 |
| an historic or continuing relationship with the charitable       | 182 |
| organization that performs the services or employs the bona fide | 183 |
| officer or employee or engages the services of the bona fide     | 184 |

185

186

187

188

189

(3) An employer who is not engaged in the business of soliciting contributions or conducting charitable sales promotions but who incidentally solicits contributions for a charitable organization or purpose without compensation;

volunteer;

(4) A compensated employee of an employer who is not

engaged in the business of soliciting contributions or

conducting charitable sales promotions, when the employee

solicits contributions or conducts charitable sales promotions

at the direction of the employee's employer.

190

191

192

(L)(1)(M)(1) "Solicit" or "solicitation" means to request 195 or a request directly or indirectly for money, property, 196 financial assistance, or any other thing of value on the plea or 197 representation that such money, property, financial assistance, 198 or other thing of value or a portion of it will be used for a 199 charitable purpose or will benefit a charitable organization. 200 "Solicit" or "solicitation" includes but is not limited to the 201 following methods of requesting or securing the promise, pledge, 202 or grant of money, property, financial assistance, or any other 203 thing of value: 204

205

206

207

208

209

210

211

212

213

214

215

216

217

218

- (a) Any oral or written request;
- (b) Making any announcement to the press, on radio or television, by telephone or telegraph, or by any other communication device concerning an appeal or solicitation campaign by or for any charitable organization or for any charitable purpose;
- (c) Distributing, circulating, posting, or publishing any handbill, written advertisement, or other publication that directly or by implication seeks to obtain any contribution;
- (d) Selling or offering or attempting to sell any advertisement, advertising space, book, card, tag, coupon, chance, device, magazine, membership, merchandise, subscription, sponsorship, flower, ticket, admission, candy, cookies, or other tangible item, or any right of any description in connection

with which an appeal is made for any charitable organization or charitable purpose, or when the name of any charitable organization is used or referred to in any such appeal as an inducement or reason for making the sale, or when in connection with the sale or offer or attempt to sell, any statement is made that all or part of the proceeds from the sale will be used for any charitable purpose or will benefit any charitable organization; 

- (e) Operating a collection receptacle that purports, either through language appearing on the collection receptacle itself or otherwise, to be collecting items for the purpose of benefiting a charitable purpose or charitable organization.

  "Solicit" or "solicitation" does not include removing or delivering donations placed in a collection receptacle for a fixed fee if the person doing so does not otherwise directly or indirectly receive any of the proceeds of the sale of such donations or derive any other benefit from such activity.
- (2) A solicitation is considered as having taken place for purposes of division  $\frac{(L)}{(1)}\frac{(M)}{(1)}$  of this section whether or not the person making the solicitation receives any contribution. A solicitation does not occur when a person applies for a grant or an award to the government or to an organization that is exempt from federal income taxation under section 501(a) and described in section 501(c)(3) of the Internal Revenue Code.
- (M) (N) "Solicitation campaign" means a series of

  243
  solicitations that are made by the same person for the same

  244
  charitable organization and that are similar in content or are

  245
  based on a similar pitch or sales approach, which series leads

  246
  up to or is represented to lead up to an event or lasts or is

  247
  intended to last for a definite period of time.

  248

| $\frac{\text{(N)}}{\text{(O)}}$ "Theft offense" has the same meaning as in section |     |
|--|-----|
| 2913.01 of the Revised Code.   | 250 |
| (O)(P) "Elderly person" and "disabled adult" have the same                         | 251 |
| meanings as in section 2913.01 of the Revised Code."                               | 252 |
| In line 233, delete "The attorney general has exclusive authority                  | 253 |
| to"  | 254 |
| Delete lines 234 and 235   | 255 |
| In line 236, delete " <u>(C)</u> "   | 256 |
| The motion was agreed to.  |     |
| SYNOPSIS   | 257 |
| Health care sharing ministry (HCSM) qualifications                                 | 258 |
| R.C. 1716.01 and 1716.22   | 259 |
| Requires an organization, in order to qualify as a health                          | 260 |
| care sharing ministry (HCSM) and be exempt from state insurance                    | 261 |
| laws, to retain members after they develop a medical condition.                    | 262 |
| Eliminates a provision of the bill that gave the Attorney                          | 263 |
| General exclusive authority to determine whether an organization                   | 264 |

265

qualifies as an HCSM.