



**Senate Bill 201 Proponent Testimony
Jack Fink, Vice President, Jones Fuel Co.**

**Ohio Senate Transportation, Commerce and Workforce Committee
Wednesday, November 20, 2019**

Chairman McColley and Members of the Committee:

On behalf of Jones Fuel Co, and our affiliated entities, I am here to testify in support of Senate Bill 201. We are a Central Ohio company and also operate under the trade name “Jones Topsoil.” We have approximately 90 employees and are in the business of topsoil, mulch, sand, gravel, and limestone. In business since 1924, we started off in residential coal, and have evolved with the market ever since.

We utilize the services of a Professional Employer Organization, PEO. I am not a human resources or regulatory expert, which is one of the reasons we like to use a PEO’s services. The PEO focuses on those HR issues and we focus on our core business.

We support SB 201 because it would allow our PEO to file taxes on our EIN, and therefore use the Jones Fuel Co., name on the W-2. This offers greater transparency to us in terms of the filing of our taxes- but still gives us the liability protection as the AEO is still responsible for the payment of our taxes.

In addition, when our employees do things like apply for a home loan or a car loan, they typically disclose their employer as Jones Fuel Co—not the PEO. The AEO model would create less confusion for our employees as to the employer / employee relationship and at the same time offer greater clarity as to the role that the PEO (or AEO) plays in that relationship.

In short, our company likes the PEO model because it saves us time and money and makes us more effective as a company. But if SB 201 passed, we would very much explore the AEO model that would allow our taxes to be filed under our own tax identification number and in our own name.

I am happy to answer any questions you may have.