



May 11, 2021

**RE: H.B. 47 – EV Charging Station Rebate Program**

Chair Baldrige, Vice Chair McClain, Ranking Member Sheehy, and Members of the House Transportation and Public Safety Committee,

Thank you for providing ChargePoint with the opportunity to express support for House Bill 47.

Since 2007, ChargePoint has been committed to making it easy for businesses and drivers to go electric, with the largest electric vehicle (“EV”) charging network and most complete set of charging solutions available today. ChargePoint's cloud subscription platform and software-defined charging hardware includes options for every charging scenario from home and multifamily to workplace, parking, hospitality, retail and fleets of all kinds. ChargePoint continues to create the new fueling network to move all people and goods on electricity now and in the future.

Ohio has seen early success in the deployment of EV charging infrastructure. The customer-focused design of the rebate program in H.B. 47 represents the type of incentive program that will support EV adoption and help to rapidly accelerate the deployment of infrastructure, while still maintaining private sector “skin in the game.”

ChargePoint would respectfully suggest a few technical improvements. For example, the bill would exclude equipment for charging fleet vehicles from rebate eligibility if such equipment used a standard physical connector, which would inadvertently limit fleet operators from participating in the program. We also recommend extending rebate eligibility to companies who lease EV charging infrastructure, or provide hardware on a subscription basis, to Ohio companies and entities. In our experience, consumers are increasingly choosing to lease or subscribe to EV charging equipment, instead of an outright purchase. With our expertise with similar programs in other states, we look forward to working with the committee on these and other technical improvements to the legislation.

Ohio can, and should, be a leader for transportation electrification and EV charging infrastructure. ChargePoint is excited to already be a part of that future and are ready to work with you to keep Ohio moving forward.

Sincerely,

Kevin George Miller  
Director, Public Policy  
ChargePoint