

OHIO AUTOMOBILE DEALERS ASSOCIATION



Testimony in Support of Senate Bill 307
Before the Senate Energy & Public Utilities Committee
April 5, 2022

On behalf of our over 800 franchised dealerships, we are writing to urge your support of Senate Bill 307, which will benefit consumers and better prepare Ohio's automotive industry as it evolves in relation to alternative fueled vehicles.

Key highlights of the bill for our dealers include the following:

Creates the "Accelerating Ohio's Automotive Industry Task Force", which will include a dealer representative and other industry partners charged with giving guidance on the electric vehicle (EV) product market in Ohio, including assessing EV charging infrastructure needs.

Creates the "Electric Vehicle Training and Modernization Program", which provides funding for dealers and other EV training providers to help defray the costs associated with EV-related training and equipment purchases. Ohio's franchised dealers are excited by the introduction of so many innovative EVs by our manufacturer-partners. But it is important that dealership personnel are adequately trained to address EV service-related issues, including those involving new battery technology. Local franchised dealers look forward to continuing to address the vehicle service needs of your constituents as EVs become more prevalent, particularly on warranty and recall issues.

Provides Incentives for Your Constituents to Purchase EVs, which will not only benefit Ohio consumers, but also Ohio vehicle manufacturers and Ohio dealers as our state competes in the EV market. SB 307 would make vehicle incentives immediately available to your constituents at the time of sale, and as easy to administer as possible by the dealer. The bill does this by creating a tax exemption that can be implemented similarly to the myriad exemptions the state already makes available and that are administered by dealers.

In closing, we urge your support of Senate Bill 307, which will aid consumers and help strengthen Ohio's important motor vehicle industry.

Please contact us with any questions.

Sincerely,

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