



# Arrow International, Inc.

**Helping You To Accomplish  
Great Things!**

June 14, 2021

The Honorable Niraj Antani  
Ohio State Senate  
Senate Building  
1 Capitol Square, Ground Floor  
Columbus, OH 43215

Dear Senator Antani:

I am writing to express the support of Arrow International, Inc. ("Arrow") for the electronic instant bingo provisions contained in Senate Substitute Bill 176, which will be considered in the Select Committee on Gaming on Tuesday, June 15, 2021. Arrow appreciates the thoughtful process and careful consideration the Committee has given the bill over the past several weeks. That process has, in our view, produced a bill that provides a strong regulatory framework for the operation of electronic instant bingo in our state.

When I testified before the Committee in March, we asked you to consider four pillars as the foundation for electronic instant bingo legislation:

1. Consistent regulation through the Attorney General's Office;
2. Strict eligibility criteria for manufacturers and distributors of electronic bingo systems;
3. Comprehensive regulation requiring the adoption of rules governing the technical specifications of electronic instant bingo and testing of the devices; and
4. Fair and effective enforcement, including providing the Attorney General with the necessary authority to take swift and appropriate action for violations of law or rule.

Senate Substitute Bill 176 includes all of these requirements and in our experience, incorporates all of the best regulatory criteria from the other seven states where electronic instant bingo is operated. As an Ohio-based company, we are grateful for the work done by the Committee.

Regulated electronic instant bingo, along with the more traditional forms of charitable bingo, will enhance the ability of Veteran and Fraternal organizations to raise money for the many worthwhile charitable and community programs they support. Many programs could not survive without the proceeds from charitable bingo. Senate Substitute Bill 176 provides the means to keep many critical programs alive. We thank you for all your work and we urge swift passage of the bill by the General Assembly.

Sincerely,

Mary B. Magnuson  
Vice President of Government Affairs



Capital Game Manufacturing • Arrow Games Corp. / Bazaar & Novelty Ltd., Canada • Cowells Arrow, UK  
9900 Clinton Road, Cleveland, OH 44144-1097 Tel: 1-800-321-0757 / 1-216-961-3500 Fax: 1-216-634-7186

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June 14, 2021

The Honorable Louis W. Blessing, III  
Ohio State Senate  
Senate Building  
1 Capitol Square, Ground Floor  
Columbus, OH 43215

Dear Senator Blessing:

I am writing to express the support of Arrow International, Inc. ("Arrow") for the electronic instant bingo provisions contained in Senate Substitute Bill 176, which will be considered in the Select Committee on Gaming on Tuesday, June 15, 2021. Arrow appreciates the thoughtful process and careful consideration the Committee has given the bill over the past several weeks. That process has, in our view, produced a bill that provides a strong regulatory framework for the operation of electronic instant bingo in our state.

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June 14, 2021

The Honorable Hearcel F. Craig  
Ohio State Senate  
Senate Building  
1 Capitol Square, Ground Floor  
Columbus, OH 43215

Dear Senator Craig:

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June 14, 2021

The Honorable George F. Lang  
Ohio State Senate  
Senate Building  
1 Capitol Square, Ground Floor  
Columbus, OH 43215

Dear Senator Lang:

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June 14, 2021

The Honorable Nathan H. Manning  
Ohio State Senate  
Senate Building  
1 Capitol Square, Ground Floor  
Columbus, OH 43215

Dear Senator Manning:

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June 14, 2021

The Honorable Kirk Schuring  
Ohio State Senate  
Senate Building  
1 Capitol Square, 2<sup>nd</sup> Floor  
Columbus, OH 43215

Dear Senator Schuring:

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June 14, 2021

The Honorable Cecil Thomas  
Ohio State Senate  
Senate Building  
1 Capitol Square, 2<sup>nd</sup> Floor  
Columbus, OH 43215

Dear Senator Thomas:

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