



March 22, 2021

The Honorable Stephanie Kunze, Chair  
Senate Transportation Committee  
One Capitol Square  
Columbus, Ohio 43215

RE: SUPPORT: Sub. HB 74 – Amendment No. 134 0724

Dear Chair Kunze and Committee Members:

Greenlots writes to express our strong support for the above-referenced amendment to Sub HB74. The amendment will help equitably accelerate utility infrastructure investments that support a clean, modern transportation system, delivering benefits to all utility customers.

Greenlots is a leading electric vehicle (EV) charging software and services company, and a wholly owned subsidiary of Shell Renewables and Energy Solutions. Greenlots is a board member of Clean Fuels Ohio and the Alliance for Transportation Electrification, and is an active participant in a number of organizations committed to accelerating electrification across Ohio and beyond.

Transportation electrification is beginning to deliver a host of benefits to Ohio and society at large. These include economic development, fuel savings, energy security, and environmental, human health and grid resiliency benefits. Additionally, transportation electrification represents likely the single greatest opportunity to increase and optimize the utilization of the electric grid to the benefit of all ratepayers. These benefits collectively have the power to unlock opportunities for both individual Ohioans and the broader state economy. This will not happen automatically, however, and will require thoughtful and deliberate planning and programs to realize, especially by the state's utilities, if the state seeks to maximize the value presented by this opportunity.

This amendment will make utility investment in transportation electrification-related distribution infrastructure part of the normal course of utility business—thereby removing a significant and non-controversial issue from repetitive litigation in individual utility program applications. This will also help level the playing field between participants in utility EV infrastructure programs and those not covered otherwise by these programs, and provide a foundation upon which other utility or state programs can facilitate the build out of transportation electrification infrastructure.

The amendment will help accelerate a clean and advanced transportation future, support the growth of Ohio's emerging electric transportation-related job growth and economic development, and achieve cleaner air, all without further straining the state's budget. For these reasons, Greenlots sees this amendment as an impactful and no-regrets action that the

Legislature should support. Accordingly, we ask for your support, and thank you for consideration of these comments.

Respectfully submitted,

A handwritten signature in black ink, appearing to read "Josh Cohen", with a long horizontal stroke extending to the right.

Josh Cohen  
Director, Policy

cc: Members, Senate Transportation Committee