As Introduced

132nd General Assembly

Regular Session 2017-2018

H. B. No. 493

Representative Gonzales

Cosponsors: Representatives Boggs, Antonio, Miller

A BILL

| То | amend sections 122.71 and 123.152 and to enact | 1 |
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| | section 123.155 of the Revised Code to authorize | 2 |
| | the Director of Administrative Services to enter | 3 |
| | into reciprocal agreements with other states | 4 |
| | with respect to the certification of minority | 5 |
| | business enterprises and EDGE business | 6 |
| | enterprises. | 7 |

BE IT ENACTED BY THE GENERAL ASSEMBLY OF THE STATE OF OHIO:

| Section 1. That sections 122.71 and 123.152 be amended and | 8 |
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| section 123.155 of the Revised Code be enacted to read as | 9 |
| follows: | 10 |
| Sec. 122.71. As used in sections 122.71 to 122.83 of the | 11 |
| Revised Code: | 12 |
| (A) "Financial institution" means any banking corporation, | 13 |
| trust company, insurance company, savings and loan association, | 14 |
| building and loan association, or corporation, partnership, | 15 |
| federal lending agency, foundation, or other institution engaged | 16 |
| in lending or investing funds for industrial or business | 17 |
| purposes. | 18 |

| (B) "Project" means any real or personal property | 19 |
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| connected with or being a part of an industrial, distribution, | 20 |
| commercial, or research facility to be acquired, constructed, | 21 |
| reconstructed, enlarged, improved, furnished, or equipped, or | 22 |
| any combination thereof, with the aid provided under sections | 23 |
| 122.71 to 122.83 of the Revised Code, for industrial, | 24 |
| commercial, distribution, and research development of the state. | 25 |
| (C) "Mortgage" means the lien imposed on a project by a | 26 |
| mortgage on real property, or by financing statements on | 27 |
| personal property, or a combination of a mortgage and financing | 28 |
| statements when a project consists of both real and personal | 29 |
| property. | 30 |
| (D) "Mortgagor" means the principal user of a project or | 31 |
| the person, corporation, partnership, or association | 32 |
| unconditionally guaranteeing performance by the principal user | 33 |
| of its obligations under the mortgage. | 34 |
| (E)(1) "Minority business enterprise" means an individual | 35 |
| who is a United States citizen and owns and controls a business, | 36 |
| or a partnership, corporation, or joint venture of any kind that | 37 |
| is owned and controlled by United States citizens, which citizen | 38 |
| or citizens are residents of this state or of a reciprocal state | 39 |
| and are members of one of the following economically | 40 |
| disadvantaged groups: Blacks or African Americans, American | 41 |
| Indians, Hispanics or Latinos, and Asians. | 42 |
| (2) "Owned and controlled" means that at least fifty-one | 43 |
| per cent of the business, including corporate stock if a | 44 |
| corporation, is owned by persons who belong to one or more of | 45 |
| the groups set forth in division (E) (1) of this section, and | 46 |
| that those owners have control over the management and day-to- | 47 |

day operations of the business and an interest in the capital,

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| assets, and profits and losses of the business proportionate to | 49 |
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| their percentage of ownership. In order to qualify as a minority | 50 |
| business enterprise, a business shall have been owned and | 51 |
| controlled by those persons at least one year prior to being | 52 |
| awarded a contract pursuant to this section. | 53 |
| (F) "Community improvement corporation" means a | 54 |
| corporation organized under Chapter 1724. of the Revised Code. | 55 |
| (G) "Ohio development corporation" means a corporation | 56 |
| organized under Chapter 1726. of the Revised Code. | 57 |
| (H) "Minority contractors business assistance | 58 |
| organization" means an entity engaged in the provision of | 59 |
| management and technical business assistance to minority | 60 |
| business enterprise entrepreneurs. | 61 |
| (I) "Minority business supplier development council" means | 62 |
| a nonprofit organization established as an affiliate of the | 63 |
| national minority supplier development council. | 64 |
| (J) "Regional economic development entity" means an entity | 65 |
| that is under contract with the director of development to | 66 |
| administer a loan program under this chapter in a particular | 67 |
| area of the state. | 68 |
| (K) "Community development corporation" means a | 69 |
| corporation organized under Chapter 1702. of the Revised Code | 70 |
| that consists of residents of the community and business and | 71 |
| civic leaders and that has as a principal purpose one or more of | 72 |
| the following: the revitalization and development of a low- to | 73 |
| moderate-income neighborhood or community; the creation of jobs | 74 |
| for low- to moderate-income residents; the development of | 75 |
| commercial facilities and services; providing training, | 76 |
| technical assistance, and financial assistance to small | 77 |

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| As Introduced | _ |

| businesses; and planning, developing, or managing low-income | 78 |
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| housing or other community development activities. | 79 |
| (L) "Reciprocal state" means a state that is party to an | 80 |
| agreement under section 123.155 of the Revised Code. | 81 |
| agreement under section 123.133 of the Kevised Code. | 01 |
| Sec. 123.152. (A) As used in this section τ : | 82 |
| "EDGE business enterprise" means a sole proprietorship, | 83 |
| association, partnership, corporation, limited liability | 84 |
| corporation, or joint venture certified as a participant in the | 85 |
| encouraging diversity, growth, and equity program by the | 86 |
| director of administrative services under this section of the | 87 |
| Revised Code, and is owned and controlled by a citizen or | 88 |
| citizens of the United States of America, who are full-time | 89 |
| residents of this state or of a reciprocal state, and who are | 90 |
| socially and economically disadvantaged. | 91 |
| "Reciprocal state" means a state that is party to an | 92 |
| agreement under section 123.155 of the Revised Code. | 93 |
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| (B) The director of administrative services shall | 94 |
| establish a business assistance program known as the encouraging | 95 |
| diversity, growth, and equity program and shall adopt rules in | 96 |
| accordance with Chapter 119. of the Revised Code to administer | 97 |
| the program that do all of the following: | 98 |
| (1) Establish procedures by which a sole proprietorship, | 99 |
| association, partnership, corporation, limited liability | 100 |
| corporation, or joint venture may apply for certification as an | 101 |
| EDGE business enterprise; | 102 |
| (2) Except as provided in division (B)(14) of this | 103 |
| section, establish agency procurement goals for contracting with | 104 |
| EDGE business enterprises in the award of contracts under | 105 |
| Chapters 123., 125., and 153. of the Revised Code based on the | 106 |

| availability of eligible program participants by region or | 107 |
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| geographic area, as determined by the director, and by standard | 108 |
| industrial code or equivalent code classification. | 109 |
| (a) Goals established under division (B)(2) of this | 110 |
| section shall be based on a percentage level of participation | 111 |
| and a percentage of contractor availability. | 112 |
| (b) Goals established under division (B)(2) of this | 113 |
| section shall be applied at the contract level, relative to an | 114 |
| overall dollar goal for each state agency, in accordance with | 115 |
| the following certification categories: construction, | 116 |
| architecture, and engineering; professional services; goods and | 117 |
| services; and information technology services. | 118 |
| (3) Establish a system of certifying EDGE business | 119 |
| enterprises based on a requirement that the business owner or | 120 |
| owners show both social and economic disadvantage based on the | 121 |
| following, as determined to be sufficient by the director: | 122 |
| (a) Relative wealth of the business seeking certification | 123 |
| as well as the personal wealth of the owner or owners of the | 124 |
| business; | 125 |
| (b) Social disadvantage based on any of the following: | 126 |
| (i) A rebuttable presumption when the business owner or | 127 |
| owners demonstrate membership in a racial minority group or show | 128 |
| personal disadvantage due to color, ethnic origin, gender, | 129 |
| physical disability, long-term residence in an environment | 130 |
| isolated from the mainstream of American society, location in an | 131 |
| area of high unemployment; | 132 |
| (ii) Some other demonstration of personal disadvantage not | 133 |
| common to other small businesses. | 13/ |

| (iii) By business location in a qualified census tract. | 135 |
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| (c) Economic disadvantage based on economic and business | 136 |
| size thresholds and eligibility criteria designed to stimulate | 137 |
| economic development through contract awards to businesses | 138 |
| located in qualified census tracts. | 139 |
| (4) Establish standards to determine when an EDGE business | 140 |
| enterprise no longer qualifies for EDGE business enterprise | 141 |
| certification; | 142 |
| (5) Develop a process for evaluating and adjusting goals | 143 |
| established by this section to determine what adjustments are | 144 |
| necessary to achieve participation goals established by the | 145 |
| director; | 146 |
| (6) Establish a point system or comparable system to | 147 |
| evaluate bid proposals to encourage EDGE business enterprises to | 148 |
| participate in the procurement of professional design and | |
| information technology services; | 150 |
| (7) Establish a system to track data and analyze each | 151 |
| certification category established under division (B)(2)(b) of | 152 |
| this section; | 153 |
| (8) Establish a process to mediate complaints and to | 154 |
| review EDGE business enterprise certification appeals; | 155 |
| (9) Implement an outreach program to educate potential | 156 |
| participants about the encouraging diversity, growth, and equity | 157 |
| program; | 158 |
| (10) Establish a system to assist state agencies in | 159 |
| identifying and utilizing EDGE business enterprises in their | 160 |
| contracting processes; | 161 |
| (11) Implement a system of self-reporting by EDGE business | 162 |

| enterprises as well as an on-site inspection process to validate | 163 |
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| the qualifications of an EDGE business enterprise; | 164 |
| (12) Establish a waiver mechanism to waive program goals | 165 |
| or participation requirements for those companies that, despite | 166 |
| their best-documented efforts, are unable to contract with | 167 |
| certified EDGE business enterprises; | 168 |
| (13) Establish a process for monitoring overall program | 169 |
| compliance in which equal employment opportunity officers | 170 |
| primarily are responsible for monitoring their respective | 171 |
| agencies; | 172 |
| (14) Establish guidelines for state universities as | 173 |
| defined in section 3345.011 of the Revised Code and the Ohio | 174 |
| facilities construction commission created in section 123.20 of | 175 |
| the Revised Code for awarding contracts pursuant to Chapters | 176 |
| 153., 3318., and 3345. of the Revised Code to allow the | 177 |
| universities and commission to establish agency procurement | 178 |
| goals for contracting with EDGE business enterprises. | 179 |
| (C) Business and personal financial information and trade | 180 |
| secrets submitted by encouraging diversity, growth, and equity | 181 |
| program applicants to the director pursuant to this section are | 182 |
| not public records for purposes of section 149.43 of the Revised | 183 |
| Code, unless the director presents the financial information or | 184 |
| trade secrets at a public hearing or public proceeding regarding | 185 |
| the applicant's eligibility to participate in the program. | 186 |
| Sec. 123.155. (A) As used in this section: | 187 |
| "EDGE business enterprise" has the meaning defined in | 188 |
| section 123.152 of the Revised Code. | 189 |
| "Minority business enterprise" has the meaning defined in | 190 |
| section 122.71 of the Revised Code. | 191 |

| "Owned and controlled" has the meaning defined in section | 192 |
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| 122.71 of the Revised Code. | 193 |
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| (B) The director of administrative services, upon approval | 194 |
| of the attorney general, may enter into a reciprocal agreement | 195 |
| with the appropriate officials of one or more states, when the | 196 |
| other state has a business assistance program or programs | 197 |
| substantially similar to the minority business enterprise and | 198 |
| EDGE business enterprise programs of this state. The agreement | 199 |
| shall provide that a business certified by the other state, as a | 200 |
| minority business or as a socially and economically | 201 |
| disadvantaged business, and that is owned and controlled by a | 202 |
| resident or residents of that other state, shall be considered a | 203 |
| minority business enterprise or an EDGE business enterprise in | 204 |
| this state. The agreement shall provide that a business | 205 |
| enterprise certified under section 123.151 or 123.152 of the | 206 |
| Revised Code, which is owned and controlled by a resident or | 207 |
| residents of this state, shall be considered as certified in the | 208 |
| other state and eligible for programs of that state that provide | 209 |
| an advantage or benefit to such businesses. | 210 |
| Section 2. That existing sections 122.71 and 123.152 of | 211 |
| Section 2. That existing sections 122./1 and 123.132 of | 211 |
| the Revised Code are hereby repealed. | 212 |