

WITNESS INFORMATION FORM

PLEASE COMPLETE THE WITNESS INFORMATION FORM BEFORE TESTIFYING

DATE: 3-21-17

NAME: Ameresco, Inc. - Jeff Metcalf

ORGANIZATION: Ameresco, Inc.
(IF APPLICABLE)

POSITION/TITLE: Vice President, East Central Region

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ARE YOU REPRESENTING: YOURSELF _____ ORGANIZATION

DO YOU WISH TO TESTIFY ON
LEGISLATION (BILL NUMBER): HB 114
SPECIFIC ISSUE: _____
SUBJECT MATTER: _____

DO YOU FAVOR _____ OR OPPOSE THE ENACTMENT OF LEGISLATION REGARDING THIS ISSUE?

PLEASE GIVE A BRIEF STATEMENT OF THE GROUNDS ON WHICH YOU FAVOR OR OPPOSE SUCH ENACTMENT:

Would hurt our ~~company~~ company & impact economic development in the state

WILL YOU HAVE A WRITTEN STATEMENT, VISUAL AIDS, OR OTHER MATERIAL TO DISTRIBUTE?

YES NO _____

(IF YES, PLEASE PROVIDE COPIES TO THE CHAIRMAN OR SECRETARY)

HOW MUCH TIME WILL YOUR TESTIMONY REQUIRE? written only

**House Public Utilities Committee
Opposition Testimony on House Bill 114
March 21, 2017**

Written Testimony of Jeff Metcalf

**Vice President, East Central Region
Ameresco, Inc.**

Chairman Seitz, Vice Chair Carfagna, Ranking Member Ashford, and Members of the Committee, thanks for the opportunity to submit this testimony. My name is Jeff Metcalf and I'm a vice president at Ameresco.

Ameresco is a leading provider of energy efficiency and renewable energy solutions serving federal, state, municipal, institutional and commercial customers in the U.S., Canada, and Europe. Our Ohio operations are based in our Columbus office which opened in 2004.

Respectfully, Ameresco opposes House Bill 114.

In our experience, policies that promote investments in energy savings and renewable energy have broad economic benefits. They attract private-sector investment and technical expertise, and support local jobs in the engineering, construction and supplier sectors. They also benefit ratepayers through operational savings and lower utility bills.

In Ohio, our company has engineered and constructed more than \$160 million in energy efficiency improvements to public sector buildings serving cities, counties, colleges and public housing authorities. These energy efficiency projects have generated substantial electricity savings, the equivalent of powering more than 7,700 homes annually.

Ameresco sees significant potential for energy efficiency gains across the buildings sector in Ohio, especially as aged and inefficient building systems reach the end of their useful life and can be replaced with more cost-effective solutions.

Increasingly, our customers are also seeking distributed generation solutions, such as combined heat and power, to support their critical energy loads.

Overall, we see a spectrum of energy conservation opportunities in Ohio that can benefit from policies that incentivize these investments and accelerate their deployment.

For these reasons, Ameresco strongly supports restoring Ohio's Energy Efficiency Resource Standard and Renewable Portfolio Standard. We believe these standards align with the addressable market opportunity and will help realize the full potential for energy cost savings in the state.

We appreciate the opportunity to submit testimony for the record, and we respectfully oppose House Bill 114. Thank you for the opportunity to testify.