

October 10, 2017

Good morning Chairman Schaffer and members of the House Ways and Means Committee. I am Josh Little and I am the CEO of the Wapakoneta Family YMCA. I also am the Chair of the Ohio Alliance of YMCAs.

The Ohio Alliance of YMCAs is a nonprofit organization that represents the 165 YMCAs throughout Ohio. We are a grassroots driven and governed organization that advocates and educates on behalf of the YMCAs and their mission. Please see the attached list of our YMCAs that support House Bill 177.

Until the mid-1990s, Ohio YMCAs were tax exempt in all aspects of their mission work. Then, the legislature imposed sales tax on memberships, making Ohio only one of five states that tax nonprofit fitness memberships.

House Bill 177 would return Ohio YMCAs ask to full tax exempt status, as they should be as 501(c)(3)s. Taxing memberships is unjust and runs contrary to our organizations' charitable nonprofit purpose.

A YMCA should not have to tax a member, such as a youth that comes after school to a safe place to participate in healthy activities. Activities such as swimming, basketball, or playing chess in a teen room. Or a senior citizen who comes to the Y to participate in activities that help them stay healthy, active, and social.

YMCAs are charitable, nonprofit, tax-exempt organizations that are dedicated to youth development, healthy living, and social responsibility. Every day we take on challenges that will shape our communities' futures - challenges like the academic achievement gap, chronic disease, and social isolation.

Together with our members, volunteers, and community partners, we make our communities stronger by:

- Driving academic achievement and inspiring kids to reach their greatest potential with high quality early childhood education and before and after school support.
- Tackling our community's greatest health challenges and improving quality of life, such as leading the state in providing the National Diabetes Prevention Program.
- Ensuring access and inclusion so that everyone has a chance to succeed and belong by providing financial assistance to those in need.

Like nonprofit hospitals, YMCAs provide immense community benefit. In 2016:

- YMCAs contributed over \$23 million in financial assistance to those who could not otherwise afford a membership.
- Over 29,000 volunteers donated over \$2.8 million worth of time.



 The Wapakoneta Family YMCA, my YMCA, contributed over \$150,000 in financial assistance for memberships and programs to over a 1,200 families, adults, and children.

YMCAs are not taxed on other programs and services, such as summer camp and fitness classes, only memberships. Without a membership, individuals and families are not able to experience everything that Ys have to offer.

The dollars YMCAs collect from members and remit for sales tax could be used to provide more financial assistance to those who cannot afford to be a member and participate in programs.

Our programs help in the prevention and treatment of chronic diseases like diabetes, and obesity. Our Ys help children with special needs and weekend food programs for children during the school year and throughout the summer.

Removing the sales tax would allow YMCAs to lower their rates, making it more affordable to those who are struggling financially but are too proud or even embarrassed to ask for help.

With dramatically increasing healthcare costs, Ohioans need incentives to get healthy and stay healthy. Let us be that incentive. With your support we can continue to do what we do best - change lives and continue to be a positive impact on our communities. We are so much more than a fitness center or a gym. We are a truly a cause.

Thank you for your time and consideration. I am happy to answer any questions.





Jill Kolesar, CEO, Akron Area YMCA Molly Riley, CEO, YMCA of Ashland

Trevor Sprague, CEO Ashtabula County Family YMCA

Auglaize-Mercer Counties Family YMCA

Steve Crone, CEO, YMCA of Bucyrus

Jim Cowin, CEO, Cambridge Area YMCA

Steve Ives, CEO, YMCA of Central Ohio

Tim Shetzer, CEO YMCA of Central Stark County

Paul Waldsmith, CEO Champaign Family YMCA

Jorge Perez, CEO YMCA of Greater Cincinnati

Tim Hilk, CEO, YMCA of Greater Cleveland

Sam Cassalano, CEO, YMCA of Darke County

Dale Brunner, CEO, YMCA of Greater Dayton

Rich Seward, CEO, Defiance Area YMCA

Doug Saunders, CEO

Fayette County Family YMCA

Brent Finlay, CEO, YMCA of Findlay

Terry Gribble, CEO

Galion Community Center YMCA

Eric Stinehelfer, CEO

Geary Family YMCA of Fostoria

Woody Fitton, CEO, Great Miami Valley YMCA

Sean Galvin, CEO, Hardin County Family YMCA

Shadra Jenkins, CEO, YMCA of the Jackson Area

Dick Bennett, CEO, Lake County YMCA

John Schaller, CEO, Lakota Family YMCA

Mike Lieber, CEO

Family YMCA of Lancaster and Fairfield County

Ed Bohren, CEO

The Licking County Family YMCA

Jared Lehman, CEO, YMCA of Lima

Cristen Gilbert, CEO, YMCA of Mansfield

Suzy Zumwalde, CEO, YMCA of Marietta

Theresa Lubke, CEO, Marion Family YMCA

Jim McMaken, CEO, Miami County YMCA

Nick Clark, CEO, YMCA of Mount Vernon

Jeff Radde, CEO, Muskingum Family YMCA

Rob O'Hara, CEO, Ohio Valley YMCA

Tim Shetzer, CEO, YMCA of Orrville

Kim Conley, CEO, Pike County YMCA

Brad Toft, CEO, Putnam County YMCA

Steve Clever, CEO, YMCA of Ross County

Tim Hilk, CEO, Sandusky Area YMCA

Denise Reiter, CEO, YMCA of Sandusky County

Caitlin McKelvey, CEO, Shelby YMCA Community Center

Ed Thomas, CEO, YMCA of Sidney and Shelby County

Paul Weber, CEO, Springfield Family YMCA

Ralph J. Stolle Countryside YMCA of Warren County

Steve Crone, CEO

Tiffin Community YMCA Recreation Center

Brad Toft, CEO, YMCA of Greater Toledo

Tiffany Foxx, CEO, Tuscarawas County YMCA

Steve Ives, CEO, Union County Family YMCA

Hugh Kocab, CEO, YMCA of Van Wert County

Josh Little, CEO, Wapakoneta Family YMCA

Jim Stanford, CEO, YMCA of Western Stark County

Rob Imber, CEO, Williams County Family YMCA

Gwen Sommer, CEO, YMCA of Wooster

Tom Gasce, CEO, YMCA of Youngstown