Colorado \& Sub. H.B. 123

|  | Colorado's Payday Loan Law | Sub. H.B. 123 |
| :---: | :---: | :---: |
| Maximum Loan Size | \$500 | \$1,000 |
| Income-based Limit on Loan Size | 25\% of Gross Monthly Income (GMI) | No income-based limit |
| Monthly payment size as share of avg. gross paycheck for \$500 loan | $5 \%$ of GMI | $6 \%$ of GMI if term is 90 days or shorter. <br> No limit if more than 90 days |
| Minimum term | 6 months | 91 days, or shorter if borrower can afford it based on income |
| Loan Examples and Maximum Costs | Cost in Dollars and APR |  |
|  | Colorado | Sub. H.B. 123* |
| \$100 for 30 days | \$6 (73\% APR) | \$12 (148\% APR) |
| \$100 for 2 months | \$11 (87\% APR) | \$24 (184\% APR) |
| \$200 for 45 days | \$17 (74\% APR) | \$36 (161\% APR) |
| \$200 for 2 months | \$22 (89\% APR) | \$47 (184\% APR) |
| \$300 for 3 months | \$76 (146\% APR) | \$104 (198\% APR) |
| \$300 for 6 months | \$212 (214\% APR) | \$180 (184\% APR) |
| \$400 for 3 months | \$91 (132\% APR) | \$109 (157\% APR) |
| \$400 for 4 months | \$141 (159\% APR) | \$144 (162\% APR) |
| \$400 for 6 months | \$273 (203\% APR) | \$213 (165\% APR) |
| \$500 for 45 days | \$35 (61\% APR) | \$71 (126\% APR) |
| \$500 for 3 months | \$99 (99\% APR) | \$124 (143\% APR) |
| \$500 for 4 months | \$153 (125\% APR) | \$160 (145\% APR) |
| \$500 for 6 months | \$293 (180\% APR) | \$232 (145\% APR) |
| \$600 for 6 months | prohibited | \$242 (128\% APR) |
| \$600 for 8 months | prohibited | \$317 (126\% APR) |
| \$700 for 6 months | prohibited | \$252 (115\% APR) |
| \$700 for 8 months | prohibited | \$329 (114\% APR) |
| \$800 for 8 months | prohibited | \$342 (104\% APR) |
| \$800 for 10 months | prohibited | \$422 (104\% APR) |
| \$900 for 10 months | prohibited | \$437 (95\% APR) |
| \$1,000 for 10 months | prohibited | \$453 (89\% APR) |
| \$1,000 for 12 months | prohibited | \$538 (88\% APR) |

Source for Colorado Pricing: Administrator of the Colorado Consumer Credit Unit, Office of the Colorado Attorney General

Source for Ohio Pricing: Sub. H.B. No. 123
*Pricing excludes optional $\$ 10$ check-cashing fee, which would be permitted in Sub. H.B. 123 but is prohibited in Colorado.

Note: Red Shading Indicates Which Law Has Higher Pricing

Colorado Share of Loans Repaid Each Month

| Repaid In: | Share of Loans | Costs More in... |
| :--- | :--- | :--- |
| $<1$ month* | $21.4 \%$ | Sub. HB 123 |
| $1>2$ months* | $17.2 \%$ | Sub. HB 123 |
| $2>3$ months | $13.0 \%$ | Sub. HB 123 |
| $3>4$ months | $13.1 \%$ | Slightly more under Sub. HB 123 |
| $4>5$ months | $11.6 \%$ | Slightly more in Colorado |
| $5+$ months | $23.6 \%$ | Colorado |

Note: For loans up to $\$ 500$, the approximately $65 \%$ of loans repaid by the end of month four would cost more under Sub. H.B. 123, and the $35 \%$ of loans repaid in months 5 and 6 would cost more in Colorado. Loans of $\$ 501-\$ 1,000$ would be permitted under Sub. H.B. 123 but prohibited in Colorado.
*These loans carry no monthly maintenance fees in Colorado and have APRs of 56-85\%.

## Gross Monthly Income \& Loan Size

Certain states use income to limit loan size but do not limit payment size. Sub. H.B. 123 would not place any income-based limit on loan size. Instead, it would make loans affordable by limiting payment sizes to $6 \%$ of each paycheck on loans with short terms (up to 90 days), and would not limit payment sizes for loans longer than that. Colorado sets a hard limit on payments, so average loans (\$392) carry a payment that consumes $4 \%$ of a borrower's average income. $\$ 500$ loans, the maximum allowed there, have payments that consume 5\% of an average borrower's income. Some states set a limit on loan size (not payment size) using $25-35 \%$ of Gross Monthly Income, such as Idaho, Illinois, Nevada, Washington, and Wisconsin. Adding such a restriction to Sub. H.B. 123 would reduce the size of loans available to low and moderate-income borrowers. Under the current amendment, there is no such restriction. The affordability protections in Sub. H.B. 123 are around payment size to end the current practice of lenders taking one-third of a borrower's next paycheck, leading borrowers to take another loan quickly and beginning a cycle of debt. They do not restrict loan size and would give lenders and borrowers more flexibility on loan size than is available in states that restrict loans based on income.

