

**February 15, 2022**

**HB 88 Testimony**

**William Kilcoyne, K&W Roofing**

**Past President, Ohio Roofing Contractors Association**

Chairman Stein, Vice Chair Johnson, and Ranking Member Lepore-Hagan and Members of the House Commerce and Labor Committee:

My name is Bill Kilcoyne, and I am President of K&W Roofing in Pataskala, Ohio. My company employs over 50 people who perform institutional and commercial roofing projects throughout Central Ohio. I am also the Past President of the Ohio Roofing Contractors Association. My wife and I have grown K&W Roofing over many years with hard work and effort. I'm proud of what we have accomplished. We provide many people great jobs that help their family, our region, and the state. We also participate in many charitable and civic causes. We are the kind of independent small business that keeps Ohio communities thriving.

I support HB 88. As you recall from previous testimony, The Ohio Roofing Contractors Association (ORCA) also supports HB 88. The bill simply adds a commercial roofing license section to the existing specialty contractors licensing structure within the Ohio Construction Industry Licensing Board.

I appreciate the committee and the House voting for passage of this bill last session.

I would never work for any piece of legislation that would keep someone from starting and growing their own small business. I want true competitors. Competitors who pay their taxes, just like me. Competitors who pay their workers' compensation, just like me. Competitors who have insurance coverage and a basic understanding of the roofing codes.

Too many hard-working Ohioans are getting stuck in a system where they are taking all of the risk and some contract broker is raking in all the profits by calling them a contractor rather than an employee. With this practical, accessible and affordable license they can break those shackles and compete fairly and freely to grow their business just like I grew mine.

We as roofers and business men and women are asking for this legislation. The fire profession has testified in favor of this legislation to enhance their safety. This bill uses a tried-and-true model that has served Ohio well for over twenty years, and the roofing industry would like to have the opportunity to be a part of Ohio's successful commercial licensing system.

Thank you for your time.