

Feb. 9, 2021

The Honorable Chairman Bob Peterson Senate Building 1 Capitol Square 1st Floor Columbus, OH 43215

Dear Chairman Peterson,

Thank you for the opportunity to submit this letter as an interested party on Senate Bill 10 on behalf of the member companies of the Industrial Energy Users-Ohio.

The Industrial Energy Users-Ohio ("IEU-Ohio") is a non-profit trade organization of energyintensive Ohio industrial and commercial manufacturers working for reliable energy supplies at reasonable prices. By combining the skill sets, knowledge, and experience of our members and staff, IEU-Ohio proactively focuses on state and national issues that affect the price and availability of electricity, natural gas and related energy services, before they become a problem.

With members representing more than \$3 billion in annual energy expenditures, IEU-Ohio is known for its proactive role in addressing national, regional and state energy policy. We monitor market conditions, provide technical expertise and develop useful energy management tools for our members, to ensure their success in the energy marketplace. IEU-Ohio plays a vital role in a number of legislative, regulatory and technical forums, by working to promote rational and consistent policies that will assure an adequate, reliable and efficient supply of energy for all customers at competitive prices.

Last session the General Assembly revised Ohio law to allow all customers to manage their own energy consumption based on their individual needs and market driven outcomes. To the end, the General Assembly provided that mandatory energy efficiency plans run by electric distribution utilities should be terminated upon each collectively achieving a 17.5% reduction in energy consumption. On February 1, 2021, the Staff of the Public Utilities Commission of Ohio reported that the collective mandatory energy efficiency reductions were well beyond that mark at 19.8%. Customers paid many hundreds of millions of dollars for these mandatory programs that were padded with expensive utility overheads and utility profits for running the programs.

IEU-Ohio supports the changes reflected in the as-introduced version of SB 10 that make clear future electric security plans cannot contain additional energy efficiency programs. We believe the legislation could be improved by limiting the ability of electric distribution utilities to offer energy efficiency programs beyond electric security plans, and clarifying that Ohio businesses should have the ability to implement their own energy management strategies on their own terms and conditions.

Thank you in advance for your consideration of this letter as an interested party on SB 10 and we look forward to working with you on this and future energy related legislation to support Ohio's business community as we recover from the covid-19 pandemic and economic deterioration of our industrial base.

Kevin Murray Executive Director, IEU-Ohio

Charles Willoughby Sr. Govt Relations Advisor, IEU-Ohio