

## **Energy drives quality of life**

#### Household & transportation







**Energy inputs** 





**Everyday uses of energy** 

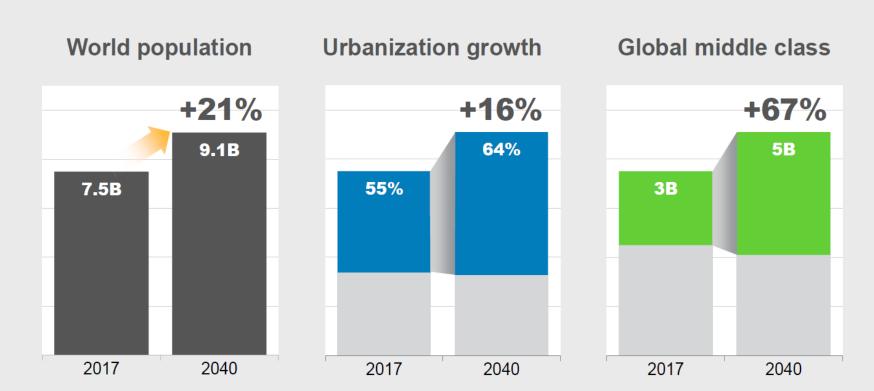








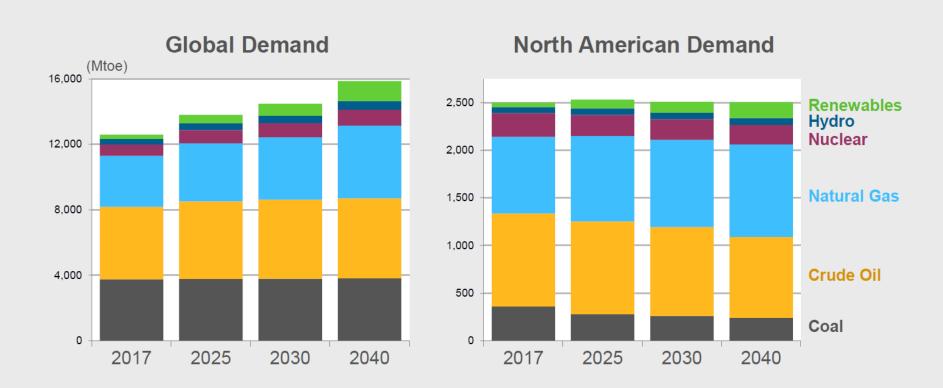
## Global energy demand will rise...



Source: International Energy Agency, EXXON Mobil View to 2040

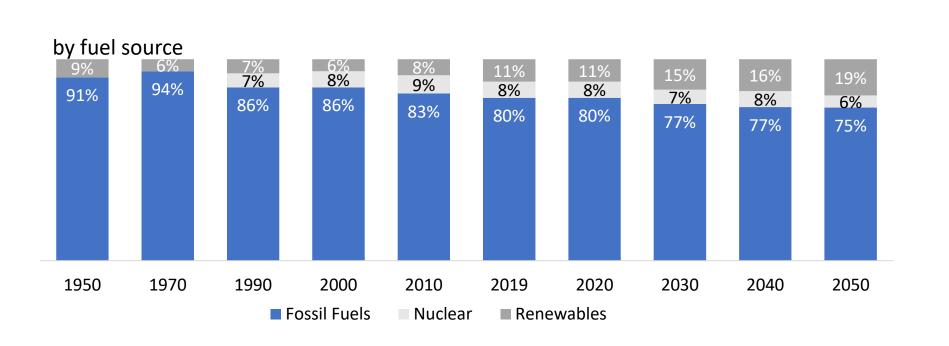


## All supplies are needed...

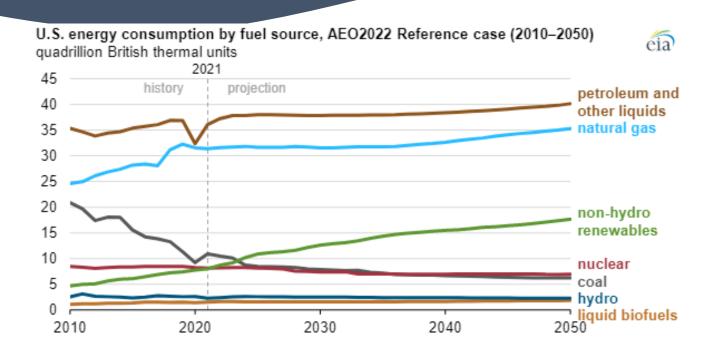


IEA World Energy Outlook 2018: New Policies Scenarios

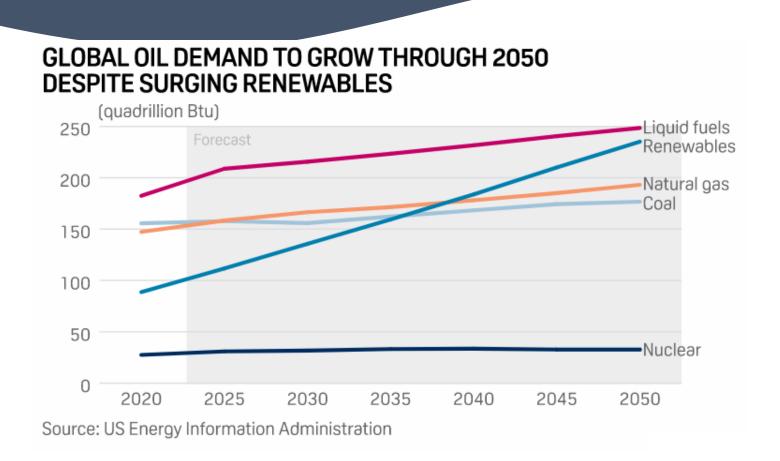
### U.S. Energy Consumption



## Truth: domestic petroleum demand is forecasted to grow through 2050



## global petroleum demand is forecasted to grow through 2050



## global petroleum demand is forecasted to grow through 2050

"Oil products continue to increase and meet most demand for transportation energy over the next 30 years as the need for passenger and freight travel increases along with the growing population"

Source: EIA

https://www.eia.gov/todayinenergy/detail.php?id=

51478

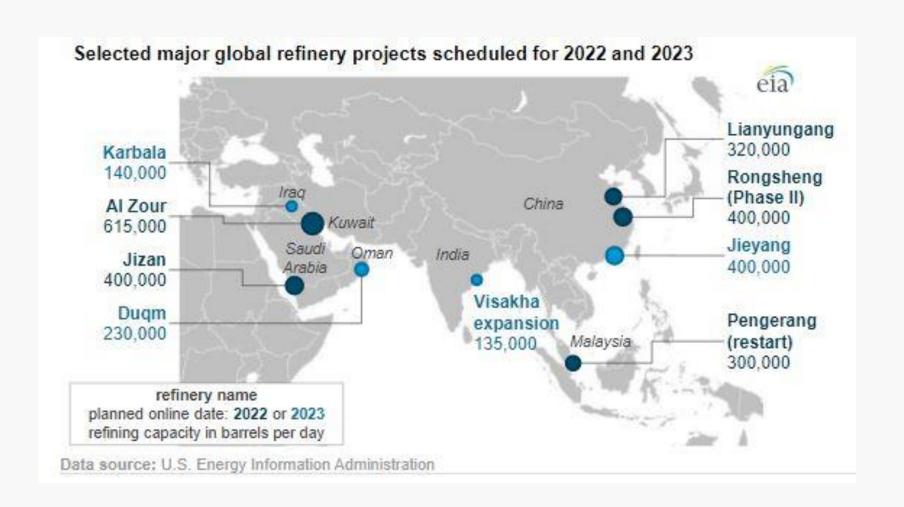
## let's vacation in Norway



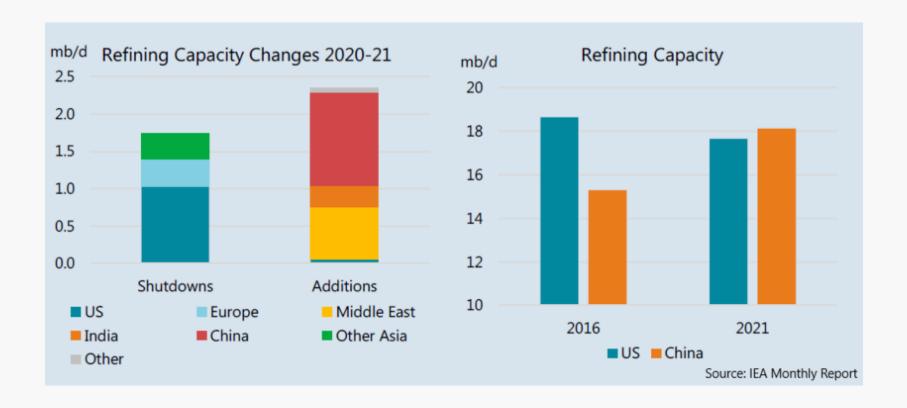
Last September, EV sales market share was 77.5% in Norway.

Oil demand is higher than it was 10 years ago when EVs entered the market.









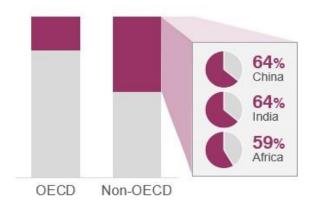


## Access to Energy is Not Universal

**~2.6B** people live without electricity or natural gas for cooking<sup>1</sup>



~46% of non-OECD energy demand remains coal and traditional biomass<sup>2</sup>



Sustainably addressing energy poverty is critical to meeting Sustainable Development Goals

(1) Tracking SDG 7 - The Energy Progress Report as of 2019. Access to cookstoves that use electricity or gas. (2) As of 2019, International Energy Agency - World Energy Outlook 2020



## Conventional Energy Is Essential

#### **Everyday Products Depend on** Conventional Energy



Electronics



Pharmaceuticals



Sporting equipment



Appliances



Hygiene Products Musical Instruments



Fertilizers



Cosmetics

Medical Supplies



Safety Equipment



Car Tires



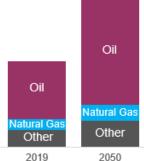
Electric Vehicles

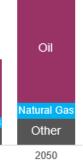
Critical to Meeting Petrochemical, Industrial and Transportation Energy Requirements

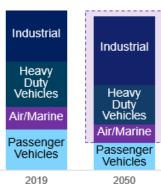
Petrochemicals1 (Mtoe)

Oil (liquids) demand1 (MMb/d)

> Hard to Abate Uses

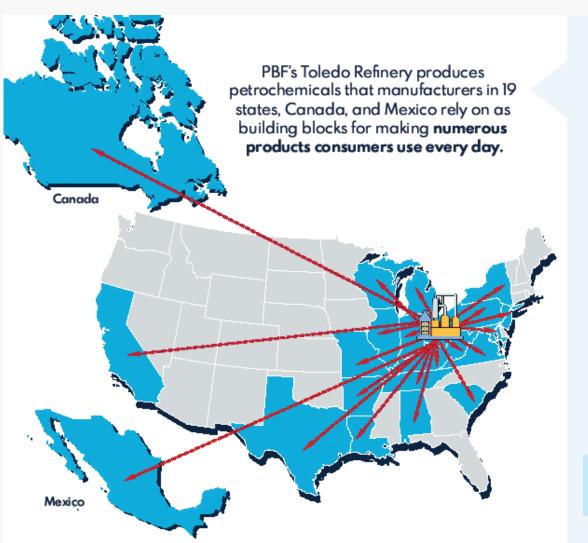






Society will continue to depend on conventional energy





#### **Toledo Refining Company**

#### Manufacturing the Building Blocks for Products You Rely on Every Day

In addition to being a prime fuel supplier to customers throughout the Great Lakes region, PBF's Toledo Refinery is the area's largest benzene, toluene, and xylene producer. Everyday products made from these petrochemicals include:

#### PBF Benzene

Laundry detergent, auto parts and tires, fiberglass, food packaging, plastic cups



#### **PBF Toluene Products**

Cosmetics, paints, sneaker soles, caulking



#### PBF Xylene Products

Soap and shampoo, cancer diagnostics, printer toner, athletic wear (polyester)

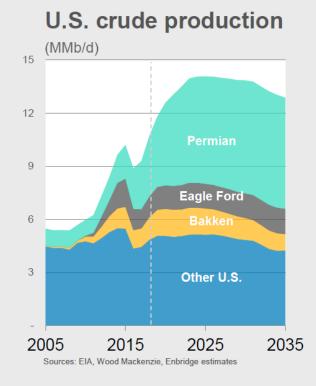


#### **PBF Nonene Products**

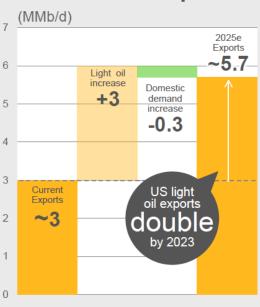
Shower cleaner, industrial coatings, epoxy



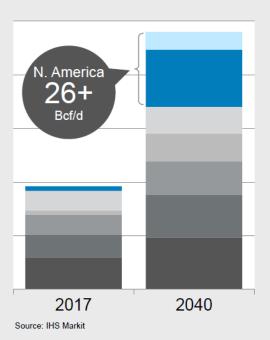
## U.S. is a leading producer & exporter







#### LNG export growth





## What the industry is doing

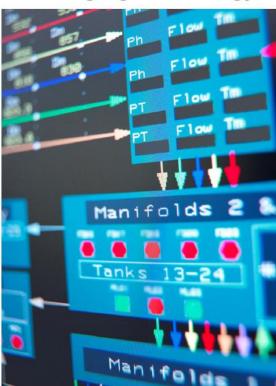
Reducing emissions



Investing in renewables



Leveraging technology





# Toledo Refining Company

- √ 585 Direct Jobs
  - (mechanical, chemical, civil engineers, accountants, hard craft, building trades, operators)
- **√** 600 Contractor Jobs
- **√** \$5.8 Billion Annual Economic Output
- **★ \$9.2 Million Payroll Taxes**



# Toledo Refining Company

- **✓** \$2.2 Million Monthly Electric Bill
- **√** \$2.7 Million Monthly

  Gas Bill
- **✓ \$1.1 Million Monthly**Water/Sewer Bill



## Toledo Refining Company Produces Daily:

- ✓ Enough gasoline to fill 224,000 cars
- ✓ Enough diesel to drive a semi from NY to LA 2700 times
- ✓ Enough jet fuel to fly around the world 42 times



# **Toledo Refining Company Produces Daily:**

- ✓ Enough propane to fill 45,000 grill propane tanks
- Enough butane to fill160 Million Bic lighters



## **Toledo Refining Company Produces Daily:**

- √ \$400,000 gallons of heavy fuel oil
- ✓ Numerous chemicals for other industries (building blocks for plastics, synthetic fibers, etc.)
- √ 50 tons of sulfur



### **Current Dilemma:**

- ✓ Administration's narrative on ending fossil fuels
- ✓ Investors discouraged to fund energy projects
- Attack on infrastructure
- Reduced Refining Capacity



### **Current Dilemma:**

- ✓ Renewable Fuel Standard
- ✓ Shareholders
- ✓ World Demand > Supply



### **Attack on Refiners:**

- ✓ Both crude and finished products trade on a global commodities market
- Although capacity is reduced, refiners have increased utilization
- ✓ Closed refineries can't easily be reopened



### **Diesel Dilemma:**

- √ 30-40% of typical yield
- Europeans swing higher and demand is higher
- ✓ Lack of Russian crude
- Recession will help but not solve high diesel prices
- ✓ Effect of Amazon et, al.