TESTIMONY OF THE OHIO RAILROAD ASSOCIATION

May 19, 2021

OHIO SENATE FINANCE COMMITTEE CONSIDERATION OF HOUSE BILL 110

Chairman Dolan, Vice-Chairman Gavarone, Ranking Member Sykes, and members of the Senate Finance Committee, thank you for this opportunity to present the Ohio freight railroad industry's comments on and support for House Bill 110. The state's freight rail industry is presenting this testimony in support of a line item in Section 411.10 pertaining to the economic development programs managed by the Ohio Rail Development Commission (which are included in HB 110 under the section pertaining to the Ohio Department of Transportation).

My comments will specifically address the GRF funding provisions for the Ohio Rail Development Commission (ORDC) in HB 110, how those funds are used, and urge your support for an amendment to increase those funds.

There are substantial public benefits for the infrastructure project support provided by the ORDC, as you can see from both the total jobs and the private investment numbers available on the project maps I have included with my testimony. Though the ORDC is a small agency of the state, it is also an important economic development tool for Ohio. The ORDC is highly regarded by both economic development and rail professionals, but it is lacking in funding support. Ohio's support for improving freight rail access has been slowly sliding backwards for more than twenty years (please see the attached ORDC appropriation history). GRF support was approximately \$6.5 million in 1994 but has recently fallen as low as \$1 million. We applaud the DeWine Administration's decision to increase the funding to \$2 million per year, but we believe there is a good argument for increasing these funds, dollars that will be invested in infrastructure right here in Ohio. As the prices for the materials used in construction have risen dramatically, outlined by ODOT during their own budget discussions, the available ORDC funds have been reduced even further in real purchasing power.

Action by this committee could help to address the ORDC's backlog of rail-related projects by providing additional funding in HB 110. It is important to note that the GRF is the only way to provide state funds to transportation modes such as rail, water, and air, as the state's 'gas tax' revenues are constitutionally prohibited from being used for non-highway projects.

The attached project maps prepared by the ORDC staff detail the seventy-five economic development-related projects the ORDC has supported since CY 2017. Over that span, the ORDC committed \$12.8 million and, through that investment, leveraged \$2.64 billion in private investment. 19,431 jobs were created, retained or supported by these seventy-five projects. If you have any questions about the scope or details of these projects, I encourage you to reach out to the ORDC's Executive Director, Matt Dietrich at (614) 644-0295.

The ORDC supports more than railroad company projects. Many times, the biggest projects brought to the ORDC are from manufacturers or producers who are seeking to capitalize on Ohio's location and the incredible network of freight rail we enjoy in this state. Of the seventy-five projects since 2016, thirty-eight were projects that created, improved, or expanded a business' rail access and facilities. The

importance of the ORDC to Ohio's smaller short line railroads, and the communities they serve, cannot be overstated. Railroads that serve medium-sized and smaller communities are critical to adding and preserving good-paying jobs in these locations. Around the state, many businesses require rail service for their business's success, and many have built their own rail facilities on their property with the partial, but important involvement of the ORDC. Of the thirty-nine projects the ORDC supported in 2020, thirty-five involved non-railroad businesses or short line railroads. The ORDC rarely gets financially involved in projects directly involving infrastructure improvements to the largest railroads in Ohio, CSX and Norfolk Southern, but will do so when the need, and subsequent public benefits, arises. The ORDC funds are spent where they are needed most and where the public benefits are the greatest.

It is noteworthy that the two members of the Ohio Senate who have been appointed to serve on the Ohio Rail Development Commission during the 134th General Assembly, Senator Vernon Sykes and Senator Bill Reineke, have agreed to support an amendment that would increase the funding for the ORDC. Senator Manning was the previous Senate majority representative on the ORDC, and I believe several other members of this committee have had an opportunity to work with the ORDC on projects in their districts. As you can see from the project maps, the ORDC has a statewide impact, and their leveraging of public dollars throughout Ohio is significant. Based on FY 2019-2020 projects, the total GRF-only grants (\$3.8 million) leveraged \$1.37 billion (\$357 per \$1 of ORDC funds). If the largest project, NorthStar BlueScope at \$699 million is removed, the figure is still a remarkable \$174 per \$1 of ORDC funds.

To put the demand for infrastructure project assistance in context, even before the start of the current fiscal year, the ORDC had received seven (7) commitment letters for economic development projects totaling approximately \$2.1 in funding requests. That total exceeds the allocation contained in HB 110, and underscores the need for and the opportunity awaiting the provision of additional funds.

We ask for the committee's support for the bipartisan amendment, and we appreciate the opportunity to present this information today.

Thank you.

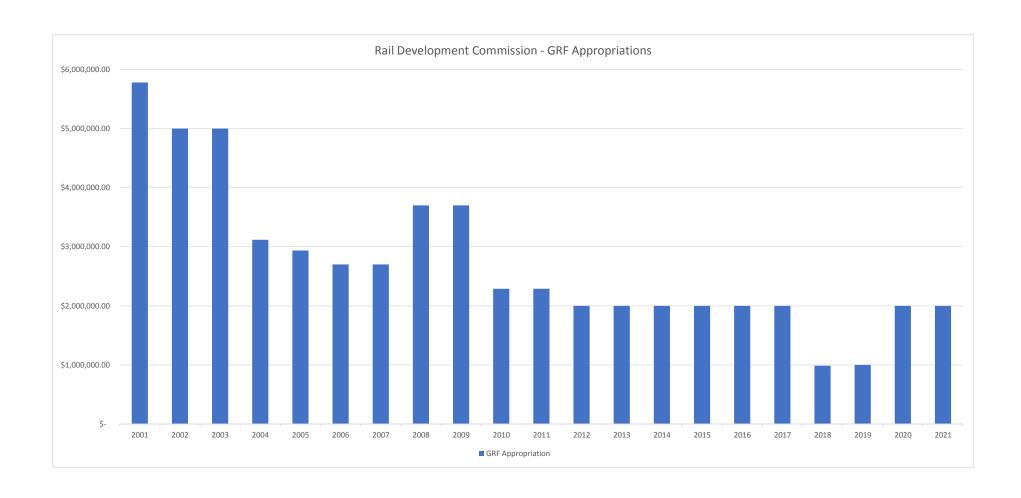
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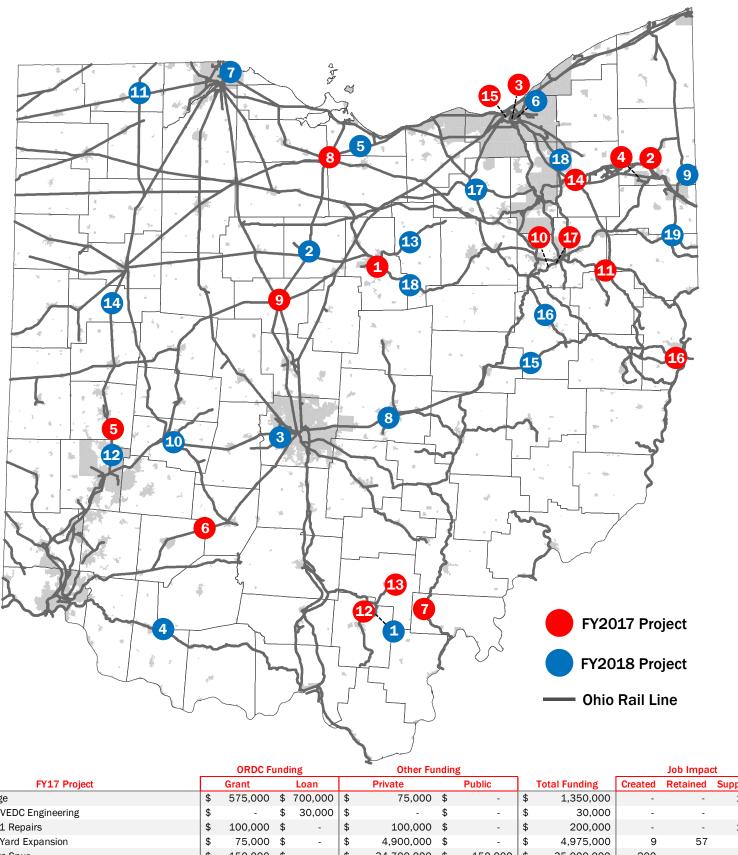




2017-2018 ORDC Freight Projects

Ohio Rail Development Commission rail.ohio.gov

Improving rail today for tomorrow's economy



	ORDC Funding			Other Funding					Job Impact				
FY17 Project		Grant		Loan		Private		Public	Total Funding	Created	Retained	Supported	Total Jobs
1 ASRY Trail Bridge	\$	575,000	\$	700,000	\$	75,000	\$	-	\$ 1,350,000	-	-	1,060	1,060
2 AUTOParkit / MVEDC Engineering	\$	-	\$	30,000	\$	-	\$	-	\$ 30,000	-	-	-	-
3 CROW Bridge #1 Repairs	\$	100,000	\$	-	\$	100,000	\$	-	\$ 200,000	-	-	1,920	1,920
4 CSX Lordstown Yard Expansion	\$	75,000	\$	-	\$	4,900,000	\$	-	\$ 4,975,000	9	57	-	66
5 Gateway Plastics Spur	\$	150,000	\$	-	\$	34,700,000	\$	150,000	\$ 35,000,000	200	-	-	200
6 IORY Midland Sub Rehab	\$	300,000	\$	-	\$	300,000	\$	-	\$ 600,000	-	-	30	30
7 Kanawha River Railroad Bridge Repairs	\$	300,000	\$	-	\$	300,000	\$	-	\$ 600,000	-	-	190	190
8 Mitsubishi Chemical Performance Polymers Phase II	\$	87,000	\$	-	\$	6,100,000	\$	474,518	\$ 6,661,518	12	113	-	125
9 Nucor Revitalization	\$	250,000	\$	-	\$	83,895,000	\$	855,000	\$ 85,000,000	15	259	-	274
10 Ohio Gratings Spur	\$	75,000	\$	-	\$	6,750,000	\$	-	\$ 6,825,000	-	321	-	321
11 Ohi-Rail Bayard Line Rail Replacement	\$	150,000	\$	-	\$	431,454	\$	-	\$ 581,454	-	-	124	124
12 OSCR Hamden to Jackson Rehabilitation	\$	28,000	\$	-	\$	28,000	\$	-	\$ 56,000	-	-	2,700	2,700
13 OSCR Red Diamond/FRA Safety Grant	\$	450,000	\$	-	\$	150,000	\$	600,000	\$ 1,200,000	-	-	250	250
14 Portage County Culvert Rehab	\$	50,000	\$	-	\$	24,494	\$	-	\$ 74,494	-	-	100	100
15 Werner G. Smith Co. Spur	\$	30,000	\$	-	\$	2,424,000	\$	-	\$ 2,454,000	5	13	-	18
16 WLE Mainline Twin Tunnel Portal Repair	\$	300,000	\$	-	\$	300,000	\$	-	\$ 600,000	-	-	-	-
17 WLE Sandyville Line Phase II Rehab	\$	300,000	\$	-	\$	357,000	\$	-	\$ 657,000	-	-	30	30

	ORDC Funding				Other Funding				Job Impact				
FY18 Project		Grant		Loan		Private		Public	Total Funding	Created	Retained	Supported	Total Jobs
1 Bellisio Foods Inc. Spur	\$	53,000	\$	-	\$	53,000	\$	246,000	\$ 352,000		see note		-
2 Bucyrus Railcar Repair Expansion	\$	100,000	\$	-	\$	400,000	\$	-	\$ 500,000	45	55	-	100
3 Camp Chase Railway Rehabilitation	\$	207,500	\$	-	\$	207,500	\$	-	\$ 415,000	-	-	400	400
4 CCET Sardinia Rehabilitation	\$	95,000	\$	-	\$	95,000	\$	-	\$ 190,000	-	-	20	20
5 CertainTeed Corp. Expansion	\$	100,000	\$	-	\$	45,900,000	\$	350,000	\$ 46,350,000	10	196	-	206
6 CCRL Von Willer Yard Rehab	\$	-	\$	60,000	\$	-	\$	-	\$ 60,000	-	-	-	-
7 Cleveland-Cliffs Inc. Hot Briquetted Iron Plant	\$	400,000	\$	-	\$	670,000,000	\$	29,600,000	\$ 700,000,000	130	-		130
8 CUOH Raccoon Run Bridge	\$	146,500	\$	-	\$	146,500	\$	-	\$ 293,000	-	-	-	-
9 Ellwood Engineered Castings Expansion & Spur Bridge	\$	75,000	\$	-	\$	50,475,000	\$	-	\$ 50,550,000	30	95	-	125
10 IORY Springfield Bridge Undercutting	\$	550,000	\$	-	\$	1,750,000	\$	-	\$ 2,300,000	-	-	-	-
11 MetalX Inc. Spur	\$	125,000	\$	-	\$	36,425,000	\$	-	\$ 36,550,000	75	-	-	75
12 MSW Plastics Spur	\$	60,000	\$	-	\$	11,940,000	\$	-	\$ 12,000,000	43	-	-	43
13 ORIGO Spur	\$	45,000	\$	-	\$	7,000,000	\$	-	\$ 7,045,000	12	-	-	12
14 Pratt Industries Spur	\$	200,000	\$	-	\$	229,800,000	\$	40,000,000	\$ 270,000,000	300	-	-	300
15 Reagent Chemical Transload	\$	75,000	\$	-	\$	1,425,000	\$	450,000	\$ 1,950,000	10	-	-	10
16 RJ Corman Cleveland Line Rehabilitation	\$	248,850	\$	-	\$	466,627	\$	-	\$ 715,477	-	-	700	700
17 Spray Products Spur	\$	52,000	\$	-	\$	6,898,000	\$	750,000	\$ 7,700,000	37	-	-	37
18 Step2 Company On-Site Rail Expansion	\$	150,000	\$	-	\$	310,000	\$	-	\$ 460,000	15	746	-	761
19 YSRR Pump System and Grade Crossing Rehabilitation	\$	39,000	\$	-	\$	39,000	\$	-	\$ 78,000	-	-	-	-

 $Note: FY18 \ Bellisio \ Foods \ Inc. \ Spur jobs \ included \ in \ FY17 \ OSCR \ Hamden \ to \ Jackson \ Rehabilitation \ total \ FY18 \ Bellisio \ Foods \ Inc. \ Spur jobs \ included \ in \ FY17 \ OSCR \ Hamden \ to \ Jackson \ Rehabilitation \ total \ Inc. \ Spur jobs \ included \ in \ FY18 \ OSCR \ Hamden \ to \ Jackson \ Rehabilitation \ total \ Inc. \ Inc.$

	Grant	Loan	Private	Public	Total Funding	Created	Retained	Supported	Total Jobs
FY17 and FY18 Totals	\$ 5,941,850	\$790,000	\$ 1,204,165,575	\$73,475,518	\$ 1,284,372,943	948	1.855	7,524	10.327



2017-2018 ORDC Safety Projects

Ohio Rail Development Commission rail.ohio.gov

1 ALL

2 ALL

3 ALL

4 ASD

5 ASD

6 ASD

7 ATB

8 AUG

9 BUT

10 BUT

11 CHP

12 CLI

13 CLI

14 CRA

15 CRA

16 CUY

17 CUY

18 CUY

19 DEL

20 ERI

21 ERI

22 FAI

23 FAY

24 FRA

25 FRA

26 FUL

27 HAM

County

1 ALL

2 ALL

3 BUT

4 BUT

5 CLA

6 CLA

7 COL

8 COL

9 COL

10 CUY

11 CUY

12 CUY

13 DAR

14 FAY

15 FRA

16 FRA

17 HAM

18 HAM

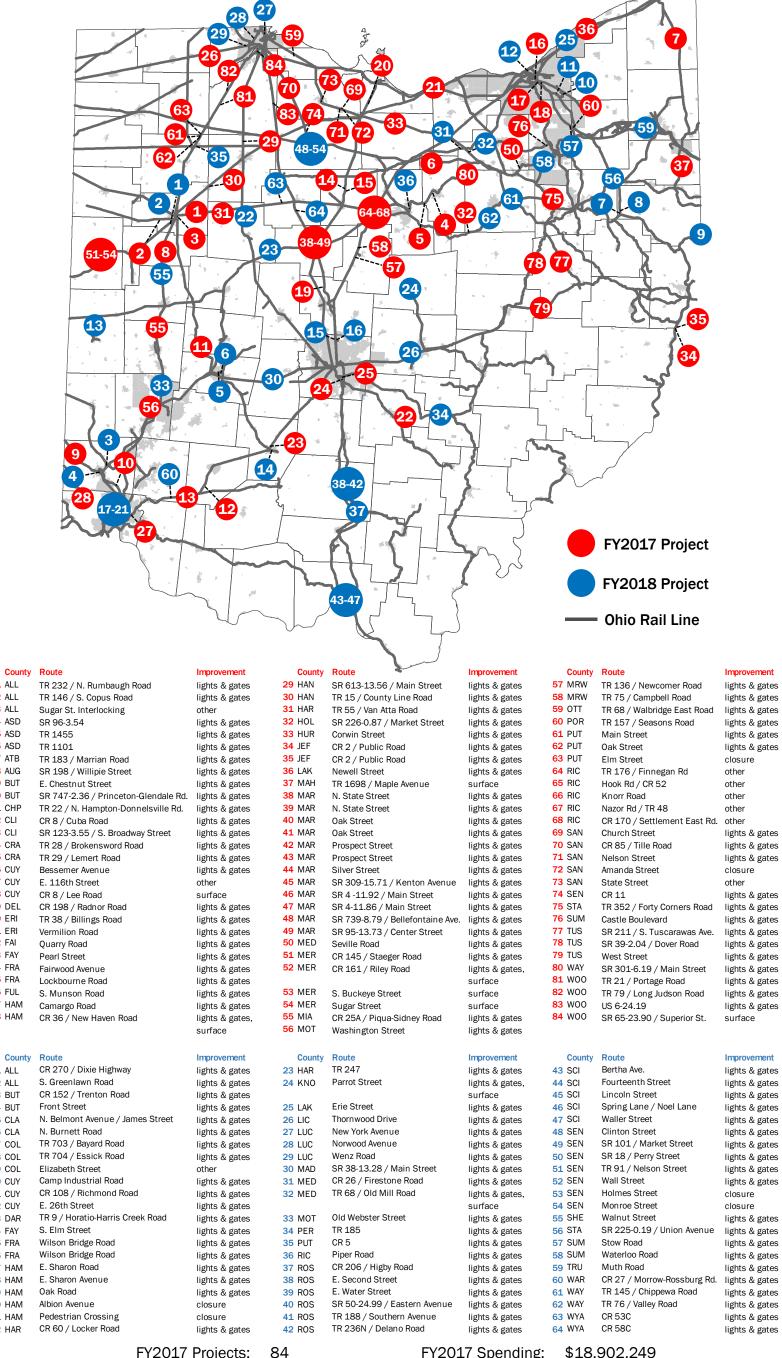
19 HAM

20 HAM

21 HAM

22 HAR

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FY2017 Projects: 84 FY2017 Spending: \$18,902,249 64 FY2018 Projects: FY2018 Spending: \$16,419,228 **Total: 148** Total: \$35,321,477