## As Reported by the House Agriculture and Conservation Committee

# 134th General Assembly

Regular Session

Am. H. B. No. 321

2021-2022

### Representatives Kick, Young, B.

Cosponsors: Representatives Ginter, Stephens, Riedel, Lanese, Seitz, Jordan, Stoltzfus, Jones, Cross, Fowler Arthur, Hall, Miller, J., Koehler, Creech

### A BILL

То	amend sections 4707.01, 4707.02, 4707.021,	1
	4707.04, 4707.05, 4707.06, 4707.07, 4707.073,	2
	4707.08, 4707.091, 4707.10, 4707.11, 4707.12,	3
	4707.14, 4707.15, 4707.151, 4707.16, 4707.171,	4
	4707.18, 4707.19, 4707.20, 4707.21, 4707.22, and	5
	4707.25; to enact sections 4707.101 and	6
	4707.153; and to repeal sections 4707.071 and	7
	4707.09 of the Revised Code to eliminate the	8
	apprentice auctioneer and special auctioneer's	9
	license and to make other revisions to the law	10
	governing auctions.	11

#### BE IT ENACTED BY THE GENERAL ASSEMBLY OF THE STATE OF OHIO:

Section 1. That sections 4707.01, 4707.02, 4707.021,	12
4707.04, 4707.05, 4707.06, 4707.07, 4707.073, 4707.08, 4707.091,	13
4707.10, 4707.11, 4707.12, 4707.14, 4707.15, 4707.151, 4707.16,	14
4707.171, 4707.18, 4707.19, 4707.20, 4707.21, 4707.22, and	15
4707.25 be amended and sections 4707.101 and 4707.153 of the	16
Revised Code be enacted to read as follows:	17
Sec. 4707.01. As used in this chapter:	1.8

(A) "Auction" means a method of sale of real or personal	19
property, goods, or chattels, at a predetermined date and time,	20
by means of a verbal exchange, regular mail, telecommunications,	21
the internet, an electronic transmission, or a physical gesture	22
between an auctioneer or apprentice auctioneer and members of	23
the audience or prospective purchasers, the exchanges and	24
gestures consisting of a series of invitations for offers made	25
by the auctioneer and offers by members of the audience or	26
prospective purchasers, with the right to acceptance of offers	27
with the auctioneer-or apprentice auctioneer. "Auction" includes	28
a sale of real or personal property, goods, or chattels in which	29
there has been a solicitation or invitation by advertisement to	30
the public for an advance in bidding using sealed bidding,	31
provided that the bids are opened and there is a call for an	32
advancement of the bids.	33
(B)—"Auctioneer" means any person who engages, or who by	34
advertising or otherwise holds the person out as being able to	35
engage, in the calling for, recognition of, and the acceptance	36
of, offers for the purchase of real or personal property, goods,	37
or chattels at auction either directly or through the use of	38
other licensed auctioneers or apprentice auctioneers.	39
(C) "Apprentice auctioneer" means any individual who is	4 C
sponsored by an auctioneer to deal or engage in any activities	41
mentioned in division (A) of this section.	42
(D) "Special auctioneer" means any person who currently is	43
subject to section 4707.071 of the Revised Code.	44
(E)—"Absolute auction" means an auction of real or	45
personal property to which all of the following apply:	4.6
betsoligt broberry to mittel att of the fortowing abbit;	4 0

(1) The property is sold to the highest bidder without

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corporation, limited liability company, association, or	76
partnership.	77
(L)—"Auction firm" means a person who provides auction	78
services for online or live auctions.	79
(M)—"Auction services" means arranging, managing, and	80
sponsoring a personal property auction. "Auction services"	81
includes the taking and advertising of personal property on	82
consignment to be sold at <u>an online or live</u> auction by a	83
licensed auctioneer for a fee or other consideration.	84
(N)—"Consignee" means a person or auction firm that, in	85
the regular course of business, takes personal property on	86
consignment to be sold at <u>an online or live</u> auction by a	87
licensed auctioneer.	88
(O)—"Firm manager" means the individual designated by an	89
auction firm who is responsible for ensuring that the auction	90
firm complies with this chapter.	91
(P)—"Sealed bidding" means a method of submitting a bid in	92
writing by one or more persons following which the bids are	93
opened at an advertised, predetermined time and place, and,	94
after a review of all the bids received, the real or personal	95
property is awarded to the highest and most responsive bidder.	96
(Q)—"Multi-parcel auction" means any auction of real or	97
personal property in which multiple parcels or lots are offered	98
for sale in various amalgamations, including as individual	99
parcels or lots, combinations of parcels or lots, and all	100
parcels or lots as a whole.	101
"Live auction" means an auction that is hosted by an	102
auctioneer in real time when the auctioneer and the audience of	103
bidders are in the same physical location.	104

"Online auction" means an auction or sale at auction of	105
real or personal property that is conducted via a web site or	106
similar interactive communication media in which the web site or	107
similar interactive communication media accepts and rejects bids	108
and declares items, parcels, or lots sold.	109
<b>Sec. 4707.02.</b> (A) No person shall act as an auction $firm_{\tau}$	110
or auctioneer, apprentice auctioneer, or special auctioneer	111
within this state without a license issued by the department of	112
agriculture. No auction shall be conducted in this state except	113
by an auctioneer licensed by the department.	114
Except as provided in division (D) of this section, the	115
department shall not issue or renew a license if the applicant	116
or licensee has been convicted of a felony or crime involving	117
fraud or theft in this or another state at any time during the	118
ten years immediately preceding application or renewal.	119
(B) Division (A) of this section does not apply to any of	120
the following:	121
(1) Sales at auction that either are required by law to be	122
at auction, other than sales pursuant to a judicial order or	123
decree, or are conducted by or under the direction of a public	124
authority;	125
(2) The owner of any real or personal property desiring to	126
sell the property at auction, provided that the property was not	127
acquired for the purpose of resale;	128
(3) An auction mediation company;	129
(4) An auction that is conducted in a course of study for	130
auctioneers that is approved by the state auctioneers commission	131
created under section 4707.03 of the Revised Code for purposes	132
of student training and is supervised by a licensed auctioneer;	133

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- (5) (a) An auction that is sponsored by a nonprofit or 134 charitable organization that is registered in this state under 135 Chapter 1702. or Chapter 1716. of the Revised Code, 136 respectively, if the auction only involves the property of the 137 members of the organization and the auction is part of a fair 138 that is organized by an agricultural society under Chapter 1711. 139 of the Revised Code or by the Ohio expositions commission under 140 Chapter 991. of the Revised Code at which an auctioneer who is 141 licensed under this chapter physically conducts the auction; 142
- (b) Sales at an auction sponsored by a charitable, religious, or civic organization that is tax exempt under subsection 501(c)(3) of the Internal Revenue Code, or by a public school, chartered nonpublic school, or community school, if no person in the business of organizing, arranging, or conducting an auction for compensation and no consignor of consigned items sold at the auction, except such organization or school, receives compensation from the proceeds of the auction.

  As used in division (B)(5)(b) of this section, "compensation" means money, a thing of value other than participation in a charitable event, or a financial benefit.
- (c) Sales at an auction sponsored by an organization that 154 is tax exempt under subsection 501(c)(6) of the Internal Revenue 155 Code and that is a part of a national, regional, or state 156 convention or conference that advances or promotes the auction 157 profession in this state when the property to be sold is donated 158 to or is the property of the organization and the proceeds 159 remain within the organization or are donated to a charitable 160 organization that is tax exempt under subsection 501(c)(3) of 161 the Internal Revenue Code. 162
  - (6) A person licensed as a livestock dealer under Chapter

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remainder of the triennial period. The commission, prior to the	250
triennial review, may place on probationary status or revoke the	251
approval of any institution or continuing education provider	252
that provides a course of study in auctioneering if the	253
institution or continuing education provider fails to comply	254
with the requirements and standards established under this-	255
division (B)(1) of this section.	256
(C) Members of the commission who are licensed auctioneers	257
under this chapter shall administer the oral licensing	258
examination required under section 4707.08 of the Revised Code.	259
(D) Each commissioner shall receive the commissioner's	260
actual and necessary expenses incurred in the discharge of the	261
commissioner's duties. Each commissioner also shall receive a	262
per diem salary from the auctioneers fund created in section	263
4707.05 of the Revised Code for each meeting attended. The	264
director of agriculture shall adopt rules in accordance with	265
Chapter 119. of the Revised Code establishing the per diem	266
salary.	267
$\frac{(E)-(D)}{(D)}$ The commission may form subcommittees for purposes	268
of research, education, and promotion of the auctioneering	269
profession. If a majority of the members of the commission	270
approves, the members of a subcommittee may be reimbursed from	271
the auction education fund created in section 4707.171 of the	272
Revised Code for the actual and necessary expenses incurred in	273
the discharge of their duties.	274
(F) (E) Serving as a member of the commission does not	275
constitute holding a public office or position of employment	276
under the laws of this state and does not constitute grounds for	277
removal of public officers or employees from their offices or	278
positions of employment.	279

 $\frac{(G)-(F)}{(F)}$  The commission may advise the director on actions 280 of the director as required under this chapter. 281

Sec. 4707.05. Except as otherwise provided in section 282 4707.25 of the Revised Code, all fees and charges collected by 283 the department of agriculture pursuant to this chapter shall be 284 paid into the state treasury to the credit of the auctioneers 285 fund, which is hereby created. All expenses incurred by the 286 department in administering this chapter shall be paid out of 287 the fund. The total expenses incurred by the department in the 288 administration of this chapter shall not exceed the total fees, 289 charges, fines, and penalties imposed under sections 4707.08, 290 4707.10, and 4707.99 of the Revised Code and paid to the 291 treasurer of state. The department may conduct education 292 programs for the enlightenment and benefit of all auctioneers 293 who have paid fees pursuant to sections 4707.08 and 4707.10 of 294 the Revised Code. 295

At the end of each fiscal year, if the balance of the fund
is greater than three hundred thousand dollars, the director of
agriculture shall request the director of budget and management
to, and the director of budget and management shall, transfer
twenty-five per cent of the balance that is in excess of three
hundred thousand dollars to the auction recovery fund created in
section 4707.25 of the Revised Code.

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Sec. 4707.06. The department of agriculture shall maintain 303 a record of the names and addresses of all auction firms, and 304 auctioneers, apprentice auctioneers, and special auctioneers 305 licensed by the department. This record shall also include a 306 list of all persons whose licenses have been suspended or 307 revoked as well as any other information relative to the 308 enforcement of this chapter that the department considers of 309

Each individual who applies for an auctioneer's license shall	214
furnish to the department, on forms provided by the department,	315
satisfactory proof that the applicant:	316
(1) Was attained the same of at least sighteen warms	215
(1) Has attained the age of at least eighteen years;	317
(2) Has <del>done one of the following:</del>	318
(a) Met the apprenticeship requirements set forth in-	319
section 4707.09 of the Revised Code;	320
(b) Met the requirements of section 4707.12 of the Revised	321
Codesuccessfully completed a course of study in auctioneering at	322
an institution that is approved by the state auctioneers	323
commission.	324
(3) Has a general knowledge of the following:	325
(a) The requirements of the Revised Code relative to	326
auctioneers;	327
(b) The auction profession;	328
(c) The principles involved in conducting an auction;	329
(d) Any local and federal laws regarding the profession of	330
auctioneering.	331
(4) Has satisfied the financial responsibility	332
requirements established under section 4707.11 of the Revised	333
Code if applicable.	334
(B) Auctioneers who served apprenticeships and who hold	335
licenses issued before May 1, 1991, and who seek renewal of	336

their licenses, are not subject to the additional apprenticeship	337
requirements imposed by section 4707.09 of the Revised Code If	338
the department determines that an application is incomplete, the	339
department shall notify the applicant that the application is	340
incomplete and inform the applicant of the information that is	341
missing from the application. An applicant shall submit the	342
additional information within ninety days after being notified	343
by the department that the application is incomplete. If an	344
applicant fails to submit the required information within that	345
ninety-day period, the department shall deny the application and	346
the applicant shall forfeit the application fee to the	347
department.	348

(C) A licensee may do business under more than one registered name, but not to exceed three registered names, provided that the names have been approved by the department. The department may reject the application of any person seeking licensure under this chapter if the name or names to be used by the applicant are likely to mislead the public, or if the name or names do not distinguish the applicant from the name or names of any existing person licensed under this chapter. If an applicant applies to the department to do business under three names, the department may charge a fee of ten dollars for the third name.

(D) The department, in its discretion, may waive the schooling and apprenticeship requirements for a resident of this state, provided that the resident holds a valid auctioneer's license that was issued by a state with which the department has entered into a reciprocal licensing agreement and the resident is in good standing with that state. The applicant shall provide proof that is satisfactory to the department that the applicant has had two years of experience as an auctioneer immediately

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of the applicant, as applicable, and shall indicate those that	396
have an auctioneer's license issued under section 4707.07 of the	397
Revised Code.	398
(D) The department shall not issue a license under this	399
section unless one of the following applies, as applicable:	400
section unless one of the following applies, as applicable.	400
(1) If the applicant is a limited liability company or a	401
general or limited partnership, not less than fifty per cent of	402
the members or general partners have a current license issued	403
under section 4707.07 of the Revised Code.	404
(2) If the applicant is a corporation, not less than fifty	405
per cent of the directors and the president or chief executive	406
have a current license issued under section 4707.07 of the	407
Revised Code.	408
(3) If the applicant is an unincorporated association, not	409
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less than fifty per cent of the members have a current license	
issued under section 4707.07 of the Revised Code.	411
Failure of a corporation, limited liability company,	412
partnership, or unincorporated association to maintain the	413
applicable requirements of this division after the issuance of a	414
license under this section may be sufficient cause for the	415
revocation of the license under section 4707.15 of the Revised	416
Code.	417
(E) Upon the issuance of a license under this section, a	418
corporation, limited liability company, partnership, or	419
unincorporated association shall designate an individual from	420
among its directors, partners, or members who is licensed under	421
section 4707.07 of the Revised Code as its agent for purposes of	422
communication with the department. If that individual ceases to	423
be the agent, the corporation, limited liability company,	424

partnership, or unincorporated association shall notify the	425
department not later than ten days after the day on which the	426
individual ceases to be the agent. Upon notification to the	427
department, the license of the corporation, limited liability	428
company, partnership, or unincorporated association, as	429
applicable, immediately shall terminate. If the corporation,	430
limited liability company, partnership, or unincorporated	431
association notifies the department of the designation of a new	432
agent in accordance with the requirements of this division and	433
pays a fee in the amount of ten dollars, the department shall	434
issue the corporation, limited liability company, partnership,	435
or unincorporated association a new license.	436

- (F) This section does not preclude a corporation, limited 437 liability company, partnership, or unincorporated association 438 from selling real property at auction, provided that the 439 requirements of this section and section 4707.021 and Chapter 440 4735. of the Revised Code are satisfied.
- (G) A person licensed as a real estate broker under

  Chapter 4735. of the Revised Code shall not be required to

  obtain a license under this section if the person complies with

  sections 4707.021 and 4707.22 of the Revised Code.

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Sec. 4707.08. (A) The department of agriculture shall hold 446 written examinations four times each year for the purpose of 447 testing the qualifications required for obtaining a license-448 under section 4707.07 of the Revised Code and twelve times each 449 year for obtaining a license under section 4707.09 4707.07 of 450 the Revised Code and for unlicensed auction firm managers as 451 required under division (D) of section 4707.074 of the Revised 452 Code. The written examination shall be held at the department or 453 at an alternative location determined by the department. In-454

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addition to the written examination, auctioneer license	455
applicants shall pass an oral examination administered by the	456
state auctioneers commission on the same date and at the same	457
location as the written examination. An examination shall not be	458
required for the renewal of any license unless the license has	459
been revoked, suspended, or allowed to expire without renewal,	460
in which case the applicant shall take and pass the appropriate	461
examinations—examination offered by the department.	462

An examination fee of twenty-five dollars shall be collected from each person taking the auctioneer examination and fifteen dollars from each person taking either the apprenticeauctioneer examination or the auction firm manager examination to defray expenses of holding the examinations.

- (B) All applications and proofs shall be filed by each applicant before the scheduled date of examination, and shall be accompanied by proof of financial responsibility and a license fee. In order to be seated for an examination held under this section, an applicant shall have a complete application on file with the department not later than fourteen days prior to the examination date.
- (C) If a court of competent jurisdiction or the 475 department, at an administrative hearing, has found that an 476 applicant conducted an auction, provided auction services, or 477 acted as an auctioneer without a license issued under this 478 chapter, the department may refuse to allow the applicant to 479 take an examination under this section or may deny the issuance 480 of a license to the applicant for a period of two years. 481
- (D)(1) If an applicant for a license fails to pass the 482 examination, the applicant may take the examination on the next 483 scheduled date for the examination. If an applicant fails to 484

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(C) An auctioneer or apprentice auctioneer may reacquire a

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section 4707.11 of the Revised Code, the auctioneer—or—apprentice auctioneer, beginning at the time of reacquisition, shall maintain proof of financial responsibility for the remainder of the time required under that section.

Sec. 4707.10. (A) The fee for each apprentice auctioneer's 546 or auction firm license issued by the department of agriculture 547 is one hundred dollars, and the annual renewal fee for any such-548 license is one hundred dollars. All licenses expire annually on-549 the last day of June of each year and shall be renewed according 550 to the standard renewal procedures of Chapter 4745. of the 551 Revised Code, or the procedures of this section. Any licensee 552 under this chapter who wishes to renew the licensee's license, 553 but fails to do so before the first day of July shall reapply 554 for licensure in the same manner and pursuant to the same-555 requirements as for initial licensure, unless before the first-556 day of September of the year of expiration, the former licensee-5.57 pays to the department, in addition to the regular renewal fee, 558 a late renewal penalty of one hundred dollars. 559

(B)(1) Each person to whom the department issues an auctioneer's license or special auctioneer's auction firm license shall pay a licensure fee. Those licenses are biennial and expire in accordance with the schedule established in division (B)(2)(A)(2) of this section. If such a license is issued during the first year of a biennium, the licensee shall pay a fee in the amount of two hundred dollars. If the license is issued during the second year of a biennium, the licensee shall pay a fee in the amount of one hundred dollars. With respect to an auctioneer's license, the fees apply regardless of whether the license is issued to an individual under section 4707.07 of the Revised Code or to a corporation, limited liability company, partnership, or association under section

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4707.073 of the Revised Code.

All auctioneer's licenses and special auctioneer's auction 574 firm licenses expire on the last day of June of the biennium. 575 The licenses shall be renewed in accordance with the standard 576 renewal procedures of Chapter 4745. of the Revised Code or the 577 procedures in this section and upon the licensee's payment to 578 the department of a renewal fee of two hundred dollars. A 579 licensee who wishes to renew the licensee's license, but who 580 fails to do so before the first day of July following the 581 582 license's expiration, shall reapply for licensure in the same manner and pursuant to the same requirements as for the initial 583 licensure unless before the first day of September following the 584 expiration, the former licensee pays to the department, in 585 addition to the regular renewal fee, a late renewal penalty of 586 one hundred dollars. 587

- (2) The biennial expiration of an auctioneer's license or 588

  special auctioneer's auction firm license shall occur in 589

  accordance with the following schedule: 590
- (a) The license shall expire in odd-numbered years if the business name or last name, as applicable, of the licensee begins with the letters "A" through "J" or with the letters "X" through "Z."
- (b) The license shall expire in even-numbered years if the business name or last name, as applicable, of the licensee begins with the letters "K" through "W."
- (C) (B) (1) To renew an auctioneer's license, the licensee 598

  shall include with a renewal application an affidavit stating 599

  that the licensee has completed eight hours of continuing 600

  education in accordance with section 4707.101 of the Revised 601

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each auctioneer <del>or apprentice auctioneer</del> licensee of any change	631
of principal business location or any change or addition to the	632
name or names under which business is conducted, whereupon the	633
department shall issue a new license for the unexpired period.	634
Any change of business location or change or addition of names	635
without notification to the department shall automatically	636
cancel any license previously issued. For each new auctioneer's	637
or apprentice auctioneer's license issued upon the occasion of a	638
change in business location or a change in or an addition of	639
names under which business is conducted, the department may	640
collect a fee of ten dollars for each change in location, or	641
name or each added name unless the notification of the change	642
occurs concurrently with the renewal application or unless	643
otherwise provided in section 4707.07 of the Revised Code.	644
Sec. 4707.101. (A) A licensed auctioneer shall complete	645
eight hours of continuing education in accordance with this	646
section prior to renewal of the license under section 4707.10 of	647
the Revised Code. The auction firm manager of a licensed auction	648
firm shall complete eight hours of continuing education in	649
accordance with this section prior to the renewal of the auction	650
firm license under section 4707.10 of the Revised Code.	651
(B) (1) Except as provided in division (B) (2) of this	652
section, a licensed auctioneer and an auction firm manager shall	653
complete the eight hours of continuing education as follows:	654
(a) Three of the hours shall include areas of instruction	655
in any of the following areas: an overview of this chapter and	656
rules adopted under it, including any recent amendments to that	657
chapter or rules; contract law; the uniform commercial code;	658
auction ethics; or trust or escrow accounts.	659
(b) Five of the hours shall include areas of instruction	660

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A bond shall be made payable to the department of 690 agriculture and shall include a condition that requires the 691 applicant to comply with this chapter and rules adopted under 692 it, including a requirement that the person refrain from conduct 693 described in section 4707.15 of the Revised Code. All bonds 694 shall be on a form approved by the director of agriculture. 695

A licensee shall maintain proof of financial 696 responsibility for three years following the date of initial 697 licensure. After the three-year period, a licensee who has not 698 engaged in conduct described in section 4707.15 of the Revised 699 Code and has not otherwise violated this chapter or rules 700 adopted under it during that period shall no longer be required 701 to maintain proof of financial responsibility except as 702 otherwise provided in this section. 703

A licensee whose license expires without being renewed under section 4707.10 of the Revised Code or is suspended under section 4707.15 or 4707.30 of the Revised Code shall give proof of financial responsibility in accordance with this section in order to obtain reinstatement or reactivation of the license.

- (B) Division (A) of this section does not apply to any either of the following:
- (1) A licensee whose license was issued prior to July 1, 2003, provided that the license continues to be renewed under section 4707.10 of the Revised Code and is not suspended under section 4707.15 or 4707.30 of the Revised Code;
- (2) An apprentice auctioneer licensee whose license was

  issued under section 4707.09 of the Revised Code prior to July

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  1, 2003, and who applies for an auctioneer's license under

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  section 4707.07 of the Revised Code on or after July 1, 2003,

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provided that the apprentice auctioneer's license is not-	719
suspended under section 4707.15 or 4707.30 of the Revised Code,	720
and, if necessary, continues to be renewed under section 4707.10	721
of the Revised Code, prior to the issuance of the auctioneer's	722
license to the applicant;	723
(3)—An auction firm license that is issued under section	724
4707.074 of the Revised Code.	725
Sec. 4707.12. A nonresident may operate as an auctioneer,	726
apprentice auctioneer, or special auctioneer within the state by	727
conforming to this chapter.	728
The department of agriculture may, within its discretion,	729
waive the testing and schooling requirements for a nonresident,	730
provided that the nonresident holds a valid auctioneer <del>or</del>	731
apprentice auctioneer—license issued by a state with which the	732
department has entered into a reciprocal licensing agreement.	733
Nonresidents wishing to so operate in this state shall make	734
application in writing to the department and furnish the	735
department with proof of their ability to conduct an auction,	736
proof of license and financial responsibility, as well as other	737
information that the department may request. If a state with	738
which the department has entered into a reciprocal licensing	739
agreement does not require an apprenticeship, the applicant	740
shall provide proof of license for a period of at least one year-	741
prior to receipt of the application.	742
This section does not apply to A nonresident auctioneers	743
who do not have a license auctioneer from a state with which the	744
department has <u>not</u> entered into a reciprocal licensing agreement	745
shall not operate as an auctioneer in this state, unless that	746

nonresident auctioneer is issued a license under this chapter.

Sec. 4707.14. (A) Each person licensed under this chapter	748
shall have a definite place of business in this state.	749
(B) Except as provided in division (C) of this section, if	750
the <u>If a</u> licensee is a nonresident, it is not necessary for the	751
licensee to maintain an active place of business within this	752
state if the licensee maintains such a place of business in the	753
state where the licensee is a resident.	754
(C) A nonresident who is licensed as a special auctioneer	755
under section 4707.071 of the Revised Code shall have a definite	756
place of business within the state and shall not conduct-	757
auctions anywhere else in the state other than the licensee's	758
place of business.	759
Sec. 4707.15. (A) The department of agriculture may deny,	760
refuse to renew, suspend, or revoke the license of any auction	761
firm, or auctioneer, apprentice auctioneer, or special	762
<pre>auctioneerfor any of the following causes:</pre>	763
(1) Obtaining a license through false or fraudulent	764
representation;	765
(2) Making any substantial misrepresentation in an	766
application for a license;	767
(3) A continued course of misrepresentation or for making	768
false promises through agents, advertising, or otherwise;	769
(4) Specifying that an auction is a reserve auction,	770
absolute auction, multi-parcel auction, or estate auction, but	771
not conducting the auction as specified;	772
(5) Failing to account for or remit, within a reasonable	773
time, any money or property belonging to others that comes into	774
the licensee's possession, and for commingling funds of others	775

with the licensee's own, or failing to keep funds of others in	776
an escrow or trust account, except that in the case of a	777
transaction involving real estate, such funds shall be	778
maintained in accordance with division (A)(26) of section	779
4735.18 of the Revised Code;	780
(6) Paying valuable consideration to any person who has	781
violated this chapter;	782
(7) Except as provided in division (B) of this section,	783
conviction in a court of competent jurisdiction of this state or	784
any other state of a criminal offense involving fraud, forgery,	785
embezzlement, false pretenses, extortion, conspiracy to defraud,	786
or another similar offense or a felony;	787
(8) Violation of this chapter or rules adopted under it;	788
(9) Failure to furnish voluntarily at the time of	789
execution, copies of all written instruments prepared by the	790
auctioneer or auction firm;	791
(10) Any conduct of a person that is licensed under this	792
chapter that demonstrates bad faith, dishonesty, incompetency,	793
or untruthfulness;	794
(11) Any other conduct of a person that is licensed under	795
this chapter that constitutes improper, fraudulent, or dishonest	796
dealings;	797
(12) Failing prior to the sale at public auction to enter	798
into a written contract with the owner or consignee of any	799
property to be sold, containing the terms and conditions upon	800
which the licensee received the property for auction;	801
(13) The use of any power of attorney to circumvent this	802
chapter;	803

(14) Failure to display either of the following:	804
(a) The sign required under section 4707.22 of the Revised	805
Code; or	806
(b) A notice conspicuously at the clerk's desk or on a bid	807
card that clearly states the terms and conditions of the auction	808
and, if applicable, an explanation of the multi-parcel auction	809
process.	810
(15) Failure to notify the department of any conviction of	811
a felony or crime involving fraud within fifteen days of	812
conviction;	813
(16) Aiding an unlicensed person in the performance of	814
services or acts that require a license under this chapter;	815
(17) The suspension or revocation of a license to engage	816
in auctioneering or other disciplinary action by the licensing	817
authority of another state;	818
(18) The refusal or disapproval by the licensing authority	819
of another state of an application for a license to engage in	820
auctioneering;	821
(19) Failure of a licensee to notify the department of	822
agriculture within fifteen days of a disciplinary action against	823
the licensee by another state's applicable governing authority;	824
(20) Engaging in auctioneering or providing auction	825
services without a license or during the suspension of a	826
license;	827
(21) Attempting to cheat or cheating on an auctioneer	828
examination or aiding another to cheat on an examination.	829
(B) The department shall not refuse to issue a license to	830

840 841 842 843 844 845 846 847 848 849 850 851 852 853 licensee with an opportunity for an administrative hearing on 854 the suspension in accordance with Chapter 119. of the Revised 855 856 Code. (B) If an auctioneer's or auction firm's license is 857 858 859

suspended under division (A) of this section, the auctioneer or auction firm manager of the auction firm shall provide proof of

completion of the continuing education requirements not later	860
than one hundred eighty days after the date that the suspension	861
is issued. If such an auctioneer or auction firm manager fails	862
to submit the proof of completion of the continuing education	863
requirements within that time period, the license is	864
automatically revoked. The director shall provide the former	865
licensee an opportunity for an administrative hearing on the	866
revocation in accordance with Chapter 119. of the Revised Code.	867
(C) If an auctioneer or auction firm license is revoked	868
under this section, the former licensee shall not apply for a	869
new license under this chapter earlier than one year after the	870
revocation. The applicant shall comply with all requirements	871
under section 4707.07 or 4707.074 of the Revised Code, as	872
applicable.	873
Sec. 4707.16. (A) The department of agriculture may, upon	874
its own motion, and shall, upon the verified written complaint	875
of any person, investigate the actions of any auction $\operatorname{firm}_{\overline{r}}$ or	876
auctioneer, apprentice auctioneer, or special auctioneer, any	877
applicant for an auction firm's $\tau$ or auctioneer's $\tau$ apprentice	878
auctioneer's, or special auctioneer's license, or any person who	879
assumes to act in that capacity, if the complaint, together with	880
other evidence presented in connection with it, makes out a	881
prima-facie case.	882
If the department determines that any such applicant is	883
not entitled to receive a license, a license shall not be	884
granted to the applicant, and if the department determines that	885
any licensee is guilty of a violation of section 4707.14 or	886
4707.15 of the Revised Code, the department may suspend or	887
revoke the license. Any auction $\operatorname{firm}_{\overline{\tau}}$ or auctioneer, apprentice	888

auctioneer, or special auctioneer who has had the auction

firm's, or auctioneer's, apprentice auctioneer's, or special

auctioneer's license revoked shall not be issued another such

license for a period of two years from the date of revocation.

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- (B) The department may investigate complaints concerning 893 the violation of sections 4707.02 and 4707.15 of the Revised 894 Code and may subpoena witnesses in connection with such 895 investigations as provided in this section. The department may 896 make application to the court of common pleas for an order 897 enjoining the violation of sections 4707.02 and 4707.15 of the 898 899 Revised Code, and upon a showing by the department that any licensed auction firm, or auctioneer, apprentice auctioneer, or 900 special auctioneer has violated or is about to violate section 901 4707.15 of the Revised Code, or any person has violated or is 902 about to violate section 4707.02 of the Revised Code, an 903 injunction, restraining order, or other order as may be 904 appropriate shall be granted by the court. 905
- (C) The department may compel by subpoena the attendance 906 of witnesses to testify in relation to any matter over which it 907 has jurisdiction and that is the subject of inquiry and 908 investigation by it, and require the production of any book, 909 paper, or document pertaining to that matter. In case any person 910 fails to file any statement or report, obey any subpoena, give 911 testimony, or produce any books, records, or papers as required 912 by such a subpoena, the court of common pleas of any county in 913 the state, upon application made to it by the department, shall 914 compel obedience by attachment proceedings for contempt, as in 915 the case of disobedience of the requirements of a subpoena 916 issued from that court, or a refusal to testify therein. 917
- (D) When the department determines that a person not 918 licensed under this chapter is engaged in or is believed to be 919

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engaged in activities for which a license is required under this 920 chapter, the department may issue an order to that person 921 requiring the person to show cause as to why the person should 922 not be subject to licensing under this chapter. If the 923 department, after a hearing, determines that the activities in 924 which the person is engaged are subject to licensing under this 925 926 chapter, the department may issue a cease-and-desist order that shall describe the person and activities that are subject to the 927 order. A cease-and-desist order issued under this section shall 928 be enforceable in and may be appealed to the common pleas courts 929 of this state under Chapter 119. of the Revised Code. 930

- (E) In addition to the remedies provided under this section and irrespective of whether an adequate remedy at law exists, the department may apply to a court of common pleas for a temporary or permanent injunction or other appropriate relief for continued violations of this chapter. For purposes of this division, the court of common pleas shall be the court of common pleas of Licking county or the court of common pleas of the county where the violation occurs.
- (F) For purposes of this section, investigative costs incurred by the department are recoverable either by the issuance of an administrative order of the department or by an order of a court of competent jurisdiction.
- Sec. 4707.171. There is hereby created in the state

  943
  treasury the auction education fund. Seven dollars and fifty
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  cents of each fee collected for an initial or renewed auction
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  firm's or apprentice auctioneer's—license shall be credited to
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  the auction education fund. In addition, seven dollars and fifty
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  cents out of each one hundred dollars that is collected as a fee
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  for an initial or renewed auctioneer's license or for a renewed
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special auctioneer's license shall be credited to the fund. All interest earned on moneys deposited in the state treasury to the credit of the auction education fund shall be credited to the fund.

The state auctioneers commission shall use any moneys from
the auction education fund to advance and underwrite education
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and research in the auction field for the benefit of those
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licensed under this chapter and the auctioneering public and to
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cooperate with associations of auctioneers and other groups for
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the education of auctioneers and the advancement of the auction
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profession in this state.

Sec. 4707.18. No person engaged in the business of, or 961 acting in the capacity of, an auction firm, or auctioneer, or 962 special auctioneer shall bring or maintain any action in the 963 courts of this state for the collection of compensation for any 964 services performed as an auction firm or auctioneer without 965 first alleging and proving that the person was a duly licensed 966 auction firm<sub>r\_or</sub> auctioneer, or special auctioneer at the time 967 the alleged cause of action arose. 968

Sec. 4707.19. (A) The director of agriculture may adopt reasonable rules necessary for the implementation of this chapter in accordance with Chapter 119. of the Revised Code. In addition, the director shall adopt rules in accordance with Chapter 119. of the Revised Code that establish the portion of license fees collected under this chapter that are to be deposited into the auction recovery fund under section 4707.25 of the Revised Code.

No person shall fail to comply with a rule adopted under this chapter.

- (B) The director shall adopt rules that establish a 979 schedule of civil penalties for violations of this chapter, 980 rules adopted under it, or orders issued under it. The rules 981 shall provide that the civil penalty for the first violation of 982 this chapter, rule, or order shall not exceed five thousand 983 dollars and the civil penalty for each subsequent offense shall 984 not exceed ten thousand dollars. In addition, the director, in 985 establishing the schedule of civil penalties in the rules, shall 986 consider past violations of this chapter and rules adopted under 987 it, the severity of a violation, and the amount of actual or 988 potential damage to the public or the auction profession. 989
- (C) The department of agriculture may hear testimony in 990 matters relating to the duties imposed on it, and any person 991 authorized by the director may administer oaths. The department 992 may require other proof of the honesty and truthfulness of any 993 person named in the application for an auction firm's or 994 auctioneer's, apprentice auctioneer's, or special auctioneer's 995 license before admitting the applicant to an examination or 996 issuing a license. 997

Sec. 4707.20. (A) Except when conducting an auction under 998 division (B)(5)(b) of section 4707.02 of the Revised Code, no 999 person shall act as an auction firm, or auctioneer, or special 1000 auctioneer until the person has first entered into a written 1001 contract or agreement in duplicate with the owner or consignee 1002 of any property to be sold, containing the terms and conditions 1003 upon which the licensee receives or accepts the property for 1004 sale at auction. The contracts or agreements shall, for a period 1005 of two years, be kept on file in the office of every person so 1006 licensed. No apprentice auctioneer shall be authorized to enter-1007 into such a contract or agreement without the written consent of 1008 the apprentice auctioneer's sponsoring auctioneer, and all-1009

contracts or agreements shall be made in the name of and on	1010
behalf of the sponsoring auctioneer. In addition, an apprentice-	1011
auctioneer shall not enter into an auction contract for the sale-	1012
of real property in the name of the sponsoring auctioneer	1013
regardless of whether the apprentice auctioneer is licensed as a	1014
real estate broker or salesperson.	1015
(B) On all contracts or agreements between an auction	1016
$\operatorname{firm}_{7}$ or auctioneer, or special auctioneer and the owner or	1017
consignee, there shall appear a prominent statement indicating	1018
that the auction $\operatorname{firm}_{7}$ or $\operatorname{auctioneer}_{7}$ or $\operatorname{special}$ auctioneer is	1019
licensed by the department of agriculture, and either that the	1020
licensee is bonded in favor of the state or that an aggrieved	1021
person may initiate a claim against the auction recovery fund	1022
created in section 4707.25 of the Revised Code as a result of	1023
the licensee's actions, whichever is applicable.	1024
(C) The auction firm, or auctioneer, or special auctioneer	1025
who contracts with the owner is liable for the settlement of all	1026
money received, including the payment of all expenses incurred	1027
only by the licensee and the distribution of all funds, in	1028
connection with an auction.	1029
(D) For purposes of this section, a contract or agreement	1030
shall specify all of the following:	1031
(1) The owner of the property to be sold or the owner's	1032
agent or the consignee;	1033
(2) The date of the auction or a termination date of the	1034
contract or agreement;	1035
(3) The location of the auction;	1036
(4) The terms and conditions of the auction;	1037

(5) All of the fees to be charged by the auctioneer or the	1038
auction firm, which shall include commissions, rentals,	1039
advertising, and labor;	1040
(6) An explanation of the settlement of the auction that	1041
includes the disbursement of interest money, if applicable;	1042
(7) A statement establishing the responsibility for bad	1043
checks, debts, and unpaid auction items;	1044
(8) A statement indicating whether the auction is a	1045
reserve auction or an absolute auction. In addition, the	1046
statement shall include the definition of reserve auction or	1047
absolute auction from section 4707.01 of the Revised Code, as	1048
applicable.	1049
(9) A statement of the auctioneer's or auction firm's	1050
policy regarding absentee bidding;	1051
(10) A brief description of the real or personal property	1052
to be sold;	1053
(11) If the sale is of real or personal property at	1054
absolute auction, a statement affirming that the seller of the	1055
real or personal property has a bona fide intention to transfer	1056
ownership of the property to the highest bidder.	1057
(12) If the sale is a multi-parcel auction, a statement	1058
between the owner or owners of the real or personal property and	1059
the auctioneer $_{ au}$ or auction firm, or special auctioneer attesting	1060
that the type of auction will be a multi-parcel auction.	1061
Sec. 4707.21. (A) No auction firm or auctioneer,	1062
apprentice auctioneer, or special auctioneer shall willfully do	1063
any of the following:	1064
(1) Willfully neglect or refuse to furnish the department	1065

of agriculture statistics or other information in the auction	1066
firm's $\tau$ or auctioneer's, apprentice auctioneer's, or special	1067
auctioneer's possession or under the auction firm's $_{ au}$ or	1068
auctioneer's, apprentice auctioneer's, or special auctioneer's	1069
control that the auction $\operatorname{firm}_{\overline{r}}$ or auctioneer, apprentice	1070
auctioneer, or special auctioneer is authorized to collect; -nor-	1071
shall the auction firm, auctioneer, apprentice auctioneer, or-	1072
special auctioneer neglect	1073
(2) Neglect or refuse, for more than thirty days, to	1074
answer questions submitted on circulars; nor shall the auction	1075
firm, auctioneer, apprentice auctioneer, or special auctioneer-	1076
knowingly	1077
(3) Knowingly answer any such questions submitted on	1078
circulars specified in division (A)(2) of this section falsely;	1079
and nor shall the auction firm, auctioneer, apprentice-	1080
auctioneer, or special auctioneer refuse	1081
(4) Refuse to obey subpoenas and give testimony. Licensees	1082
(B) Licensees, as well as charitable, religious, or civic	1083
organizations and schools that sponsor an auction under division	1084
(B)(5)(b) of section 4707.02 of the Revised Code, shall keep	1085
records relative to any auction for at least two years from its	1086
date. These records shall include settlement sheets, written	1087
contracts, and copies of any advertising that lists the items	1088
for auction, as applicable.	1089
Sec. 4707.22. (A) Any person licensed under this chapter	1090
who advertises, by linear advertisements or otherwise, to hold	1091
or conduct an auction shall indicate in the advertisement the	1092
licensee's name or the name registered with the department of	1093
agriculture and that the licensee is an auctioneer or apprentice	1094

auctioneer. Any apprentice auctioneer who advertises, as	1095
provided in this section, also shall indicate in the	1096
apprentice's advertisement the name of the auctioneer under whom-	1097
the apprentice is licensed. The name of the auctioneer shall be	1098
displayed in equal prominence with the name of the apprentice	1099
auctioneer in the advertisement. Any such licensee who	1100
advertises in a manner other than as provided in this section is	1101
guilty of violating division (C) of section 4707.15 of the	1102
Revised Code.	1103
(B) An auction firm licensed under this chapter that	1104
advertises, by linear advertisements or otherwise, to solicit or	1105
receive consignments or to provide auction services shall	1106
indicate in the advertisement the name of the auction firm. In	1107
addition, an advertisement of an auction of consignments or an	1108
advertisement by an auction firm of an auction for which the	1109
auction firm will provide auction services shall comply with	1110
divisions (A) and (D) of this section.	1111
(C) If an auction to be advertised is an absolute auction,	1112
all advertisements for the auction shall unequivocally state	1113
that the auction is an absolute auction.	1114
(D) If an advertisement for an auction contains the words	1115
"estate auction," or words to that effect, the person licensed	1116
under this chapter who advertises shall do both of the	1117
following:	1118
(1) Enter into an agreement directly with the executor,	1119
administrator, or court appointed designee of the estate	1120
property;	1121
(2) List prominently in the advertisement the county in	1122

which the estate is located and the probate court case number of 1123

the estate.	1124
(E) All persons licensed under this chapter that conduct	1125
or are involved in an auction jointly are responsible for the	1126
posting of a sign at the auction. The sign shall contain all of	1127
the following:	1128
(1) The name of all licensed persons involved in the	1129
auction;	1130
(2) A statement that the persons are licensed by the	1131
department of agriculture;	1132
(3) The address of the department of agriculture.	1133
The sign shall be posted at the main entrance of the	1134
auction, at the place of registration for the auction, or by the	1135
cashier for the auction. The sign shall be of a size not smaller	1136
than eight and one-half inches by eleven inches. The letters and	1137
numbers on the sign shall be of adequate size to be readily seen	1138
by an individual with normal vision when viewing it.	1139
(F) An advertisement for the sale of real property at	1140
auction shall contain the name of the licensed auctioneer who is	1141
entering into the auction contract and the name of the real	1142
estate broker licensed under Chapter 4735. of the Revised Code	1143
who is involved in the sale. Compliance with this section shall	1144
not require a real estate broker licensed under Chapter 4735. of	1145
the Revised Code to obtain a license under section 4707.073 of	1146
the Revised Code.	1147
(G) If an auction to be advertised is a multi-parcel	1148
auction, all advertisements for the auction, excluding road	1149
signs, shall state that the auction will be offered in various	1150
amalgamations, including as individual parcels or lots,	1151
combinations of parcels or lots, and all parcels or lots as a	1152

whole.

Sec. 4707.25. (A) The auction recovery fund is hereby 1154 created in the state treasury. The fund shall be administered by 1155 the director of agriculture. The treasurer of state shall credit 1156 all of the following to the fund: any moneys transferred to it 1157 from the auctioneers fund created under section 4707.05 of the 1158 Revised Code; except as otherwise provided in this section, a 1159 portion, in an amount specified in rules adopted under section 1160 4707.19 of the Revised Code, of license fees collected under 1161 1162 this chapter; any assessments levied under this section; repayments made to the auction recovery fund under section 1163 4707.30 of the Revised Code by persons licensed under this 1164 chapter; and interest earned on the assets of the fund. 1165

Moneys credited to the fund shall be used to make payments 1166 to persons in accordance with sections 4707.26 and 4707.31 of 1167 the Revised Code and to persons who obtain a final judgment in 1168 accordance with section 4707.261 and sections 4707.27 to 4707.30 1169 of the Revised Code in a court of competent jurisdiction against 1170 a person licensed under this chapter on the grounds of conduct 1171 by the licensee that is described in section 4707.15 of the 1172 Revised Code or that otherwise violates this chapter or rules 1173 adopted under it and that is associated with an act or 1174 transaction that only a licensee lawfully may perform. In the 1175 case of a final judgment, the amount of the payments shall be 1176 limited to any portion of the final judgment that remains 1177 unpaid. In all cases, the amount of the payments is subject to 1178 the dollar limitations established in section 4707.29 of the 1179 Revised Code. 1180

(B) The director shall ascertain the balance of the fund 1181 on the first day of July each year. If the balance of the fund 1182

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is greater than two million dollars, the director may utilize,	1183
during the fiscal year beginning on that first day of July, the	1184
portion of the fund that is greater than two million dollars to	1185
sponsor educational programs or to underwrite research that is	1186
beneficial to persons licensed under this chapter and to the	1187
public. If the balance of the fund is at least four million	1188
dollars, the portion of license fees collected under this	1189
chapter that otherwise would be credited to the fund under this	1190
section shall be credited to the auctioneers fund during the	1191
fiscal year beginning on that first day of July.	1192

If the balance of the fund is less than four hundred thousand dollars, the director shall levy an assessment against each person who holds a valid license issued under this chapter. The amount of the assessment shall be determined by subtracting the balance of the fund from five hundred thousand dollars and dividing the resulting total by the number of persons recorded under section 4707.06 of the Revised Code as holding a valid license issued under this chapter. All assessments that are collected shall be credited to the fund.

(C) The director shall collect from the fund a service fee 1202 in an amount equal to the interest rate specified in division 1203 (A) of section 1343.03 of the Revised Code multiplied by the 1204 annual interest earned on the assets of the fund to defray the 1205 expenses incurred by the department of agriculture in the 1206 administration of the fund.

Section 2. That existing sections 4707.01, 4707.02, 1208 4707.021, 4707.04, 4707.05, 4707.06, 4707.07, 4707.073, 4707.08, 1209 4707.091, 4707.10, 4707.11, 4707.12, 4707.14, 4707.15, 4707.151, 1210 4707.16, 4707.171, 4707.18, 4707.19, 4707.20, 4707.21, 4707.22, 1211 and 4707.25 of the Revised Code are hereby repealed. 1212

**Section 7.** Sections 4707.02, 4707.07, 4707.15, and 4707.19

Am. H. B. No. 321

As Reported by the House Agriculture and Conservation Committee

Page 43

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Am. H. B. No. 321 As Reported by the House Agriculture and Conservation Committee	Page 44
of the Revised Code as presented in this act take effect on the	1242
later of October 9, 2021, or the effective date of this section.	1243
October 9, 2021, is the effective date of an earlier amendment	1244
to those sections by H.B. 263 of the 133rd General Assembly.	1245